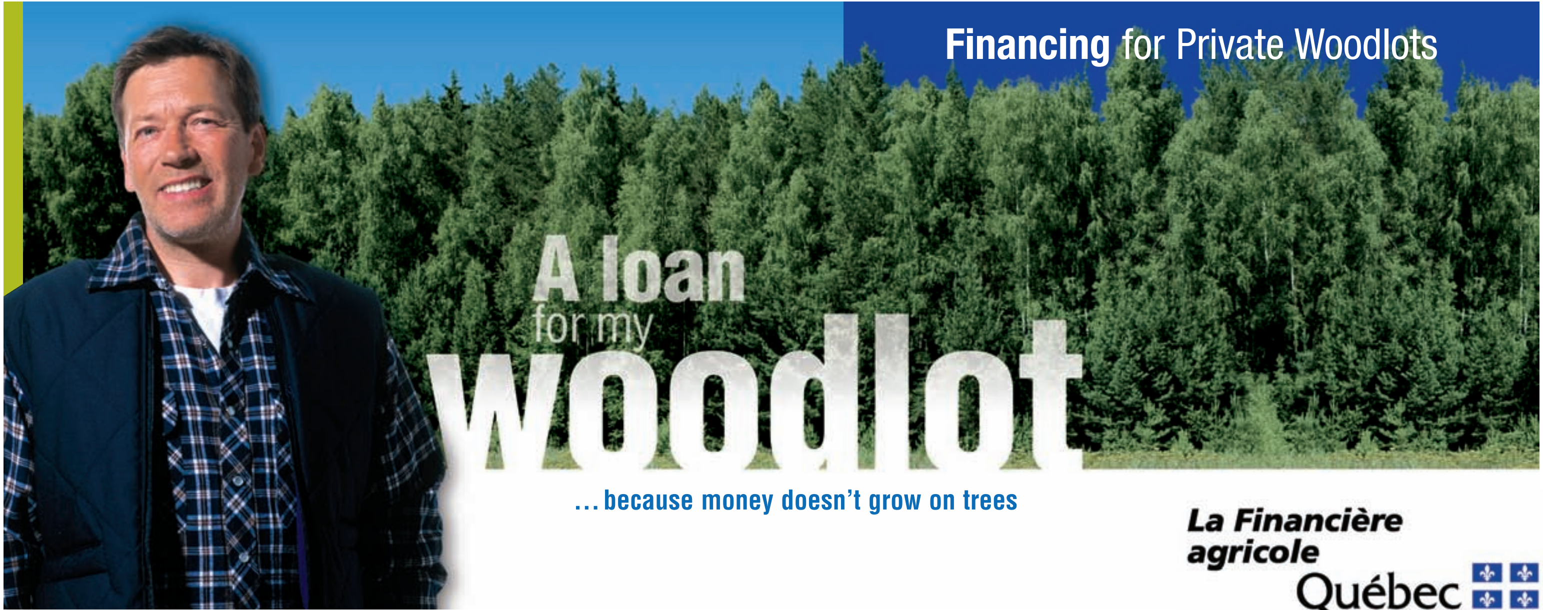
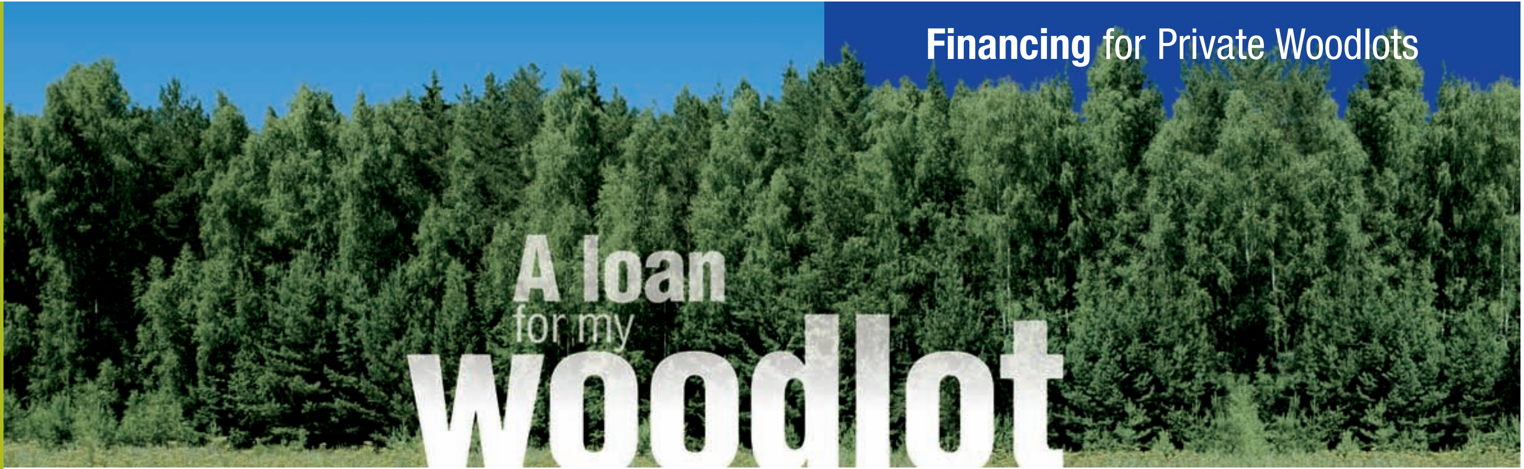
Financing for Private Woodlots



A loan for my woodlot

...because money doesn't grow on trees

La Financière agricole
Québec



La Financière agricole offers quality income protection, agricultural insurance, venture capital, and farm and forestry financing products and services.

Our forestry financing program

Who is **it for**?

The goal of the forestry financing program developed in conjunction with the Ministère des Ressources naturelles et de la Faune and administered by **La Financière agricole du Québec** is to offer the most advantageous financial products on the market. You may be eligible if the following situation applies to you:

- You have, or are in the process of obtaining, a forest producer certificate.
- You are developing, or plan to develop alone or with partners, a private woodlot covering at least 60 hectares, and you have, or are in the process of obtaining, the management plans.
- You have a potentially profitable project that will ensure the viability of your enterprise.

photo: MAPAQ

What kind of **projects do we support**?

The following are examples of projects eligible for financing:

- the purchase of a woodlot or forestry enterprise
- The acquisition of forestry machinery or equipment for your forestry management work
- the construction or renovation of your buildings
- forestry management work
- the purchase or buyback of equity (shares, corporate rights)
- the refinancing of debts contracted for forestry operations.

What **services do we provide**?

Our team of forestry engineers and technicians specializing in forestry financing can assist you at every step in the life of your enterprise, whether you're planning a start up, expansion or transfer.

We can:

- conduct a financial analysis of your project;
- discuss the business environment of your enterprise;
- advise you on drafting a business plan;
- help you interpret your financial statements;
- talk with you about your various investment choices;
- help you prepare a financial recovery plan for your business if necessary;
- suggest various ways of acquiring a forestry enterprise or transferring yours.

What kind **of financial assistance do we offer**?

La Financière agricole du Québec seeks to offer customized financial products (subject to certain conditions) that allow you to bring your plans to fruition. Benefit from much lower rates than generally available with THE ADVANTAGE RATE PLUS LOAN.

- The loan is 100 % guaranteed up to $750,000 per forestry enterprise
- Choice of interest rates:
  - Fixed rate based on residential mortgage rates, with discount rates from 0.30 to 0.60 % applicable for a period of 1 to 5 and 7 years;
  - Variable rate based on the prime rate.

For projects extending over several months, the interest rate can be set after the first year. A variable rate is available during this 15-month period.

Looking to transfer your business or buy back shares?

Consider the **seller-lender formula.**

Under this formula you can lend directly to the purchasers of your business, while we guarantee the loan 100 %.

Our loan guarantee:

- Gives you easier access to financing
- Offers you better lending conditions
- Supports your enterprise during market fluctuations
- Provides consulting services for the duration of your loan

$4.2 billion in guaranteed loans, including $83 million in forestry loans

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photo : MAPAQ

Be among the **27,000 farm enterprises** and the **1,500 forestry enterprises** that count on us.

Contact your local service centre toll-free

1 800 749-3646

or visit our website at:

www.fadq.qc.ca

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La Financière agricole

Québec

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