



# Québec Environmental Export Businesses

Innovative Solutions That Meet Your Needs  
Directory 2008





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Prepared by: Direction de l'environnement et des services aux entreprises

Published by: Direction générale des communications et des services à la clientèle

Cover photographs: Biogénie inc., Labrie Equipment Ltd., and Odotech inc.

The information in this directory is drawn from a survey of the environment industry conducted by the Ministère du Développement économique, de l'Innovation et de l'Exportation. Businesses that would like to modify their file or report any omission should contact the:

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Legal deposit

Bibliothèque nationale du Québec

978-2-550-54960-4 (PDF)

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## PREFACE

We are very pleased to present the brand new edition of the Québec Environmental Industry Export Directory. This document, which has been entirely reworked, is the ideal reference tool for anyone interested in what Québec has to offer in terms of environmental products and services for international markets.

The environment market, which is expanding worldwide, offers very interesting opportunities that Québec businesses are in a position to seize. Whether through developing niches for specific markets, establishing alliances and partnerships or using established distribution networks, Québec's environment industry is now present in many countries.

Québec's environment exporters, who are known for their expertise and vitality, are in a position to offer you quality products and services. We are proud to introduce them to you and hope that the directory will contribute to establishing and consolidating business relationships.



Gaétan Poiré, director  
Direction de l'environnement et des services aux entreprises  
Ministère du Développement économique, de l'Innovation et de l'Exportation

**QUÉBEC'S ENVIRONMENT INDUSTRY**  
**Innovative solutions that meet your needs**

**EXPORT SUPPLY**

In Québec, the environment industry designs technologies, manufactures products and provides services that contribute to preventing and reducing environmental risks, minimizing air, water and soil pollution, and economizing resources. It also provides solutions to problems related to waste, ecosystems and climate change.

The environment market, which is enjoying worldwide growth, offers interesting development prospects. Requests for expert advice vary according to territory and based on need and demand. Businesses in Québec have the necessary know-how and flexibility to meet their customers' needs and many are in a position to form partnerships offering turnkey products and services.

The industry's strengths are distributed among the various segments of the environmental sector. The significant number of industries in Québec involved in extracting and processing natural resources has allowed it to acquire substantial expertise in treating the resulting emissions and effluents, in particular.

Québec also has a considerable number of universities and research centres, providing access to know-how and a qualified workforce, which reflect the industry's capacity for innovation. Several other organizations as well are involved in the development of the environment sector.

Consulting expertise on the environment is another of Québec's strengths recognized worldwide. In fact, Québec has a large pool of businesses specializing in environmental engineering, in manufacturing varied systems and equipment, and in designing and using air, water, soil and waste treatment processes.

The *Ministère du Développement économique, de l'Innovation et de l'Exportation* plays an active role in supporting businesses, including in their exporting efforts. That is why it designed this tool, summarizing the products and services offered by businesses on the international market, operating in the following areas: agro-environment, air, climate change, environmental assessment and management, hazardous material, soil and groundwater, waste and water.

Québec is firmly committed to sustainable development and the environment industry is an essential part of that commitment.

**SECTORS AND SUB-SECTORS OF THE ENVIRONMENT INDUSTRY**

Sector	Principal subsector
Air	<ul style="list-style-type: none"> <li>• Air quality monitoring</li> <li>• Dust extractors</li> <li>• Air filtration</li> <li>• Noise control</li> <li>• Absorption and adsorption systems</li> <li>• Indoor air treatment</li> <li>• Industrial ventilation</li> <li>• Thermal treatment</li> <li>• Catalytic converters</li> <li>• Separators</li> <li>• Emission sequestration</li> <li>• Transportation of gas</li> </ul>
Water	<ul style="list-style-type: none"> <li>• Aeration system</li> <li>• Physical treatment</li> <li>• Chemical treatment</li> <li>• Biological treatment</li> <li>• Metal recovery systems</li> <li>• Wastewater recycling</li> <li>• Technology related to water supply and delivery</li> <li>• Transportation of water</li> <li>• Water conservation</li> </ul>
Energy efficiency	<ul style="list-style-type: none"> <li>• Energy recovery</li> <li>• Energy conservation</li> <li>• Ecoenergy processes (boilers, turbines, furnaces, motive power)</li> <li>• Process control system</li> </ul>
Renewable energy	<ul style="list-style-type: none"> <li>• Conversion of organic residues into energy</li> <li>• Fermentation of residues and capture of methane</li> <li>• Solar energy</li> <li>• Hydroelectricity</li> <li>• Wind power</li> <li>• Alternative fuel technologies</li> <li>• Fuel cells (mobile, portable and fixed source)</li> <li>• Geothermy</li> <li>• Tidal power</li> </ul>
Waste management	<ul style="list-style-type: none"> <li>• Recycling</li> <li>• Composting</li> <li>• Storage and treatment of hazardous waste</li> <li>• Handling and conditioning of waste</li> <li>• Storage and transportation of waste</li> <li>• Separation of waste</li> <li>• Collection of waste</li> <li>• Disposal of waste</li> <li>• Incineration</li> <li>• Management and treatment of sludge</li> </ul>

## SECTORS AND SUB-SECTORS OF THE ENVIRONMENT INDUSTRY

Sector	Principal subsector
Soil and groundwater	<ul style="list-style-type: none"> <li>• Bioremediation equipment</li> <li>• Adsorbents</li> <li>• Soil vapour extraction equipment</li> <li>• Spill cleanup</li> <li>• Containment</li> <li>• Bioremediators and chemical products</li> </ul>
Environmental management (observation and control)	<ul style="list-style-type: none"> <li>• Laboratory, remote sensing and GIS management software</li> <li>• Test and monitoring equipment</li> <li>• Air, water and soil sampling system (soil characterization)</li> <li>• Data acquisition equipment, e.g. water meters</li> <li>• Impact assessments</li> <li>• Environment consulting (environmental consultation, environmental consulting engineering)</li> <li>• Green construction</li> </ul>

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# AAT INC.

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<b>Industry sectors</b>	<b>Products and Services</b>
Management, monitoring and control Renewable energy	Wind assessment equipment <ul style="list-style-type: none"><li>• Tubular anemometric towers (30 to 80 meters high)</li><li>• Data logger</li><li>• Measure mast installation service</li></ul>

**Company description**

AAT inc. was established in 1982 (formerly known as Ohmega Group Inc.). We are specialized in the manufacturing of wind assessment equipment. Our MEGA 80 tower is the only temporary tubular tower to reach 80 meters in height.

<b>International presence</b>	<b>Fields of application</b>
<ul style="list-style-type: none"><li>• Western Europe (Ireland, Poland, France)</li><li>• USA</li></ul>	<ul style="list-style-type: none"><li>• Wind energy promotor</li></ul>

**Business opportunities****New geographic markets actively sought**

Eastern Europe, South America and Asia

**Partnerships sought**

Distributors

# ABGG TECHNOLOGIES INC.

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Industry sectors	Products and services
Air Waste management Renewable energy Energy efficiency	<ul style="list-style-type: none"> <li>• Complete dust collector system</li> <li>• Low &amp; high pressure pneumatic conveyor systems</li> <li>• Air pollution control equipment</li> <li>• Sludge &amp; bark dryers</li> <li>• Thermal fluid heat exchangers</li> <li>• Storage silos</li> <li>• Projects in air pollution control &amp; thermal technologies</li> </ul>

**Company description**

ABGG Technologies Inc. is a technology-focused company specializing in dust collection systems, air pollution control and thermal technologies.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Under development</li> </ul>	<ul style="list-style-type: none"> <li>• Biotechnology (environment)</li> <li>• Wood (industry)</li> <li>• Energy (generation and distribution)</li> <li>• Environment (industry)</li> <li>• Manufacturing industries</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Canada – USA – Costa Rica

**Partnerships sought**

Manufacturer's agent

## ACME ENGINEERING PRODUCTS LTD.

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Industry sectors	Products and services
Air Water Management, monitoring and control	<ul style="list-style-type: none"> <li>• Gas detection systems</li> <li>• Building ventilation</li> <li>• Heating equipment for commercial and industrial applications</li> <li>• Automatic strainers</li> <li>• Self-cleaning strainers for water purification and effluent filtration</li> <li>• Spill detection equipment</li> </ul>

**Company description**

Acme Engineering, which employs 20 people, was founded as a manufacturer's representative firm in 1956 and began large-scale production of its own heating, ventilation and air conditioning (HVAC) equipment in 1968. The company has since diversified its product offering into three divisions: boilers and associated heating products, gas detectors for building ventilation control, and self-cleaning strainers for liquid filtration. ACME has been accredited ISO 9001-2000 certification by the BNQ (Bureau de normalisation du Québec).

The company can boast many successful installation projects, including the most powerful steam superheater in North America, a 25MW electrode boiler in Zambia, and gas detection systems at Djeddah Airport and for King Fahd, in Saudi Arabia. Acme is also well able to integrate mechanical, electrical and electronic systems into comprehensive, turnkey packages for its clients.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• France</li> <li>• Italy</li> <li>• Brazil</li> <li>• China</li> <li>• United Arab Emirates</li> </ul>	<ul style="list-style-type: none"> <li>• Construction (buildings and major projects)</li> <li>• Environment (industry)</li> <li>• Government services (states and municipalities)</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Europe – South America – Asia

**Partnerships sought**

Direct sales – representation – industrial alliance – partnership with manufacturers

# ACTIVA ENVIRONNEMENT INC.

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Industry sectors	Products and services
Management, monitoring and control	<ul style="list-style-type: none"> <li>• Impact studies</li> <li>• Managed development and enhancement guiding plans</li> <li>• Applied research</li> <li>• Spatial/thematic analysis</li> <li>• Georeferenced data analysis</li> <li>• Remote sensing</li> <li>• Mapping</li> <li>• Market studies</li> <li>• Feasibility studies</li> <li>• Training, interpretation, education, and public-awareness</li> </ul>

Company description
<p>Activa Environnement inc. is an environmental consulting firm driven by the challenge of finding suitable solutions to land users' needs. A team made up of specialists in various fields, such as biology, agronomy, forestry engineering, geomatics and remote satellite sensing, works together to keep the different spheres of environmental activity in synergy. The company has carried out numerous projects dealing with marine, aquatic, forest, agricultural and urban environments. Its mission is to provide professional and innovative service both in keeping with the needs of customers and compatible with sustainable development.</p> <p>With the ultimate goal of ensuring the durability and quality of the natural environment, Activa Environnement aims to develop all resources by applying a multi-user management method. This approach creates jobs, diversifies the region's economy and promotes a global approach to managing the territory.</p>

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Chile</li> </ul>	<ul style="list-style-type: none"> <li>• Agriculture and fisheries</li> <li>• Biotechnology</li> <li>• Environment (industry)</li> <li>• Forestry and silviculture</li> <li>• Geomatics</li> <li>• Tourism</li> </ul>

Business opportunities
<p><b>New geographic markets actively sought</b> Asia – Latin America – Europe – Africa</p> <p><b>Partnerships sought</b> Direct sales – transfer of technology</p>

## ADERCO CHEMICAL PRODUCTS

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Industry sectors	Products and services
Energy efficiency	<ul style="list-style-type: none"> <li>• Additives for the heavy fuel oil used by the merchant marine</li> <li>• Additives for the heavy fuel oil used in the boilers of electric power plants</li> <li>• Additives for the heavy fuel oil used in industrial boilers</li> <li>• Additives for the diesel fuel used in the road transport industry</li> </ul>

### Company description

Aderco Chemical Products was founded in 1981 by its current president, Mr. Michel Bisailon. The business manufactures chemical products used as additives for liquid fuels, especially heavy fuel oil. Though production is concentrated in North America, the business sells its products in more than 50 countries through sales offices in Montréal, Brussels and Singapore.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Head office in Montréal</li> <li>• Sales office in Montréal for North and South America</li> <li>• Sales office in Belgium for Europe</li> <li>• Sales office in Singapore for Asia</li> </ul>	<ul style="list-style-type: none"> <li>• Merchant marine</li> <li>• Electric power plants consuming heavy fuel oil</li> <li>• Industrial boilers consuming heavy fuel oil</li> <li>• Road transport</li> </ul>

### Business opportunities

#### New geographic markets actively sought

South America, Europe, Asia and Africa

#### Partnerships sought

Agents and/or distributors

# AIREX INDUSTRIES

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Industry sectors	Products and services
Air Energy efficiency	<ul style="list-style-type: none"> <li>• Dust collectors</li> <li>• Process applied energy recovery units</li> <li>• Custom HVAC systems</li> <li>• Monitoring and processes for HVAC systems</li> <li>• Industrial ovens</li> <li>• Industrial air treatment systems</li> </ul>

## Company description

Since 1975, Airex Industries has devoted itself to the development of products and services aimed at improving industrial and commercial air quality. The company designs solutions for inadequate ventilation, airborne contaminants, smoke, excess humidity, excess heat or energy loss, or for other any problem affecting air quality in the workplace. Airex Industries will take care of every stage of a project, from needs assessment to complete system integration, cost estimate, engineering, computer assisted design, manufacturing, and installation. With a staff of 60 employees, Airex provides solid expertise in the design, manufacturing and installation of air treatment systems.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Mexico</li> <li>• Ireland</li> <li>• Russia</li> <li>• South America</li> </ul>	<ul style="list-style-type: none"> <li>• Manufacturing industries</li> </ul>

## Business opportunities

### New geographic markets actively sought

France – Tunisia – Belgium

### Partnerships sought

Distribution – representation

# AIRSCIENCE TECHNOLOGIES INC.

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Industry sectors	Products and services
Air	Design of air pollution control systems. <ul style="list-style-type: none"> <li>• Catalytic reactors and incinerator</li> <li>• Regenerative gas oxidizers</li> <li>• Flares</li> <li>• Biofilters</li> <li>• Wet-process gas treatment method</li> <li>• Gas generators using PSA technology (nitrogen, oxygen, etc.)</li> <li>• Gas separators using PSA technology</li> </ul>

## Company description

Airscience Technologies Inc. is active in the field of designing and manufacturing systems for air pollution control and the treatment of industrial process gases. The company has specialized in the treatment of gases containing sulphur, halogens and VOCs (volatile organic compounds), as well as odours.

AirScience is also specialized in gas separation and in the production of bio-fuels, nitrogen, oxygen and hydrogen.

AirScience Technologies has sales and technical support offices in Canada, the USA, Mexico, India and Dubai. AirScience systems and processes are used by the chemical, petrochemical, natural gas, cement, thermal power generation, pulp and paper, solid waste and waste water treatment industries.

AirScience has developed a CO<sub>2</sub> sequestration process producing vegetable oils suitable for the production of bio-diesel. This innovative technology uses micro-algae and is particularly directed to industries located in high sun exposure areas and generating large quantities of greenhouse gases.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Europe</li> <li>• Mexico</li> <li>• India</li> <li>• Middle East (Dubai)</li> </ul>	<ul style="list-style-type: none"> <li>• Cement Industry</li> <li>• Chemical and petrochemical industries</li> <li>• Environment industry</li> <li>• Pulp &amp; paper industry</li> <li>• Petroleum industry</li> <li>• Manufacturing industries</li> <li>• Agro food industry</li> <li>• Solid waste landfills</li> <li>• Waste water treatment plants</li> </ul>

## Business opportunities

### New geographic markets actively sought

Mexico – USA – India – Middle East

### Partnerships sought

Direct sales – manufacturer's agent – sales intermediary

## ANDRÉ SIMARD ET ASSOCIÉS LTÉE/ASA (MEMBER OF THE GENIVAR GROUP)

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Industry sectors	Products and services
Waste management Water Management, observation and control	<ul style="list-style-type: none"> <li>• Containment and recovery system</li> <li>• Leachate and biogas collection structures</li> <li>• Monitoring, project management and quality assurance</li> <li>• Impact studies and environmental communications</li> <li>• Design, installation, operation and optimization of intake networks and pumping stations and biogas destruction</li> <li>• Evaluation and verification of carbon credits</li> <li>• Conversion of biogas</li> <li>• Environmental assessment (biogas and water)</li> </ul>

### Company description

Established in 1997, André Simard et associés (ASA) has become one of Canada's biggest firms in the development of landfill sites for residual materials. The nature of the projects that it has carried out has placed the company at the technological forefront. ASA has innovated with respect to the processing of emissions, more specifically as regards leachate and biogas.

The company helped build the biggest burial cell in Canada, located north of Montréal. It is now recognized as a national leader and is also working on international projects in countries such as France and Burkina Faso.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Burkina Faso</li> <li>• France</li> <li>• Brazil</li> <li>• Mexico</li> </ul>	<ul style="list-style-type: none"> <li>• Waste management</li> <li>• Biogas management</li> </ul>

### Business opportunities

#### New geographic markets actively sought

South and Central America

#### Partnerships sought

Engineering consulting services

# AQUA DATA INC.

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Telephone: 514-425-1010  
 Fax: 514-425-3506

Industry sectors	Products and services
Water Management, monitoring and control	<ul style="list-style-type: none"> <li>• Aqua Cad® Suite of software for water distribution and wastewater collection system management</li> <li>• Hydraulic modeling of water distribution systems</li> <li>• Unidirectional flushing of water distribution systems</li> <li>• Fire hydrant and valve inspection management software</li> <li>• Inspection and preliminary diagnosis of wastewater collection systems with the Aqua Zoom camera</li> <li>• Analysis of CCTV inspections</li> <li>• Water distribution and wastewater collection system intervention master plan</li> </ul>

Company description
<p>Established in 1987, Aqua Data is exclusively specialized in the computerized assessment and preventive maintenance of water distribution and wastewater collection systems. More specifically, the company provides professional services related to rehabilitation assessment studies, the upgrade of water networks, and setting maintenance programs priorities. Aqua Data's expansion has soared since entering into a partnership with Gaz Métro corporation in 1999.</p> <p>Thanks to its strong research and development team, the company has designed the most advanced computerized tools in its field. The result is a unique suite of integrated, user-friendly software, innovative work methods and some very original equipment. The Aqua Cad® Suite of software and the Aqua Zoom camera for wastewater collection system assessment are but a few of the unique, proprietary tools used by its team of professionals.</p>

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> </ul>	<ul style="list-style-type: none"> <li>• Government services (states and municipalities)</li> <li>• Environment (industry)</li> <li>• Consulting engineering</li> </ul>

Business opportunities
<p><b>New geographic markets actively sought</b>            USA</p> <p><b>Partnerships sought</b>            Sales intermediary</p>

# AQUA REHAB INC.

**Contact**

Mr. Georges Dorval  
President and CEO

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CANADA

E-mail: adm@squarehab.com  
Website: www.squarehab.com

Telephone: 450-687-3472  
Fax: 450-687-4570

Industry sectors	Products and services
Water	<ul style="list-style-type: none"> <li>• Rehabilitation, maintenance and spot repairs of water systems</li> <li>• Rental of temporary water supply systems</li> <li>• Pressure tapping</li> <li>• Pneumatic excavation</li> <li>• System certification testing</li> </ul>

Company description
<p>Leader in the northeastern Canadian market since 1988, Aqua Réhab, a business specializing in the rehabilitation and maintenance of water conduits, employs fifty people and has carried out more than 250 kilometres of trenchless conduit rehabilitation.</p> <p>Aqua Réhab provides services in the fields of rehabilitation, maintenance of drinking water and wastewater systems in the municipal, commercial, industrial and institutional sectors, and spot repair.</p>

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Canada</li> <li>• USA</li> </ul>	<ul style="list-style-type: none"> <li>• Government services (states and municipalities)</li> <li>• Environment (industry)</li> </ul>

Business opportunities
<p><b>New geographic markets actively sought</b> Contact the company</p> <p><b>Partnerships sought</b> Contact the company</p>

# AQUASOLUTION TECHNOLOGIES INC.

**Contact**

Mr. Pierre-Félix Brisson  
President

414, rue Dollard  
Joliette (Québec) J6E 4M4  
CANADA

E-mail: [brisson@aquasolution.com](mailto:brisson@aquasolution.com)

Website: [www.aquasolution.com](http://www.aquasolution.com)

Telephone: 450-755-1555

Fax: 450-759-3212

Industry sectors	Products and services
Water	<ul style="list-style-type: none"> <li>• Drinking water treatment systems (filtration and disinfection)</li> </ul>

**Company description**

Founded in 1985, Aquasolution Technologies Inc. specializes in custom-made drinking water treatment systems. Highly specialized in this niche, it develops its own systems. Typical applications of the Aquasolution™ line of products include isolated villages, refugee camps, hotels, hospitals, schools and many more.

The Aquasolution™ filtration and disinfection system is designed to solve drinking water problems. Each Aquasolution™ module is easily transportable and introduces a performance-oriented concept. The product is resistant, easy to install and operate, and requires minimal maintenance. All Aquasolution Technologies Inc. products can be made to order and operated with many alternative energy sources. Whatever the clients' priorities in terms of drinking water may be, the company's engineering services can meet their needs.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Salvador</li> <li>• Algeria</li> </ul>	<ul style="list-style-type: none"> <li>• Agri-food</li> <li>• Mines</li> <li>• Biotechnology</li> <li>• Forestry and silviculture</li> <li>• Tourism</li> <li>• Government services (states and municipalities)</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Latin America – Iraq – Jordan – Democratic Republic of the Congo – Senegal

**Partnerships sought**

Direct sales – sales intermediary

# AQUATECH, WATER MANAGEMENT SERVICES INC.

**Contact**

Mr. Jean-Pierre Azzopardi  
President

101, boul. Roland-Therrien, bureau 110  
Longueuil (Québec) J4H 4B9  
CANADA

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Website: [www.aquatech-inc.com](http://www.aquatech-inc.com)

Telephone: 450-646-5270

Fax: 450-646-7977

Industry sectors	Products and services
Water	<ul style="list-style-type: none"> <li>• Management and operation of:               <ul style="list-style-type: none"> <li>— Water and wastewater treatment facilities</li> <li>— Water distribution systems</li> <li>— Sewage collection</li> </ul> </li> </ul>

**Company description**

A private company founded in Québec in 1981, Aquatech Water Management Services Inc. remains the undisputed leader in its market. With its team of 90 professionals specializing in water distribution and treatment management, operation and maintenance, Aquatech was the first company in this field to obtain ISO certification and it was awarded ISO 9001-2000 certification in December 2003.

In addition, Aquatech can also provide supplemental service contracts for technical support, emergency work, personnel replacement, and tailored expertise.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• South Africa</li> <li>• Cameroon</li> <li>• Canada</li> <li>• United Arab Emirates</li> <li>• Maghreb</li> <li>• Morocco</li> <li>• Russia</li> <li>• Tunisia</li> </ul>	<ul style="list-style-type: none"> <li>• Chemistry (industry)</li> <li>• Environment (industry)</li> <li>• Metallurgy (industry)</li> <li>• Mines</li> <li>• Pulp and paper (industry)</li> <li>• Government services (states and municipalities)</li> <li>• Industrial subcontracting</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

France – Haiti

**Partnerships sought**

Trading house – industrial agreement

## ARRAKIS CONSULTANTS INC.

**Contact**

Mr. Dominique Proulx  
President

7050, boul. Hamel, bureau 470  
Sainte-Foy (Québec) G2G 1B5  
CANADA

E-mail: arrakis@arrakis-consultants.ca

Website: none

Telephone: 418-877-6168

Fax: 418-877-0388

Industry sectors	Products and services
Water Management, monitoring and control Soil and groundwater Waste management	<ul style="list-style-type: none"> <li>• Groundwater exploration</li> <li>• Surface geophysics and borehole logging</li> <li>• Water well design and aquifer testing</li> <li>• Soil and groundwater characterization</li> <li>• Site rehabilitation</li> </ul>

**Company description**

Founded in 1990, Arrakis Consultants Inc. is a consulting firm that delivers professional services in hydrogeology to its clientele, which consists of municipalities, industries, government or paragonovernmental agencies, and consulting engineering firms. The Arrakis team is made up of hydrogeologists and technicians who put their expertise at the service of its clientele for the development, management, and protection of the groundwater resource.

Arrakis Consultants designs, manages and carries out hydrogeological studies in projects related to water supply, waste disposal, groundwater contamination control, environmental site assessment and site rehabilitation.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Under development</li> </ul>	<ul style="list-style-type: none"> <li>• Environment (industry)</li> <li>• Government services (states and municipalities)</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Latin America – Mexico

**Partnerships sought**

Contact the company

## AXOR Experts-Conseils inc.

**Contact**

Mr. Marc-André Desjardins, ing. Ph.D.  
Vice-President – Environnement Division

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CANADA

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Website: www.axor.com

Telephone: 514-846-4000

Fax: 514-846-4005

Industry sectors	Products and services
Water Management, monitoring and control Renewable energy Energy efficiency Waste management	<ul style="list-style-type: none"> <li>• Renewable energy production</li> <li>• Sludge/waste management</li> <li>• Process optimization/audits</li> <li>• Drinking water treatment</li> <li>• Industrial wastewater treatment</li> <li>• Municipal wastewater treatment</li> </ul>

**Company Description**

AXOR Experts-Conseils Inc., the principal subsidiary of the AXOR Group, has been providing consulting engineering services for 35 years. The firm has a team of more than 300 professionals, technicians and support staff active in all the engineering fields. The main divisions are Environment; Urban Infrastructures; Structure and Building; Energy; Mechanics and Electricity; Overseeing/Construction. AXOR Experts-Conseils inc. has offices in Montréal, Sept-Îles, Longueuil, Vancouver and abroad.

AXOR Experts-Conseils Inc. offers consulting engineering services in:

- Environment: wastewater treatment, drinking water treatment, bio-solid waste management.
- Civil Engineering: municipal engineering, hydraulics, sanitation, public works, transportation, roads, etc.
- Structures: bridges, viaducts, concrete, steel and wood construction, foundations, docks, etc.
- Electrical Engineering: lighting, urban electricity, hydroelectric generating stations, building electricity, etc.
- Mechanical Engineering: building mechanics, fire protection, automation, refrigeration, etc.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Canada</li> <li>• Egypt</li> <li>• USA</li> <li>• United Arab Emirates</li> </ul>	<ul style="list-style-type: none"> <li>• Industry (Agrifood)</li> <li>• Municipalities</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Africa, Maghreb

**Partnerships sought**

Industrial agreement – Transfer of technology

# BEAULIER INC.

**Contact**

Mr. Patrick Deschênes  
Executive Director

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Saint-Bruno-de-Montarville (Québec) J3V 6B9  
CANADA

E-mail: info@beaulier.qc.ca  
Website: www.beaulier.qc.ca

Telephone: 450-441-9100  
Fax: 450-441-9113

Industry sectors	Products and services
Air	<ul style="list-style-type: none"> <li>• Engineering projects for air pollution control of plant and industrial process.</li> </ul>

**Company description**

Beaulier is a consulting engineering firm specialized in design, troubleshooting and training for industrial ventilation dust and air pollution control systems, and pneumatic conveyors. The company, who employs five engineers, three technicians and an administrative clerk, has been serving the industry since 1978. The team includes four experts who each count more than 15 years experience in the company's fields of choice.

Beaulier provides consulting services and definitive solutions for industrial ventilation, dust collection, fire and explosion safety measures, purification of gas emissions to protect the environment, and more.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Canada</li> <li>• USA</li> </ul>	<ul style="list-style-type: none"> <li>• Metallurgy</li> <li>• Mines</li> <li>• Quarries</li> <li>• Plastics processing (rubber conversion)</li> <li>• Printing</li> <li>• Wood (industry)</li> <li>• Manufacturing industries</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Any interested countries

**Partnerships sought**

Direct sales

# BERLIE-FALCO TECHNOLOGIES INC.

**Contact**

Mr. Marc Regnaud  
President and CEO

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La Prairie (Québec) J5R 2E4  
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Website: [www.berlie-tech.com](http://www.berlie-tech.com)

Telephone: 450-444-0566

Fax: 450-444-2227

Industry sectors	Products and services
Waste management Water Air	<ul style="list-style-type: none"> <li>• Wastewater treatment equipment</li> <li>• Sludge handling equipment and processes</li> <li>• Handling equipment for heavy industry</li> <li>• Sludge dewatering and thermal drying systems: belt filters</li> <li>• Marketing of dry sludge granulate</li> <li>• Industrial air treatment</li> </ul>

**Company description**

Berlie-Falco Technologies Inc., founded in 1979, is a privately-owned Canadian company, recognized throughout North America as the leading specialist in municipal sludge drying and as manufacturer of a complete line of state-of-the-art equipment for the different stages involved in air and wastewater treatment. Berlie-Falco employs more than 75 people. Today, almost 70% of the company's sales come from environmental systems and equipment.

Berlie-Falco Technologies Inc. holds the manufacturing and marketing licence for systems and equipment that significantly reduce VOC's (volatile organic compounds). These technologies allow industries to reach the desired environmental standards by effectively destroying more than 90% of VOC emissions..

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Mexico</li> <li>• France</li> <li>• South Africa</li> </ul>	<ul style="list-style-type: none"> <li>• Agri-food</li> <li>• Biotechnology</li> <li>• Industry                             <ul style="list-style-type: none"> <li>— Chemistry</li> <li>— Environment</li> <li>— Pulp and paper</li> <li>— Pharmaceuticals</li> </ul> </li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Asia

**Partnerships sought**

Direct sales – transfer of technology – industrial agreement

# BIOGENIE S.R.D.C. INC.

**Contact**

Mr. Richard Corbin  
 Vice President  
 International business development

350, rue Franquet  
 Sainte-Foy (Québec) G1P 4P3  
 CANADA

E-mail: rcorbin@englobe.com  
 Website: www.biogenie-env.com

Telephone: 418-653-2074  
 Fax: 418-653-2675

Industry sectors	Products and services
Soil and groundwater	<ul style="list-style-type: none"> <li>• 3D visualization and characterization of contaminated sites</li> <li>• Feasibility and treatability studies</li> <li>• Remedial design</li> <li>• Design, construction and operation of treatment solutions for contaminated soil and groundwater</li> <li>• Comprehensive site remediation services</li> </ul>

Company description
<p>Established in 1986, Biogenie, a wholly-owned subsidiary of Englobe corp. is a Canadian-based international environmental firm providing on site and off site remediation solutions. Serving a clientele which includes major petroleum, petrochemical, energy and real estate development companies, Biogenie's distinctiveness lies in its world-class bioremediation know-how and its ability to provide guaranteed fixed-priced remediation solutions.</p> <p>Biogenie is in the forefront in the development and application of biological treatment processes for the remediation of contaminated soil and groundwater. With in-house laboratories, research facilities and engineering capabilities, Biogenie has the distinctive ability to treat, with biological processes, a wide range of organic contaminants and high levels of contamination within the context of very large-scale projects.</p>

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Canada</li> <li>• USA</li> <li>• France</li> <li>• United Kingdom</li> </ul>	<ul style="list-style-type: none"> <li>• Manufacturing (multisectoral)</li> <li>• Oil</li> <li>• Petrochemical</li> <li>• Energy (generation and distribution)</li> <li>• Real estate/brownfield redevelopment</li> </ul>

Business opportunities
<p><b>New geographic markets actively sought</b>          Europe (except France and UK) – USA</p> <p><b>Partnerships sought</b>          Strategic alliance sought for development of contaminated soil treatment facilities: landfill operators, waste management companies.</p>

## BIONEST TECHNOLOGIES INC.

**Contact**

Mr. Gilles Champagne  
President

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CANADA

E-mail: gchampagne@bionest-tech.com

Website: www.bionest-tech.com

Telephone: 819-538-5662

Fax: 819-538-5707

Industry sectors	Products and services
Water	<ul style="list-style-type: none"> <li>• Domestic wastewater treatment system for residential, commercial and community use</li> </ul>

**Company description**

Bionest Technologies Inc. is a company specializing in wastewater treatment, located in Mauricie, Québec. Since 1997, Bionest has focused on developing and marketing a first class domestic wastewater treatment system inclusive of all the classical options, yet economical and requiring little maintenance. The company employs more than 35 people.

The BIONEST™ Treatment System uses a biological filtration process based on a microbial culture fixed to a non-biodegradable medium. Bionest's technology is distinctive owing to its unique proprietary medium, allowing biofilm bacteria to attach effectively while providing a greater active surface area for purification reactions.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Turks and Caicos</li> </ul>	<ul style="list-style-type: none"> <li>• Biotechnology (environment)</li> <li>• Construction (buildings)</li> <li>• Construction (renovation)</li> <li>• Environment (industry)</li> <li>• Government services (states and municipalities)</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

USA – France – Belgium – Switzerland – Dominican Republic – Panama

**Partnerships sought**

Contact the company

## BIO-TERRE SYSTEMS INC.

**Contact**  
Mr. Richard Royer  
Secretary-Treasurer

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CANADA

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Website: www.bioterre.com

Telephone: 819-562-3871  
Fax: 819-652-8984

Industry sectors	Products and services
Renewable energy	<ul style="list-style-type: none"> <li>• Low temperature anaerobic digestion treatment for hog manure</li> <li>• System for conversion of organic fertilizers (by-products)</li> <li>• Low odour level, biologically safe organic fertilizer</li> <li>• Biogas conversion system and GHG reduction</li> <li>• Thermal and electrical energy production unit</li> <li>• Project management services (turnkey projects)</li> </ul>

### Company description

Bio-Terre was created in 1998 and is a consortium of three consulting engineering firms. Its mission is to commercialize, in Canada and the United States, a technology developed and patented by Agriculture and Agri-Food Canada. Bio-Terre operates two demonstration sites in Canada, with the technology marketed since the end of 2005.

Bio-Terre's process helps Canada meet its Kyoto commitments to reduce GHGs by converting methane gas into usable, renewable green energy and reduces the consumption of chemical fertilizers. Bio-Terre's technology is structured around the continued utilization of nutrients in organic fertilizers (by-products) for crop production, in a balanced and sustainable manner, integrating livestock production with food crop production.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Canada</li> <li>• USA</li> </ul>	<ul style="list-style-type: none"> <li>• Agriculture</li> <li>• Environment (industry)</li> </ul>

### Business opportunities

#### New geographic markets actively sought

Canada – USA

#### Partnerships sought

Alliance (sales and marketing) – direct contact with businesses (potential customers and suppliers)

# BIOTHERMICA TECHNOLOGIES INC.

**Contact**

Mr. Guy Drouin  
President

426, rue Sherbrooke Est  
Montréal (Québec) H2L 1J6  
CANADA

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[guy.drouin@biothermica.com](mailto:guy.drouin@biothermica.com)  
 Website: [www.biothermica.com](http://www.biothermica.com)

Telephone: 514-488-3881  
Fax: 514-488-3125

Industry sectors	Products and services
Air Renewable energy	<ul style="list-style-type: none"> <li>• Regenerative thermal oxidation process for VOCs and COCs</li> <li>• High-temperature dust removers</li> <li>• Electrostatic precipitators</li> <li>• Conversion of waste, biogases and biomass</li> </ul>

Company description
<p>Biothermica Technologies Inc, founded in 1987, is a firm specializing in the design, engineering, and construction of turnkey projects pertaining to thermal treatment of gases, control of air pollution and collection and utilization of landfill gas. Biothermica is also a developer of GHG emission reduction projects that generate carbon credits under the Kyoto Protocol and other similar initiatives.</p> <p>The Biotox® system is a regenerative oxidation process developed by Biothermica. With low energy intakes and a high level of energy recovery, the system successfully eliminates volatile organic compound (VOC) and condensable organic compound (COC) emissions. Clinox®, another technology developed by Biothermica, is a high-temperature dust remover for the treatment of dust and particles. The company also installs electrostatic precipitators.</p>

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Mexico</li> <li>• United Kingdom</li> <li>• Morocco</li> <li>• South Korea</li> </ul>	<ul style="list-style-type: none"> <li>• Aerospace</li> <li>• Wood (industry)</li> <li>• Chemistry</li> <li>• Energy (generation and distribution)</li> <li>• Environment (industry)</li> <li>• Metallurgy (industry)</li> <li>• Textiles (industry)</li> <li>• Aluminium production (industry)</li> <li>• Asphalt (industry)</li> </ul>

Business opportunities
<p><b>New geographic markets actively sought</b> Europe – Asia – Latin America</p> <p><b>Partnerships sought</b> Coal mining industry and biogas</p>

## BOC EDWARDS HIBON INC.

### Contact

Mr. Marcel Brault  
Sales Manager for the Americas

12055, chemin de la Côte-de-Liesse  
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CANADA

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marcel.brault@bocedwards.com  
Website: www.bocedwards.com

Telephone: 514-631-3501  
Fax: 514-631-3502

Industry sectors	Products and services
Water Air	<ul style="list-style-type: none"> <li>• Rotary boosters for pressure and vacuum applications</li> <li>• Centrifugal blowers</li> <li>• Liquid ring pumps</li> <li>• Non-lubricated screw compressors</li> <li>• Turbocompressors</li> </ul>

### Company description

Boc Edwards Hibon Inc. started its activities in 1975. The company joined the BOC Group, listed on the London Stock Exchange, to ensure further development and propose the widest possible range of products. More than 70% of Hibon's sales come from products and services exported to the US, South America, and Asia.

Hibon Inc. is an industrial manufacturer of different product groups, specializing in blowers and rotary boosters for wastewater treatment, vacuum equipment for pulp paper mills and industrial processing, and vacuum trucks for waste management. The company also provides a variety of services.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Mexico</li> <li>• Asia</li> </ul>	<ul style="list-style-type: none"> <li>• Agri-food</li> <li>• Biotechnology (agro, bio and environment)</li> <li>• Chemistry (industry)</li> <li>• Construction (major projects)</li> <li>• Energy (generation and distribution)</li> <li>• Environment (industry)</li> <li>• Mines</li> <li>• Pulp and paper (industry)</li> <li>• Government services (states and municipalities)</li> <li>• Industrial subcontracting</li> </ul>

### Business opportunities

#### New geographic markets actively sought

Brazil – Chile – Argentina – Venezuela

#### Partnerships sought

Manufacturer's agent

# BORALEX INC.

**Contact**

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Communications Director

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CANADA

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Website: [www.boralex.com](http://www.boralex.com)

Telephone: 514-985-1353

Fax: 514-985-1355

Industry sectors	Products and services
<ul style="list-style-type: none"> <li>• Renewable energy</li> </ul>	<ul style="list-style-type: none"> <li>• Renewable power generation                             <ul style="list-style-type: none"> <li>— Hydroelectric power</li> <li>— Wind power</li> <li>— Power from wood residue</li> <li>— Power from natural gas</li> </ul> </li> </ul>

**Company description**

Boralex focuses on four types of power generation: hydroelectric power, wind power and thermal or cogeneration power from natural gas or wood residue. These are all fields where Boralex has developed proven expertise centred on renewable energy. Boralex employs about 300 workers, owns and manages 21 power stations in Québec, the United States and France, with an installed capacity of 333 MW. With a wind farm under construction, its installed capacity will soon be up 12 MW. Boralex also owns an urban wood processing and recycling centre located in Montréal. ([www.boralex.com](http://www.boralex.com))

International presence	Fields of application
<ul style="list-style-type: none"> <li>• France</li> <li>• USA</li> </ul>	<ul style="list-style-type: none"> <li>• Power generation</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Renewable power station construction and operation projects

**Partnerships sought**

Please contact the company

# BOSS TECHNOLOGY INC.

**Contact**  
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President

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CANADA

E-mail: info@bosstechnology.com  
Website: www.bosstechnology.com

Telephone: 450-771-6728  
Fax: 450-771-4428

Industry sectors	Products and services
Air Water	— Chemicals for the treatment of drinking water and wastewater

## Company description

Boss Technology Inc. manufactures algaecide, bactericide and fungicide that are effective ecological and economical alternatives. Boss Technology Inc. is directing its research towards increasing the availability of fresh water and upgrading the quality of wastewater, with innovative economical alternatives that will allow any country to upgrade its facilities to meet new environmental standards. The company has a staff of eight employees and posts close to one million dollars in annual sales.

Research has proven the superiority of Boss products in the control of odours, the liquefaction of organic matter and the purification of bacterial polluting loads from wastewater of agricultural, municipal, recreational or residential origin. Other research has proven the efficacy of Boss technology in safely eliminating undesirable algae from lakes, swimming pools, surface wells and potable water reservoirs.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Africa</li> <li>• Honduras</li> <li>• Iran</li> <li>• Jordan</li> <li>• Kuwait</li> <li>• Lebanon</li> <li>• Mexico</li> <li>• Dominican Republic</li> </ul>	<ul style="list-style-type: none"> <li>• Environment (industry)</li> <li>• Government services (states and municipalities)</li> </ul>

## Business opportunities

### New geographic markets actively sought

West Indies – Chile – Costa Rica – Cuba – Panama – Venezuela

### Partnerships sought

Distributor

# BPR

**Contact**

Mr. Hubert Colas  
Executive Vice-President

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Fax: 514-257-0717

Industry sectors	Products and services
<ul style="list-style-type: none"> <li>• Water</li> <li>• Waste management</li> <li>• Management, monitoring and control</li> <li>• Renewable energy</li> <li>• Energy efficiency</li> </ul>	<ul style="list-style-type: none"> <li>• Impact studies</li> <li>• Sensitive environment management</li> <li>• Supplies and services</li> <li>• Cost and quality control</li> <li>• Turnkey projects</li> <li>• Environmental problem solutions</li> <li>• Drinking water and wastewater management</li> <li>• Solid waste management</li> </ul>

**Company description**

Founded in Québec in 1961, BPR, through mergers and acquisitions, has grown into one of the largest consulting engineering firms in the province. Today it has over 1 600 employees in 18 offices in Québec plus three others abroad: USA, France and South Africa.

Although BPR is active in a number of engineering sectors, the firm is internationally recognized for its unique expertise in wastewater purification and storm water management. Its mission is to provide multidisciplinary engineering services, project management, and construction engineering services to industrial enterprises and public or private organizations.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• France</li> <li>• Jamaica</li> <li>• South Africa</li> </ul>	<ul style="list-style-type: none"> <li>• Agriculture</li> <li>• Construction (buildings, renovation and major projects)</li> <li>• Environment (industry)</li> <li>• Pulp and paper (industry)</li> <li>• Pharmaceuticals (industry)</li> <li>• Telecommunications</li> <li>• Transportation (aeronautics, rail and ground)</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Consolidation of existing markets: USA – France – Jamaica – South Africa

**Partnerships sought**

Direct sales – transfer of technology

## BRAIS, MALOUIN AND ASSOCIATES INC.

**Contact**

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President

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CANADA

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Telephone: 514-382-8866

Fax: 514-382-8488

Industry sectors	Products and services
Renewable energy Energy efficiency Management, monitoring and control	<ul style="list-style-type: none"> <li>• Design and/or improvement of thermal equipment</li> <li>• Digital simulation of thermal equipment</li> <li>• Energy utilization studies</li> <li>• Engineering and installation of combustion equipment</li> <li>• Reduction of emissions by improving energy efficiency</li> <li>• Onsite assistance/ consulting</li> <li>• Training courses/ conferences</li> </ul>

**Business description**

Brais, Malouin and Associates (BMA) was founded in 1991. BMA is an energy engineering consulting firm specializing in combustion and digital simulation. BMA has carried out projects in various industries including the pulp & paper, mining & metallurgical and petrochemical industries. BMA has been a pioneer in several engineering R&D projects and in combustion equipment development.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Mexico</li> <li>• USA</li> </ul>	<ul style="list-style-type: none"> <li>• Gas, oil, coal or biomass-fired thermal generating stations</li> <li>• Paper mills</li> <li>• Petrochemicals</li> <li>• Metallurgy</li> <li>• Wood</li> <li>• Manufacturing industries (boilers, burners, kilns)</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Canada, USA, Mexico, Central America and South America

**Partnerships sought**

Contractors and general contractors abroad

## BRAS DE FER GINGRAS INC. (LES)

### Contact

Mr. Gilles Boivin  
Financial Manager

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Saint-Ubalde (Québec) G0A 4L0  
CANADA

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Website: [www.bdfg.qc.ca](http://www.bdfg.qc.ca)

Telephone: 418-277-2690  
Fax: 418-277-2692

Industry sectors	Products and services
<ul style="list-style-type: none"><li>Waste management</li></ul>	<ul style="list-style-type: none"><li>Automatic arms and lifters to handle waste containers</li></ul>

### Company description

Bras de Fer Gingras was created in 1988 with the mission of manufacturing equipment related to household waste. It manufactures automatic arms and lifters to handle waste containers of various shapes and sizes. Bras de Fer is a business with 30 employees, serving Canada and the United States.

International presence	Fields of application
<ul style="list-style-type: none"><li>Canada</li><li>USA</li></ul>	<ul style="list-style-type: none"><li>Environment (industry)</li></ul>

### Business opportunities

#### New geographic markets actively sought

Germany – Latin America – Europe

#### Partnerships sought

Distributor – transfer of technology

# BRETON, BANVILLE & ASSOCIATES

**Contact**

Mr. Réjean Breton  
Chairman of the Board and CEO

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CANADA

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Website: www.bba.ca

Telephone: 450-464-2111

Fax: 450-464-0901

Industry sectors	Products and services
Renewable energy Energy efficiency Management, monitoring and control	<ul style="list-style-type: none"> <li>• Preparation of energy master plans</li> <li>• Load calculation and network capacity</li> <li>• Budget evaluation</li> <li>• Energy saving projects</li> <li>• Power generating plants</li> <li>• Energy bill analysis</li> </ul>

**Company description**

Breton, Banville & Associates, created in 1979, is an engineering firm whose mission is to bring together and develop a team with a high level of technical knowledge, allowing BBA to offer services and engineering expertise from project planning to implementation. It provides services in a spirit of partnership, allowing clients to maximize the value of their investments. Its 225 employees work hard to provide quality services to local, national and international clients.

Diversified services are offered by BBA in electrical engineering, network capacity studies, power generation, environmental and energy management, mining and metallurgy, telecommunications, automation, advanced control, industrial computing, testing and commissioning, commercial and institutional engineering, mechanical engineering and training programs. Each of these services covers a complete range of applications.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Surinam</li> <li>• Algeria</li> <li>• United Arab Emirates</li> <li>• Malaysia</li> </ul>	<ul style="list-style-type: none"> <li>• Chemistry and petrochemistry</li> <li>• Construction (buildings)</li> <li>• Energy (generation and distribution)</li> <li>• Manufacturing industries</li> <li>• Mines</li> <li>• Metallurgy (industry)</li> <li>• Pulp and paper (industry)</li> <li>• Robotics (automation)</li> <li>• Telecommunications</li> <li>• Textiles</li> <li>• Transportation (aeronautics)</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Venezuela

**Partnerships sought**

Contact the company

## CAMFIL FARR (CANADA) INC.

**Contact**

Mr. Dominique Mignacco  
President

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Laval (Québec) H7L 3J6  
CANADA

E-mail: info@camfilfarr.com  
Website: www.camfilfarr.com

Telephone: 450-629-3030  
Fax: 450-629-1199

Industry sectors	Products and services
Air	<ul style="list-style-type: none"> <li>• Filters and air filtration systems</li> <li>• Ventilation material</li> <li>• Air filters</li> <li>• Dust collection systems</li> </ul>

**Company Description**

Camfil Farr (Canada) Inc. is an international company, with its head office in Sweden, 29 subsidiaries, one of which in Canada, 22 production sites, and agencies throughout Europe, North America and Asia. Camfil Farr ranks among the world leaders on the air filtration market.

Camfil Farr specializes in the design, development, manufacture, sale and service of filters and air filtration systems. These products are used in a wide variety of applications including heating, ventilation and air conditioning (HVAC) systems, clean rooms, industrial and targeted applications, dust collection systems, filters for gas turbines, and railway products.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Latin America</li> <li>• Europe</li> <li>• Asia</li> </ul>	<ul style="list-style-type: none"> <li>• Biotechnology</li> <li>• Trade</li> <li>• Construction (buildings)</li> <li>• Industry               <ul style="list-style-type: none"> <li>— Chemistry</li> <li>— Environment</li> <li>— Manufacturing</li> <li>— Health</li> </ul> </li> <li>• Science and technology</li> <li>• Safety</li> <li>• Government services (states and municipalities)</li> <li>• Transportation</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

USA – Latin America – Europe – Asia

**Partnerships sought**

Direct sales

# CANSOLV TECHNOLOGIES INC.

**Contact**  
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President

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CANADA

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hakkal@cansolv.com  
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Fax: 514-382-5363

Industry sectors	Products and services
Air	<ul style="list-style-type: none"> <li>• Recovery systems for SO<sub>2</sub> in gas effluents</li> <li>• Recovery of all multi-polluants</li> <li>• Capture of CO<sub>2</sub> and all pollutants</li> </ul>

## Company Description

Cansolv Technologies Inc. (CTI) was established in 1997 by a key group of employees involved in developing Cansolv technology at Union Carbide Corporation. CTI issues licences, develops processes, and markets SO<sub>2</sub> recovery systems.

In its Montréal laboratories, the company is now working on similar processes to control levels of NO<sub>2</sub> and capture the CO<sub>2</sub> present in gas effluents. This technology is not limited to combustion gas desulphurization and sulphur recovery units, but applies as well to most gas effluents produced by thermal power stations, refineries, and natural gas, sulphuric acid, metal refining, or pulp and paper plants.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Europe</li> <li>• Greece</li> <li>• Asia</li> <li>• India</li> </ul>	<ul style="list-style-type: none"> <li>• Biotechnology (environment)</li> <li>• Chemistry (industry)</li> <li>• Pulp and paper (industry)</li> <li>• Environment (industry)</li> <li>• Metallurgy (industry)</li> <li>• Multisectoral</li> </ul>

## Business opportunities

### New geographic markets actively sought

Albania – Andorra – Europe – China – Croatia – USA – Gibraltar – Japan – Macedonia

### Partnerships sought

Industrial subcontracting

## CARTIER CHEMICALS LTD.

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Manager

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CANADA

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Industry sectors	Products and services
Water Soil and groundwater	<ul style="list-style-type: none"> <li>• Neutralizers for spills of hazardous chemicals (acids, alkalis, mercury, aldehydes, oxidizers, etc.)</li> <li>• Specialized/customized HAZMAT spill response kits</li> <li>• Specialized waste treatment chemicals</li> </ul>

### Company description

CARTIER has been producing innovative chemical specialties since 1939. In 1988, Cartier introduced its VYTAC series of spill response neutralizers for hazardous chemicals. CARTIER is a foremost producer of high performance, safe and economical neutralizers for acids, alkalis, aldehydes, mercury and oxidizers. The innovative VYTAC FNC series of formaldehyde neutralizers for hospital and industrial use has been patented in the U.S.A., U.K. and Canada.

Cartier has introduced the "integrated spill response" concept to the market. This concept promotes the safety enhancement of using neutralizers along with conventional cleanup approaches in the response to chemical spills. Cartier customized spill response kits, applying this concept, are used in the industrial sector as well as hospitals and universities.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Canada</li> <li>• USA</li> <li>• New Zealand</li> <li>• United Kingdom</li> </ul>	<ul style="list-style-type: none"> <li>• Aerospace</li> <li>• HAZMAT emergency response</li> <li>• Agri-food</li> <li>• Chemistry (industry)</li> <li>• Trade</li> <li>• Energy (generation and distribution)</li> <li>• Environment (industry)</li> <li>• Forestry and silviculture</li> <li>• Mines</li> <li>• Manufacturing industries: pulp and paper, pharmaceuticals and transportation</li> <li>• Health (industry)</li> </ul>

### Business opportunities

#### New geographic markets actively sought

Europe

#### Partnerships sought

Direct sales – distribution – transfer of technology

# CHEMCO INC.

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Sales Manager

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CANADA

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Telephone: 418-878-5422  
Fax: 418-878-5323

Industry sectors	Products and services
Water Air Waste management Soil and groundwater	<ul style="list-style-type: none"> <li>• Ferric sulphate                             <ul style="list-style-type: none"> <li>— Suspended solid and phosphate removal</li> <li>— Odour control</li> <li>— Sludge dewatering</li> </ul> </li> <li>• Folic acid                             <ul style="list-style-type: none"> <li>— Nutrient for biological treatment</li> </ul> </li> <li>• Sodium permanganate                             <ul style="list-style-type: none"> <li>— Soil decontamination</li> <li>— Odour control</li> </ul> </li> <li>• Customer assistance and technical support</li> </ul>

## Company Description

A manufacturer of ferric sulphate, Chemco inc. has been active in the water treatment industry in Québec since 1988. Chemco is very flexible in terms of product development and has the capability to develop exclusive products for individual customers depending on their needs. Chemco's team consists of engineers and technicians, specializing in water treatment, who have the knowledge to help customers meet their environmental targets.

Ferric sulphate is an iron-based coagulant excellent for wastewater phosphate removal, odour control and sludge dewatering. Chemco's ferric sulphate has been government certified for many years, and recently by NSF International for drinking water treatment. Chemco is seeking, among other things, to increase its presence in mining countries.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• United States (Northeast)</li> </ul>	<ul style="list-style-type: none"> <li>• Agri-food</li> <li>• Mines</li> <li>• Pulp and paper (industry)</li> <li>• Government services (states and municipalities)</li> <li>• Chemistry and petrochemistry</li> </ul>

## Business opportunities

### New geographic markets actively sought

China

### Partnerships sought

Partnership agreement – distributor

# CHEMREC INC.

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Mr. Joe Michel  
President and CEO

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          jmichel@chemrec.com  
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Fax: 450-266-0330

Industry sectors	Products and services
Waste management	<ul style="list-style-type: none"> <li>• Recycling of chlorinated and non-chlorinated solvents:               <ul style="list-style-type: none"> <li>— Chlorinated hydrocarbons</li> <li>— Aromatic solvents</li> <li>— Alcohols</li> <li>— Aliphatic solvents</li> <li>— New replacement solvents, NMP, ethyl lactate</li> <li>— Esters</li> <li>— Freon</li> </ul> </li> </ul>

Company description
<p>Established in 1990, Chemrec Inc. specializes in waste solvent recycling, providing integrated service of superior quality, in compliance with the strictest standards and in harmony with the environment. Its management team totals over 50 years of experience in the field. The company uses state-of-the-art equipment and a unique high-tech industrial concept for environmental protection. Chemrec recently certified ISO 9002.</p> <p>With its experienced multidisciplinary team, Chemrec guarantees outstanding customer service. Regular pick-ups are scheduled ahead of time, and all manifests, health and safety data sheets, laboratory reports, and transport placards are provided by Chemrec. The company conducts below-ground and above-ground operations, with no exterior reservoir used. Each reservoir has its own secondary container as well as leak detectors.</p>

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> </ul>	<ul style="list-style-type: none"> <li>• Aerospace</li> <li>• Industries               <ul style="list-style-type: none"> <li>— Chemistry</li> <li>— Environment</li> <li>— Metallurgy</li> <li>— Pharmaceuticals</li> </ul> </li> </ul>

Business opportunities
<p><b>New geographic markets actively sought</b> Contact the company</p> <p><b>Partnerships sought</b> Contact the company</p>

## CIMA+ INC.

### Contact

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President

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Areas of expertise	Services
Water Management, monitoring and control Renewable energy Waste management	<ul style="list-style-type: none"> <li>• Study, planning and design</li> <li>• Project management</li> <li>• Estimation and cost control</li> <li>• Construction management</li> <li>• Turnkey system integration</li> <li>• Engineering and execution</li> </ul>

### Company Description

CIMA+ is a full-service multi-disciplined company active in engineering, project management and systems integration. Founded in 1990, the group was formed through consecutive mergers of experienced consulting engineering firms, certain of which were established in 1950.

CIMA+ has a total staff of 1 000 employees operating in major Québec areas and abroad. The team is made up of LEED certified professionals in various disciplines.

The company introduced a quality management program that is certified ISO 9001:2000. It recently received significant recognitions and awards in technical, civic and management fields.

CIMA+'s mission is to provide integrated services in engineering by acting as partner to clients while relying on a high performance culture and on the sense of responsibility of its resources.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Africa</li> <li>• Central America</li> <li>• Asia</li> <li>• South America</li> <li>• West Indies</li> <li>• Middle East</li> </ul>	<ul style="list-style-type: none"> <li>• Construction (buildings, renovation and major projects)</li> <li>• Environment (industry)</li> <li>• Government services (municipal, provincial and federal)</li> <li>• Transportation (public transit)</li> <li>• Energy (generation and distribution)</li> <li>• Manufacturing industries</li> </ul>

### Business opportunities

#### New geographic markets actively sought

Africa – Algeria – Benin – Burkina Faso – Burundi – Chile – Costa Rica – Ghana – Guinea – Guinea-Bissau – Honduras – Madagascar – Mali – Mauritania – Niger – Nigeria – Democratic Republic of the Congo – Rwanda – Senegal – Chad – Togo

#### Partnership sought

Direct sales – transfer of technology – industrial agreement – joint venture – consortium

# CINTEC ENVIRONNEMENT INC.

**Contact**

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Projects Director

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CANADA

Mr. Mario Corriveau  
Finances Vice-President

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Fax: 514-365-2964

Industry sectors	Products and services
Management, monitoring and control  Waste management  Soil and groundwater	<ul style="list-style-type: none"> <li>• Treatment and landfill of contaminated soils</li> <li>• Rehabilitation of contaminated sites</li> <li>• Construction of engineered landfill sites</li> <li>• Integrated municipal wastes management</li> <li>• Hazardous waste disposal</li> </ul>

**Company Description**

The Cintec Group offers all the services required to take charge of contaminated soil, municipal solid waste and hazardous waste – transportation from the point of origin, treatment, recycling, valorization and disposal.

The Cintec Group's core resources enable it to provide engineering expertise, environmental follow-ups, health and safety plans as well as quality control and quality assurance programs required for the execution of each project. Besides its technologies, Cintec has a highly specialized team of professionals and all the equipment necessary for its activities.

The company is present on the international market and offers various related services such as engineering, consulting and technology transfer for projects with which it is involved as builder and/or operator.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Latin America</li> <li>• Southeast Asia</li> </ul>	<ul style="list-style-type: none"> <li>• Biotechnologies (environment)</li> <li>• Construction (major projects)</li> <li>• Environment (industry)</li> <li>• Governmental services (municipalities, states)</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Latin America – Greater Antilles

**Partnerships sought**

Industrial agreement – transfer of technology

## CJB ENVIRONMENT INC.

**Contact**  
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President

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Telephone: 418-657-6859  
Fax: 418-657-1325

Industry sectors	Products and services
Management, monitoring and control	<ul style="list-style-type: none"> <li>• Environmental impact assessment</li> <li>• Surveys and sampling</li> <li>• Toxicological and ecotoxicological risk assessment</li> <li>• Environmental training</li> <li>• Preparation of reference documents on the Environment</li> </ul>

### Company description

Founded in January 1990, CJB Environment provides consulting services to a large number of clients in the private and public sectors, in Canada and abroad. Its fields of activity cover environmental impact assessment, survey of the natural environment and environmental training. CJB Environment and its wholly owned subsidiary, RISCAN, are very knowledgeable in the area of human health and ecological risk assessment, notably with respect to contaminated soil remediation and reuse. In North Africa, CJB Environment operates in partnership with EAM s.a., a Tunisian company specializing in environmental projects (CJB/EAM).

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Tunisia</li> <li>• Morocco</li> <li>• Benin</li> </ul>	<ul style="list-style-type: none"> <li>• Government services (states and municipalities)</li> <li>• Multisectoral</li> </ul>

### Business opportunities

#### New geographic markets actively sought

Maghreb – Tunisia – Morocco – Algeria

#### Partnerships sought

Through partnerships already established in the region

## CO<sub>2</sub> SOLUTION INC.

### Contact

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Industry sectors	Products and services
Air	<ul style="list-style-type: none"> <li>• Massive CO<sub>2</sub> capture through bio-catalysis, and instantaneous transformation into an aqueous bicarbonate ion solution</li> </ul>

### Company Description

Incorporated in November 1997, CO<sub>2</sub> Solution became a public company on the TSX Venture Exchange in Toronto in March 2004 (Symbol CST). It offers products and services related to management and abatement of CO<sub>2</sub> in the context of climate change. The company of 20 employees is targeting industrial markets with CO<sub>2</sub> emission reduction goals and works in partnership with technology integrators and engineering firms specializing in gas effluent treatments.

In the process of validating its technology of massive CO<sub>2</sub> capture through bio-catalysis, CO<sub>2</sub> Solution is currently installing mobile evaluation units in industrial sites or on biogas emission sites. This sustainable development technology does not require additional energy to compress or liquefy captured CO<sub>2</sub>, and the by-product can be recycled with no environmental threat.

International presence	Fields of application
Under development	<ul style="list-style-type: none"> <li>• Energy (generation and distribution)</li> <li>• Industry               <ul style="list-style-type: none"> <li>— Chemistry</li> <li>— Environment</li> <li>— Manufacturing</li> <li>— Metallurgy</li> <li>— Industrial subcontracting</li> </ul> </li> <li>• Pulp and paper</li> <li>• LFEs (Large final emitters)</li> <li>• Government services (states and municipalities)</li> </ul>

### Business opportunities

#### New geographic markets actively sought

USA – Europe – Mexico

#### Partnerships sought

Distributor – transfer of technology – industrial agreement

# COLMATEC INC.

## Contact

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President and CEO

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Industry sectors	Products and services
Water	<ul style="list-style-type: none"> <li>• <i>CoolVision</i>: quality control devices for sewer and water pipes</li> <li>• <i>Millim</i>: precision laser measuring tool used in conjunction with a CCTV camera</li> </ul>

## Company description

Since 1987, Colmatec Inc.'s personnel has specialized in performance testing newly installed conduits, analyzing systems, and rehabilitating sewer and water pipes. Colmatec Inc., established in Laval, and its affiliated companies now have more than 75 full-time employees. Professionals and technologists in several disciplines, as well as maintenance personnel, look after the various specialized tasks specific to the company's fields of activity.

The *CoolVision* laser profiler is a quality control tool that makes it possible to continuously measure and provide a 3D representation of sewer and water conduits. The technology is used to check the deformation of thermoplastic conduits as well as to verify the shape and thickness of coatings applied during trenchless rehabilitation of sewer and water pipes. It can also evaluate the slope of pipes as well as the water or debris level at the bottom of a pipe.

Millim is a precision tool using a laser aim technology that can be used to measure cracks, service connections or any observations in conjunction with a CCTV camera.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Under development</li> </ul>	<ul style="list-style-type: none"> <li>• Environment (industry)</li> <li>• Government services (states and municipalities)</li> </ul>

## Business opportunities

### New geographic markets actively sought

USA – Europe

### Partnerships sought

Transfer of technology

# LES COMPTEURS LECOMTE LTÉE

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President

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Industry sectors	Products and services
Water Management, observation and control	<ul style="list-style-type: none"> <li>• Sale, installation and computerized reading of water meters</li> <li>• Sale and installation of industrial liquid meters</li> <li>• Sale of leak detection equipment and detection service</li> <li>• Sale, installation and start-up of energy calculators</li> <li>• Direct or telemetric datalogging</li> <li>• Telemetric control of process applications</li> <li>• Automatic filling for all types of liquids</li> </ul>

## Company description

Les Compteurs Lecomte ltée, a family firm established in Saint-Hyacinthe in 1981, now has 20 full- and part-time employees. It operates mainly in Québec.

While the water meter is the only product that the company assembles locally, it is able to offer the French-speaking countries a unique meter-reading system designed entirely in Québec.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Under development</li> </ul>	<ul style="list-style-type: none"> <li>• Environment</li> <li>• Government services (states and municipalities)</li> </ul>

## Business opportunities

### New geographic markets actively sought

All interested French-speaking countries

### Partnerships sought

Partnerships with engineering firms

# CONPOREC INC.

## Contact

Mr. Jean Beaudoin  
President and CEO

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Sorel-Tracy (Québec) J3P 5N3  
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Website: [www.conporec.com](http://www.conporec.com)

Telephone: 450-746-9996

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Industry sectors	Products and services
Waste management	<ul style="list-style-type: none"> <li>• Compost processes for domestic or commercial waste</li> <li>• Plant construction</li> <li>• Technical assistance</li> </ul>

## Company description

Conporec Inc. treats and recycles waste through a patented composting and sorting technology. This process reduces the need for landfill disposal by treating 100% of the organic content contained in solid waste, thus reusing and recycling up to 75% of the original waste mass. In addition, the technology helps to reduce greenhouse gases. Conporec operates a sorting-composting plant in Sorel-Tracy, Québec and recently began start up of a second facility in New York State (United States). A third facility is currently under construction in France near Paris. Through Biomax Inc., Conporec has also delivered thirty different composting facilities that have the capacity to produce more than 300,000 tons of compost annually. Conporec is a socially responsible organization listed on the TSX Venture Exchange.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Canada</li> <li>• Europe</li> <li>• Australia</li> <li>• Asia</li> </ul>	<ul style="list-style-type: none"> <li>• Environment (industry)</li> <li>• Government services (states and municipalities)</li> </ul>

## Business opportunities

### New geographic markets actively sought

Contact the company

### Partnerships sought

Alliances – direct sales – distributor – transfer of technology – industrial agreement

# CONSULAIR INC.

**Contact**  
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President

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Québec (Québec) G1N 3X9  
CANADA

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Website: [www.consul-air.com](http://www.consul-air.com)

Telephone: 418-650-5960  
Fax: 418-688-9898

Industry sectors	Products and services
Air Management, monitoring and control	<ul style="list-style-type: none"> <li>• Source emissions and ambient air sampling for various pollutants</li> <li>• Continuous emission monitoring (CEM) of gaseous pollutants</li> <li>• Certification of monitoring systems</li> <li>• Laboratory analysis of formaldehyde, methanol, H<sub>2</sub>S, mercaptan, dimethylether (DME)</li> </ul>

## Company description

Founded in 1991, Consulair consists of an integrated structure of chemists, technicians and administrators who form a solid team with more than 75 years of relevant experience in the air-sampling field.

.At the forefront of this area of expertise, Consulair has the specialized know-how and leading-edge equipment to carry out varied and complex large-scale projects. Services provided comply with EPS, US EPA, CARB, ASTM, OSHA and NIOSH reference methods.

Mission: To become the leader in the field of air emission sampling by offering fast, professional, personalized service tailored to the specific needs of its clients, while maintaining the highest quality

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Under development</li> </ul>	<ul style="list-style-type: none"> <li>• Agri-food</li> <li>• Industry                         <ul style="list-style-type: none"> <li>— Wood</li> <li>— Chemistry</li> <li>— Environment</li> <li>— Manufacturing</li> <li>— Metallurgy</li> <li>— Pulp and paper</li> <li>— Health</li> </ul> </li> </ul>

## Business opportunities

### New geographic markets actively sought

Latin America – Asia – United States (Northeast) – Maghreb – Poland

### Partnerships sought

Direct sales – sales office abroad – transfer of technology

## CONSULTANTS RENÉ GERVAIS INC.

**Contact**

Mr. René Gervais  
President

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Cap-de-la-Madeleine (Québec) G8T 2L8  
CANADA

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Website: none

Telephone: 819-371-3313

Fax: 819-371-2288

Industry sectors	Products and services
Water Waste management Soil and groundwater Management, monitoring and control	<ul style="list-style-type: none"> <li>• Risk analysis</li> <li>• Environmental audits</li> <li>• Environmental studies</li> <li>• Water quality studies</li> <li>• Hydrogeological studies</li> <li>• Solid waste management studies</li> <li>• Liquid waste management studies</li> <li>• Hazardous waste management studies</li> <li>• Data collection, monitoring and control</li> <li>• Land-use planning and development</li> </ul>

**Company Description**

Consultants René Gervais Inc., founded in 1984, is a consulting engineering firm specializing in water treatment and environmental matters. The firm's 16 employees include professionals such as engineers, designers, draftsmen and technical assistants. Consultants René Gervais Inc. offers multidisciplinary services in the fields of water resources, the environment, water treatment, roads and construction.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Under development</li> </ul>	<ul style="list-style-type: none"> <li>• Construction (buildings)</li> <li>• Construction (renovation)</li> <li>• Environment (industry)</li> <li>• Government services (states and municipalities)</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Mexico

**Partnerships sought**

Transfer of technology

# CONVOYEURS B.M.G. INC.

**Contact**  
Mr. Jean Bédard  
President and CEO

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Plessisville (Québec) G6L 3M2  
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Website: [www.convoyeursbmg.com](http://www.convoyeursbmg.com)

Telephone: 819-362-3294  
Fax: 819-362-1340

Industry sectors	Products and services
<ul style="list-style-type: none"> <li>• Waste management</li> </ul>	<ul style="list-style-type: none"> <li>• Equipment for treating recyclable material</li> <li>• Steel belt conveyors</li> <li>• Flight conveyors</li> <li>• Rotary screens</li> <li>• Disk separators</li> <li>• Rubber belt conveyors</li> </ul>

Company description
<p>Founded in 1995, Convoyeurs B.M.G. Inc. specializes in designing, manufacturing and installing handling equipment for recyclable material.</p>

International presence	Fields of application
<ul style="list-style-type: none"> <li>• United States (West)</li> <li>• United States (Northeast)</li> </ul>	<ul style="list-style-type: none"> <li>• Forestry and silviculture</li> <li>• Environment (industry)</li> <li>• Metallurgy</li> <li>• Mines</li> </ul>

Business opportunities
<p><b>New geographic markets actively sought</b> France – United Kingdom – Netherlands</p> <p><b>Partnerships sought</b> Manufacturer's agent – distributor</p>

# CSI ENVIRONNEMENT

**Contact**  
Mr. Serge Coderre  
President

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CANADA

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Website: none

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Fax: 418-528-1091

Industry sectors	Products and services
Management, monitoring and control	<ul style="list-style-type: none"> <li>• Environmental management</li> <li>• Environmental analysis</li> <li>• Helping foreign public and private organizations acquire expertise in environmental matters</li> </ul>

## Company description

CSI Environnement, founded in 1998, is a private mixed-ownership corporation composed of private companies and government agencies, operating as a consortium with a board of directors. Its vision: Synergy between government and private enterprise to promote successful exports of expertise from Québec's environment industry. Its mission: Exporting Québec and Canadian expertise in the fields of environmental analysis and management.

CSI Environnement's ultimate goal is to provide its international clientele with the most comprehensive and highest quality products and services in the field of environmental management. From a business standpoint, CSI Environnement banks on the expertise of its members and partners in enforcing the principles of sustainable development.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Chile</li> <li>• Morocco</li> <li>• Eastern Europe</li> <li>• South America</li> <li>• Africa</li> </ul>	<ul style="list-style-type: none"> <li>• Biotechnology (agro, bio, environment)</li> <li>• Industry               <ul style="list-style-type: none"> <li>— Agri-food</li> <li>— Environment</li> <li>— Pulp and paper</li> <li>— Plastic</li> <li>— Textiles</li> </ul> </li> <li>• Energy (generation and distribution)</li> <li>• Mines</li> <li>• Government services (states and municipalities)</li> </ul>

## Business opportunities

### New geographic markets actively sought

South Africa – Africa – Latin America – Chile – Paraguay – Romania

### Partnerships sought

Transfer of technology – Technical assistance for project execution

## D & G ENVIRO-GROUP INC.

### Contact

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President

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CANADA

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Website: www.dgenviro.com

Telephone: 514-932-1688

Fax: 514-932-1911

Industry sectors	Products and services
Air Water Waste management Soil and groundwater Management, monitoring and control	<ul style="list-style-type: none"> <li>• Phase I and Phase II Environmental Site Assessment</li> <li>• Contaminated site remediation (Phase III ESA)</li> <li>• Environmental risk evaluation and environmental liability insurance assessment</li> <li>• Industrial facilities inspections in accordance with laws and regulations</li> <li>• Environmental impact studies of commercial and industrial developments</li> <li>• Hydrological and geotechnical services</li> <li>• Environmental management services (permitting, emergency response plans, policies and procedures)</li> </ul>

### Company description

D&G Enviro-Group (D&G) was founded in Montréal in 1989. The company offers personalized, high quality environmental engineering, management and consulting services to a diverse clientele that includes large, medium and small industries, commercial enterprises, professional service providers such as legal firms and financial service institutions, as well as proprietors of residential properties. Its consulting personnel includes certified engineering and geology professionals.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Canada</li> <li>• United States (Northeast)</li> </ul>	<ul style="list-style-type: none"> <li>• Industry                         <ul style="list-style-type: none"> <li>— Chemistry</li> <li>— Environment</li> <li>— Textiles</li> </ul> </li> <li>• Construction (buildings, renovation and major projects)</li> <li>• Geomatics</li> <li>• Mines</li> <li>• Government services (states and municipalities)</li> <li>• Financial services</li> </ul>

### Business opportunities

#### New geographic markets actively sought

Canada – USA

#### Partnerships sought

Contact the company

## DAGUA INC.

**Contact**  
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Business Development

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CANADA

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Telephone: 450-378-2666 ext. 228  
Fax: 450-378-1978

Industry sectors	Products and services
Water	<ul style="list-style-type: none"> <li>• Prefabricated water treatment plants that do not use chemical products</li> </ul>

### Company description

For more than 10 years, Dagua has been marketing and manufacturing drinking water treatment systems. Since 2002, Dagua markets chemical-free water treatment plants mainly to municipalities. The DaguaFlo technology, recognized by the Québec Government in 2003 and 2004, has achieved performances that are among the best in the industry. Dagua is also present in international markets through commercial agents.

Dagua markets prefabricated water treatment plants that do not use chemical products to communities that are not connected to a distribution network, with demographics of up to 13,000 people (up to 200,000 people internationally). The plants can be delivered with or without their own building. They treat non-salty surface waters. Even in heavily polluted raw waters, the treated water will meet all criteria set by Québec's Ministry of the Environment. These plants are simple to operate and very cost effective given their efficiency, their autonomy and the lack of chemical products in the treatment process.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Contact the company</li> </ul>	<ul style="list-style-type: none"> <li>• Environment (industry)</li> <li>• Science and technology (equipment)</li> <li>• Government services (states and municipalities)</li> </ul>

### Business opportunities

#### New geographic markets actively sought

Africa – Near East – Asia – Europe

#### Partnerships sought

Distributor – industrial agreement – sales intermediary

## DDH ENVIRONNEMENT LTD.

### Contact

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Vice-President

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          andre.daragnon@ddh-env.com  
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Fax: 514-398-0545

Industry sectors	Products and services
Air Water Waste management Soil and groundwater Management, monitoring and control	<ul style="list-style-type: none"> <li>• Contaminated site management - all services</li> <li>• Environmental business management - all services</li> <li>• Risk management - all services</li> </ul>

### Company description

DDH Environnement Ltd., established in 1989, specializes in environmental consulting and risk management. Its team is composed of 30 professionals with various backgrounds, such as engineers, geologists, hydrogeologists, biologists, chemists and geographers. Professional services can be provided in French, English and Spanish. Mission: Contributing to the growth of the client's business while respecting its obligations and commitments towards the community and the environment.

DDH Environnement Ltd. seeks to build business partnerships for its clients and provide them with professional services and solutions in keeping with their needs as well as their budget. DDH Environnement Ltd. is in no way associated with any suppliers, subcontractors, or developers, which gives an objective character to its interventions. Services can be provided in French, English and Spanish.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Africa</li> <li>• Senegal</li> <li>• Mali</li> <li>• Burkina Faso</li> <li>• Tunisia</li> <li>• Algeria</li> <li>• Morocco</li> <li>• Democratic Republic of Congo</li> <li>• Central America</li> <li>• Honduras</li> </ul> <ul style="list-style-type: none"> <li>• Trinidad and Tobago</li> <li>• France</li> <li>• USA</li> </ul>	<ul style="list-style-type: none"> <li>• Biotechnology (environment)</li> <li>• Construction (buildings)</li> <li>• Energy (generation and distribution)</li> <li>• Forestry and silviculture</li> <li>• Geomatics</li> <li>• Industry: chemistry, environment, metallurgy, pulp and paper, plastics, pharmaceuticals and transportation</li> <li>• Mines</li> <li>• Safety and financial services</li> <li>• Government services (states and municipalities)</li> </ul>

### Business opportunities

#### New geographic markets actively sought

Africa – Central America

#### Partnerships sought

Partnership with local firm

# DEGREMONT TECHNOLOGIES

**Contact**  
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Vice President, Sales

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CANADA

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Website: [www.degremont.ca](http://www.degremont.ca)

Telephone: 514-683-1200  
Fax: 514-683-1203

Industry sectors	Products and services
<ul style="list-style-type: none"> <li>• Water</li> <li>• Waste management</li> </ul>	<ul style="list-style-type: none"> <li>• Equipment and processes treating:               <ul style="list-style-type: none"> <li>— Water</li> <li>— Wastewater</li> <li>— Sludge</li> </ul> </li> </ul>

Company description
<p>Since its creation, Degrémont, affiliated to the Suez Group, has gained worldwide recognition as the top specialist in water treatment. Since 1960, Degrémont Ltd. has built nearly 300 municipal facilities and more than 150 industrial facilities of all sizes in Canada.</p> <p>The company provides its clients with economical and performance-oriented solutions for drinking water production and industrial and urban wastewater treatment. Thanks to a team of specialists, Degrémont is in a position to provide innovative solutions, such as biological filtration, high-rate clarification, ozonation and many more.</p>

International presence	Fields of application
<ul style="list-style-type: none"> <li>• China</li> <li>• Dominican Republic</li> <li>• Venezuela</li> <li>• Morocco</li> <li>• Jordan</li> <li>• Russia</li> <li>• Haiti</li> <li>• USA</li> <li>• Canada</li> </ul>	<ul style="list-style-type: none"> <li>• Chemistry (industry)</li> <li>• Energy (generation and distribution)</li> <li>• Environment (industry)</li> <li>• Metallurgy</li> <li>• Mines</li> <li>• Pulp and paper</li> <li>• Pharmaceuticals</li> <li>• Government services (states and municipalities)</li> </ul>

Business opportunities
<p><b>New geographic markets actively sought</b> West Indies – Africa</p> <p><b>Partnerships sought</b> Direct contact with clients (business and governmental authorities)</p>

## DESSAU-SOPRIN INC.

### Contact

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Vice-President – International Develop., Environment

1200, boul. Saint-Martin Ouest, bureau 300  
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CANADA

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Telephone: 514-281-1010  
Fax: 450-281-1060

Industry sectors	Products and services
Air Water Waste management Soil and groundwater Climat change Management, monitoring and control	<ul style="list-style-type: none"> <li>• Risk analysis, environmental auditing, research and development services</li> <li>• Environmental studies, solid, liquid and hazardous waste management studies, water, air quality and hydrogeological studies</li> <li>• Land-use planning and development</li> <li>• Acoustical and seismic studies</li> <li>• Contaminated site rehabilitation</li> <li>• Drinking water supply, wastewater treatment, leachate treatment</li> <li>• Secure storage sites</li> <li>• Data collection, monitoring and control</li> <li>• Environmental training</li> <li>• Contaminant dispersion characterization and modeling</li> <li>• Integrated solid waste management plans</li> <li>• Data logging, monitoring and control</li> <li>• Environmental seminar</li> </ul>

### Company description

Dessau-Soprin, an engineer consulting firm, has over 80 years of experience and employs almost 1 600 people. Through a personalized and innovative approach, Dessau-Soprin strives to promote environmental protection and sustainable development.

Dessau-Soprin offers a wide range of environmental services to clients in the private, public and parapublic sectors. Its professionals draw on their knowledge of recognized methods and new trends, notably in the areas of water, air, soil, and waste management, environmental impact assessment and environmental management systems, as well as social and economic analysis.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Asia</li> <li>• Africa</li> <li>• Latin America</li> </ul>	<ul style="list-style-type: none"> <li>• Biotechnology (environment)</li> <li>• Construction (major projects)</li> <li>• Energy (generation, distribution)</li> <li>• Geomatics</li> <li>• Industry: chemistry, environment, transportation</li> <li>• Government services (states and municipalities)</li> </ul>

### Business opportunities

#### New geographic markets actively sought

Consolidation of existing markets: Asia – Africa – Latin America

#### Partnerships sought

Direct sales

## DUNSKY ENERGY CONSULTING (DEC)

**Contact**  
Mr. Philippe Dunsky  
President

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CANADA

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Industry sectors	Products and services
Renewable energy Energy efficiency Management, monitoring and control	Energy efficiency and renewable energy policies, plans and programs <ul style="list-style-type: none"> <li>• Best practices reviews</li> <li>• Strategic analysis and evaluation</li> <li>• Cost/benefit studies</li> <li>• Program design/ development</li> <li>• Expert testimony in regulatory proceedings</li> <li>• Training and public speaking</li> </ul>

Company description
<p>DEC is dedicated to providing the highest-quality consulting services in the fields of energy efficiency and renewable energy policies, plans and programs. We help our client-partners identify opportunities and develop proven, cost-effective strategies for harnessing energy efficiency and green power resources. Our work is rooted in a combination of solid experience, ongoing review of best practices and a deep commitment to integrity and client satisfaction.</p> <p>DEC's founder has over 15 years of consulting experience in energy efficiency, renewable energy, and climate change. He has led projects for more than 50 different clients, including governments, electric and gas utilities, and non-profit organizations. DEC works with industry-leading associates throughout North America, according to the requirements of each individual project.</p>

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Canada</li> <li>• USA</li> </ul>	<ul style="list-style-type: none"> <li>• Governments – national, provincial, municipal</li> <li>• Energy companies – electric and gas utilities, energy efficiency firms, green power producers</li> <li>• NGOs – environmental and consumer groups, business and industrial associations, others</li> </ul>

Business opportunities
<p><b>New geographic markets actively sought</b> Interested in Europe, Asia</p> <p><b>Partnerships sought</b> Other consulting firms</p>

# DUR-PRO LTD

**Contact**  
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 Vice-President – Marketing and Sales

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 CANADA

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 Fax: 450-659-0805

Industry sectors	Products and services
Water	<ul style="list-style-type: none"> <li>• Reverse osmosis</li> <li>• Ozonation</li> <li>• Dissolved air flotation clarifiers</li> <li>• Self-cleaning filters – Amiad and Filtomat</li> <li>• Bag and cartridge filters</li> <li>• Water softeners</li> <li>• Filters: carbon, sand, greensand, diatomaceous earth</li> <li>• Media: resins, activated carbon</li> </ul>

Company description
<p>Dur-Pro Ltd., established in 1980, provides water treatment and filtration systems for industries as well as for small towns and villages. Recognized technologies can be integrated into prefabricated modules on request. Dur-Pro also offers technical guidance to assist in the installation and operation of this equipment.</p> <p>Specialized equipment manufactured by Dur-Pro includes: reverse osmosis machines, ozone generators, Dur-Flote dissolved air flotation clarifiers, bag and cartridge filters incorporating instrumentation and assembly of Amiad and Filtomat self-cleaning filters.</p>

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Mexico</li> </ul>	<ul style="list-style-type: none"> <li>• Multisectoral</li> <li>• Pulp and paper</li> <li>• Environment (industry)</li> <li>• Government services (states and municipalities)</li> </ul>

Business opportunities
<p><b>New geographic markets actively sought</b>          Contact the company</p> <p><b>Partnerships sought</b>          Manufacturer’s agent – sales intermediary – distributor – industrial agreement</p>

# DURABAC INC.

**Contact**  
Mr. Patrick Charbonneau  
President

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Toll free: 1-800-565-1723  
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Industry sectors	Products and services
Waste management	<ul style="list-style-type: none"> <li>• Roll-off containers</li> <li>• Front and rear load containers (steel, polyethylene, for recycling purposes, stackable)</li> <li>• Vertical balers</li> <li>• Stationary or self-contained compactors</li> <li>• All sorts of containers for different recycling applications and waste containment</li> <li>• Cable and hook lifting system</li> </ul>

Company description
<p>Durabac Inc., established in 1994, leads the Québec market in the manufacturing of waste and recycling containers of all types. Models include front and rear load containers (steel or polyethylene), recycling containers, roll-off containers, and self-dumping bins. In addition, the company manufactures environmental products, such as waste compactors, balers designed for waste treatment and recycling, and hoisting systems. It also manufactures custom products according to client specifications and requirements. Durabac is committed to manufacturing quality and durable products from components well above industry standards. All of its equipment has been designed for maximum performance and minimum maintenance. Thanks to its experienced team of specialized technicians, Durabac can provide full maintenance and repair of hydraulic, electric and welding equipment.</p>

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Canada</li> <li>• USA</li> </ul>	<ul style="list-style-type: none"> <li>• Agriculture</li> <li>• Agri-food</li> <li>• Foods</li> <li>• Construction</li> <li>• Packaging and handling</li> <li>• Environment (industry)</li> <li>• Manufacturing industries</li> <li>• Government services (states and municipalities)</li> <li>• Textiles (industry)</li> <li>• Transportation (equipment)</li> </ul>

Business opportunities
<p><b>New geographic markets actively sought</b> USA</p> <p><b>Partnerships sought</b> Manufacturer's agent – distributor</p>

## ECONOLER INTERNATIONAL INC.

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President

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CANADA

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Industry sectors	Products and services
<ul style="list-style-type: none"> <li>• Renewable energy</li> <li>• Energy efficiency</li> <li>• Management, monitoring and control</li> </ul>	<ul style="list-style-type: none"> <li>• Consulting services in:               <ul style="list-style-type: none"> <li>— Energy efficiency</li> <li>— Renewable energy</li> <li>— Energy service companies (ESCO)</li> <li>— Kyoto mechanisms</li> </ul> </li> </ul>

### Company description

Econoler International Inc. is a Canadian firm specializing in energy efficiency, clean generation, energy service companies, and Kyoto mechanisms, and renewable energy projects. For the last 20 years, Econoler International has been active with over 3,000 projects in First World and developing countries.

Econoler International offers exceptional know-how, suited to the specific needs of its partners and clients, through studies, counselling services, know-how transfers, capacity building, financing mechanisms as well as the development and implementation of projects and programs.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Africa</li> <li>• Latin America</li> <li>• South America</li> <li>• Saudi Arabia</li> <li>• Asia</li> <li>• Bahrain</li> <li>• Balkan states</li> <li>• Benin</li> <li>• Bulgaria</li> <li>• Canada</li> <li>• Croatia</li> <li>• United Arab Emirates</li> <li>• Haiti</li> <li>• India</li> <li>• Israel</li> <li>• Lebanon</li> <li>• Lithuania</li> <li>• Madagascar</li> <li>• Maghreb</li> <li>• Malaysia</li> <li>• Portugal</li> <li>• Romania</li> </ul>	<ul style="list-style-type: none"> <li>• Construction (renovation, buildings and major projects)</li> <li>• Energy (generation and distribution)</li> <li>• Industry</li> <li>Environment               <ul style="list-style-type: none"> <li>— Pulp and paper</li> <li>— Plastics</li> <li>— Plastics processing</li> </ul> </li> <li>• Government services (states and municipalities)</li> </ul>

### Business opportunities

#### New geographic markets actively sought

Africa – Latin America – Asia – Europe

#### Partnerships sought

Direct sales – transfer of technology

# ECORESSOURCES CONSULTANTS

**Contact**

Mr. Jean Nolet  
President

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Québec (Québec) G1N 1S6  
CANADA

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Website: <http://www.ecoressources.com>

Telephone: 418-780-0158  
Fax: 418-877-6763

Industry sectors	Products and services
Renewable energy Energy efficiency Management, monitoring and control	<ul style="list-style-type: none"> <li>• Climate change related:</li> <li>• Development of:                             <ul style="list-style-type: none"> <li>— Strategies to enter the carbon market</li> <li>— Regulatory risk management strategies</li> <li>— Adaptation strategies</li> </ul> </li> <li>• Brokerage services for emission reduction credits</li> <li>• Analysis of policy effectiveness</li> <li>• Study of international negotiations</li> <li>• Study of economic impacts</li> </ul>

**Company description**

ÉcoRessources is a consulting firm specializing in environmental economics, climate change and agri-food. Its clients include organizations from the private, public, and parapublic sectors as well as nongovernmental organizations. It is committed to:

- Promoting, through its actions and reflections, the exchange of ideas on economic, environmental and social issues.
- Making its expertise and know-how available to society.
- Proposing innovative solutions by using a multidisciplinary approach.

The firm's success is measured by client satisfaction, the pleasure of teamwork, and the quality of its reflections on current issues. Accordingly, it operates with integrity and flexibility, offering its clients a tailored approach.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Africa</li> <li>• Latin America</li> <li>• Europe</li> </ul>	<ul style="list-style-type: none"> <li>• Industry</li> <li>• Government services</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Canada, European Union and countries in development

**Partnerships sought**

Consulting firms or research institutes working in the fields of climate change, agri-food or environmental economics

# ECOSFERA INC.

**Contact**

Mr. Paul-André Dastous  
Director

4065, rue de l'Auvergne  
Sherbrooke (Québec) J1H 5H3  
CANADA

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Website: [www.ecosfera.ca](http://www.ecosfera.ca)

Telephone: 819-846-4994

Fax: 819-846-4994

Industry sectors	Products and services
<ul style="list-style-type: none"> <li>• Management, monitoring and control</li> </ul>	<ul style="list-style-type: none"> <li>• Training in environmental and operating procedures</li> <li>• Pollution prevention</li> <li>• Environmental analysis and assessments</li> <li>• Environmental management</li> </ul>

Company description
<p>Ecosfera's mission is to help protect the environment, firstly, through better management of technology and natural and human resources, and secondly, through the promotion and application of preventive measures for industries, companies and institutions.</p> <p>The Ecosfera team provides state-of-the-art services in the environmental field, including employee training, prevention and reduction of pollution at the source, and environmental studies. The hard-working and conscientious professionals on Ecosfera's highly qualified team provide the expertise to help clients achieve their objectives.</p>

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Mexico</li> </ul>	<ul style="list-style-type: none"> <li>• Biotechnology (environment)</li> <li>• Environment (industry)</li> <li>• Government services (states and municipalities)</li> <li>• Industrial subcontracting</li> </ul>

Business opportunities
<p><b>New geographic markets actively sought</b> Mexico</p> <p><b>Partnerships sought</b> Industrial agreement</p>

# ÉEM INC.

**Contact**  
Mr. Paul Maclean  
President

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Montréal (Québec) H4A 1Y3  
CANADA

E-mail: info@eem.ca  
Website: www.eem.ca

Telephone: 514-481-3401  
Fax: 514-481-4679

Industry sectors	Products and services
Management, monitoring and control	<ul style="list-style-type: none"> <li>• Strategic consulting on sustainable development</li> <li>• Suppliers of the NIMONIK™ Environmental Regulations Database</li> <li>• Review, development, implementation, maintenance and improvement of environment, health and safety, and quality management systems</li> <li>• Environmental and health and safety auditing</li> </ul>

## Company Description

ÉEM Inc. is a highly reputable and well-established sustainability and EHSQ management system consulting firm. Since its inception in 1988, this company, which takes pride in its flexibility, has striven to differentiate itself by providing timely, high quality services.

ÉEM Inc. provides top quality integrated management system consulting services through its highly skilled and effective team of professionals. The scope of its expertise and the recognized certifications of its staff have enabled the firm to provide clients with solutions for thousands of projects.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Mexico</li> <li>• Venezuela</li> <li>• Bermuda</li> <li>• Thailand</li> <li>• Cameroon</li> <li>• Iceland</li> </ul>	<ul style="list-style-type: none"> <li>• Environment (industry)</li> <li>• Health and safety (industry)</li> <li>• Multisectoral</li> <li>• Software</li> </ul>

## Business opportunities

### New geographic markets actively sought

Mexico

### Partnerships sought

Direct contact with client

# ELCOTECH TECHNOLOGIES INC.

**Contact**

Mr. Pierre Bastien  
President

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CANADA

E-mail: pbastien@elcotech.ca

Website: www.elcotech.ca

Telephone: 819-347-2481

Fax: 819-347-2480

Industry sectors	Products and services
Waste management	<ul style="list-style-type: none"> <li>• The Electro-Dehydrator: an ecological technology for dewatering wastewater treatment biosolids without adding any chemicals</li> </ul>

**Company description**

Established in February 2001 and currently employing a staff of some 10 employees, Elcotech specializes in the design, development and sale of innovative products that fit the needs of the various markets involved in sludge treatment and disposal, particularly fine sludge and biological sludge, as well as in industrial and agricultural wastewater treatment.

Elcotech's Electro-Dehydrator is designed to make it possible to meet the customer's profitability objectives by reducing sludge treatment and other operating costs as well as meeting environmental obligations. It takes into account the physical constraints of storage capacity, spreading and burying.

Advantages: over 30% dryness, volume reduction of 50% or more, sludge sterilization (no pathogens), and treatment product recycling (coagulants, polymers).

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Under development</li> </ul>	<ul style="list-style-type: none"> <li>• Agri-food</li> <li>• Biotechnology (agro)</li> <li>• Environment (industry)</li> <li>• Government services (states and municipalities)</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

USA – Europe

**Partnerships sought**

Direct sales – distributor – sales office abroad – sales intermediary – industrial agreement

# ELECTRIGAZ TECHNOLOGIES INC.

**Contact**  
Mr. Eric Camirand  
President

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Harrington (Québec) J8G 2T3  
CANADA

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Website: www.electrigaz.com

Telephone: 819-687-2875  
Fax: 819-687-1378

Industry sectors	Products and services
Renewable energy	<ul style="list-style-type: none"> <li>• Study and design of anaerobic digesters</li> <li>• Biogas utilization systems</li> <li>• Biogas project management, optimization and monitoring</li> <li>•</li> </ul>

Company description
<p>In business since 2004, Electrigaz specializes in the study, design, and development of biogas solutions for responsible and profitable organic waste management. The company focuses its expertise primarily on farms and the food industry. Electrigaz stands out from the competition by providing innovative, up-to-date solutions in sync with a steadily growing market. We are an independent firm and do not represent any equipment suppliers.</p> <p>We help our clients perceive their organic material as a resource rather than waste.</p> <p>Electrigaz can tap into an extensive network of biogas experts and equipment vendors throughout Europe and North America, allowing for solutions specifically tailored to each individual project. Our knowledge base also covers: manure treatment technologies, biological treatment of waste effluent, greenhouse gas carbon credits, and electric energy markets.</p>

International presence	Fields of application
<ul style="list-style-type: none"> <li>• United States (Northeast)</li> <li>• Canada</li> <li>• Latin America</li> </ul>	<ul style="list-style-type: none"> <li>• Agriculture</li> <li>• Food processing</li> <li>• Environment (industry)</li> </ul>

Business opportunities
<p><b>New geographic markets actively sought</b> Asia and Middle East</p> <p><b>Partnerships sought</b> Manufacturer's agent – distributor – renewable energy developers – consulting engineering firms</p>

# ÉNERGIE PGE INC.

## Contact

Mr. Josée Bellavance  
Task Officer

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CANADA

E-mail: pgejb@globetrotter.net

Website: www.energiepge.com

Telephone: 418-598-3361

Fax: 418-598-6668

Industry sectors	Products and services
<ul style="list-style-type: none"> <li>• Renewable energy</li> </ul>	<ul style="list-style-type: none"> <li>• 35Kw wind turbines</li> <li>• On and off grid connections</li> <li>• Possible bi-energy combinations:               <ul style="list-style-type: none"> <li>— solar</li> <li>— generators</li> <li>— hydroelectric generating stations</li> <li>— biomass</li> </ul> </li> </ul>

## Company description

A Canadian business located in Chandler, Québec, Énergie PGE's mission is to design, develop and market innovative products in the small turbine sector. With the backing of a research and development team that focuses on optimizing new energy systems, the company relies on competitive, performance-oriented technologies.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Africa</li> </ul>	<ul style="list-style-type: none"> <li>• Power (generation and distribution) for the following applications:               <ul style="list-style-type: none"> <li>— Commercial and industrial</li> <li>— Institutional and public</li> <li>— Residential and resort</li> <li>— Agricultural</li> <li>— Outfitting operations</li> <li>— Villages or isolated sites (developing countries)</li> </ul> </li> </ul>

## Business opportunities

### New geographic markets actively sought

Renewable power station construction and operation projects

### Partnerships sought

Contact the company

# ENERKEM TECHNOLOGIES INC.

**Contact**  
Mr. Esteban Chornet  
President

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CANADA

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vchornet@enerkem.com  
Website: www.enerkem.com

Telephone: 514-875-0284  
Fax: 514-875-0835

Industry sectors	Products and services
<ul style="list-style-type: none"> <li>• Renewable energy</li> </ul>	<ul style="list-style-type: none"> <li>• BIOSYN process</li> <li>• FIRST technology (Feedstock Impregnation and Rapid Steam Treatment) for aqueous/steam fractionation</li> <li>• Research and development</li> </ul>

## Company Description

Enerkem Technologies Inc., a Kemestrie Inc. subsidiary founded in 1998, is a technology innovation company specialized in alternative energy. Enerkem's mission is twofold: firstly, to develop leading-edge technology to convert waste and biomass into energy, biofuel, and marketable coproducts; secondly, to market its proprietary technologies by operating its own plants, by entering into partnerships with established operators, or by authoring independent operators.

Enerkem Technologies Inc. currently has a portfolio of four processes covered by eight patents. The company's technology platform is anchored in an international R&D network with focal points at Université de Sherbrooke (Canada) and Kemestrie Inc., Enerkem's parent company specializing in process scale-up. Enerkem is also extending its R&D efforts to the development of a new generation of technologies combining the gasification of waste and biomass with the production of electricity via fuel cells.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Spain</li> </ul>	<ul style="list-style-type: none"> <li>• Biotechnology (environment)</li> <li>• Multisectoral</li> <li>• Environment (industry)</li> <li>• Government services (states and municipalities)</li> </ul>

## Business opportunities

### New geographic markets actively sought

Contact the company

### Partnerships sought

Contact the company

# ÉOCYCLE TECHNOLOGIES INC

## Contact

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President and CEO

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Website: <http://www.eocycle.com/EN/intro.php>

Telephone: 418-833-0926

Fax: 418-833-8152

Industry sectors	Products and services
Renewable energy	<ul style="list-style-type: none"> <li>• Direct drive generators and power electronics converters for wind turbine manufacturers</li> <li>• High-torque, low-speed alternator with Nd-Fe-B permanent magnets in a transverse flux topology</li> <li>• Alternators based on a topology that can be fabricated according to your specifications</li> </ul>

## Company description

Founded in July 2000, Éocycle's mission is to provide wind turbine manufacturers with a reliable and efficient solution to handle wind-to-grid energy conversion, by eliminating one of the weakest links in traditional wind turbine design: the gearbox.

Éocycle's direct drive generator is based on its own innovative and patented magnetic configuration, known as transverse flux topology. It consists of a synchronous alternator with multiple pole permanent magnets (neodymium-iron-boron) using innovative soft magnetic composite (SMC) components, capable of producing high torque at low speeds. The main competitive advantages of our technology are: small diameter, significantly reduced weight, efficiency, low maintenance, endurance and variable speed.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Canada</li> </ul>	<ul style="list-style-type: none"> <li>• Renewable energy</li> <li>• Manufacturers of small, medium and large wind turbines</li> </ul>

## Business opportunities

### New geographic markets actively sought

Alternator and converter for wind turbine manufacturers

### Partnerships sought

Contact the company

## E.S.A. ENVIRONMENT INC.

**Contact**

Mr. Germain Thibault  
President and CEO

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1740, Berlier street, Laval (Québec) H7L 4A1  
CANADA

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Website: www.esa.ca

Telephone: 819-566-4020  
Toll Free: 1-866-566-4020  
Fax: 819-566-2389

Industry sectors	Products and services
<ul style="list-style-type: none"> <li>• Water</li> <li>• Management, monitoring and control</li> </ul>	<ul style="list-style-type: none"> <li>• Characterization of industrial and municipal wastewater</li> <li>• Systems diagnostics</li> <li>• Measuring and sampling equipment repairs</li> <li>• Waterflow development assessment</li> <li>• Contaminated soil and groundwater sampling</li> <li>• Water treatment equipment implementation, validation and certification, and relative technical support services</li> </ul>

Company description
<p>E.S.A. Environment, a well-established company in Sherbrooke and Laval, has been providing professional services for over 15 years. Its team, specialized in Health &amp; Safety, has a high level of expertise in drinking water characterization, wastewater treatment, and environmental assessment. A fleet of eight service vehicles is used for on-site environmental data collection, the goal being to closely assess the situation, control effluents, repair and, ultimately, improve industrial and municipal wastewater flow management systems.</p> <p>The company's mission is to provide its clients with the most efficient environmentally-oriented solutions on the market, while retaining leadership of the characterization and flow measurement sector in North America.</p>

International presence	Fields of application
<ul style="list-style-type: none"> <li>• All CIDA partner countries</li> </ul>	<ul style="list-style-type: none"> <li>• Government services (states and municipalities)</li> <li>• Multisectoral</li> <li>• Manufacturing industries</li> </ul>

Business opportunities
<p><b>New geographic markets actively sought</b> USA – Mexico – Central America – South America – Africa – Europe</p> <p><b>Partnerships sought</b> Direct sales (USA) – transfer of technology to local consulting firms (other markets)</p>

# ENVIROSERVICES INC.

**Contact**  
Mr. Serge Coderre  
President

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Terrebonne (Québec) J6W 4R2  
CANADA

E-mail: gen@enviroservices.qc.ca  
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Telephone: 450-471-0552  
Fax: 450-471-6038

Industry sectors	Products and services
Water Soil and groundwater Management, monitoring and control Waste management	<ul style="list-style-type: none"> <li>• Training</li> <li>• Flow measurement</li> <li>• Sampling and analysis</li> <li>• I/I studies</li> <li>• Storm-water overflow studies</li> <li>• Environmental monitoring</li> <li>• Dispersion cones</li> </ul>

## Company description

With an enviable reputation in the field of water technology since 1979, Enviroservices is recognized as a leader by its clients, competitors and collaborators alike.

Enviroservices offers highly specialized services in the emerging sector of environmental management, giving access to a wide range of professional expertise.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Chile</li> <li>• Morocco</li> <li>• Eastern Europe</li> </ul>	<ul style="list-style-type: none"> <li>• Industry                         <ul style="list-style-type: none"> <li>— Chemistry</li> <li>— Environment</li> <li>— Pulp and paper</li> <li>— Plastics</li> <li>— Metallurgy</li> </ul> </li> <li>• Government services (municipal, provincial, federal)</li> <li>• Textiles</li> <li>• Mines</li> <li>• Biotechnology (environment)</li> </ul>

## Business opportunities

### New geographic markets actively sought

Africa – Morocco – Chile – South America – Eastern Europe (Romania and Poland)

### Partnerships sought

Partnership in carrying out projects

## ERD Inc

### Contact

Mr. Jacques Michel  
Director

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CANADA

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Website: <http://www.windports.com>

Telephone: 450-437-1515  
Fax: 450-437-0723

Industry sectors:	Products and Services
<ul style="list-style-type: none"> <li>• Renewable energy</li> </ul>	<ul style="list-style-type: none"> <li>• Small size vertical axis wind turbine manufacturing and installation (&lt; 50kW)</li> <li>• Solar panels distribution</li> </ul>

### Company Description

Established in 1998, ERD constitutes the wind power products research division for the management company Optilog (1984). ERD has the mandate of marketing the varying power capacity WindPorts models throughout the world.

The WindPorts model is the only vertical axis wind turbine equally well suited for rooftop installation in dense urban environments, for rural environments or communities not connected to supply networks, and for harsh climates (cold, sleet, strong winds).

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Montréal</li> <li>• Japan</li> </ul>	<ul style="list-style-type: none"> <li>• Energy generation for:               <ul style="list-style-type: none"> <li>— Businesses</li> <li>— Shopping Centers</li> <li>— Small industries</li> <li>— Urban buildings</li> <li>— Agriculture</li> <li>— Hotels</li> </ul> </li> </ul>

### Business opportunities

#### New geographic markets actively sought

Contact the company

#### Partnerships sought

Locally-based distribution for technology transfer or technology partnership

# FLEXTOR INC.

**Contact**

Mr. Michael Dos Santos  
President

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CANADA

E-mail: m.dossantos@flextorinc.com

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Telephone: 450-449-9882

Fax: 450-449-9883

<b>Industry sectors</b>	<b>Products and services</b>
<ul style="list-style-type: none"><li>Air</li></ul>	<ul style="list-style-type: none"><li>Air systems components: dampers and expansion joints</li></ul>

**Company description**

Flextor Inc. was founded in 1995 and, since its beginnings, has been working on designing and manufacturing dampers and expansion joints for air treatment systems. The company has sold its products to industries in more than 20 countries, especially the United States.

<b>International presence</b>	<b>Fields of application</b>
<ul style="list-style-type: none"><li>USA</li><li>South America</li><li>Europe</li><li>Australia</li><li>Middle East</li></ul>	<ul style="list-style-type: none"><li>Multisectoral</li><li>Manufacturing industries</li><li>Construction (buildings, renovation and major projects)</li><li>Environment (industry)</li></ul>

**Business opportunities****New geographic markets actively sought**

USA – South America – Europe – Australia – Middle East

**Partnerships sought**

Direct sales to companies

# FORAMEC INC.

**Contact**  
Mr. Jacques Ouzilleau  
President

70, rue Saint-Paul, 2<sup>e</sup> étage  
Québec (Québec) G1K 3V9  
CANADA

E-mail: quebec@foramec.qc.ca  
Website: www.foramec.qc.ca

Telephone: 418-692-4828  
Fax: 418-692-5826

Industry sectors	Products and services
<ul style="list-style-type: none"> <li>• Management, monitoring and control</li> </ul>	<ul style="list-style-type: none"> <li>• Conducting environmental impact assessments</li> <li>• Designing site layout, developing plans and specifications, and monitoring work</li> <li>• Monitoring and producing efficiency reports</li> <li>• Designing and monitoring environmental management plans</li> </ul>

Company description
<p>Foramec Inc. pools the expertise of more than twenty qualified professionals in such complementary fields as plant ecology, botany and wetlands, , animal ecology and wildlife habitats, rare species studies, forest ecology and land reclamation, impact studies and environmental assessments, monitoring and environmental audits, as well as geomatics and cartography.</p> <p>Foramec has almost 500 projects to its credit since its foundation in 1985. Its team of professionals boasts over twenty years of experience in carrying out environmental studies. The company has developed and uses an ISO 9001(2000) and BNQ compliant quality assurance system. It has its head office in Quebec City and also a branch in Montréal.</p>

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Under development</li> </ul>	<ul style="list-style-type: none"> <li>• Agriculture and fisheries</li> <li>• Biotechnology (environment)</li> <li>• Environment (industry)</li> <li>• Forestry and silviculture</li> <li>• Geomatics</li> <li>• Mines</li> <li>• Government services (states and municipalities)</li> <li>• Tourism</li> <li>• Transportation (rail, public transit and ground)</li> </ul>

Business opportunities
<p><b>New geographic markets actively sought</b> Brazil – Chile – Argentina</p> <p><b>Partnerships sought</b> Consortium – subcontracting agreement</p>

# FOURNIER INDUSTRIES INC.

**Contact**

Mr. Serge Fournier  
 Manager – Sales and Development (rotary presses)

3787, boul. Frontenac Ouest  
 Thetford Mines (Québec) G6G 2B5  
 CANADA

E-mail: s.fournier@fournierindustries.com

Website: www.fournierindustries.com

Telephone: 418-423-4241

Fax: 418-423-7366

Industry sectors	Products and services
Waste management	<ul style="list-style-type: none"> <li>• 'Rotary presses</li> <li>• Polymer preparation system</li> <li>• Conveyor</li> <li>•</li> </ul>

Company description
<p>Established in 1959, Fournier Industries Inc. specializes in the design, manufacturing, repair and sale of sludge dewatering equipment primarily for the municipal, industrial, agricultural and agri-food sectors. The company has a workforce of 145 employees.</p> <p>Fournier Industries is also involved in the mining and metallurgy sectors and the handling equipment industry.</p>

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Japan</li> <li>• New Zealand</li> <li>• Canada</li> </ul>	<ul style="list-style-type: none"> <li>• Agriculture and fisheries</li> <li>• Agri-food</li> <li>• Metallurgy (industry)</li> <li>• Mines</li> <li>• Pulp and paper</li> <li>• Government services (states and municipalities)</li> </ul>

Business opportunities
<p><b>New geographic markets actively sought</b>            Europe</p> <p><b>Partnerships sought</b>            Direct sales – manufacturer's agent – distributor</p>

# GEDDEN INC.

**Contact**  
Mr. Martin Clermont  
President

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CANADA

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martin@gedden.com  
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Telephone: 514-990-2124  
Fax: 450-446-8157

Industry sectors	Products and services
Waste management Management, monitoring and control	<ul style="list-style-type: none"> <li>• Development of environmental management intranets</li> <li>• Operation of Service Internet Gedden (SIG™)</li> </ul>

Company Description
<p>Gedden's goal is to be recognized as the worldwide expert and leading operator and developer of high performance IT-based environmental data management systems. Incorporated in 1997, Gedden Inc. is a private Canadian firm specializing in the management of data and information concerning residual hazardous materials (RHM), known as hazardous waste (HW).</p> <p>Gedden has marketed the SIG™ (Service Internet Gedden) online concept, a service both designed and developed based on leading-edge information technologies (IT) and accessible through the internet in ASP (Application Service Providers) mode. The SIG system ensures efficient, safe, and economical environmental management for all types of waste, particularly RHM in Québec and HW throughout the world..</p>

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Mexico</li> <li>• Japan</li> <li>• France</li> </ul>	<ul style="list-style-type: none"> <li>• Government services (states and municipalities)</li> <li>• Manufacturing industries</li> <li>• Environment (industry)</li> <li>• Metallurgy</li> <li>• Multisectoral</li> <li>• Information technology</li> </ul>

Business opportunities
<p><b>New geographic markets actively sought</b> China</p> <p><b>Partnerships sought</b> Alliance for financing – distributor</p>

# GENIVAR INC.

## Contact

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Industry sectors	Products and services
Air Water Waste management Soil and groundwater Renewable energy Energy efficiency Management, monitoring and control	<ul style="list-style-type: none"> <li>• National and international GHG emission reduction projects</li> <li>• Landfill sites: design and construction</li> <li>• Environmental assessment of wetlands</li> <li>• Mines</li> <li>• Certificates of authorization</li> </ul>

## Company description

GENIVAR is a Canadian leader in delivering global solutions based on an integrated approach to projects. The firm has more than 1,200 employees. It provides services covering studies, engineering, construction, the environment and organizational development. GENIVAR's professionals work closely with clients at every stage of their projects. Everything revolves around the client.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Congo, Brazzaville</li> <li>• Venezuela</li> <li>• Caribbean</li> <li>• Burkina Faso</li> </ul> Projects in more than 30 countries in 45 years of operation	<ul style="list-style-type: none"> <li>• Power (generation and distribution)</li> <li>• Construction, buildings</li> <li>• Environment (industry)</li> <li>• Manufacturing industries</li> </ul>

## Business opportunities

### New geographic markets actively sought

Canada, India and other countries that have ratified the Kyoto Clean Development Mechanism

### Partnerships sought

Agent, industry and/or government

# GEOPHYSICS GPR INTERNATIONAL INC.

**Contact**

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President

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Industry sectors	Products and services
Air Water Soil and groundwater Management, monitoring and control	<ul style="list-style-type: none"> <li>• Noise and vibration</li> <li>• Underground detection</li> <li>• Environment and contamination</li> <li>• Road and bridge evaluation</li> <li>• Concrete structure evaluation</li> <li>• Oil and gas exploration</li> <li>• Geology and geotechnics</li> <li>• Marine geophysics and hydrography</li> <li>• Airborne survey</li> <li>• Geophysical instruments</li> </ul>

**Company description**

Geophysics GPR International Inc., founded in 1974, has a division in Toronto and many partnership agreements in Africa and South America. GPR's mission is to offer practical and efficient solutions for fast and affordable soil and subsoil studies that considerably reduce the need for expensive and uncertain drilling.

Geophysique GPR International Inc. relies on non-intrusive geophysical methods, which provide much more complete information. GPR has 20 employees in Canada and 30 employees throughout the world, all experts in their area of environmental geophysics. GPR's R&D has produced the "Microsis" system, the "Tisar" system and the "Helimager" system, all nondestructive surveying methods and devices to serve the fields of civil, mining and oil engineering.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Europe</li> <li>• South America</li> <li>• Africa</li> <li>• India</li> <li>• Southeast Asia</li> </ul>	<ul style="list-style-type: none"> <li>• Agriculture and fisheries</li> <li>• Biotechnology</li> <li>• Industry: chemistry, environment, pulp and paper</li> <li>• Construction (buildings, renovation and major projects)</li> <li>• Energy (generation and distribution)</li> <li>• Mines</li> <li>• Government services (states and municipalities)</li> <li>• Transportation</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Africa – Latin America – Canada

**Partnerships sought**

Direct sales – transfer of technology

# GEOTHERMIX INC.

**Contact**

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President

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Website: www.geothermix.com

Telephone: 514-351-3324  
Fax: 514-351-3324

Industry sectors	Products and services
Air Renewable energy	<ul style="list-style-type: none"> <li>• Direct expansion geothermal heat pumps</li> <li>• Installation and angled drilling</li> <li>• Complete design and installation</li> </ul>

**Company description**

Geothermix is a Canadian corporation offering geothermal heating and cooling systems for residential, commercial and industrial applications.  
Its fundamental mission is to provide clients with cutting-edge environmental solutions in terms of heating, ventilation and air-conditioning (HVAC), using clean and renewable energy, offering them optimal comfort along with savings with regard to purchase, operation and maintenance.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Under development</li> </ul>	<ul style="list-style-type: none"> <li>• Residential</li> <li>• Commercial</li> <li>• Industry</li> <li>• Heating and air-conditioning</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Europe and Asia

**Partnerships sought**

Manufacturer's agent and designer/installer

# GESTION ENVIRONNEMENTALE ÉCONORD

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Industry sectors	Products and services
Waste management	<ul style="list-style-type: none"> <li>• Combustion, incineration and composting</li> <li>• Disposal</li> <li>• Recovery, recycling and reuse</li> <li>• Consulting services</li> <li>• Processing systems, equipment and materials</li> </ul>

Company description
Your partner in integrated waste management: <ul style="list-style-type: none"> <li>• Collection of waste/recyclable matter</li> <li>• Sale and leasing of containers, compactors, caster-equipped containers, cardboard</li> <li>• Conversion of putrescible matter</li> <li>• Transportation</li> </ul>

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Costa Rica</li> </ul>	<ul style="list-style-type: none"> <li>• Industries</li> <li>• Businesses</li> <li>• Institutions</li> </ul>

Business opportunities
<b>New geographic markets actively sought</b> Contact the company <b>Partnerships sought</b> Contact the company

# GOLDER ASSOCIÉS LTÉE

**Contact**  
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Executive Director

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Industry sectors	Products and services
Air Water Waste management Soil and groundwater Industrial health	<ul style="list-style-type: none"> <li>• Environmental consulting services and engineering, geotechnics and geomatics</li> </ul>

## Company description

Golder Associés Ltée represents the Québec expertise within Golder. Founded in Toronto in 1960, Golder has offices across Africa, Asia, Australia, Europe, North America and South America. Operating as an employee owned group, it is one of the world's largest privately held firms in the fields of ground engineering and environmental science.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• South Africa</li> <li>• Asia</li> <li>• Australia</li> <li>• Europe</li> <li>• Canada</li> </ul>	<ul style="list-style-type: none"> <li>• Brazil</li> <li>• USA</li> <li>• Chile</li> <li>• Peru</li> <li>• Bolivia</li> </ul>

## Business opportunities

### New geographic markets actively sought

French-speaking Africa

### Partnerships sought

Contact the company

## GROUPE-CONSEIL ENTRACO INC.

### Contact

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President

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Fax: 514-954-8818

Industry sectors	Products and services
Waste management Soil and groundwater Management, monitoring and control	<ul style="list-style-type: none"> <li>• Risk analysis</li> <li>• Environmental audits</li> <li>• Environmental management systems</li> <li>• Characterization and remediation of contaminated soil</li> <li>• Hydrogeological studies</li> <li>• Solid, liquid, and hazardous waste management studies</li> <li>• Environmental assessments and impact studies</li> <li>• Land-use planning and development and urban planning</li> <li>• Infographics</li> </ul>

### Company description

Groupe Conseil Entraco Inc. was established in 1982. It brings together a team of professionals and technicians working jointly in various fields of activity related to environmental management and environmental auditing. The company has 30 employees and generates annual sales of \$2 million. Roughly 8% of its revenue is derived from exports of its environmental management services.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Vietnam</li> <li>• Afghanistan</li> <li>• Laos</li> <li>• Togo</li> <li>• Benin</li> <li>• Nicaragua</li> <li>• Iceland</li> <li>• Peru</li> <li>• Philippines</li> </ul>	<ul style="list-style-type: none"> <li>• Environment (industry)</li> <li>• Mines</li> <li>• Manufacturing industries</li> <li>• Multisectoral</li> </ul>

### Business opportunities

#### New geographic markets actively sought

Contact the company

#### Partnerships sought

Transfer of technology

# GROUPE DGE INTERNATIONAL

**Contact**

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President

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Industry sectors	Products and services
Management, monitoring and control	<ul style="list-style-type: none"> <li>• Implementation and monitoring of ISO and integration with ISO 9000 and OHSAS 18001</li> <li>• Environmental training</li> <li>• Management system audits</li> <li>• Legal compliance audits</li> <li>• Environmental assessment for international business partnership projects (CIDA0</li> </ul>

Company description
Groupe DGE International Inc. specializes in environmental management projects such as implementation of ISO 14000 environmental management systems, studies and audits, as well as financial assistance applications for viability studies and international project development with CIDA.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• China</li> <li>• Romania</li> <li>• Mexico</li> <li>• Costa Rica</li> </ul>	<ul style="list-style-type: none"> <li>• Industrial</li> <li>• Multisectoral</li> </ul>

Business opportunities
<p><b>New geographic markets actively sought</b> China – Romania – Mexico – Costa Rica</p> <p><b>Partnerships sought</b> Direct sales</p>

# GROUPE ÉNERSTAT

**Contact**

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Toll free: 1-866-946-1040  
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Industry sectors	Products and services
Energy efficiency	<ul style="list-style-type: none"> <li>• Climate control system for fleet of vehicles</li> <li>• High-efficiency thermal systems</li> <li>• Thermal storage reservoirs</li> <li>• Fluid thermoregulator</li> <li>• Novanergy and Novacab</li> </ul>

Company description
<p>The company develops and produces energy efficient technologies for heating and/or cooling or controlling the temperature of fluids for thermal processes, with energy recovery and storage. It operates in the construction and transportation sectors.</p>

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Under development</li> </ul>	<ul style="list-style-type: none"> <li>• Industrial, commercial and institutional</li> <li>• Heavy vehicles, special vehicles and electric vehicles</li> <li>• Thermal and industrial processes</li> </ul>

Business opportunities
<p><b>New geographic markets actively sought:</b> Europe and USA</p> <p><b>Partnerships sought:</b> Contact the company</p>

# GROUPE ENVIRONNEMENTAL LABRIE INC.

**Contact**

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Fax: 418-831-5255

Industry sectors	Products and services
Waste management	<ul style="list-style-type: none"> <li>• Equipment for the solid waste industry</li> <li>• Automated side-loading refuse collection vehicles</li> <li>• Front loading refuse collection vehicles</li> <li>• Rear loading refuse collection vehicles</li> <li>• Recycling collection vehicles</li> <li>• Solid/Liquid separating vehicles for septic tanks</li> <li>• Automated lifting arms &amp; tippers and lifters</li> </ul>

**Company description**

The Labrie Environmental Group is one of the top three manufacturers of equipment for the solid waste industry in North America whose brands include Labrie side-loaders, Leach rear-loaders, and Wittke front loaders. The Group also manufactures the Juggler brand of solid/liquid separating units and Industrial Lifters brand of tippers and lifters.

Labrie Environmental Group distributes and supports its products via a 50-strong distributor network that spans the United States and Canada, and owns and operates a U.S. Parts and Customer Support Center under the brand of LabriePlus, in Oshkosh, WI.

The Group differentiates itself from other companies by being the only manufacturer to develop standard-setting technology through design, and by investing heavily in research and development to offer greener, more efficient, smarter, and safer equipment.

Labrie's clientele ranges from small to large, private entrepreneurs in the waste hauling sector to national waste management contractors, and small towns and counties as well as major municipalities and cities. In 1999, The Group was the first manufacturer of its kind to obtain ISO 9001-2000 certification.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Canada</li> <li>• France</li> <li>• United Kingdom</li> </ul>	<ul style="list-style-type: none"> <li>• Multi-sectorial</li> <li>• Environment (industry)</li> <li>• Government services (states and municipalities)</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Europe

**Partnerships sought**

Sales office abroad – partnership with local firm

## GROUPE S.M. INTERNATIONAL INC.

### Contact

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President

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Industry sectors	Products and services
Renewable energy Water Waste management Soil and groundwater Management, monitoring and control	<ul style="list-style-type: none"> <li>• Land-use planning and development</li> <li>• Institutional strengthening and training</li> <li>• Environmental characterization</li> <li>• Impact studies</li> <li>• Waste management</li> <li>• Water resource management</li> <li>• Water treatment</li> <li>• Contaminated soil restoration</li> <li>• Environmental information system</li> <li>• Environmental monitoring and follow-up</li> <li>• Waste conversion</li> <li>• Environmental auditing</li> </ul>

### Company description

Group S.M., established in 1972, is a firm of experts in engineering and applied sciences specializing in the fields of transport, energy, urban development, agri-food, environment, and quality management.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Mexico</li> <li>• Dominican Republic</li> <li>• Ukraine</li> <li>• Brazil</li> <li>• Egypt</li> <li>• Czech Republic</li> </ul> <ul style="list-style-type: none"> <li>• China</li> <li>• Morocco</li> <li>• Vietnam</li> <li>• Thailand</li> <li>• Salvador</li> </ul>	<ul style="list-style-type: none"> <li>• Agriculture and fisheries</li> <li>• Industry: agri-food, packaging and handling, environment, pulp and paper, pharmaceuticals, construction, energy and transportation</li> <li>• Biotechnology (agro, bio and environment)</li> <li>• Construction</li> <li>• Energy (generation and distribution)</li> <li>• Government services (states and municipalities)</li> </ul>

### Business opportunities

#### New geographic markets actively sought

Africa – Algeria – Latin America – West Indies – Asia – Southeast Asia – Chile – China – Costa Rica – USA – Guatemala – Haiti – Honduras – Turks and Caicos – Indonesia – Iran – Israel – Jamaica

#### Partnerships sought

Direct sales – sales intermediary – transfer of technology – industrial agreement

# GROUPE LAPERRIÈRE & VERREAULT INC.

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President and CEO

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Industry sectors	Products and services
Water	<ul style="list-style-type: none"> <li>• Liquid/solid separation equipment</li> <li>• Density separation equipment</li> </ul>

**Company description**

Founded in 1975, GL&V is a world leader in liquid/solid separation technologies used in a large number of industrial, municipal and environmental processes. Its Process Group (Dorr-Oliver Eimco) offers a broad range of products and services for metal and ore processing, as well as industrial and environmental processes used in various other sectors such as chemicals, petrochemicals, food, pulp and paper, and energy.

The Water Treatment Group is focused on the development and worldwide marketing of process equipment used in the treatment of drinking water and wastewater. Through its Pulp and Paper Group, GL&V also specializes in the design and marketing of equipment for various stages of pulp and paper production. Finally, the Manufacturing Group specializes in the production of large custom-made parts, mainly in the pulp and paper and energy Industry sectors. GL&V employs over 1400 people and is present in about 40 countries around the world.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Africa</li> <li>• Oceania</li> <li>• Latin America</li> <li>• Russia</li> <li>• Asia</li> <li>• Australia</li> <li>• USA</li> <li>• Europe</li> <li>• Eastern Europe</li> <li>• India</li> <li>• Middle East</li> </ul>	<ul style="list-style-type: none"> <li>• Agri-food</li> <li>• Mines</li> <li>• Industry</li> <li>• Chemistry</li> <li>• Environment</li> <li>• Metallurgy</li> <li>• Pulp and paper</li> <li>• Pharmaceuticals</li> <li>• Electricity</li> <li>• Energy (generation and distribution)</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Contact the company

**Partnerships sought**

Manufacturer's agent – sales office abroad – sales intermediary – industrial agreement

## GROUPE RSW INC.

**Contact**

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 Vice-President - Marketing and Business Development

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 CANADA

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Industry sectors	Products and services
Soil and groundwater Management, monitoring and control Renewable energy	<ul style="list-style-type: none"> <li>• Engineering pre-feasibility, pre-investment and feasibility studies</li> <li>• Energy market and pricing studies</li> <li>• Economic and financial studies, cost/benefit analyses</li> <li>• Research and development</li> <li>• Preparation of drawings, specifications and contract documents</li> <li>• Bid evaluation</li> <li>• Shop inspection and quality control</li> <li>• Construction and project management</li> <li>• Technical assistance, advisory services</li> <li>• Training and transfer of technology</li> </ul>

**Company description**

Founded in 1970, by a group of Québec engineers, Groupe RSW is a consulting engineering firm with a high degree of expertise in project design and management. The company is present in more than 43 countries, in Africa, Central America, South America, Europe, and Asia. A number of large-scale projects have contributed to RSW's reputation, notably the development of the La Grande hydroelectric complex, in Northern Québec.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Africa</li> <li>• Europe</li> <li>• Asia</li> <li>• Central America</li> <li>• South America</li> </ul>	<ul style="list-style-type: none"> <li>• Construction (buildings and major projects)</li> <li>• Industrial design</li> <li>• Energy (generation and distribution)</li> <li>• Industry: wood, environment, pulp and paper, transportation (public transit)</li> <li>• Mines</li> <li>• Government services (states and municipalities)</li> <li>• Tourism</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Any interested countries

**Partnerships sought**

Direct sales – sales intermediary – industrial agreement – consortium

# GROUPE SOLROC

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President

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CANADA

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Industry sectors	Products and services
<ul style="list-style-type: none"> <li>• Water</li> <li>• Management, monitoring and control</li> <li>• Waste management</li> <li>• Soil and groundwater</li> </ul>	<ul style="list-style-type: none"> <li>• Project design and management: environment, geotechnics, geology, solid waste management, contaminated site rehabilitation, hydrogeology, urban and fluvial hydraulics</li> <li>• Construction management</li> <li>• Products:               <ul style="list-style-type: none"> <li>— Snowfluent (Wastewater treatment in cold and isolated areas and ski resorts)</li> <li>— Toxic sludge stabilization</li> <li>— ADM (Automatic Drill Monitoring) to measure boring parameters</li> </ul> </li> </ul>

## Company description

Group Solroc, founded in 1982, offers multidisciplinary consulting services in earth sciences, hydraulics, the environment, solid waste treatment, and building inspection. It includes specialized departments in applied geotechnics, environmental characterization and remediation, and hydraulics. The company also acts as a contractor in piling and deep boring constructions. Groupe Solroc is involved in international sustainable development projects in the Maghreb, Sub-Saharan Africa, and Eastern Europe, in areas such as hydraulics, solid waste management, coastal development, and tourist resorts. The company is committed to providing quality service and offering practicable solutions at affordable prices, based on an integrated and multisectoral approach that takes demographic characteristics into account.

Solroc's team of professionals provides engineering and environmental project design and site management, and offers solutions in accordance with each project's particularities. Product recommendations stem from the company's specific knowledge of manufacturers and suppliers on markets related to the environment, hydraulic equipment, machinery, and other fields in construction.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Algeria</li> <li>• Gabon</li> <li>• Senegal</li> <li>• Tanzania</li> </ul>	<ul style="list-style-type: none"> <li>• Agriculture and fisheries</li> <li>• Construction (buildings and major projects)</li> <li>• Environment (industry)</li> <li>• Mines</li> <li>• Government services (states and municipalities)</li> </ul>

## Business opportunities

### New geographic markets actively sought

South Africa – Mauritania – Burkina Faso – Maghreb – Italy – East Asia – Sri Lanka – Bulgaria  
Romania – Poland

### Partnerships sought

Direct sales – distributor – sales office abroad – transfer of technology – partnership agreement

## GSI ENVIRONNEMENT INC.

### Contact

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Business Development Manager,  
Waste and Soil Management

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CANADA

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Industry sectors	Products and services
Waste management Soil and groundwater	<ul style="list-style-type: none"> <li>• Consultant and specialized contractor in the environmental field (water, air, waste)</li> <li>• Energy removal and conversion</li> <li>• Sludge conditioning and dewatering</li> <li>• Conversion and recycling of organic waste</li> <li>• Water and waste treatment</li> <li>• Treatment of contaminated soil, matter and other hazardous substances</li> <li>• Laboratory analysis</li> <li>• Communications and environmental management</li> </ul>

### Company Description

GSI Environnement is a service and project management firm in the environmental sector. Its expertise is primarily in the integrated management of solid and liquid waste, soil, and contaminated matter.

GSI handles all stages of environmental projects, from research to the construction of environmental structures. Services include the analysis, design and demonstration of technologies, consulting, complete waste management, and the sale and installation of specialized equipment.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Chile</li> </ul>	<ul style="list-style-type: none"> <li>• Agriculture</li> <li>• Agri-food</li> <li>• Biotechnology (agro, bio and environment)</li> <li>• Wood</li> <li>• Chemistry (industry)</li> <li>• Construction (major projects)</li> <li>• Energy (generation and distribution)</li> <li>• Environment (industry)</li> <li>• Mines</li> <li>• Pulp and paper (industry)</li> <li>• Government services (states and municipalities)</li> <li>• Industrial subcontracting</li> </ul>

### Business opportunities

#### New geographic markets actively sought

Contact the company

#### Partnerships sought

Contact the company

## H. FONTAINE LTD.

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Fax: 819-843-4339

Industry sectors	Products and services
<ul style="list-style-type: none"> <li>• Water</li> </ul>	<ul style="list-style-type: none"> <li>• Stainless steel and aluminum wall-mounted gates</li> <li>• Diversion, overfall sluice and telescopic valves</li> <li>• Traditional and inverted dampers</li> <li>• Sluice gates</li> <li>• Stop logs</li> <li>• Roller gates</li> <li>• Bulkheads</li> <li>• Radial gates</li> <li>• Overfall diverters</li> </ul>

### Company Description

Founded in 1964, H. Fontaine Ltd. possesses vast experience in the fields of water and sanitation. The company has developed various products recognized for their sturdiness and ease of installation and maintenance. H. Fontaine has 150 employees and over 80% of its output is intended for export markets.

Since 1983, the company has been focusing its team's unique expertise on the design, production, and distribution of pumps and wall-mounted gates for the environment industry..

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Latin America</li> <li>• Southeast Asia</li> <li>• Europe</li> <li>• Maghreb</li> <li>• Middle East</li> </ul>	<ul style="list-style-type: none"> <li>• Environment (industry)</li> <li>• Energy (generation and distribution)</li> <li>• Pulp and paper</li> <li>• Construction (major projects)</li> <li>• Chemistry and petrochemistry</li> </ul>

### Business opportunities

#### New geographic markets actively sought

Asia – Australia – India – Maghreb – Middle East – Near East

#### Partnerships sought

Direct sales – manufacturer's agent – sales intermediary

# H<sub>2</sub>O INNOVATION

## Contact

Mr. Guy Goulet  
President

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Québec (Québec) G1K 8M4  
CANADA

E-mail: info@h2oinnovation.com  
Website: www.h2oinnovation.com

Telephone: 418-688-0170  
Fax: 418-688-9259

Industry sectors	Products and services
Water	<ul style="list-style-type: none"> <li>• Membrane filtration for treatment of drinking water, wastewater and industrial process water</li> <li>• Desalination unit (reverse osmosis)</li> <li>• Biological processes for the sanitation of wastewater</li> <li>• Various equipment</li> </ul>

## Company description

H<sub>2</sub>O Innovation's mission is to develop, produce, market and install state-of-the-art, environmentally-friendly products dedicated to the production of drinking water and the treatment of wastewater and industrial processed water.

In addition to fully mastering the conventional water treatment processes, H<sub>2</sub>O Innovation has acquired a unique know-how in the sector of **membrane filtration** and applies it in the development of highly efficient solutions. H<sub>2</sub>O Innovation possesses a broad line of products serving various customers in the municipal, community, institutional, industrial, agri-food, commercial, and recreational/tourist sectors.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Mexico</li> <li>• Europe</li> <li>• Near East</li> <li>• China</li> </ul>	<ul style="list-style-type: none"> <li>• Biotechnology (environment)</li> <li>• Entertainment – recreation</li> <li>• Environment</li> <li>• Mines</li> <li>• Government services (states and municipalities)</li> </ul>

## Business opportunities

### New geographic markets actively sought

Consolidation of existing markets: USA – Mexico – Near East– Canada

### Partnerships sought

Direct sales – distributors – representatives

# HIGHLAND ENERGY INC.

## Contact

Mr. David B. McLennan  
President

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Montréal (Québec) H9R 4S2  
CANADA

E-mail: dbm@highland-energy.com

Website: www.highland-energy.com

Telephone: 514-694-5550

Fax: 514-694-8043

Industry sectors	Products and services
<ul style="list-style-type: none"> <li>• Renewable energy</li> <li>• Waste management</li> </ul>	<ul style="list-style-type: none"> <li>• Capture, sequestration and recovery of CO2 at landfill sites</li> <li>• Greenhouse gas emission reduction credits</li> <li>• Transformation of biogas into electric or thermal energy</li> </ul>

Company description
<p>Highland Energy Inc., a privately-owned Québec-based corporation established in 1995, is a member of PERT (Pilot Emission Reduction Trading) and CACI (Clean Air Canada Inc). The company is a founding member of the <i>Landfill Gas Industry Alliance</i>.</p> <p>Highland Energy specializes in:</p> <ul style="list-style-type: none"> <li>• Design of capture equipment for landfill site-produced biogas</li> <li>• Conversion of biogas into electric or thermal energy</li> <li>• Direct operation and management of services at landfill sites</li> </ul>

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Canada</li> </ul>	<ul style="list-style-type: none"> <li>• Biotechnology (agro)</li> <li>• Biotechnology (environment)</li> <li>• Energy (generation and distribution)</li> <li>• Environment (industry)</li> <li>• Pulp and paper (industry)</li> </ul>

Business opportunities
<p><b>New geographic markets actively sought</b> Asia – Brazil – Canada – Costa Rica – Malaysia</p> <p><b>Partnerships sought</b> Industrial agreement</p>

## IET-AQUARESEARCH LTD.

**Contact**

Mr. Karl F. Ehrlich, Ph.D.  
Vice-President

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CANADA

E-mail: [bactapur@bactapur.com](mailto:bactapur@bactapur.com)

Website: [www.bactapur.com](http://www.bactapur.com)

Telephone: 819-842-2494

Fax: 819-842-2414

Industry sectors	Products and services
Water Management, monitoring and control	<ul style="list-style-type: none"> <li>• Bacta-Pur® system, including micro-organisms, growth accelerators, bioreactors, fermenters and technical expertise</li> </ul>

**Company Description**

IET-Aquaresearch Ltd. was founded in 1984 by Dr. Marie-Claude Cantin and Dr. Karl F. Ehrlich. The company's commitment to environmental protection centers on the idea of pollution as a badly exploited resource. By its expertise, IET-Aquaresearch optimizes wastewater treatment processes while reducing operating costs, increases profitability of agricultural/aquacultural production, and can reduce causes of greenhouse warming.

IET-Aquaresearch Ltd.'s multidisciplinary team includes specialists in biology, microbiology, and engineering. They developed the Bacta-Pur® System wastewater treatment equipment and ECOPROBIOTICS™ products that improve water quality, biodegrade organic pollutants, eliminate pathogens, improve aquacultural and agricultural productivity, and reduces causes of greenhouse warming.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Asia</li> <li>• Europe</li> </ul>	<ul style="list-style-type: none"> <li>• Government services (states and municipalities)</li> <li>• Agriculture and aquaculture</li> <li>• Manufacturing industries</li> <li>• Aquatic restoration</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

USA – Europe

**Partnerships sought**

Marketing agreement – transfer of technology– partnership in carrying out projects

## IMS EXPERTS-CONSEILS INC.

**Contact**

Mr. André Tousignant  
President

1350, rue Royale, bureau 700  
Trois-Rivières (Québec) G9A 4J4  
CANADA

E-mail: [courrier-tr@muni-ims.qc.ca](mailto:courrier-tr@muni-ims.qc.ca)

Website: [www.ims-experts.com](http://www.ims-experts.com)

Telephone: 819-694-1874

Fax: 819-694-7738

Industry sectors	Products and services
Water Management, monitoring and control Waste management Soil and groundwater Air Renewable energy	<ul style="list-style-type: none"> <li>• Surface water and drinking water management</li> <li>• Water treatment plants and pumping stations</li> <li>• Waste management</li> <li>• Site characterization</li> <li>• Environmental assessment and impact study</li> <li>• Resource management</li> <li>• Territory management and urban development</li> </ul>

**Company description**

Founded in the early 1990s, IMS Experts-Conseils is one of the largest consulting engineering firms in the province of Québec. The firm is active in a number of sectors and present in many provinces of Canada and many countries. Its primary mission is to provide superior quality professional services adapted to the needs of its clients, favouring innovation and the development of added value.

Although the firm is known mostly for its know-how in the metallurgy sectors, it is also active in the environment sector, particularly in water treatment processes. Currently, IMS Experts-Conseils is part of a research and development program related to water treatment membrane processes. Following several bench tests carried out for different cities and municipalities, the firm set up the first membrane-based drinking water and wastewater treatment system in the province of Québec for one of its clients.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Canada</li> <li>• Morocco</li> <li>• Mali</li> <li>• Mauritania</li> <li>• Romania</li> <li>• Dominican Republic</li> <li>• Mexico</li> <li>• Australia</li> </ul>	<ul style="list-style-type: none"> <li>• Industrial design and robotics</li> <li>• Energy (generation and distribution)</li> <li>• Industry: environment, pulp and paper, metallurgy, industrial subcontracting</li> <li>• Transportation (rail and ground)</li> <li>• Construction (major projects)</li> <li>• Geomatics</li> <li>• Information technology</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Africa – Algeria – Latin America – West Indies – Benin – Bulgaria – Burkina Faso – Caribbean – Comoros – Costa Rica – Ivory Coast – United Arab Emirates – Ecuador – Gabon – Haiti – Kazakhstan – Libya - Madagascar – Maghreb – Mali – Morocco – Mauritania – Mexico – Niger – Panama – Democratic Republic of the Congo– Dominican Republic – Romania – Rwanda – Senegal – Togo – Tunisia

**Partnerships sought**

Partnership with local consultants

# INNERGY TECH INC.

**Contact**

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Executive Director

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CANADA

Mr. Pierre Saint-Cyr  
Sales Manager

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Website: www.innergytech.com

Telephone: 819-475-2666  
Fax: 819-475-9541

Industry sectors	Products and services
Air Energy efficiency	<ul style="list-style-type: none"> <li>• Air-to-air energy recovery components for residential, commercial, institutional and industrial applications</li> <li>• Air-to-air plate exchanger made of polypropylene or aluminium for sensible energy transfer</li> <li>• Air-to-air plate exchanger made of paper for sensible and latent energy transfer</li> <li>• Energy recovery wheels</li> <li>• Heat pipes</li> </ul>

**Company description**

Innergy Tech is a worldwide leader in designing and manufacturing air-to-air energy recovery components, primarily for manufacturers of residential, commercial, institutional and industrial air handling units.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Canada</li> <li>• Republic of Korea</li> <li>• USA</li> <li>• Italy</li> <li>• Jordan</li> <li>• Netherlands</li> <li>• Taiwan</li> </ul>	<ul style="list-style-type: none"> <li>• Multisectoral</li> <li>• Manufacturing industries</li> <li>• Environment (industry)</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Latin America – Asia – Canada – USA – Europe – Near East

**Partnerships sought**

Direct sales – manufacturer’s agent – distributor

## IPL INC.

**Contact**

Ms. Elizabeth M. Bernier  
Account Manager – Environment Sector

140, rue Commerciale  
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CANADA

E-mail: ebernier@ipl-plastics.com

Website: www.ipl-plastics.com

Telephone: 418-789-2880

Fax: 418-789-3153

Industry sectors	Products and services
Waste management	<ul style="list-style-type: none"> <li>• Injection- and extrusion-molded plastic products:               <ul style="list-style-type: none"> <li>— Wheeled recycling bins (120, 240 and 360 litres) for waste recycling &amp; green waste</li> <li>— Recycling bins for confidential documents</li> <li>— Recycling containers (consumers and industries)</li> <li>— Multi-compartment and material handling containers</li> </ul> </li> </ul>

**Company description**

Established in 1939, IPL Inc. holds leadership of the North-American industry of injection- and extrusion-molded plastic products. Its high quality products and the care taken in manufacturing them have earned the company international recognition. Moreover, IPL was the first North-American company in its field to obtain ISO 9001 certification, the international symbol of quality.

IPL manufactures more than 400 products at its main plant in Saint-Damien-de-Buckland and at its subsidiaries, especially packaging and handling containers for the agri-food, chemical, forestry, petrochemical, telecommunications, construction, and integrated waste management industries. It also designs and manufactures custom-molded products for the automobile, transportation, defence, maple syrup, and consumer electronics industries.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> </ul>	<ul style="list-style-type: none"> <li>• Environment (industry)</li> <li>• Multisectoral</li> <li>• Government services (states and municipalities)</li> <li>• Manufacturing industries</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

USA

**Partnerships sought**

Direct sales – sales office

# ITT FLYGT CANADA

## Contact

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President

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CANADA

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Telephone: 514-695-0100

Fax: 514-697-0602

Industry sectors	Products and services
<ul style="list-style-type: none"> <li>• Water</li> </ul>	<ul style="list-style-type: none"> <li>• Submersible pumps</li> <li>• Pumps for drying mine workings and construction sites</li> <li>• Pumps for medium and small construction tasks</li> <li>• Submersible agitators</li> <li>• Diesel self-starting pumps</li> </ul>

## Company description

ITT Flygt is recognized the world over for the quality and reliability of its pumps, submersible agitators, and pumping station equipment and is the unchallenged pioneer in this field. Flygt products are used in the mining, construction, industrial and municipal sectors.

ITT Flygt services include assistance with engineering, manufacturing, sales, leasing and service. The company celebrated its 50<sup>th</sup> anniversary in Canada in 2005 and is proud to have contributed to several major projects. its products have multifold applications, including municipal wastewater and industrial effluent, mines, construction sites, wastewater treatment plants, and pulp and paper operations..

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Asia</li> <li>• Central Africa</li> <li>• Central America</li> <li>• Europe</li> </ul>	<ul style="list-style-type: none"> <li>• Construction (buildings, renovation and major projects)</li> <li>• Mines</li> <li>• Multisectoral</li> <li>• Government services (states and municipalities)</li> <li>• Manufacturing industries</li> <li>• Pulp and paper (industry)</li> </ul>

## Business opportunities

### New geographic markets actively sought

Asia – Middle East

### Partnerships sought

Representation

# JACQUES WHITFORD LIMITED

**Contact**

Mr. Michel Tremblay  
Area Manager

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Telephone: 514-739-0708  
Fax: 514-739-8499

Industry sectors	Products and services
Water Air Soil and groundwater Waste management Management, monitoring and control Renewable energy	<ul style="list-style-type: none"> <li>• Facility assessment and renewal</li> <li>• Indoor environments</li> <li>• Environmental site assessment and remediation</li> <li>• Geotechnical/materials engineering</li> <li>• Ambient air quality and noise management</li> <li>• Environmental planning and permitting</li> <li>• Biophysical and ecological sciences</li> <li>• Water resources</li> <li>• Environmental risk assessment</li> <li>• Environmental process engineering</li> <li>• Air quality</li> <li>• Leading edge management and training services</li> </ul>

**Company description**

Jacques Whitford is a consulting firm in engineering, geotechnics and the environment. The company was first established in 1972, and has grown since then in Canada, the United States and worldwide. It has close to 40 offices and over 1100 employees, with activities in more than 65 countries. The Québec office opened in 1999 and currently has a staff of 35 employees, based in Montréal, specialized in services related to environmental science, environmental engineering, geotechnics, and risk management.

Jacques Whitford provides professional services and training in soil remediation, hydrogeology, geotechnical engineering, materials engineering, waste management systems, environmental management systems, risk assessment/risk management, air quality, water quality, water treatment (wastewater and groundwater), compliance and permitting, environmental studies (EIS), environmental monitoring and control. The firm has considerable experience internationally with agencies such as the World Bank Group and CIDA.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Asia</li> <li>• Africa</li> <li>• West Indies</li> <li>• Europe</li> <li>• New Zealand</li> </ul>	<ul style="list-style-type: none"> <li>• Multisectoral</li> <li>• Environment</li> <li>• Government services (states and municipalities)</li> <li>• Financial services</li> <li>• Transportation</li> <li>• Manufacturing industries</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Any interested countries

**Partnerships sought**

Alliance – sales office abroad – trading house – sales intermediary – transfer of technology

# JOHN MEUNIER INC.

**Contact:**  
Ms. Manon Painchaud  
Marketing Coordinator

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CANADA

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mpainchaud@johnmeunier.com  
Website: www.johnmeunier.com

Telephone: 514-334-7230  
Fax: 514-334-5070

Industry sectors	Products and services
Water Management, monitoring and control	<ul style="list-style-type: none"> <li>• Drinking water treatment equipment (ACTIFLO® decanters, DUSENFLO® gravity filters, ozone/UV and chlorine disinfection systems, membranes)</li> <li>• Wastewater treatment equipment (ACTIFLO® decanters, BIOSTYR® biofilters, anaerobic degradation, UV disinfection systems, screen rakes, compactors, grit chambers)</li> <li>• Stormwater management equipment (flow, regulators, overflow screens, vortex separators, tipplers, treatment devices)</li> <li>• Instrumentation and measurement</li> <li>• Snow disposal equipment (motorized snow chutes)</li> </ul>

## Company description

As a specialist in the treatment of drinking water, process water, wastewater and stormwater management, John Meunier has been serving municipalities and industries since 1948. With our state-of-the-art technologies, efficient products and team of seasoned professionals, we design solutions to perfectly match the needs of our clients. John Meunier is part of Veolia Water, active in over 100 countries worldwide.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Mexico</li> <li>• Latin America</li> <li>• China</li> </ul>	<ul style="list-style-type: none"> <li>• Government services (states and municipalities)</li> <li>• Industry: agri-food, chemistry, energy, environment, metallurgy, mines, pulp and paper, textiles</li> </ul>

## Business opportunities

### New geographic markets actively sought

Latin America – Argentina – Brazil – Chile – United States – Porto Rico – Venezuela

### Partnerships sought

Manufacturer's agent – consultant

## LAB\_BELL INC.

**Contact**  
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President

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CANADA

E-mail: fbellemare@lab-bell.com  
Website: www.lab-bell.com

Telephone: 819-539-8508  
Fax: 819-539-8880

Industry sectors	Products and services
<ul style="list-style-type: none"> <li>• Water</li> <li>• Management, monitoring and control</li> </ul>	<ul style="list-style-type: none"> <li>• Rapid Alert Systems – early water toxicity detection, rapid preventive screening and portable systems</li> <li>• LuminoTox –detection of toxic chemical molecules</li> <li>• Luminos – detection of bacteria and other microorganisms</li> </ul>

### Company description

Lab\_Bell, a research and development firm specialized in biotechnology based in the Mauricie region, currently employs 12 professionals, three of whom hold a doctorate. Since its creation, Lab\_Bell's mission has been to design fast detection methods for toxic molecules, always on the leading edge through interplay with exclusive original and innovative technology platforms.

Lab\_Bell has presently two product lines on the market: Luminos and LuminoTox. Luminos products are an easy analysis system for the detection of bacteria and other microorganisms in wastewater or drinking water. LuminoTox products are a rapid analysis system, for the detection of toxicity.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• South Korea</li> <li>• USA</li> <li>• France</li> <li>• Hong Kong</li> <li>• India</li> <li>• Japan</li> <li>• New Zealand</li> <li>• Czech Republic</li> </ul>	<ul style="list-style-type: none"> <li>• Agri-food</li> <li>• Chemistry (industry)</li> <li>• Environment (industry)</li> <li>• Mines</li> <li>• Pulp and paper (industry)</li> <li>• Safety</li> <li>• Government services (states and municipalities)</li> </ul>

### Business opportunities

#### New geographic markets actively sought

Consolidation of existing markets: South Korea – USA – France – Hong Kong – India – Japan – New Zealand – Czech Republic

#### Partnerships sought

Direct sales – manufacturer's agent – licensing agreement – prime contractor

## LAMBERT SOMEC INC.

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Vice-President

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Website: [www.lambertsomec.com](http://www.lambertsomec.com)

Telephone: 418-687-1640

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Industry sectors	Products and services
Air Water Soil and groundwater	<ul style="list-style-type: none"> <li>• Manufacturing of sheet metal, conduits, and industrial equipment</li> <li>• Installation of machinery and equipment</li> </ul>

**Company description**

Lambert Somec is a contractor in electricity, piping, ventilation, and industrial mechanics. It specializes in manufacturing sheet metal, conduits, and industrial equipment.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Senegal (Socere Lambert Somec subsidiary)</li> </ul>	<ul style="list-style-type: none"> <li>• Construction (buildings)</li> <li>• Construction (major projects)</li> <li>• Energy (generation and distribution)</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Contact the company

**Partnerships sought**

Contact the company

# LOGIBALL INC.

**Contact**  
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Manager

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CANADA

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Industry sectors	Products and services
Water	<ul style="list-style-type: none"> <li>• Equipment for trenchless rehabilitation of sewer pipes and low-gravity pipelines</li> <li>• Injection seal packers for mainline and connection points</li> <li>• Pneumatic sewer plugs (Logiball &amp; Logiplug)</li> <li>• Structural sleeve installation devices</li> <li>• Fire hydrant flow diffuser</li> </ul>

## Company description

For more than 20 years, Québec-based Logiball Inc. has been manufacturing equipment for the trenchless rehabilitation of collection systems and low-gravity lines. Logiball believes in designing innovative and resistant equipment and providing quick service to its clients. Exports represent more than 70% of the company's sales.

Logiball Inc.'s line of products include structural sleeve installers and the Logiball and Logiplug pneumatic plugs used to test for leaks, seal pipelines and regulate water flow. Different models of injection packers enable the sealing of pipe joints and connections by the chemical impermeabilization of ground surface. Other related products, such as winches, manhole pulleys and fire hydrant flow diffusers, are also available.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Germany</li> <li>• Australia</li> <li>• New Zealand</li> <li>• United Kingdom</li> <li>• Singapore</li> <li>• Spain</li> </ul>	<ul style="list-style-type: none"> <li>• Construction (renovation)</li> <li>• Construction (major projects)</li> <li>• Environment</li> <li>• Government services (states and municipalities)</li> </ul>

## Business opportunities

### New geographic markets actively sought

Europe – Southeast Asia

### Partnerships sought

Direct sales – manufacturer's agent

## LTCC INC.

**Contact**

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President

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Rosemère (Québec) J7A 2H3  
CANADA

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Website: [www.ltcchydro.com](http://www.ltcchydro.com)

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Industry sectors	Products and services
Renewable energy	<ul style="list-style-type: none"> <li>• Hydroelectric turbines</li> <li>• Studies</li> <li>• Recovery of carbon credits</li> <li>• Biofuel technology</li> </ul>

**Company description**

LTCC provides renewable energy sources for remote or off-grid users. The energy from these sources is renewable and ecological, and its price is unbeatable. The technologies developed make it possible to use an ideal energy source: streams with moderate flow and head. In most cases, the microturbines only use a fraction of the regular flow of a stream, by channelling it through a penstock. This makes it possible to produce reliable and renewable energy without creating reservoirs or flooding low-lying areas.

For sites with substantial energy needs, where it is impossible to use traditional technology to obtain renewable energy, the company offers biofuel technology.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Brazil</li> <li>• Mexico</li> </ul>	<ul style="list-style-type: none"> <li>• Isolated grids</li> <li>• Agriculture (methanol and biofuel)</li> <li>• Power (generation)</li> <li>• Environment (industry)</li> <li>• Manufacturing industries</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Canada, United-States, Latin America, Central America, Caribbean and Africa

**Partnerships sought**

Manufacturer's agent

## LVM-TECHNISOL INC.

**Contact**  
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President

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CANADA

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plefrancois@groupetechnisol.com  
Website: www.groupetechnisol.com

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Fax: 418-647-9288

Industry sectors	Products and services
Soil and groundwater Air Water Management, monitoring and control	<ul style="list-style-type: none"> <li>• Environmental site assessments</li> <li>• Environmental site characterization</li> <li>• Environmental site monitoring</li> <li>• Soil and water treatment</li> <li>• Mobile water treatment unit</li> <li>• Waste management</li> <li>• Environmental emergency services</li> </ul>

### Company description

LVM-Technisol inc. has carried out over 15,000 projects in the fields of site assessment, site remediation, environmental management and industrial hygiene. The services are provided as consultants, project managers or contractors. The company relies on more than 50 engineers, technologists and technicians, specializing in geology, biology, microbiology or chemistry, and provides its services to major petroleum companies, many federal and provincial government agencies as well as commercial, industrial and financial companies.

Principal equipment built by Technisol Inc.:

- Aeration basins, oil separators, activated carbon filters, cyclonal dehumidifier
- Mobile contaminated water treatment unit (light hydrocarbons)
- Treatment unit for cement plant wastewater
- Soil and groundwater treatment unit using multi-phase, dual-phase and vapour extraction
- Treatment unit for metal impacted groundwater (mechanical filtration and cationic resin)

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Poland</li> </ul>	<ul style="list-style-type: none"> <li>• Construction</li> <li>• Environment (industry)</li> <li>• Mines</li> <li>• Government services (states and municipalities)</li> <li>• Transportation</li> </ul>

### Business opportunities

#### New geographic markets actively sought

United States (Northeast)

#### Partnerships sought

Business and technical partnerships to carry out environmental projects by the job

# MABAREX INC.

**Contact**  
Mr. Louis Barré  
President

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CANADA

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Website: www.mabarex.com

Telephone: 514-334-6721  
Fax: 514-332-1775

Industry sectors	Products and services
Water Waste management	<ul style="list-style-type: none"> <li>• Sludge, drinking water and wastewater treatment</li> <li>• Biological sequential reactors</li> <li>• Grit chambers</li> <li>• Mechanical rakes</li> <li>• Filters</li> <li>• Dryers</li> <li>• Sedimentation tanks</li> <li>• Anaerobic degradation systems</li> </ul>

## Company description

Founded in 1983, Mabarex Inc. has carried out a number of projects involving the treatment of industrial and municipal water, process water, groundwater, wastewater and sludge. The company's team consists of engineers, technicians, microbiologists, and other specialists. Mabarex works in close collaboration with local and international consultant engineers and developers to provide its clients with turnkey services.

Mabarex designs and implements sludge and water treatment processes. The company has designed several products, notably clarifiers, self-cleaning screens, and grit chambers. In the industrial sector, Mabarex offers internal recycling processes and the treatment of process water and wastewater.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Latin America</li> <li>• Europe</li> <li>• China</li> </ul>	<ul style="list-style-type: none"> <li>• Agri-food</li> <li>• Biotechnology (agro)</li> <li>• Energy (generation and distribution)</li> <li>• Environment (industry)</li> <li>• Mines</li> <li>• Pulp and paper (industry)</li> <li>• Pharmaceuticals (industry)</li> </ul>

## Business opportunities

### New geographic markets actively sought

Consolidation of existing markets: USA – Latin America – Europe – China

### Partnerships sought

Direct sales

## MACDONALD & SONS INC.

### Contact

Mr. Francine MacDonald  
President

7995, 14<sup>e</sup> Avenue  
Montréal (Québec) H1Z 3M1  
CANADA

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Telephone: 514-374-0450

Fax: 514-374-6687

Industry sectors	Products and services
Water Management, monitoring and control	<ul style="list-style-type: none"> <li>• Water purification equipment and systems</li> <li>• Pumping systems</li> <li>• Filtration</li> <li>• Softeners</li> </ul>

### Company description

MacDonald & Sons Inc., a family-owned business established in 1966, manufactures and distributes drinking water purification systems and pumping equipment. Aqua-Mac Laboratory, a MacDonald & Sons subsidiary, has drinking-water accreditation from the Québec Environment Department. Thanks to its team of skilled professionals, the company maintains leadership in its field throughout Québec and the Atlantic Provinces.

MacDonald & Sons Inc. manufactures all kind of softeners and filters for farming use as well as for the residential, commercial, industrial and institutional sectors. These products are marketed under the Mac brand name. There are over 40 models available depending on the application.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Cuba</li> <li>• Egypt</li> <li>• United States (Southeast)</li> <li>• Martinique</li> <li>• Philippines</li> </ul>	<ul style="list-style-type: none"> <li>• Multisectoral</li> <li>• Government services (states and municipalities)</li> <li>• Agriculture</li> <li>• Environment</li> </ul>

### Business opportunities

#### New geographic markets actively sought:

Africa – Latin America – Cameroon – Cuba – Haiti – Guadeloupe – Argentina – Chile – Bolivia – Caribbean

#### Partnerships sought

Direct sales – distributor – transfer of technology

# MACHINEX INDUSTRIES INC.

**Contact**  
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President

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CANADA

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Industry sectors	Products and services
Waste management	<ul style="list-style-type: none"> <li>• Sorting equipment and handling systems for material recovery facilities (MRFs)</li> <li>• Automated separators for recyclables (old corrugated cardboard (OCC), newsprint, fibers and containers)</li> <li>• Conveyors for handling of recyclables</li> <li>• MRF peripheral components, such as baler, electrical control panel, glass beneficiation system, sorting platform and bearing structures, plastics shredder and perforator</li> </ul>

Company description
<p>Machinex Industries Inc. is a pioneer and leading figure in the design, development, and engineering of recovery and recycling equipment and systems for sorting residential, industrial and commercial waste material, as well as for waste sorting and composting facilities. Founded in 1970, the company provides its clients with complete systems and all components fully integrated.</p> <p>Machinex manufactures the various types of conveyors used in the handling of recycled products in addition to MRF peripheral components: sorting platforms, storage chamber walls, stairs, sorting chutes, glass beneficiation devices, shredders, etc..</p>

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> </ul>	<ul style="list-style-type: none"> <li>• Pulp and paper (industry)</li> <li>• Government services (states and municipalities)</li> <li>• Environment (industry)</li> <li>• Packaging and handling</li> </ul>

Business opportunities
<p><b>New geographic markets actively sought</b> Australia – Latin America – USA – France – Germany – Belgium – Sweden – Italy – China – Japan – Singapore</p> <p><b>Partnerships sought</b> Contact the company</p>

# MADVAC INC.

**Contact**

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Marketing Director

1690, rue Eiffel  
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CANADA

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Telephone: 450-616-8100

Fax: 450-616-8103

Industry sectors	Products and services
Waste management	<ul style="list-style-type: none"> <li>• Vacuums for light litter-collection</li> <li>• Accessories: 56SA sweeper, 36" vacuum head, hand-held 15 ft. hose extension, 90-degree elbow. Available with diesel, gasoline, propane, or electric motors</li> </ul>

**Company description**

Madvac Inc. designs and produces vacuum litter-collection vehicles. In fact, it is a world leader in this sector. The business, founded in 1986, has 100 employees and exports its products to some 30 countries, especially the United States.

The engineers and other members of Madvac's personnel design, manufacture and deliver vehicles of exceptional quality. it's the company's vacuum litter collectors are designed to pick up glass, bottles, paper, cans and other types of small litter on sidewalks, in parks or on the street. The rubbish is picked up through a large hose, normally controlled by the operator, and then collected in a throw-away or reusable bag.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Western Europe</li> <li>• South America</li> <li>• Asia</li> <li>• Africa</li> </ul>	<ul style="list-style-type: none"> <li>• Environment (industry)</li> <li>• Government services (states and municipalities)</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Europe – Asia – USA – South America – Africa

**Partnerships sought**

Direct sales – distributor – representative

# MAGNOR

**Contact**  
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Vice-President

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CANADA

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Fax: 450-655-5428

Industry sectors	Products and services
Water	<ul style="list-style-type: none"> <li>• Technical recommendations</li> <li>• Water treatment equipment design</li> <li>• Equipment manufacturing</li> <li>• Equipment start-up and training</li> <li>• Water conditioning equipment for the following markets:               <ul style="list-style-type: none"> <li>— Building mechanics-HVAC (steam generators, cooling towers, etc.)</li> <li>— Industrial processes (water to be used for production purposes)</li> <li>— Drinking water (municipal, industrial, institutional, hotels, etc.)</li> <li>— Waste water (pH neutralization)</li> </ul> </li> </ul>

## Company description

Magnor, a recognized specialist in water conditioning, designs and manufactures a complete range of water conditioning equipment for industrial and municipal use. Established in 1965, Magnor has a staff of over twenty employees, which includes designers, draftsmen, chemists, and specialized technicians. The company boasts a modern manufacturing plant, a cutting-edge engineering department, and a complete analysis laboratory. Magnor's portable treatment units come preassembled and are specifically designed for the international marketplace, to meet drinking water supply, industrial, or other needs.

The Magnor product line includes ion exchangers (softeners, dealkalizers, demineralizers), pressure filters (sand, anthracite, activated carbon, green sand), chemical feed systems (chlorination, process), effluent neutralization systems, and pure water systems (reverse osmosis).

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Honduras</li> <li>• Russia</li> <li>• Surinam</li> <li>• Dominican Republic</li> <li>• Haiti</li> </ul>	<ul style="list-style-type: none"> <li>• Agri-food</li> <li>• Textiles</li> <li>• Government services (states and municipalities)</li> <li>• Manufacturing industries</li> </ul>

## Business opportunities

### New geographic markets actively sought

Contact the company

### Partnerships sought

Direct sales – partnership – technology or other exchanges

# MARCON DDM

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President

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CANADA

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Industry sectors	Products and services
Management, monitoring and control	<ul style="list-style-type: none"> <li>• Market research studies and marketing planning</li> <li>• Consulting services in management, economics and strategy</li> <li>• Technicoeconomic and socioeconomic feasibility studies</li> <li>• Turnkey project management</li> <li>• Design of environmental and energy efficiency programs</li> <li>• Commercial communications, public relations and event management</li> <li>• E-communications ("Webcasting", Website design, etc.)</li> </ul>

## Company description

MARCON DDM was founded in 1982. The company, which has been operating in the environmental and energy sectors since its beginnings, has acquired significant expertise in terms of commercializing and industrializing new technologies issuing from these sectors. The Montréal office has more than 20 professionals, most of whom are experienced advisors with substantial industrial or governmental experience. MARCON DDM provides Québec expertise within the Sustain-Ability group and INBA.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Germany</li> <li>• Denmark</li> <li>• Finland</li> <li>• France</li> <li>• Belgium</li> <li>• Italy</li> <li>• Sweden</li> <li>• Japan</li> <li>• United Kingdom</li> <li>• USA</li> </ul>	<ul style="list-style-type: none"> <li>• Industrial</li> <li>• Commercial</li> <li>• Institutional</li> <li>• Governmental</li> </ul>

## Business opportunities

### New geographic markets actively sought

North America

### Partnerships sought

Contact the company

## MARMEN INC.

**Contact**

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Business Development Manager

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CANADA

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Industry sectors	Products and services
Renewable energy	<ul style="list-style-type: none"> <li>• Wind turbine towers</li> <li>• Machining of parts for hydroelectric power and other types of renewable energy</li> <li>• Supplying raw materials</li> </ul>

**Company description**

Founded in 1972 by Mr. Fernand Pellerin, Marmen is a family-owned Canadian company that is continually expanding its customer base, which covers a wide variety of sectors, including the hydroelectric and wind power sectors. Marmen is a multiservice company specializing in machining, fabrication and mechanical assembly. The company can engineer, machine and assemble parts from one metre to 22 metres in diameter and weighing up to 500 tons. Marmen has earned an enviable reputation internationally for the quality and precision of its work, which is always true to plans and specifications.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Asia</li> <li>• Europe</li> <li>• Canada</li> </ul>	<ul style="list-style-type: none"> <li>• Hydroelectric and wind power.</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Contact the company

**Partnerships sought**

Contact the company

# MATRIX ENERGY

## Contact

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CANADA

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Fax: 514-426-9123

Industry sectors	Products and services
Renewable energy Energy efficiency	<ul style="list-style-type: none"> <li>• Photovoltaic modules</li> <li>• Wind turbines</li> <li>• Micro-hydraulic turbines</li> <li>• Inverters</li> <li>• Self-sufficient lighting</li> <li>• Water-pumping systems</li> <li>• Rural electrification</li> </ul>

## Company description

The goal of Matrix Energy is to provide its customers with innovative, practical and cost-effective products and solutions, decentralized energy systems and energy efficiency.

Its acknowledged expertise in autonomous energy systems allows it to develop unique products and provide services in the fields of stand-alone or grid-connected supply systems. Matrix Energy also provides turnkey solutions to its customers who need electric generating systems from renewable energy sources, no matter the location or application.

For heating needs, Matrix Energy provides air heating, ventilation, and/or drying solutions for agricultural products, which integrate solar technology and are developed for industrial, commercial, institutional and agricultural applications.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Under development</li> </ul>	<ul style="list-style-type: none"> <li>• Solar energy including photovoltaic systems</li> <li>• Wind turbines</li> <li>• Photovoltaic modules</li> <li>• Solar-powered air heating systems</li> </ul>

## Business opportunities

### New geographic markets actively sought

Africa, Latin America and Caribbean

### Partnerships sought

Contact the company

## MEDIALAND INC.

**Contact**

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President

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CANADA

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Telephone: 450-672-7888  
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Industry sectors	Products and services
Management, monitoring and control Soil and groundwater	<ul style="list-style-type: none"> <li>• Visual simulation for any land-planning and development project</li> <li>• Remediation and development programs for ecologically impacted sites</li> </ul>

**Company description**

Medialand Inc., a service company established in 1998, practices in the land-planning and development, environment, and visual simulation sectors. Its team is composed of skilled professionals specialized in site rehabilitation and development, visual impact studies, site remediation and stabilization, and project management.

Medialand produces and uses stationary or animated 3D visual simulation to assess and control the design of development projects..

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Central and South America</li> <li>• Europe and Middle East</li> <li>• Africa</li> </ul>	<ul style="list-style-type: none"> <li>• Construction (major projects)</li> <li>• Environment</li> <li>• Forestry and silviculture</li> <li>• Mines</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

USA

**Partnerships sought**

Partnership in offering specialized services

## MEGASECUR INC.

**Contact**  
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President

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Victoriaville (Québec) G6P 4L8  
CANADA

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Website: www.megasecur.com

Telephone: 819-751-0222  
Fax: 819-751-5550

Industry sectors	Products and services
<ul style="list-style-type: none"> <li>• Water</li> </ul>	<ul style="list-style-type: none"> <li>• Water-Gate water barrier:               <ul style="list-style-type: none"> <li>— Controls floods</li> <li>— Creates water reservoirs</li> <li>— Contains toxic spills</li> <li>— Creates an instant coffer dam</li> </ul> </li> <li>• Diverter:               <ul style="list-style-type: none"> <li>— Replaces pumps</li> <li>— Used to divert excess water downstream</li> </ul> </li> </ul>

### Company description

MegaSecur was established in 1998 and started commercialising its products in 2000. It is directed by Mr. Daniel Déry, President and inventor of the Water-Gate water barrier. It's the company's mission is to protect the environment, save lives and protect properties. Its goal is to market its products around the world to help save time and money in providing protection against flooding. MegaSecur is committed to offering the best quality products and service to consumers.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Germany</li> <li>• Australia</li> <li>• Austria</li> <li>• Canada</li> <li>• South Korea</li> <li>• USA</li> <li>• Europe</li> <li>• France</li> </ul>	<ul style="list-style-type: none"> <li>• Italy</li> <li>• Japan</li> <li>• New Zealand</li> <li>• Netherlands</li> <li>• United Kingdom</li> <li>• Switzerland</li> <li>• Thailand</li> </ul>
	<ul style="list-style-type: none"> <li>• Agriculture</li> <li>• Construction (major projects)</li> <li>• Environment</li> <li>• Forestry and silviculture</li> <li>• Safety</li> <li>• Government services (states and municipalities)</li> <li>• Transportation (public transit)</li> </ul>

### Business opportunities

#### New geographic markets actively sought

America – Asia – Europe – Africa

#### Partnerships sought

Manufacturer's agent – distributor

## MESAR/ENVIRONAIR INC.

### Contact

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President

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CANADA

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Fax: 418-688-0482

Industry sectors	Products and services
Air Energy efficiency Management, monitoring and control	<ul style="list-style-type: none"> <li>• Design, engineering and supply of:               <ul style="list-style-type: none"> <li>— airborne emission treatment systems</li> <li>— contaminated industrial waste treatment systems</li> </ul> </li> <li>• Design and integration of energy recovery strategies</li> </ul>

### Company description

Mesar / Environair inc. specializes in the design and supply of ambient emission treatment systems since 1995. The company offers a complete and integrated line of products and services for the treatment of emissions and contaminated industrial waste, produced by all industries and, particularly, by the pulp and paper industry.

Actually, Mesar/Environair presents a definite advantage over the competition thanks to the environmental solutions it has successfully designed for this sector, such as the collection, transportation and treatment of non-condensable gases (NCG), and also the transportation and treatment of foul condensates. Mesar/Environair also develops specific integrated solutions, fully compatible with client operations, targeting industrial air pollution problems, such as acid, VOC, particle, combustion and odour emissions.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Germany</li> <li>• Mexico</li> <li>• South America</li> <li>• Central America</li> <li>• Philippines</li> </ul>	<ul style="list-style-type: none"> <li>• Agri-food</li> <li>• Energy (generation and distribution)</li> <li>• Industry: chemistry, environment, metallurgy, pulp and paper, plastics and plastics process</li> <li>• Pharmaceuticals (products)</li> <li>• Safety</li> </ul>

### Business opportunities

#### New geographic markets actively sought

Argentina – Canada – USA – Philippines

#### Partnerships sought

Sales office abroad – sales intermediary

# MÉTALLURGIE DES APPALACHES INC.

## Contact

Mr. Ian Morin  
President

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CANADA

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Telephone: 819-362-2424  
Fax: 819-362-7066

Industry sectors	Products and services
Waste management	<ul style="list-style-type: none"> <li>• Vertical baler</li> <li>• Horizontal baler</li> <li>• Stationary compactor</li> <li>• Self-contained compactor</li> <li>• Containers (roll-on, roll-off)</li> </ul>

## Company description

Since 1996, the mission which Métallurgie des Appalaches has set for itself is to design, manufacture and install, for companies in environmental services, a complete and integrated range of innovative waste management equipment.

The entire range of equipment is designed and produced at the Québec plant by a workforce of some 40 employees.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Canada</li> <li>• USA</li> <li>• Martinique</li> </ul>	<ul style="list-style-type: none"> <li>• Environment</li> <li>• Transportation (equipment)</li> <li>• Agri-food (equipment and products)</li> <li>• Furnishings (offices, stores, institutions, homes)</li> <li>• Manufacturing industries</li> <li>• Construction (buildings and major projects)</li> <li>• Packaging and handling</li> <li>• Printing</li> <li>• Pulp and paper</li> <li>• Health (industry)</li> </ul>

## Business opportunities

### New geographic markets actively sought

Guadeloupe – Guyana – USA

### Partnerships sought

Distributor – manufacturer's agent – industrial agreement – transfer of technology

# NORME INTERNATIONALE PLASTIQUE INC.

**Contact**

Mr. Frederik Richard  
President

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CANADA

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Industry sectors	Products and services
Waste management Management, monitoring and control	<ul style="list-style-type: none"> <li>• Recycling containers of any type</li> <li>• Multi-compartment recycling stations</li> <li>• Personalized design of metal recycling containers</li> <li>• Waste characterization studies</li> <li>• Waste management plan monitoring</li> <li>• Waste management strategic consulting</li> <li>• Waste management projects in industrial and commercial zones</li> </ul>

**Company description**

Founded in 1993, NI Plastique inc. is an environmental consulting firm specializing in solid waste management for businesses, institutions and municipalities. At first oriented toward recycling-container distribution, the company rapidly diversified its services, under the banner NI Environment, to include recycling and handling container design, consulting in waste management, and management of projects related to waste management. The company edits and publishes waste management guides under the Éditions Ruffec banner.

Its products include the Tri-Source™ mini wastebasket (over a million units sold in North America and France), metal recycling containers and recycling signs.

NI also offers services in waste management, such as waste audits; monitoring studies; waste management plan development; consulting and support; design of recycling containers; awareness, training, signage; and waste management project related studies.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• France</li> </ul>	<ul style="list-style-type: none"> <li>• Trade (equipment)</li> <li>• Environment (industry)</li> <li>• Multisectoral</li> <li>• Government services (states and municipalities)</li> <li>• Manufacturing industries</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Any interested countries

**Partnerships sought**

Manufacturer's agent – industrial agreement

# NORMROCK INDUSTRIES INC.

**Contact**  
Mr. Norman Grant  
President

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CANADA

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Industry sectors	Products and services
Water Soil and groundwater	<ul style="list-style-type: none"> <li>• Amphibex (amphibious excavator)</li> </ul>

## Company description

Normrock Industries is a manufacturer of dredging and excavation equipment. Founded in 1987 and based in the town of Terrebonne, near Montréal, Normrock specializes in the design and production of amphibious machinery, like the Amphibex excavator, with outstanding performance levels. The company has some thirty employees and generates around \$3M in annual sales.

The Amphibex amphibious excavator is well adapted to working in all kinds of marine, aquatic, or waterside environments. It can be used to remove debris and sediments from riverbeds and lakes, or to prepare for the installation of submerged piping infrastructure. It is especially well suited to the decontamination, dredging, and engineering needs of government, local communities, private promoters and industry.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Africa</li> <li>• China</li> <li>• Europe</li> <li>• Philippines</li> <li>• South America</li> <li>• Romania</li> </ul>	<ul style="list-style-type: none"> <li>• Environment (industry)</li> <li>• Government services (states and municipalities)</li> </ul>

## Business opportunities

### New geographic markets actively sought

Nigeria – Bangladesh – South America

### Partnerships sought

Sales intermediary

# NOVE ENVIRONNEMENT INC.

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President

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Industry sectors	Products and services
Management, monitoring and control	<ul style="list-style-type: none"> <li>• Environmental impact assessment</li> <li>• Biology</li> <li>• Environmental management</li> <li>• Environmental communications</li> <li>• Management of contaminated land</li> <li>• Cartography</li> <li>• Forest and fauna management</li> <li>• Health risk assessment</li> <li>• Characterization studies</li> <li>• Environmental monitoring</li> </ul>

**Company description**

Nove Environnement Inc. is an environment and land-planning consulting firm established in 1986. Its team of 30 specialists and professionals, with their combined expertise, allows for a multidisciplinary approach to projects.

Nove Environment provides a diversified range of environmental services. The company's many involvements include impact studies for several major projects. It has worked extensively in Québec and other Canadian provinces as well as abroad, carrying out impact studies, for instance, for the Domtar pulp and paper plant in Windsor, the Hydro-Québec James Bay Eastman-1 and Eastman-1-A hydroelectric stations, the gas turbine generating station in Bécancour, the nuclear power plant in Gentilly, and the BFI landfill site development in Lachenaie.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• South America</li> <li>• West Indies</li> <li>• Africa</li> </ul>	<ul style="list-style-type: none"> <li>• Chemistry (industry)</li> <li>• Energy (generation and distribution)</li> <li>• Environment</li> <li>• Geomatics</li> <li>• Mines</li> <li>• Pulp and paper</li> <li>• Government services (states and municipalities)</li> <li>• Transportation (public transit and ground)</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Africa – Latin America – Central America – West Indies – Asia

**Partnerships sought**

Partnership with local firm – direct contact with businesses

## NUTECH BRANDS INC.

**Contact**

Mr. François Vanasse  
Sales Manager

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Drummondville (Québec) J2C 5M8  
CANADA

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fvanasse@nutech-brands.com  
Website: www.lifebreath.com

Telephone: 819-474-4568  
Fax: 819-474-4568

Industry sectors	Products and services
Air Energy efficiency	<ul style="list-style-type: none"> <li>• Lifebreath Clean Air Furnace (integrated systems)</li> <li>• Lifebreath Heat Recovery Ventilators (HRV)</li> </ul>

Company description
Nutech Brands specializes in manufacturing indoor air treatment systems.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• United Kingdom</li> <li>• France</li> <li>• Switzerland</li> <li>• Spain</li> <li>• Pologne</li> <li>• Asia (China, South Korea and Japan)</li> <li>• Australia</li> </ul>	<ul style="list-style-type: none"> <li>• Residential ventilation</li> </ul>

Business opportunities
<p><b>New geographic markets actively sought</b> USA and Europe</p> <p><b>Partnerships sought</b> Builders of manufactured homes, housing development promoters and energy efficient home builders.</p>

# ODOTECH INC.

**Contact**  
Mr. Pierre Renyi  
Vice-President – Marketing and Sales

3333, chemin Queen Mary, Suite 301  
Montréal (Québec) H3V 1A2  
CANADA

E-mail: odowatch@odotech.com  
Website: www.odotech.com

Telephone: 514-340-5250  
Fax: 514-340-5211

Industry sectors	Products and services
Air Management, monitoring and control	<ul style="list-style-type: none"> <li>• Consulting, management odor measuring and monitoring systems</li> <li>• ODILE, a dynamic dilution &amp; odor measurement olfactometer</li> <li>• ODOFLUX, a sampling chamber</li> <li>• TROPOS IMPACT &amp; POLAIR, atmospheric dispersion modeling software</li> <li>• ODOWATCH, an electronic-nose-based wireless odor monitoring network</li> </ul>

## Company description

A spin-off of École Polytechnique de Montréal, ODOTTECH designs and manufactures odor measuring and monitoring systems, exported worldwide. The firm provides expert consultancy for odor impact studies and environmental risk assessments.

ODOWATCH, an electronic-nose-based 24/7 wireless odor monitoring network, ODILE, a dynamic dilution olfactometer, ODOFLUX, a sampling chamber, TROPOS IMPACT & POLAIR, atmospheric dispersion modeling software.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• North America</li> <li>• Brazil</li> <li>• China</li> <li>• England</li> <li>• France</li> <li>• Italia</li> <li>• South Korea</li> <li>• Spain</li> </ul>	<ul style="list-style-type: none"> <li>• Agriculture</li> <li>• Agri-food</li> <li>• Biotechnology</li> <li>• Chemistry</li> <li>• Environment</li> <li>• Pulp and paper</li> <li>• Government services</li> </ul>

## Business opportunities

**New geographic markets actively sought**

**Contacts sought**

Distribution

# OMEGA RECYCLING TECHNOLOGIES CORP.

**Contact**  
Mr. Moïshe Suissa  
President

5742, rue Ferrier  
Mont-Royal (Québec) H4P 1M7  
CANADA

E-mail: [info@omega-systems.ca](mailto:info@omega-systems.ca)  
Website: [www.omega-systems.ca](http://www.omega-systems.ca)

Telephone: 514-737-4100  
Toll free: 1-800-361-1194  
Fax: 514-731-1684

Industry sectors	Products and services
Water Waste management	<ul style="list-style-type: none"> <li>• Solvent recycling</li> <li>• Oil purification</li> <li>• Contaminated solid waste minimization</li> </ul>

## Company description

Omega Recycling Technologies is a Canadian manufacturer dedicated to researching and developing products geared to make industry production cleaner. In other words, Omega's equipment enables industry to remain profitable while applying "the three Rs": Reduce, Reuse and Recycle.

As its main area of expertise, Omega has developed a line of equipment capable of recycling all types and quantities of solvents and oils. In addition, Omega has developed various recycling systems, both fixed and mobile, for industries ranging from printing to power generating stations. Omega Recycling Technologies also offers a wide range of products such as air purification systems, wastewater treatment systems, and waste solvent recycling and treatment systems.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> </ul>	<ul style="list-style-type: none"> <li>• Environment</li> <li>• Printing</li> <li>• Trade</li> <li>• Manufacturing industries</li> </ul>

## Business opportunities

### **New geographic markets actively sought**

Latin America – Colombia

### **Partnerships sought**

Manufacturer's agent – distributor

## OMNICHEM INC.

### Contact

Mr. Sylvain Beauchamp  
President

12205, rue April  
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CANADA

E-mail: sbeauchamp@omnicchem.ca  
Website: www.omnicchem.ca

Telephone: 514-645-6199  
Fax: 514-645-6299

Industry sectors	Products and services
Air Water	<ul style="list-style-type: none"> <li>• Oc Neutra: odour counteractant</li> <li>• Enviro-Bac: biotechnological cleaner for drains and grease traps</li> </ul>

### Company description

Founded in 1996, OmniChem's mission is to develop superior quality products and services that meet the evolving needs of its customers. It strives to exceed customer and industry expectations for superior services, quality, and food and beverage safety. As it pursues this mission, it is guided by the following values: customer service, quality, partnership, efficiency and integrity.

OmniChem manufactures conventional cleaning products, as well as biochemical enzymes and phosphate-free environmental products. It also manufactures products used for disinfection and for odour control and sludge treatment.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Algeria</li> <li>• Salvador</li> <li>• Canada</li> <li>• Costa Rica</li> <li>• Cuba</li> <li>• Guatemala</li> <li>• Haiti</li> <li>• Honduras</li> <li>• Nicaragua</li> </ul>	<ul style="list-style-type: none"> <li>• Agri-food</li> <li>• Pulp and paper (industry)</li> </ul>

### Business opportunities

#### New geographic markets actively sought

Consolidation of existing markets: Algeria – Salvador – Canada – Costa Rica – Cuba – Guatemala – Haiti - Honduras – Nicaragua

#### Partnerships sought

Direct sales – manufacturer's agent – distributor – sales office abroad C transfer of technology – Industrial agreement

# PLURITEC

**Contact:**  
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Environmental Director

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CANADA

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Telephone: 819-379-8010  
Fax: 819-379-8092

Industry sectors	Products and services
Water Renewable energy Waste management Soil and groundwater Management, observation and control	<ul style="list-style-type: none"> <li>• Engineering (study/design/construction)</li> <li>• Project management</li> <li>• Operation start-up and follow-up</li> </ul>

## Company description

PLURITEC is a consulting engineering firm established in 1972 that operates in the following sectors: waste management, biogas conversion, gas pipelines, transportation, drinking water, wastewater, environmental assessments, restoration of contaminated sites, and buildings. It has acquired large expertise in the conversion of biogas generated by the anaerobic degradation of solid waste (evaluation of production, gas collecting engineering system, burning and transportation). In 1997-1999, strategic alliances with engineering firms Roche and Johnston-Vermette enabled PLURITEC (50 employees) to gain access to a group of over 600 professional engineers.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Under development</li> </ul>	<ul style="list-style-type: none"> <li>• Reduction in greenhouse gas (GHG) emissions from sanitary landfills</li> <li>• Requests for equivalent carbon credits for burning biogas</li> <li>• Evaluation of biogas production</li> <li>• Collection, transportation and conversion of biogas</li> <li>• Biogas compressor and dehydration station</li> <li>• Biogas pipeline and distribution</li> <li>• Removal of H<sub>2</sub>S and removal of oils from biogas</li> <li>• Processing and heating of biogas from leachates</li> <li>• Reduction of GHG generated by truck fleets through load optimization</li> <li>• Reduction of GHG from buildings through enhanced energy efficiency and passive energy</li> </ul>

## Business opportunities

### New geographic markets actively sought

Canada – United States – Mexico – Asia

### Partnerships sought

With another engineering services firm

# POLYTECH RADIANT

## Contact

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Vice-President

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CANADA

E-mail: info@polytech-radiant  
Website: www.poly-techradiant.com

Telephone: 418-623-4973  
Fax: 418-623-5844

Industry sectors	Products and services
Energy efficiency	<ul style="list-style-type: none"> <li>• Ayr Foil reflective insulation</li> <li>• Poly-Tech radiant barrier</li> <li>• Ayr Foil adhesive tape</li> </ul>

## Company description

Poly-Tech Radiant is a business specializing in manufacturing, marketing, and developing reflective insulation and derivative products. Poly-Tech Radiant was founded in 1999 and has 30 employees.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Europe (France, Switzerland and Italy)</li> <li>• Central America</li> <li>• Middle East</li> </ul>	<ul style="list-style-type: none"> <li>• Residential and commercial construction</li> <li>• Steel buildings and agricultural buildings (roofing and walls)</li> <li>• Heating, ventilation and air conditioning conduits</li> <li>• Hydronic heating</li> <li>• Concrete construction (flooring, roofing and walls)</li> </ul>

## Business opportunities

### New geographic markets actively sought

Central America, South America and Eastern Europe

### Partnerships sought

Manufacturer's agent, distributor and joint venture

## PPM INFORMATION

### Contact

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President

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CANADA

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Website: www.ppminformation.com

Telephone: 1-877-709-0115

Fax: 1-877-709-0115

Industry sectors	Products and services
Management, monitoring and control	<ul style="list-style-type: none"> <li>• Weekly bulletin that contains a compilation of the latest Canadian environmental news found on the Internet</li> <li>• Internet search service for general information on environment-related topics</li> </ul>

### Company description

PPM Information is a private company specializing in information retrieval in the environment field. The company is owned and operated by an experienced environmental engineer.

Enviroscan is a weekly bulletin that contains a compilation of the latest Canadian environmental news found on the Internet. The company searches the Internet daily to collect newly published press releases and news related to the environment. Recent information from other sources – government agencies, press agencies, newspapers, organizations – is also compiled. Enviroscan is E-mailed to subscribers every Monday morning.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Canada</li> <li>• France</li> </ul>	<ul style="list-style-type: none"> <li>• Government services (states and municipalities)</li> <li>• Multisectoral</li> <li>• Environment (industry)</li> <li>• Manufacturing industries</li> </ul>

### Business opportunities

#### New geographic markets actively sought

Canada – France – Belgium

#### Partnerships sought

Alliance with associations, groups (industrial and environmental) or educational institutions – direct sales

## PRECISION H2 POWER INC.

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President

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CANADA

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Website: www.precisionh2.com

Telephone: 450-458-7341  
Fax: 450-458-0162

Industry sectors	Products and services
Renewable energy	<ul style="list-style-type: none"> <li>• Firmware/control development services for distributed power generation projects</li> <li>• Inverters for modular adaptation in the new technologies sectors</li> </ul>

Company description
<p>Precision H2 Power (PH<sub>2</sub>P) is a private firm specializing in technologies related to distributed power generation. PH<sub>2</sub>P integrates tailor-made intellectual property and electronic applications into a variety of distributed power generation systems. The PH<sub>2</sub>P group comprises experts in the design and development of specialized electronic systems. In particular, it focuses on high-frequency switching devices.</p>

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Under development</li> </ul>	<ul style="list-style-type: none"> <li>• Residential sector</li> <li>• Commercial sector</li> <li>• Department stores</li> </ul>

Business opportunities
<p><b>New geographic markets actively sought</b> Contact the company</p> <p><b>Partnerships sought</b> Contact the company</p>

# PREMIER TECH ENVIRONMENT

**Contact**

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 Director, Sales for Eastern North America  
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1, av. Premier  
 Rivière-du-Loup (Québec) G5R 6C1  
 CANADA

Telephone: 418-867-8883  
 Fax: 418-862-6642

Industry sectors	Products and services
Water	<ul style="list-style-type: none"> <li>• Treatment Systems for small, medium and large flow rate: Ecoflo® biofilter, Rotofix®, Ecoflex™, Bioseg™, Sequencing Batch Reactor (EcoProcess SBR), Peatland™ and polishing field</li> <li>• Septic tanks</li> <li>• Peripheral products: Supervisory Control and Data Acquisition system (SCADA), floating decanters, prefilters, pumping stations, dosing and control units, timed control units, containers, extensions, riser, lids, adapters, flow drivers</li> <li>• Conventional systems: Bio Diffuser™ infiltration chambers, low pressure distribution system</li> </ul>

**Company description**

Premier Tech Environment (PTE) is a business unit of Premier Tech, a company with over 80 years of experience and more than 1600 team members, 175 of which with PTE. For the last 20 years, Premier Tech Environment's Research and development team has designed decentralized wastewater treatment technologies. The company markets products of proven quality, performance and reliability. It has also introduced a range of wastewater treatment units catering to a variety of needs, from homes to cities of more than a million inhabitants (1 to 300,000 m3/d).

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Canada</li> <li>• USA</li> <li>• Mexico</li> <li>• France</li> <li>• Latin America</li> <li>• Asia</li> <li>• Middle-East</li> </ul>	<ul style="list-style-type: none"> <li>• Agri-food</li> <li>• Trade</li> <li>• Construction (buildings, renovation and major projects)</li> <li>• Environment</li> <li>• Government services (states and municipalities)</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Germany – England – France – Mexico – India – Middle-East – China – Eastern Europe

**Partnerships sought**

Direct sales – distributor – sales intermediary – construction partners – Investors

# PYROGENESIS INC.

**Contact**

Ms. Gillian Holcroft  
Director of operations

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CANADA

E-mail: op@pyrogenesis.com  
Website: www.pyrogenesis.com

Telephone: 514-937-0002  
Fax: 514-937-5757

<b>Industry sectors</b>	<b>Products and services</b>
Renewable energy Waste management	<ul style="list-style-type: none"><li>• Waste treatment system</li><li>• Plasma torch</li></ul>

**Company description**

PyroGenesis Inc. manufactures plasma torches and systems for the conversion of industrial, hazardous, clinical, or municipal waste. The U.S. navy and Carnival Cruise Lines are among its clients.

<b>International presence</b>	<b>Fields of application</b>
<ul style="list-style-type: none"><li>• USA</li><li>• North America</li><li>• Europe</li><li>• Middle East</li></ul>	<ul style="list-style-type: none"><li>• Environment</li></ul>

**Business opportunities****New geographic markets actively sought**

Italy – France – Belgium

**Partnerships sought**

Distributor

## R.G. TECHNILAB INC.

**Contact**

Mr. Raymond Gosselin  
President

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Brossard (Québec) J4Y 2Z2  
CANADA

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Website: www.rgtechnilab.com

Telephone: 450 619-7491

Toll-free: 1-888-466-0787

Fax: 450 619-2489

Industry sectors	Products and services
Air Management, monitoring and control	<ul style="list-style-type: none"> <li>• Gas detection equipment, portable and fixed</li> <li>• Installation and repair services</li> <li>• Training in the use and maintenance of gas detection equipment</li> <li>• Rental of gas detection equipment</li> <li>• Development of simulation software</li> </ul>

**Company description**

R.G. Technilab inc. is an independent specialist in the gas detection field, with portable and fixed equipment. Established for more than 19 years, the company offers after-sale, installation, training, rental and consulting services.

R.G. Technilab designed and distributes the first (and only) gas detector self-training software.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• China</li> </ul>	<ul style="list-style-type: none"> <li>• Aerospace</li> <li>• Agriculture and fisheries</li> <li>• Agri-food</li> <li>• Biotechnology</li> <li>• Chemistry (industry)</li> <li>• Construction</li> <li>• Energy (generation and distribution)</li> <li>• Environment (industry)</li> <li>• Metallurgy (industry)</li> <li>• Mines</li> <li>• Health</li> <li>• Safety</li> <li>• Government services (states and municipalities)</li> <li>• Industrial subcontracting</li> <li>• Information technology</li> <li>• Transportation</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

USA – Europe – China

**Partnerships sought**

Direct sales – distributor – sales intermediary

# RÉCUPÈRE SOL INC.

## Contact

Mr. Jean-François Landry  
Executive Director

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CANADA

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Website: [www.recuperesol.com](http://www.recuperesol.com)

Telephone: 418-695-3302

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Industry sectors	Products and services
Soil and groundwater	<ul style="list-style-type: none"> <li>Thermal treatment of contaminated soils with hydrocarbons and/or organochlorides</li> </ul>

## Company description

The Récupère Sol thermal treatment facility is a wholly owned subsidiary of Bennett Environmental Inc. The facility features leading-edge technology and is built around a fourth generation thermal oxidizer, designed and manufactured by Bennett Environmental Inc.

The thermal treatment plant remediates soil contaminated with organic products (chlorinated and non-chlorinated), including PCBs, DDT, dioxins and furans. The principle is based on the evaporation of organic pollutants when soil temperature is increased without burning to over the vaporization threshold. In this way, organic contaminants are completely destroyed, leaving the soil safe for reuse, with no technical restrictions. Land thus treated acquires better geotechnical characteristics than it had beforehand.

International presence	Fields of application
<ul style="list-style-type: none"> <li>USA</li> </ul>	<ul style="list-style-type: none"> <li>Environment (industry)</li> <li>Mines</li> <li>Pulp and paper (industry)</li> <li>Government services (states and municipalities)</li> <li>Industrial subcontracting</li> <li>Manufacturing industries</li> </ul>

## Business opportunities

### New geographic markets actively sought

USA

### Partnerships sought

Contact the company

## ROCHE LTD., CONSULTING GROUP

### Contact

Mr. Mario W. Martel  
President and CEO

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Quebec (Québec) G1W 4Y4  
CANADA

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Website: [www.roche.ca](http://www.roche.ca)

Telephone: 418-654-9600

Fax: 418-654-9699

Industry sectors	Products and services
Management, monitoring and control Water Soil and groundwater Waste management Renewable energy Energy efficiency	<ul style="list-style-type: none"> <li>• Technological solutions</li> <li>• Natural resource management</li> <li>• Environmental management (water, air, waste, soil)</li> <li>• Hydraulic, maritime and port management, planning and development</li> <li>• Feasibility and impact studies</li> <li>• Engineering, construction, energy, transportation</li> </ul>

### Company description

With 850 employees and 40 years of experience, Roche Ltd., Consulting Group is one of the largest engineering-construction companies in Canada. Founded in 1963, Roche has carried out many projects, drawing on its integrated expertise in project planning and development, financing, engineering, construction, operations and management. Roche specializes in the execution of integrated projects, from concept and financing to construction and operation. Roche is therefore in a position to take charge of the execution of turnkey, BOT and BOOT projects.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Africa</li> <li>• Latin America</li> <li>• Asia</li> <li>• Europe</li> </ul>	<ul style="list-style-type: none"> <li>• Building</li> <li>• Construction (renovation, buildings, major projects)</li> <li>• Energy</li> <li>• Environment</li> <li>• Forestry</li> <li>• Health and Safety</li> <li>• Industry</li> <li>• Mining Environment</li> <li>• Real Estate Appraisal</li> <li>• Transportation</li> <li>• Urban Development project management</li> <li>• Water Infrastructures</li> </ul>

### Business opportunities

#### New geographic markets actively sought

Africa – Latin America – Asia – Europe

#### Partnerships sought

Direct sales

# ROCTEST LTD.

## Contact

Mr. Martin Dupuis  
Sales and Integration Manager

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CANADA

E-mail: info@roctest.com  
Website: www.roctest.com

Telephone: 450-465-1114  
Toll free: 1-877-762-8378  
Fax: 450-465-1938

Industry sectors	Products and services
<ul style="list-style-type: none"> <li>• Management, monitoring and control</li> <li>• Soil and groundwater</li> </ul>	<ul style="list-style-type: none"> <li>• Precision monitoring instruments</li> <li>• Complete integration services</li> <li>• Instrument installation</li> <li>• Startup of acquisition systems</li> <li>• Personnel training</li> <li>• Long-term maintenance if necessary</li> </ul>

## Company description

Roctest is a publicly traded company that has been in business since 1967. It is part of the Roctest Group (RTT) and employs 70 people. In 1991, Roctest joined forces with French company Telemac and, in 1994, acquired FISO Technologies. Its products are sold in more than 75 countries by direct sales and through an international distributor network. Its mission is to design, manufacture and market high-precision instruments to improve the products and services of its clients and partners.

Roctest designs and manufactures specialized instruments for parameter measuring in heavy works, such as bridges and dams. Measured parameters include cement stress, subterranean shifting, temperature, gradient, water pressure beneath foundations and water levels in reservoirs. Some of these instruments use vibrating wire technology, which is unique in this market.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• America</li> <li>• Europe</li> <li>• Asia</li> <li>• Middle East</li> <li>• Australia</li> </ul>	<ul style="list-style-type: none"> <li>• Construction (buildings)</li> <li>• Construction (major projects)</li> <li>• Energy (generation and distribution)</li> <li>• Geomatics</li> <li>• Mines</li> <li>• Government services (states and municipalities)</li> </ul>

## Business opportunities

### New geographic markets actively sought

South America – Asia – China

### Partnerships sought

Manufacturer's agent – sales office abroad – distributor

# RODRIGUE MÉTAL LTD.

## Contact

Mr. Claude Rodrigue  
President and CEO

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CANADA

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Website: [www.rodriguemetal.com](http://www.rodriguemetal.com)

Telephone: 418 839-0671  
Fax: 418-839-0201

Industry sectors	Products and services
Air Waste management	<ul style="list-style-type: none"> <li>• Air vents (for pneumatic/mechanical conveyors)</li> <li>• Sensors (smoke, dust, other particles)</li> <li>• Dust collectors</li> <li>• Air ducts (commercial or industrial)</li> <li>• Conveyors (belt/screw type)</li> <li>• Industrial ducts</li> <li>• Industrial bins and silos</li> <li>• Industrial cyclonic ventilators and blowers</li> <li>• Cyclones, multicyclones, crushers, etc.</li> </ul>

## Company description

Founded in 1964, Rodrigue Métal Ltd.'s objective is to specialize in wrought metals and general welding. Today, it has three plants in the Québec area, each for different fields of activity. The company includes the Rodair division, which designs and manufactures several industrial air filtration products: dust collectors, cyclonic ventilators, industrial ducting, conveyors, etc. The Rodair division has 95 employees.

Rodair provides a complete range of products that adapt to various sectors and meet specific industry needs for systems in the following areas: dust collection, pneumatic conveyors, mechanical conveyors, storage and crushing. All of these products are designed and manufactured to the highest industry standards and comply with design and environmental standards. They allow the optimal use of raw materials by increasing the economic value of waste and by maximizing energy use.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• South America</li> </ul>	<ul style="list-style-type: none"> <li>• Agriculture</li> <li>• Mines</li> <li>• Industry: wood, environment, metallurgy, pulp and paper, etc.</li> <li>• Government services (states and municipalities)</li> </ul>

## Business opportunities

### New geographic markets actively sought

USA – South America

### Partnerships sought

Representation – direct contact with businesses

# ROULI-BAC ENTERPRISES

## Contact

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President

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Telephone: 418-295-3382  
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Industry sectors	Products and services
Waste management	<ul style="list-style-type: none"> <li>• Waste management systems</li> <li>• Recycling containers</li> </ul>

## Company description

Founded in 1974 by Jean-Pierre Gervais, Rouli-Bac Entreprises is active in recycling. It specializes in manufacturing, promoting and selling a complete line of waste management and recycling products, which, in addition, are environmentally friendly.

Rouli-Bac Entreprises is a small company working with plastic for recycling purposes: bins, wastebaskets, carts and other products.

These products are available to any company that sets up a recycling program involving paper or other recyclable materials for its personnel. The Duo Recycler wastebasket is made in Québec for the domestic and export markets.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• France</li> </ul>	<ul style="list-style-type: none"> <li>• Environment (industry)</li> <li>• Multisectoral</li> <li>• Manufacturing industries</li> <li>• Government services (states and municipalities)</li> </ul>

## Business opportunities

### New geographic markets actively sought

Europe – Latin America – Japan – New Zealand – Porto Rico – Taiwan

### Partnerships sought

Direct sales – distributor – trading house

## S.R.S. ENVIRONMENT INC.

**Contact**

Mr. Jean Rouleau  
President

Centre industriel  
1225, rue J.A.-Bombardier, bureau Y  
Saint-Nicolas (Québec) G7A 2P4  
CANADA

E-mail: ventes@srsenv.com  
Website: www.srsenv.com

Telephone: 418-831-8808  
Fax: 418-831-5055

Industry sectors	Products and services
<ul style="list-style-type: none"> <li>• Waste management</li> </ul>	<ul style="list-style-type: none"> <li>• Spent solvent recyclers</li> <li>• Painting equipment wash tanks</li> <li>• Air-operated wringers for solvent recovery from industrial wipers</li> <li>• Water-based paint wash water evaporators</li> </ul>

**Company description**

Founded in 1996, SRS has set itself the mission to design and manufacture machinery allowing industry to reduce, recover and recycle spent solvents from factories and hence reduce the volume of chemical solvents to be destroyed. This equipment helps protect the environment while offering added profitability to the industry.

SRS is specialized in the production and sale of equipment intended for the recycling and reuse of spent solvent as well as for the reduction of water-based paint wash water volume. The company also manufactures equipment designed to extract and treat spent solvent from millions of industrial wipers before they are sent to be cleaned. Another type of equipment is used for washing industrial paint spraying devices, thereby significantly reducing the need for solvents, keeping in mind that those can be recycled.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Canada</li> <li>• South America</li> <li>• Mexico</li> <li>• Asia</li> <li>• Bangladesh</li> <li>• India</li> <li>• China</li> <li>• Philippines</li> <li>• Hong Kong</li> <li>• Kazakhstan</li> <li>• Taiwan</li> </ul>	<ul style="list-style-type: none"> <li>• Aerospace</li> <li>• Furnishings</li> <li>• Industry               <ul style="list-style-type: none"> <li>— Chemistry</li> <li>— Metallurgy</li> <li>— Plastics</li> <li>— Health</li> </ul> </li> <li>• Printing</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

USA – Canada – South America – Australia – China – Japan – Republic of Korea

**Partnerships sought**

Direct sales – manufacturer's agent – distributor

# SANEXEN ENVIRONMENTAL SERVICES

**Contact**  
Mr. Alain Sauriol  
President

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Telephone: 450-652-9990  
Fax: 450-652-2290

Industry sectors	Products and services
Water Management, monitoring and control Waste management Soil and groundwater	<ul style="list-style-type: none"> <li>• PCB management: decontamination, transport and final disposal, dechlorination, and regeneration of dielectric fluid for transformers</li> <li>• Building decontamination</li> <li>• Characterization and remediation of contaminated sites</li> <li>• In-situ and ex-situ biotreatment</li> <li>• Risk analysis</li> <li>• Waste water treatment</li> </ul>

Company description
<p>Sanexen was founded in 1985. The company employs 100 engineers, scientists and technicians and offers its services to public and private sector enterprises and organisations. Sanexen has annual revenue of more than 25 million dollars. Since its beginnings, Sanexen has grown through the development and operation of its own technologies. These technologies are:</p> <p>Aqua-Pipe™: a trenchless structural lining process to rehabilitate damaged and leaking water mains.</p> <p>Ultrasorption™: a mobile system for treating water contaminated by organics compounds.</p> <p>TerraSys™ and SAR™: software program for toxicological and ecotoxicological risk assessment.</p> <p>Decontaksolv™: a process used to decontaminate and recycle metal from PCB impacted electrical equipment.</p>

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Latin America</li> <li>• Asia</li> <li>• Eastern Europe</li> </ul>	<ul style="list-style-type: none"> <li>• Multisectoral</li> <li>• Manufacturing industries</li> <li>• Government services (states and municipalities)</li> </ul>

Business opportunities
<p><b>New geographic markets actively sought</b> Asia – Europe – Latin America</p> <p><b>Partnerships sought</b> Transfer of technology –licensing agreement</p>

## SERVICES ENVIRONNEMENTAUX MDD INC. (LES)

**Contact**  
Mr. Martin Clermont  
President

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CANADA

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Telephone: 514-990-2124  
Fax: 450-446-8157

Industry sectors	Products and services
Management, monitoring and control Waste management	<ul style="list-style-type: none"> <li>• Business development</li> <li>• Project management</li> <li>• Environmental training</li> <li>• Environmental audits</li> <li>• Solid and hazardous waste management</li> <li>• Research and development</li> </ul>

Company description
<p>Services Environnementaux MDD Inc. was founded in 1989 and specializes in environmental project development and management, especially projects involving hazardous waste.</p> <p>The firm has an impressive track record consisting of numerous international projects, including several mandates for the Secretariat of the Basel Convention/UNEP (United Nations Environment Program).</p>

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• France</li> <li>• United Kingdom</li> <li>• Mexico</li> <li>• Burkina Faso</li> <li>• Salvador</li> <li>• Belgium</li> <li>• West Indies</li> <li>• South America</li> </ul>	<ul style="list-style-type: none"> <li>• Environment (industry)</li> <li>• Metallurgy (industry)</li> <li>• Government services (states and municipalities)</li> </ul>

Business opportunities
<p><b>New geographic markets actively sought</b> Consolidation of existing markets: USA – France – United Kingdom – Mexico – Burkina Faso – Salvador – Belgium – West Indies – South America</p> <p><b>Partnerships sought</b> Direct sales</p>

## SINE NOMINE GROUP

**Contact:**  
Mr. Camil Lagacé  
President

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Champlain (Quebec)  
G0X 1C0

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Website: www.sinenomine.ca

Telephone: 819-295-1068  
Fax: 819-295-1068

Industry sectors	Products and services
Air Renewable energy Energy efficiency Management, observation and control	<ul style="list-style-type: none"> <li>• Consulting services pertaining to market development for technological innovations</li> <li>• Management of technological projects or demonstrations in the environment, sustainable development, energy and transportation sectors</li> </ul>

### Company description

The Sine Nomine Group specializes in market development and marketing in respect of technological innovations related to the environment, sustainable development, transportation and energy sectors (eco-energetic approach in the realms of transportation, renewable fuels, intelligent transportation systems, electrification of transportation, urban mobility and advanced transportation systems, equipment and infrastructure). For the past 16 years, this firm has offered marketing, design and project management services and strategic consulting services.

Several organizations, including Hydro-Québec and the Québec and Canadian governments, have relied on its services and recognized its expertise for several years. The Sine Nomine Group is, among other things, the principal contractor of major showcase projects involving the use of biodiesel, including the BioMer and BIOBUS projects.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Under development</li> </ul>	<ul style="list-style-type: none"> <li>• Transportation</li> <li>• Governments</li> </ul>

### Business opportunities

#### New geographic markets actively sought

Contact the company

#### Partnerships sought

Contact the company

## SHERBROOKE O.E.M. LTD.

**Contact**  
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 Director – Business Development and Marketing

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 CANADA

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 Website: www.sherbrooke-oem.com

Telephone: 819-563-7374  
 Fax: 819-563-7556

Industry sectors	Products and services
Waste management	<ul style="list-style-type: none"> <li>• Conveyors</li> <li>• Screeners</li> <li>• Trommels</li> <li>• Glass, paper or plastic optical sorting systems</li> <li>• Fixed and mobile units</li> <li>• Customized manufacturing of turnkey and retrofit systems</li> <li>• Pre-engineering and installation services</li> <li>• Technical assistance and start-up training</li> </ul>

### Company description

Since 1997, Sherbrooke O.E.M. Ltd. has been working non-stop to reduce pollution levels created by ever-growing landfills, by designing high-tech sorting systems for various recycling markets. Its concern with recycling and desire to satisfy its customers is what drives it to offer highly efficient equipment.

A wide range of products is available to clients of Sherbrooke O.E.M. and its associated companies, General Kinematics, Binder+Co., and Harris Waste Management, including apron conveyors, STARGEAR™ screeners, trommels, the 5 in 1 mobile sorting unit, and so much more. Each and every item leaving its facility is 100% customized to the client's needs.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Canada</li> <li>• USA</li> <li>• Mexico</li> </ul>	<ul style="list-style-type: none"> <li>• Industry               <ul style="list-style-type: none"> <li>— Wood</li> <li>— Pulp and paper</li> <li>— Plastics</li> <li>— Environment</li> </ul> </li> <li>• Construction (buildings, renovation and major projects)</li> <li>• Mines</li> <li>• Government services (states and municipalities)</li> </ul>

### Business opportunities

#### New geographic markets actively sought

USA

#### Partnerships sought

Direct sales – industrial agreement

# SMARTSOIL-ENERGY INC.

## Contact

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President

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Anjou, Montréal (Québec) H1J 2S3  
Canada

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Website: www.biofuelcell.com

Telephone: 514-846-0088  
Fax: 514-846-3299

Industry sectors	Products and services
Renewable energy	SmartSoil System™ <ul style="list-style-type: none"> <li>• Turnkey renewable energy solutions adaptable to existing and new landfills</li> <li>• Gas exploration</li> <li>• Conditioning and drying of biomass, transformation into solid fuel</li> </ul>

## Company description

SmartSoil-Energy Inc. aims to be a major contributor to the international effort toward greenhouse gas emission reduction and a market leader as a provider of technology for clean energy (in the form of biogas) and environmental protection. SmartSoil does so by providing innovative solutions for converting “problem biomass” into clean energy, primarily at municipal landfills and paper mills. The technology is patented (with verified proof of concept), providing unprecedented monitoring and control capabilities.

SmartSoil is actively marketing the BioFuelCell, a highly efficient technology known for stabilizing waste in five years, while producing more gas, of better quality, at a constant rate. This technology can help increase the lifespan of a landfill, gain valuable pore space, generate revenue from energy sales, and obtain green tags or CO<sub>2</sub> credits. The return on investment is fast and high.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Under development</li> </ul>	<ul style="list-style-type: none"> <li>• Environment (industry)</li> <li>• Pulp and paper (industry)</li> </ul>

## Business opportunities

### New geographic markets actively sought

USA – Mexico – Vietnam – Turkey – Romania – Morocco – Tunisia

### Partnerships sought

Direct sales – manufacturer’s agent – sales intermediary

## SNC-LAVALIN ENVIRONMENT INC.

### Contact

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Vice-President – Development

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CANADA

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Telephone: 514-393-1000  
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Industry sectors	Products and services
Air Water Management, monitoring and control Waste management Soil and groundwater	<ul style="list-style-type: none"> <li>• Groundwater</li> <li>• Environmental impact studies and audits</li> <li>• Training and technical assistance</li> <li>• Geological and geotechnical studies</li> <li>• Contaminated site characterization and restoration</li> <li>• Solid waste/hazardous waste related services</li> <li>• Mining sites</li> <li>• Construction and materials quality control</li> <li>• Air and acoustics</li> <li>• Fisheries and aquatic environments</li> </ul>

### Company description

SNC-Lavalin Environment Inc. (SLEI) is one of Canada's most efficient consulting engineering firms in the realms of environmental sciences, environmental engineering and geotechnics. SLEI is a member of SNC-Lavalin Group, Canada's leading engineering firm and a world leader. It has annual sales of more than \$3 billion and has hundreds of projects in progress in Canada and around the world. The company's expertise in geotechnical engineering dates back to 1937 and in environmental science to 1973. SLEI offers quality assurance accredited by ISO 9001 since 1995.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Latin America</li> <li>• Europe</li> <li>• Africa</li> <li>• Near East</li> <li>• Middle East</li> <li>• Asia</li> </ul>	<ul style="list-style-type: none"> <li>• Agriculture and fisheries</li> <li>• Environment (industry)</li> <li>• Forestry and silviculture</li> <li>• Geomatics</li> <li>• Construction</li> <li>• Government services (states and municipalities)</li> <li>• Multisectoral</li> </ul>

### Business opportunities

#### New geographic markets actively sought

Contact the company

#### Partnerships sought

Specialized partnerships in environment, agriculture, and sanitary engineering

## SODEXEN INC.

**Contact**  
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Assistant Manager

2519, boul. Chomedey  
Laval (Québec) H7T 2R2  
CANADA

E-mail: [marketing@sodexen.com](mailto:marketing@sodexen.com)  
Website: [www.sodexen.com](http://www.sodexen.com)

Telephone: 450-973-7757  
Fax: 450-973-7758

Industry sectors	Products and services
Management, monitoring and control Waste management Soil and groundwater	<ul style="list-style-type: none"> <li>• Preparation of environmental master plans</li> <li>• Design of landfill and composting sites</li> <li>• Environmental monitoring of industrial projects</li> <li>• Solid and hazardous waste management</li> <li>• Characterization and restoration of contaminated sites</li> <li>• Environmental compliance audits</li> <li>• Quality management systems (ISO 9000 and 14000)</li> <li>• Environmental impact studies</li> <li>• Complete analytical services</li> <li>• Research and development</li> </ul>

### Company description

Sodexen, established in 1975, has experienced marked and sustained growth and now ranks among the leading service firms devoted entirely to environmental protection. The company employs more than 80 professionals working on multidisciplinary teams in all of the environmental disciplines, including chemistry, biology, public health and hygiene, engineering, geology and urban planning. Sodexen operates its own analytical and research laboratories outfitted with ultramodern equipment.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Southeast Asia</li> <li>• Latin America</li> <li>• Eastern Europe</li> </ul>	<ul style="list-style-type: none"> <li>• Environment (industry)</li> <li>• Health (industry)</li> <li>• Government services (states and municipalities)</li> <li>• Multisectoral</li> </ul>

### Business opportunities

#### New geographic markets actively sought

Southeast Asia – Vietnam

#### Partnerships sought

Pooling skills to obtain major contracts

## SOFAME TECHNOLOGIES INC.

**Contact**  
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President

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CANADA

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Telephone: 514-523-6545  
Fax: 514-524-6183

Industry sectors	Products and services
Energy efficiency	<ul style="list-style-type: none"> <li>• Percomax – Direct contact water heater</li> <li>• Percotherm – Direct contact heat recuperator</li> <li>• Hybrid – Percomtherm – Direct contact water heater which integrates a boiler effluent heat recuperator</li> <li>• Dual Water Heater – Direct contact water heater which integrates two recovery stages by offering return water with two different temperatures</li> <li>• Launrec RBT - Recuperator of the heat contained in wastewater effluents</li> <li>• Ultra High Efficiency Water Heater – Percomax equipped with a steam pump intended for hydronic heating systems</li> </ul>

### Company description

Sofame Technologies Inc. is a world leader in direct contact heating technology, a process by which water is sprayed directly on a gas burner flame. Sofame holds the exclusive production and distribution rights to patented systems specially designed for the institutional, industrial and commercial markets as well as for space heating.

These systems have been developed in cooperation with partners such as the Natural Gas Technologies Centre, Gaz Métropolitain, Gaz de France and Keyspan Energy, of New York. Sofame products offer an economical source of heat or hot water, as well as a major reduction of greenhouse gas emissions. Sofame is listed on the TSX Venture Exchange under the symbol SDW.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Canada</li> <li>• USA</li> <li>• France</li> </ul>	<ul style="list-style-type: none"> <li>• Construction</li> <li>• Energy (generation and distribution)</li> <li>• Environment (industry)</li> <li>• Forestry and silviculture</li> <li>• Multisectoral</li> <li>• Manufacturing industries</li> <li>• Government services (states and municipalities)</li> </ul>

### Business opportunities

#### New geographic markets actively sought

USA

#### Partnerships sought

Direct sales – manufacturer's agent

# SOLINOV INC.

## Contact

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President

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Fax: 450-348-3607

Industry sectors	Products and services
<ul style="list-style-type: none"> <li>• Management, monitoring and control</li> <li>• Waste management</li> </ul>	<ul style="list-style-type: none"> <li>• Project engineering (plans and estimate, work monitoring, and project start-up)</li> <li>• Research and development</li> <li>• Operational assistance and training</li> <li>• Technical and economical feasibility studies</li> </ul>

## Company description

Solinov Inc. is a consulting firm specialized in the environment, particularly in waste management. The company was founded in 1998 by its two current shareholders. Its team is made up of six environmental experts (professional engineers and agronomists) and the appropriate support staff. Although based in Saint-Jean-sur-Richelieu, Solinov is active throughout Québec and Ontario.

The mission of the company has set for itself is to provide consulting services that draw on the most advanced technical and scientific knowledge in the field. Solinov is committed to efficient and sustainable organic waste conversion and management, essentially achieved through research, development and promoting practices and technologies that can evolve alongside lifestyles and consumer habits.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Canada</li> <li>• United States (Northeast)</li> </ul>	<ul style="list-style-type: none"> <li>• Agriculture and fisheries</li> <li>• Biotechnology (environment)</li> <li>• Environment (industry)</li> <li>• Pulp and paper (industry)</li> <li>• Government services (states and municipalities)</li> <li>• Industrial subcontracting</li> </ul>

## Business opportunities

### New geographic markets actively sought

Canada – USA – France

### Partnerships sought

Direct sales – transfer of technology

## SOLMAX INTERNATIONAL INC.

**Contact**  
Mr. Jacques Côté  
President

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CANADA

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Website: www.solmax.com

Telephone: 450-929-1234  
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Industry sectors	Products and services
Soil and groundwater	<ul style="list-style-type: none"> <li>• Polyethylene geomembranes, HPDE, LLPDE</li> <li>• Polyvinyl chloride (PVC) geomembranes</li> <li>• On-site geomembrane installation services</li> </ul>

### Company description

Since 1981, Solmax International Inc. has offered its clients a complete line of high-quality products and services related to geosynthetic containment systems for domestic, hazardous and industrial waste burial sites, retention ponds, and mining waste lixiviation lagoons, ranging from in-plant manufacturing to on-site installation.

This company is dedicated exclusively to the manufacturing of polyethylene geomembranes and to the preassembly of large-size geomembrane sheets of thermoplastic composition, mainly HPDE and polyvinyl chloride (PVC). Since 1989, Solmax International has also developed its own dielectric heat sealing system for in-plant preassembly of flexible polyvinyl chloride (PVC) geomembrane sheets used in ponds, tanks, and reservoirs.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Europe</li> <li>• Central America</li> <li>• South America</li> <li>• Asia</li> <li>• Oceania</li> </ul>	<ul style="list-style-type: none"> <li>• Agriculture and pisciculture</li> <li>• Construction</li> <li>• Energy (generation and distribution)</li> <li>• Environment (industry)</li> <li>• Mines</li> <li>• Transportation (ground)</li> </ul>

### Business opportunities

**New geographic markets actively sought**

Any interested countries

**Partnerships sought**

Contact the company

## SOLMERS INC. (GENIVAR INC.)

### Contact

Mr. Denis Bernier  
Project manager

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CANADA

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Telephone: 450-929-0303  
Fax: 450-929-4334

Industry sectors	Products and services
Management, monitoring and control Waste management Soil and groundwater	<ul style="list-style-type: none"> <li>• Feasibility studies and audits</li> <li>• Assessments and characterizations</li> <li>• Environmental site assessments</li> <li>• Correction of environmental liabilities</li> <li>• Implementation of environmental management systems</li> <li>• Project supervision</li> <li>• Monitoring and control measures</li> <li>• Setting up work tools</li> <li>• Permit and certificate applications</li> <li>• Environmental training programs</li> <li>• Impermeability and containment projects</li> </ul>

### Company description

Solmers Inc. is a Canadian company specializing in environmental engineering. Its specialists have been working every day, locally and internationally, for nearly 20 years, on specific projects relating to fields such as impermeable containment, environmental geotechnical engineering, waste management and environmental analysis, assessments and audits.

Sustainable development, meeting the client's requirements, maximizing process efficiency and reducing costs, and maintaining high quality standards are commitments Solmers makes in carrying out all its projects, through its quality policy.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Latin America</li> <li>• Canada</li> <li>• Chile</li> <li>• USA</li> <li>• Europe</li> <li>• France</li> </ul>	<ul style="list-style-type: none"> <li>• Industry: chemistry, environment, metallurgy, pulp and paper</li> <li>• Forestry and silviculture</li> <li>• Geomatics</li> <li>• Mines</li> <li>• Government services (states and municipalities)</li> <li>• Financial services</li> </ul>

### Business opportunities

#### New geographic markets actively sought

Africa – Algeria – Latin America – Angola – Saudi Arabia – Argentina – Asia – Belgium – Burkina Faso – Canada – Chile – China – USA – Europe – France – Tunisia

#### Partnerships sought

Direct sales – sales intermediary

# SONITEC INC.

**Contact**

Mr. Alain Blais  
President

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Toll free: 1-888-876-9655  
Fax: 514-335-2295

Industry sectors	Products and services
Water Energy efficiency	<ul style="list-style-type: none"> <li>• Sand filters</li> <li>• Reverse osmosis membrane separation systems&lt;</li> </ul>

**Company description**

Sonitec Inc. was founded in 1986 to manufacture and market innovative products and technology aimed at improving the quality of the water used in cooling and heating processes so as to improve process energy efficiency and environmental performance. Sonitec has another manufacturing plant in Holyoke, Massachusetts, but its main plant is in Québec, with some fifteen employees, accounts for 80% of production.

The company's star product, the Vortisand® filter, has two particular advantages: its compact size and its unique filtration sequence, combining centrifuging and ultra-fine sand filtration for results 20 times superior to conventional methods. Sonitec also manufactures the Osmotec® membrane separation system that uses reverse osmosis to de-mineralize boiler and humidifier feedwater.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• South Korea</li> <li>• Mexico</li> <li>• Chile</li> <li>• Taiwan</li> <li>• China</li> <li>• Australia</li> </ul>	<ul style="list-style-type: none"> <li>• Manufacturing industries</li> <li>• Trade</li> <li>• Multisectoral</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

Contact the company

**Partnerships sought**

Contact the company

## SPG HYDRO INTERNATIONAL INC.

### Contacts

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 Mr. Jérôme Dion, Technical Director –  
 Environment, Quality, Occupational Health and Safety

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 CANADA

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 Website: www.spghydro.com

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 Fax: 450-922-3510

Industry sectors	Products and services
Water Management, monitoring and control	<ul style="list-style-type: none"> <li>• Investigation, monitoring and control of nuisance or valuable species</li> <li>• Ecotoxicology studies and essays, development, application and analysis</li> <li>• Authorization certificates</li> <li>• Impact studies and counter expertise</li> <li>• Physico-chemical and water quality characterization, water and sediments</li> <li>• Water body and stream diagnostics and biological inventory</li> <li>• Watershed analysis, hydrologic and mass balance</li> <li>• Planning, management, restoration and reassessment of water bodies and streams</li> <li>• Erosion monitoring and control on banks and shores</li> <li>• Geo-referenced survey and surface and underwater documentation: video, photo (2D and 3D)</li> </ul>

### Company description

Since 1983, SPG Hydro International inc. has been offering engineering, technical inspection and environmental services, including projects in the aquatic, sub-aquatic and marine fields together with the associated terrestrial areas. SPG Hydro's highly qualified team is composed of engineers, biologists and technicians.

The role of the company ranges from gathering, interpreting and transmitting strategic information to setting and carrying out the measures required to solve a given issue. Its commitment is reflected in rigorously applied work methods.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Central America</li> <li>• South America</li> <li>• Western Europe</li> </ul>	<ul style="list-style-type: none"> <li>• Biotechnology (environment)</li> <li>• Construction (major projects)</li> <li>• Energy (generation and distribution)</li> <li>• Industry: environment, metallurgy, pulp and paper</li> </ul>

### Business opportunities

#### New geographic markets actively sought

Latin America

#### Partnerships sought

Sales intermediary – partnership with local firm

## STABLEX CANADA INC.

**Contact**

Mr. Guy Grondin  
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CANADA

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Telephone: 450-430-9230

Fax: 450-430-4642

Industry sectors	Products and services
Waste management Soil and groundwater	<ul style="list-style-type: none"> <li>• Management and treatment of inorganic industrial waste and contaminated soil</li> </ul>

**Company description**

Stablex Canada Inc. offers environmental services to its clients throughout North America. Stablex is defined, first and foremost, by the dedication and professionalism of its 150-plus highly qualified employees, who are committed to putting science to work for its customers, the community and the environment.

Using a unique technology, Stablex treats, stabilizes and solidifies inorganic industrial waste and contaminated soil before proceeding with disposal in a dedicated secure placement cell.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Mexico</li> </ul>	<ul style="list-style-type: none"> <li>• Environment (industry)</li> <li>• Manufacturing industries</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

China – Brazil – India

**Partnerships sought**

Transfer of technology – industrial agreement

## SUPERVAC 2000 INC.

**Contact**  
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Executive Director

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Toll free: 1-866-839-5702

Fax: 418-839-1816

Industry sectors	Products and services
Water Waste management	<ul style="list-style-type: none"> <li>• Collection equipment for hazardous waste and industrial cleaning products                             <ul style="list-style-type: none"> <li>Vacuum trucks</li> <li>Tank trucks</li> <li>Sewer cleaners</li> <li>Street flushers</li> <li>Municipal utility trucks</li> </ul> </li> </ul>

### Company description

Since its beginnings in 1979, Supervac has been manufacturing industrial vacuum equipment. In 2000, the company added various kinds of specialized trucks, such as utility trucks or emergency units, to its production. Over the years, Supervac 2000 has aimed to enhance its existing products and develop new ones, while always providing superior customer service. Expertise, tailored design, quality, sturdiness, and after-sale service all contribute to Supervac equipment's well-earned reputation of excellence.

The company's main products include: conventional vacuums (solids/liquids), hazardous waste transportation units, industrial vacuums (trucks or semi-trailers), vacuums with high water pressure, sewage cleaners on trucks or trailers, street flushers on trucks, utility trucks, emergency units, cable-pulling trucks, and armoured cars (aluminium or stainless steel).

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Canada</li> <li>• China</li> <li>• USA</li> </ul>	<ul style="list-style-type: none"> <li>• Government services (states and municipalities)</li> <li>• Environment (industry)</li> </ul>

### Business opportunities

#### New geographic markets actively sought

USA – Mexico

#### Partnerships sought

Direct sales – distributor

# TECSULT INTERNATIONAL LTD.

**Contact**  
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President

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Telephone: 514-287-8500  
Fax: 514-287-8620

Industry sectors	Products and services
Air Water Management, monitoring and control Waste management Soil and groundwater Renewable energy Energy efficiency	<ul style="list-style-type: none"> <li>• Water supply and purification</li> <li>• Characterization and restoration of contaminated sites</li> <li>• Environmental audits</li> <li>• Ecological, economic and impact studies</li> <li>• Forestry and silviculture</li> <li>• Environmental impact studies</li> <li>• Resource and land-use planning and development</li> <li>• Waste management</li> <li>• Training</li> <li>• Hydrogeological studies</li> </ul>

## Company description

Founded in the early 1960s, Tecsumt is one of the largest consulting firms in Canada. The Tecsumt Group employs over 1000 people, including professionals and specialists in all the fields related to its operations. Sales total \$90 million, of which almost a third is earned abroad. Tecsumt stands out for the quality of its services and the partnerships and close relationships it builds with its clientele.

Tecsumt is a leader in numerous sectors, including engineering, the environment, forestry, geomatics and human resource development.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Africa</li> <li>• West Indies</li> <li>• Latin America</li> <li>• Asia</li> <li>• Eastern Europe</li> <li>• Western Europe</li> <li>• North America</li> </ul>	<ul style="list-style-type: none"> <li>• Chemistry</li> <li>• Energy (generation and distribution)</li> <li>• Environment (industry)</li> <li>• Forestry and silviculture</li> <li>• Geomatics</li> <li>• Mines</li> <li>• Government services (states and municipalities)</li> <li>• Ground transportation</li> </ul>

## Business opportunities

### New geographic markets actively sought

Africa – West Indies – Latin America

### Partnerships sought

Direct sales

## TEKNIKA HBA INC.

**Contact**  
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Fax: 819-563-8984

Industry sectors	Products and services
Air Water Management, monitoring and control Waste management Soil and groundwater Renewable energy Energy efficiency	<ul style="list-style-type: none"> <li>• Soil and material engineering</li> <li>• Interior air quality (industries, hospitals, etc.)</li> <li>• Noise and vibration</li> <li>• Asbestos and mold</li> <li>• Water management</li> <li>• Risk analysis and impact studies</li> <li>• Sludge treatment and properties</li> <li>• Waste transport, treatment and disposal</li> <li>• Waste and hazardous waste</li> <li>• Environmental management systems (ISO 14000)</li> <li>• Environmental compliance audits</li> <li>• Energy</li> <li>• Industrial Hygiene (occupational health and safety)</li> </ul>

### Company description

Established over 75 years ago, Teknika HBA has set itself the mission to build on the firm's already strong reputation in the fields of engineering and design-build by using strategic partnerships and a global approach unique to each client.

Teknika HBA is comprised of a multidisciplinary team of more than 600 employees, more than 200 of whom are professionals in all areas pertaining to industrial, urban, energy, construction, materials control, and environmental management engineering.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• USA</li> <li>• Latin America</li> <li>• Southeast Asia</li> <li>• Benin</li> <li>• Burundi</li> <li>• China</li> <li>• Ivory Coast</li> <li>• Egypt</li> <li>• Guinea</li> <li>• Haiti</li> </ul> <ul style="list-style-type: none"> <li>• Honduras</li> <li>• Maghreb</li> <li>• Mali</li> <li>• Nicaragua</li> <li>• Niger</li> <li>• Democratic Republic of the Congo</li> <li>• Romania</li> <li>• Rwanda</li> <li>• Senegal</li> </ul>	<ul style="list-style-type: none"> <li>• Biotechnology (environment)</li> <li>• Construction (buildings, renovation and major projects)</li> <li>• Industrial design</li> <li>• Energy (generation and distribution)</li> <li>• Industry: environment, pulp and paper, plastics, robotics (automation) and health</li> <li>• Government services (states and municipalities)</li> <li>• Transportation (aeronautics and ground)</li> </ul>

### Business opportunities

#### New geographic markets actively sought

Costa Rica – Gabon – Central African Republic – Salvador – Chad

#### Partnerships sought

Direct sales

## URECON LTD.

**Contact**

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Sales Manager

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CANADA

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Industry sectors	Products and services
Energy efficiency	<ul style="list-style-type: none"> <li>• Supply of pre-insulated pipe for protection against freezing temperatures, cooled water distribution, domestic hot water, and for urban heating</li> <li>• Heat tracing systems and thermostats for protection against freezing temperatures</li> <li>• System design assistance</li> <li>• On-site services</li> </ul>

**Company description**

Urecon, established in 1969, opened a pipe-insulating factory in 1973, in St-Lazare, Québec, and in 1981, its Calmar, Alberta, facility. Today, millions of metres of Urecon insulated pipe are in service throughout Canada, the United States, Mexico and the Caribbean. Currently, the company employs 70 people, with up to 110 during the summer season.

Urecon U.I.P.® processed pipe insulated with rigid polyurethane foam is the best insulation commercially available today. Urethane is an insulation material that becomes a permanent installation, as it has excellent heat, moisture and chemical resistance. For enhanced protection, a high-density polyethylene or metal outer jacket is bonded to the foam after its application.

International presence	Fields of application
<ul style="list-style-type: none"> <li>• Bahamas</li> <li>• Barbados</li> <li>• West Indies</li> <li>• Cuba</li> <li>• Mexico</li> <li>• Puerto Rico</li> <li>• Dominican Republic</li> </ul>	<ul style="list-style-type: none"> <li>• Construction (buildings)</li> <li>• Industrial design</li> <li>• Mines</li> </ul>

**Business opportunities**

**New geographic markets actively sought**

South America

**Partnerships sought**

Direct sales – distributor

## MAJOR ORGANIZATIONS

Association des entreprises spécialisées en eau du Québec (AESEQ)  
(Québec association of businesses specializing in water)  
[www.aeseq.com](http://www.aeseq.com)

Association québécoise des producteurs d'énergie renouvelable (AQPER)  
(Québec association of renewable energy producers)  
[www.aqper.com](http://www.aqper.com)

Association québécoise pour la maîtrise de l'énergie (AQME)  
(Québec association for the control of energy)  
[www.aqme.org](http://www.aqme.org)

Centre de recherche industrielle du Québec (CRIQ)  
(Québec industrial research centre)  
[www.criq.qc.ca](http://www.criq.qc.ca)

Centre de transfert de technologies et écologie industrielle (CTTEI)  
(Technology transfer and industrial ecology centre)  
[www.cttei.qc.ca](http://www.cttei.qc.ca)

CANMET Energy Technology Centre–Varenes (CETC–Varenes)  
<http://cetc-varenes.nrcan.qc.ca>

Natural Gas Technologies Centre (NGTC)  
[www.ctgn.qc.ca](http://www.ctgn.qc.ca)

Geosynthetic Technology Centre (SAGEOS)  
[www.ctt.ca](http://www.ctt.ca) and [www.infogeos.com](http://www.infogeos.com)

Montréal Centre of Excellence in Brownfield Rehabilitation (MCEBR)  
[www.cemrs.qc.ca](http://www.cemrs.qc.ca)

Centre d'expertise en analyse environnementale du Québec (CEAE)  
(Québec environmental analysis expertise centre)  
[www.ceaeq.gouv.qc.ca](http://www.ceaeq.gouv.qc.ca)

Centre d'expertise sur les matières résiduelles (CEMR)  
(Waste expertise centre)  
[www.cemr.ca](http://www.cemr.ca)

Helios Centre  
[www.centrehelios.org](http://www.centrehelios.org)

Centre national en électrochimie et en technologies environnementales (CNETE)  
(National electrochemistry and environmental technology centre)  
[www.cnete.qc.ca](http://www.cnete.qc.ca)

Centre québécois de valorisation des biotechnologies (CQVB)  
(Québec biotechnology support centre)  
[www.cqvb.qc.ca](http://www.cqvb.qc.ca)

Conseil des entreprises de services environnementaux (CESE)  
(Council of environmental-service businesses)  
[www.cese.ca](http://www.cese.ca)

Enviro-Access and Canadian Environmental Technology Advancement Corporation (CETAC)  
[www.enviroaccess.ca](http://www.enviroaccess.ca)

Pulp and Paper Research Institute of Canada (Paprican)  
[www.paprican.ca](http://www.paprican.ca)

Biotechnology Research Institute (BRI)  
[www.bri.nrc-cnrc.gc.ca](http://www.bri.nrc-cnrc.gc.ca)

Recyc-Québec  
(Québec recycling)  
[www.recyc-quebec.gouv.qc.ca](http://www.recyc-quebec.gouv.qc.ca)

Réseau-Environnement  
(Environment network)  
[www.reseau-environnement.ca](http://www.reseau-environnement.ca)