



## WORD FROM THE RESEARCH DIRECTOR

We are pleased to present the 2012 fall edition of *Research Flash*, the semi-annual newsletter highlighting the research activities of HEC Montréal's professors for the period from December 1, 2011 to May 31, 2012.

This edition presents the remarkable distinctions earned by several professors at the School, namely the election of Guy Paré to the Royal Society of Canada, the election of Danny Miller as a Fellow of the Academy of Management, and the election of Michèle Breton as the President of the International Society of Dynamic Games.

The number of research publications by professors at the School is also worthy of mention, with 146 articles appearing in both scientific and professional peer-reviewed journals, including 7 journals indexed on the prestigious list of 49 scientific journals of *Business Week*, the *Financial Times* and the *University of Texas at Dallas*. This brings the number of articles published in peer-reviewed journals to 294 for 2011-2012.

This edition of the *Research Flash* newsletter also features new grants awarded to researchers at the School. The Portrait

of Research section presents the six specialized management and economic journals published by HEC Montréal, either independently or in partnership. Last but not least, once again this fall, the New Professors section features the list and research interests of the new professors HEC Montréal is proud to have recruited in 2012. I would like to warmly welcome them into the community of researchers at the School.

**Jean-Claude Cosset**  
Director of Research

## RESEARCH AT HEC MONTRÉAL

### Research data in 2011-2012:

- 25 research chairs including 7 Canada Research Chairs
- 26 research units (research centres, groups and laboratories)
- Participation in 7 strategic groups in Québec
- \$12 million in research funds annually, including \$7 million obtained through research projects and contracts

### Statistics on research publications and activities in 2011-2012:

- 294 articles published in peer-reviewed journals
- 39 papers published in conference proceedings
- 65 professors and researchers who have published works or parts of their works
- 526 presentations at scientific conferences
- 112 master's and 18 doctoral dissertations



## SUMMARY

News	2
Portrait of Research	4
Research Development	5
Research Awards, Grants and Distinctions	6
Publications	7
New Grants	13
New Professors	13
Ph.D. Students: Research and Distinctions	14

## GUY PARÉ ELECTED A MEMBER OF THE ROYAL SOCIETY OF CANADA



Guy Paré

Professor **Guy Paré** was officially welcomed into the Academy of Social Sciences of the **Royal Society of Canada** at the induction and awards ceremony on November 17, 2011, in Ottawa.

Professor Paré is an expert in information technology (IT) applications in the health sector, and has been focusing on this crucial field for about 15 years now. The remarkable quality of his research findings has made him one of the leading researchers in the country in this field, and one of the most influential on the international scene. It also led to his being appointed to the **Canada Research Chair in Information Technology in Health Care** in 2004, an appointment that was renewed in 2009.

In all his work, Guy Paré seeks a better understanding of the role of IT in fostering the (essential) implementation of new organizational approaches to healthcare. His research has made it possible to measure the clinical, structural and financial effects associated with the implementation of emerging IT applications, such as electronic medical record systems, home telemonitoring and digital radiology. He was also the first researcher to define the success factors related to the introduction of home telecare and to issue specific recommendations in this regard.

His research into patient self-management attracted the attention of the World Health Organization (WHO), which invited him last

year to join a select group of experts to discuss this issue in Geneva. Other organizations, like the Canada Health Infoway, the French department of health, and the Ministère de la Santé et des Services sociaux and the Institut national d'excellence en santé et en services sociaux, here in Quebec, have also called on his expertise.

Professor Paré is concerned about the social repercussions of IT in healthcare, for instance on the quality and accessibility of care, improved practice conditions for healthcare staff, and patients' responsibility for their own health. He has always considered it a priority to apply new and effective solutions to concrete problems and to transfer knowledge. Accordingly, with a group of collaborators, he designed and implemented a strict methodology for evaluating the risk involved in implementing clinical information systems. This recently commercialized methodology, the fruit of many years' work, makes it possible to suggest risk mitigation mechanisms and prioritize the suggested palliative measures.

### 15 HEC Montréal professors are fellows of the Royal Society of Canada:

Henri Barki	François Colbert	Georges Dionne	Gilbert Laporte	Jean-Marie Toulouse
Michèle Breton	Jean-Claude Cosset	Pierre Hansen	Guy Paré	Christian Vandenberghe
Jean-Charles Chebat	Jacques Desrosiers	Ann Langley	Suzanne Rivard	Georges Zaccour

## TWO PRESTIGIOUS DISTINCTIONS FOR DANNY MILLER IN 2012



Professor Danny Miller earned several distinctions this year. In August 2012, he was named a **Fellow of the prestigious Academy of Management**, making him only the seventh Canadian to earn this very impressive distinction. The Academy, founded in 1936, is the oldest and largest association of management researchers in the world, with some 20,000 members from 109 countries. Danny Miller received this honour in recognition of his significant contribution to both the science and practice of management.

A prolific author, he has had tremendous influence in the field, as shown by his ranking as the fifth most-cited management researcher in the world, according to an article in the *Journal of Management* in 2008. In fact, also in August 2012, he won the **award for the best article published in 2011** in the prestigious *Journal of Management Studies*, for an article he co-authored with Associate Professor

**Isabelle Le Breton-Miller** (management) and one of their colleagues at Texas A&M University, Richard H. Lester.

In October 2012, Professor Miller was also named **2012 Falcone Distinguished Entrepreneurship Scholar** by the Entrepreneurship and Emerging Enterprises faculty of the Martin J. Whitman School of Management (Syracuse University), which every year recognizes outstanding scholars who have distinguished themselves in the field with significant publications and have produced work that has had a major impact on advancing the discipline.

## MICHÈLE BRETON ELECTED PRESIDENT OF THE INTERNATIONAL SOCIETY OF DYNAMIC GAMES



Full Professor **Michèle Breton** (Management Sciences) has been elected President of the **International Society of Dynamic Games (ISDG)** for a renewable two-year term. Her role at the head of the ISDG includes overseeing the scientific aspects and material organization of activities, disseminating information, increasing the organization's membership and expanding its interests into new fields of application for dynamic games.

The ISDG was founded in 1990 in Helsinki, Finland, and brings together about 350 researchers in operational research and the social sciences, along with economists, mathematicians and engineers interested in dynamic game theory. It works to promote theoretical and empirical development in dynamic games and to offer a forum for researchers in the field. It organizes a symposium every two years (even-numbered years) at which the president and other executive members are elected (12 in all), an

invitation-only workshop in odd-numbered years, and an annual conference. These events draw representatives from 20 to 30 countries, and are an opportunity for members to share information on new advances in the field of dynamic games. The **Group for Research in Decision Analysis (GERAD)** has handled the financial management of the Society and the organization of its annual conferences for many years now.

The ISDG publishes the *Annals of Dynamic Games* every two years, containing the most important papers presented at the symposium, in the form of a volume edited by a scientific committee chosen by the members. Other learned publications are also sponsored by the Society, including *Dynamic Games and Applications* and *International Game Theory Review*, two journals whose editors-in-chief are ISDG members.

## HEC MONTRÉAL: A MAJOR PLAYER IN THE DISSEMINATION OF MANAGEMENT AND ECONOMICS KNOWLEDGE

HEC Montréal actively contributes to the development and transmission of knowledge by publishing, independently or in partnership, six journals, including the *International Journal of Arts Management*, now listed in the prestigious Journal of Citation Reports (JCR).

### L'Actualité économique

➤ *L'Actualité économique* is a quarterly French-language scientific journal that disseminates new knowledge in the field of economics. It publishes specialized and general scientific articles on economics and finance.

### Assurances et gestion des risques

➤ *Assurances et gestion des risques* is an academic journal published by HEC Montréal. It analyzes the evolution of insurance in Canada and abroad since 1932. From a theoretical and practical perspective, it examines all aspects related to insurance coverage and risk management.

### Gestion

➤ Founded in 1976, *Gestion* is among the most reputable French-language journals for the scope and quality of its influence on management practices, teaching, business media and consulting services.

### International Journal of Arts Management

➤ Founded in 1998, the *International Journal of Arts Management (IJAM)* publishes academic research articles in a format that is accessible to researchers, professors and practitioners in the field of arts and culture with a view to promoting the advancement of knowledge in arts management internationally.

### Management International

➤ *Management international (MI)* is an independent academic publication. Published in English, French or Spanish, its original articles focus on various aspects of management in the international arena.

### Revue internationale de cas en gestion

➤ The *International Journal of Case Studies in Management/Revue internationale de cas en gestion* disseminates many high-quality case studies to French-speaking researchers and professors interested in the case-study method as a teaching and research tool.

## eVALORIX – A THIRD COMMERCIALIZATION VEHICLE

Commercialization at HEC Montréal is now an institutional priority. In 2007, the creation of the Commercialization, Technology Transfer and Executive Training Department sent a clear message to the academic and the business communities: knowledge must be transferred. In keeping with this idea, we chose to take up the challenge of commercializing knowledge, whether patentable or not. Since then, we have transferred various methodologies and software to consulting firms, under commercial operating licenses. Our activities have also helped to create two spin-off companies whose mission is to commercialize innovations led by two

different research groups (ERPsim Lab and RBC Financial Group Chair of E-commerce).

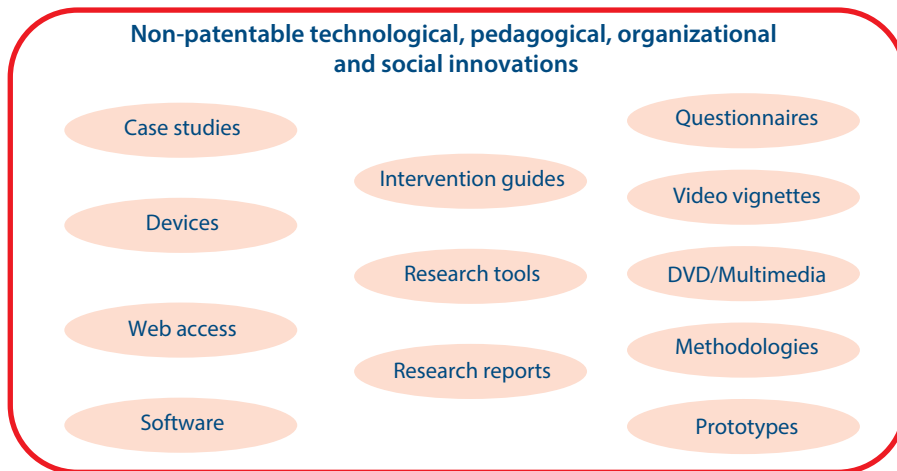
Despite our efforts, traditional commercialization vehicles – spin-off companies and commercial operating licenses granted to business partners – do not fulfill all of the School's commercialization needs. What is missing is a third way, a fast-track that provides practitioners with quick access to the innovations created by researchers in various sectors. Often niche innovations, they sometimes lack the commercial potential to attract a business partner. However, we are convinced that with the right tool and

an effective marketing strategy, they can be made visible and available.

For close to two years, in collaboration with our commercialization arm Univalor, we have been imagining this tool. We are developing a transactional platform that will make many technological, pedagogical and organizational innovations quickly available online. The company eValorix was created with the mission to take on this mandate for Univalor's member institutions. In the long term, eValorix could offer its services to other universities in Quebec or elsewhere. To be launched during the first quarter of 2013, eValorix will take the form of a transactional web site where institutions can submit innovations. eValorix has chosen to set its sights on a broad spectrum of innovations. First and foremost, the site will provide a simple search of innovations by grouping innovations by theme, but also by institution. At HEC Montréal, we are ready to submit pedagogical cases, Web access, multimedia content, video vignettes, software, methodologies and research reports.

Clearly, there is now a third way to commercialize HEC Montréal's innovations. Beyond simple transfers to communities of practice, it is an effective way to enhance the visibility of institutions and the expertise of researchers. On eValorix, each institution will have a dedicated section where it can proudly showcase its innovations and the expertise of its researchers. Ultimately, eValorix will help promote the brand identity of institutions while developing its own identity in the emerging world of commercialization of non-patentable innovations.

### Innovations by eValorix



### The transfer cycle and eValorix



## EXTERNAL AWARDS AND DISTINCTIONS

**DIONNE, Georges.** President-elect, Canadian Economics Association, for 2011-2012.

**DIONNE, Georges.** 2012 Marcel-Dagenais Award, for his remarkable contribution to economic and scientific life in Quebec or Canada.

**DIONNE, Georges.** Best Paper Award for "An Extension of the Consumption-Based CAPM Models," Mathematical Finance Days (IFM<sup>2</sup>), May 2012.

**DUPUIS, Debbie J.** Recipient of the Prisme Award, presented to a graduate of the Faculty of Science at Université de Moncton in recognition of a remarkable career, February 2012.

**FACAL, Joseph.** Bullock Chair recipient, Halbert Centre for Canadian Studies, Hebrew University of Jerusalem.

**FRANÇOIS, Pascal, HÜBNER, Georges, SIBILLE, Jean-Roch.** Award for the best article in the journal *Finance*: "A Balance Sheet Model of Sovereign Credit Risk," Association française de finance (AFFI), May 2012.

**HANSEN, Pierre.** Certification of Excellence, 10th DIMACS Implementation Challenge - Graph Partitioning and Graph Clustering, Atlanta, February 2012.

**LAPORTE, Gilbert.** Canada's third most influential researcher in the field of business, HiBAR, the Hirsch-Index Benchmarking of Academic Research, 2012.

**LAPORTE, Gilbert.** Outstanding Reviewer Award, *European Journal of Operational Research*, 2012.

**LAPORTE, Gilbert, COELHO, Leandro.** Esdras-Minville Award, for the article: "The Inventory-Routing Problem with Transshipment."

**MALSCH, Bertrand.** Special mention for his doctoral dissertation: "Trois essais sur les formes contemporaines du pouvoir politique, social et économique de l'expertise," Emerald - EFMD Outstanding Doctoral Research.

**PAQUETTE, Julie.** 2010-2011 Jim-Davey Award for the best article written by a student in Canada: "Mesure de la qualité de service et développement d'un outil d'aide à la décision multicritère en transport adapté: le cas de la ville de Longueuil," Canadian Transportation Research Forum.

**PARMENTIER, Marie-Agnès.** Reviewer Excellence Certificate, *Family Firm Institute - Family Business Review*, October 2011.

RANCOURT, Marie-Ève, **CORDEAU, Jean-François, LAPORTE, Gilbert.** Esdras Minville Award, for the article: "Long-haul Vehicle Routing and Scheduling with Working Hour Rules," 2012.

**THAI, Mai Thi Thanh.** 2012 AGBA Distinguished Scholar, 2nd Technosphere in 2012 Conference and AGBA'S 9th World Congress, March 2012.

**TITAH, Ryad.** Award for the best doctoral dissertation on information systems (IS): "Utilisation et impact du gouvernement électronique au niveau municipal," supervised by Henri Barki, ACM SIGMIS doctoral dissertation award competition 2011, which determines the best doctoral dissertations in IS presented around the world, December 5, 2011.

**TITAH, Ryad.** 2011 Mercure Award for the best doctoral dissertation: "Utilisation et impact du gouvernement électronique au niveau municipal," HEC Montréal, March 2012.

**TURKINA, Ekaterina, KOURTIKAKIS, Kostas.** Best Paper Award: "Inter-Organizational Networks in the EU's External Relations with the Mediterranean and Post-Soviet States," Conference: Europe in an Age of Austerity: Integration, Disintegration, or Stagnation? April 2012.

## AWARDS AND DISTINCTIONS GRANTED BY HEC MONTRÉAL

**VINCENT, Nicolas.** 2012 Young Researcher Award, for research conducted over the last three years.



Nicolas Vincent

**ROMBOUTS, Jeroen.** 2012 Chenelière Éducation/Gaëtan Morin Award, for research conducted over the last three years.

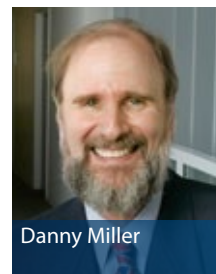


Jeroen Rombouts

**LAPORTE, Gilbert and MILLER, Danny (ex-aequo).** 2012 Pierre-Laurin Award, for an outstanding contribution to research during a career at HEC Montréal.



Gilbert Laporte



Danny Miller

**ARTICLES ON THE FINANCIAL TIMES, BUSINESS WEEK  
AND UNIVERSITY OF TEXAS AT DALLAS LISTS**

(PERIOD FROM DECEMBER 1, 2011 TO MAY 31, 2012)

CONTRERAS AGUILAR, Ivan Alonso, **CORDEAU, Jean-François, LAPORTE, Gilbert**. "Benders Decomposition for Large-Scale Uncapacitated Hub Location," *Operations Research*, Vol. 59, no. 6, November-December 2011, p. 1477-1490.

**DUPUIS, Debbie J.** "Modeling Waves of Extreme Temperature: The Changing Tails of Four Cities," *Journal of the American Statistical Association*, Vol. 107, no. 497, March 2012, p. 24-39.

GROLEAU, Carole, **DEMERS, Christiane**, LALANCETTE, Mireille, BARROS, Marcos. "From Hand Drawings to Computer Visuals: Confronting Situated and Institutionalized Practices in an Architecture Firm," *Organization Science*, Vol. 23, no. 3, May-June 2012, p. 651-671.

LEI, Hongtao, **LAPORTE, Gilbert**, GUO, Bo. "The Vehicle Routing Problem with Stochastic Demands and Split Deliveries," *INFOR*, Vol. 50, no. 2, 2012, p. 59-71.

**MALSCH, Bertrand**, TREMBLAY, Marie-Soleil, GENDRON, Yves. "Sense-Making in Compensation Committees: A Cultural Theory Perspective," *Organization Studies*, Vol. 33, no. 3, 2012, p. 389-421.

PATRIOTTA, Gerardo, **GOND, Jean-Pascal**, SCHULTZ, Friederike. "Maintaining Legitimacy: Controversies, Orders of Worth, and Public Justifications," *Journal of Management Studies*, Vol. 48, no. 8, December 2011, p. 1804-1836.

**ST-JAMES, Yannik**, HANDELMAN, Jay M., TAYLOR, Shirley F. "Magical Thinking and Consumer Coping," *Journal of Consumer Research*, Vol. 38, no. 4, December 2011, p. 632-649.

**ARTICLES IN REFEREED SCIENTIFIC JOURNALS**

(PERIOD FROM DECEMBER 1, 2011 TO MAY 31, 2012)

ABDALLAH, Chahrazed, DENIS, Jean-Louis, **LANGLEY, Ann**. "Having Your Cake and Eating it Too: Discourses of Transcendence and their Role in Organizational Change Dynamics," *Journal of Organizational Change Management*, Vol. 24, no. 3, 2011, p. 333-348.

ACQUIER, Aurélien, **GOND, Jean-Pascal**, PASQUERO, Jean. "Rediscovering Howard R. Bowen's Legacy - The Unachieved Agenda and Continuing Relevance of Social Responsibilities of the Businessman," *Business & Society*, Vol. 50, no. 4, December 2011, p. 607-646.

AHMED, Sara, BARTLETT, Susan, ERNST, Pierre, **PARÉ, Guy**, KANTER, Maria, PERREAULT, Robert, GRAD, Roland, TAYLOR, Laurel, TAMBLYN, Robyn M. "Effect of a Web-based Chronic Disease Management System on Asthma Control and Health-related Quality of Life: Study Protocol for a Randomized Controlled Trial," *Trials*, Vol. 12, art. 260, December 2011, 12 p.

ALJUKHADAR, Muhammad, **SÉNÉCAL, Sylvain**. "Usage and Success Factors of Commercial Recommendation Agents: A Consumer Qualitative Study of MyProductAdvisor.com," *Journal of Research in Interactive Marketing*, Vol. 5, nos. 2-3, 2011, p. 130-152.

ALJUKHADAR, Muhammad, **SÉNÉCAL, Sylvain**. "Segmenting the On-line Consumer Market," *Marketing Intelligence and Planning*, Vol. 29, no. 4, 2011, p. 421-435.

ALOISE, Daniel, **HANSEN, Pierre**, LIBERTI, Léo. "An Improved Column Generation Algorithm for Minimum Sum-of-Squares Clustering," *Mathematical Programming*, Vol. 131, nos. 1-2, February 2012, p. 195-220.

AOUCHICHE, Mustapha, **HANSEN, Pierre**. "The Normalized Revised Szeged Index," *MATCH-Communications in Mathematical and in Computer Chemistry*, Vol. 67, no. 2, 2012, p. 369-381.

ARCAND, Manon, **NANTEL, Jacques, SÉNÉCAL, Sylvain**. "The Effects of Sex and Internet Usage on Search Efficiency and Effectiveness," *International Journal of Computer Information Systems and Industrial Management Applications*, Vol. 3, 2011, p. 663-670.

**ARCAND, Sébastien**. "Transmission of Entrepreneurial Spirit from First to Second Generation Ethnic Minorities in Montreal: Opening Paths for Further Researches," *Journal of Enterprising Communities: People and Places in the Global Economy*, Vol. 6, no. 1, 2012, p. 39-56.

**AUBÉ, Caroline**, ROUSSEAU, Vincent, TREMBLAY, Sébastien. "Team Size and Quality of Group Experience: The More the Merrier?" *Group Dynamics-Theory Research and Practice*, Vol. 15, no. 4, December 2011, p. 357-375.

**AUBERT, Benoit A., LÉGER, Pierre-Majorique, LAROCQUE, Denis**. "Differentiating Weak Ties and Strong Ties among External Sources of Influences for Enterprise Resource Planning (ERP) Adoption," *Enterprise Information Systems*, Vol. 6, no. 2, 2012, p. 215-235.

**BAHN, Olivier**, CHESNEY, Marc, GHEYSSSENS, Jonathan. "The Effect of Proactive Adaptation on Green Investment," *Environmental Science & Policy*, Vol. 18, April 2012, p. 9-24.

**BARÈS, Franck**, HOUE, Thierry, JACQUOT, Thierry. "Le projet 'junior-entreprise' comme outil pertinent d'initiation à l'entrepreneuriat : une analyse des comportements et des compétences," *Revue de l'Entrepreneuriat*, Vol. 10, no. 2, 2011, p. 89-119.

- BARKI, Henri.** "Managing Illusions of Control," *Journal of Information Technology*, Vol. 26, December 2011, p. 280-281.
- BARNEA, Amir, HOGAN, Reed.** "Quantifying the Variance Risk Premium in VIX Options," *Journal of Portfolio Management*, Vol. 38, no. 3, Spring 2012, p. 143-148.
- BELHAIZA, Slim, AUDET, Charles, **HANSEN, Pierre.** "On Proper Refinement of Nash Equilibria for Bimatrix Games," *Automatica*, Vol. 48, no. 2, February 2012, p. 297-303.
- BEN AMAR, Walid, BOUJENOU, Ameer, **FRANCOEUR, Claude.** "CEO Attributes, Board Composition, and Acquirer Value Creation: A Canadian Study," *Canadian Journal of Administrative Sciences-Revue canadienne des sciences de l'administration*, Vol. 28, no. 4, December 2011, p. 480-492.
- BILLETTE DE VILLEMEUR, Étienne, **LEROUX, Justin.** "Sharing the Costs of Global Warming," *Scandinavian Journal of Economics*, Vol. 113, no. 4, December 2011, p. 758-783.
- BILLETTE DE VILLEMEUR, Étienne, **PINEAU, Pierre-Olivier.** "Regulation and Electricity Market Integration: When Trade Introduces Inefficiencies," *Energy Economics*, Vol. 34, no. 2, March 2012, p. 529-535.
- BIRON, Alain, **VÉZINA, Michel, ST-HILAIRE, Carole, LAVOIE-TREMBLAY, Mélanie, RICHER, Marie-Claire.** "Role of Performance Measurement in a Major Redevelopment Project: The Case of the McGill University Health Centre Transition Support Office," *Healthcare Quarterly*, Vol. 15, no. 1, 2012, p. 34-40.
- BIZZI, Lorenzo, **LANGLEY, Ann.** "Studying Processes In and Around Networks," *Industrial Marketing Management*, Vol. 41, no. 2, February 2012, p. 224-234.
- BOIVIN, Jean, **CLARK, Robert, VINCENT, Nicolas.** "Virtual Borders," *Journal of International Economics*, Vol. 86, no. 2, March 2012, p. 327-335.
- BOUEZMARNI, Taoufik, **ROMBOUTS, Jeroen, TAAMOUTI, Abderrahim.** "A Nonparametric Copula Based Test for Conditional Independence with Applications to Granger Causality," *Journal of Business & Economic Statistics*, Vol. 30, no. 2, May 2012, p. 275-287.
- BOYER, Martin, STERN, Léa.** "Is Corporate Governance Risk Valued? Evidence from Directors' and Officers' Insurance," *Journal of Corporate Finance*, Vol. 18, no. 2, April 2012, p. 349-372.
- BOYER, Martin, BABIN, Gilbert, ROBERT, Jacques, LÉGER, Pierre-Majorique.** "North Eastern Gas: Treasury Management Using and Enterprise System," *Journal of Corporate Treasury Management*, Vol. 4, no. 4, February 2012, p. 370-382.
- BOZEC, Richard, **BOZEC, Yves.** "The Use of Governance Indexes in the Governance-Performance Relationship Literature: International Evidence," *Canadian Journal of Administrative Sciences-Revue canadienne des sciences de l'administration*, Vol. 29, no. 1, 2012, p. 79-98.
- BOZKAYA, Burcin, ERKUT, Erhan, HAIGHT, Dan, **LAPORTE, Gilbert.** "Designing New Electoral Districts for the City of Edmonton," *Interfaces*, Vol. 41, no.6, November-December 2011, p. 534-547.
- BRETON, Michèle, KEOULA, Michel Yevenunye.** "Farsightedness in a Coalitional Great Fish War," *Environmental & Resource Economics*, Vol. 51, no. 2, February 2012, p. 297-315.
- BRUNELLE, Eric.** "Virtuality in Work Arrangements and Affective Organizational Commitment," *International Journal of Business and Social Science*, Vol. 3, no. 2, special issue - January 2012, p. 56-62.
- BURGER-HELMCHEN, Thierry, **COHENDET, Patrick Serge R.** "User Communities and Social Software in the Video Game Industry," *Long Range Planning*, Vol. 44, nos. 5-6, October-December 2011, p. 317-343.
- CAFIERI, Sonia, **CAPOROSSI, Gilles, HANSEN, Pierre, PERRON, Sylvain, COSTA, Alberto.** "Finding Communities in Networks in the Strong and Almost-Strong Sense," *Physical Review E*, Vol. 85, no. 4, April 2012, 11 p.
- CAMERON, Ann-Frances, TRUDEL, Marie-Claude, TITAH, Ryad, LÉGER, Pierre-Majorique.** "The Live Teaching Case: A New IS Method and its Application," *Journal of Information Technology Education*, Vol. 11, 2012, p. 27-42.
- CAPOROSSI, Gilles, PAIVA, Marcia, VUKICEVIC, Damir, SEGATTO, Marcelo.** "Centrality and Betweenness: Vertex and Edge Decomposition of the Wiener Index," *MATCH-Communications in Mathematical and in Computer Chemistry*, Vol. 68, 2012, p. 293-302.
- CARRILLAT, François, D'ASTOUS, Alain.** "The Sponsorship-Advertising Interface: Is Less Better for Sponsors?" *European Journal of Marketing*, Vol. 46, no. 3-4, 2012, p. 562-574.
- CHARBONNEAU, Étienne, **BELLAVANCE, François.** "Blame Avoidance in Public Reporting: Evidence from a Provincially Mandated Municipal Performance Measurement Regime," *Public Performance and Management Review*, Vol. 35, no. 3, March 2012, p. 399-421.
- CISNEROS MARTINEZ, Luis Felipe, GENIN, Émilie, PEERALLY, Jahan Ara.** "Family, Business and Power: Illustrating Three Extreme Cases," *Journal of Family Business Management*, Vol. 2, no. 1, 2012, 28 p.
- CLARK, Robert, VINCENT, Nicolas.** "Capacity-Contingent Pricing and Competition in the Airline Industry," *Journal of Air Transport Management*, Vol. 24, 2012, p. 7-11.
- COHENDET, Patrick Serge R., PÉNIN, Julien.** "Patents to Exclude vs. Include: Rethinking the Management of Intellectual Property Rights in a Knowledge-Based Economy," *Technology Innovation Management Review*, December 2011, p. 12-17.
- COLBERT, François.** "Financing the Arts: Some Issues for a Mature Market," *Megatrend Review*, Vol. 9, no. 1, Winter 2012, p. 83-96.
- CORNUT, Francis, **GIROUX, Hélène, LANGLEY, Ann.** "The Strategic Plan as a Genre," *Discourse & Communication*, Vol. 6, no. 1, 2012, p. 21-54.
- COSTA, Allyson, **CORDEAU, Jean-François, GENDRON, Bernard, LAPORTE, Gilbert.** "Accelerating Benders Decomposition with Heuristicmaster Problem Solutions," *Pesquisa Operacional*, Vol. 32, no. 1, 2012, p. 2-19.

- CREVIER, Benoît, **CORDEAU, Jean-François**, SAVARD, Gilles. "Integrated Operations Planning and Revenue Management for Rail Freight Transportation," *Transportation Research Part B-Methodological*, Vol. 46, no. 1, January 2012, p. 100-119.
- DE-LOS-SANTOS, Alicia, **LAPORTE, Gilbert**, MESA, Juan A., PEREA, Federico. "Evaluating Passenger Robustness in a Rail Transit Network," *Transportation Research Part C-Emerging Technologies*, Vol. 20, no. 1, February 2012, p. 34-46.
- DESAULNIERS, Guy, **DESROSIERS, Jacques**, SPOORENDONK, Simon. "Cutting Planes for Branch-and-Price Algorithms," *Networks*, Vol. 58, no. 4, December 2011, p. 301-310.
- DIONNE, Georges**, OUEDERNI, Karima. "Corporate Risk Management and Dividend Signaling Theory," *Finance Research Letters*, Vol. 8, no. 4, December 2011, p. 188-195.
- DOMENECH, Pablo Andrés, SAINT-PIERRE, Patrick, **ZACCOUR, Georges**. "Forest Conservation and CO<sub>2</sub> Emissions: A Viable Approach," *Environmental Modeling & Assessment*, Vol. 16, no. 6, December 2011, p. 519-539.
- DOSTIE, Benoit**, JAYARAMAN, Rajshri. "Organizational Redesign, Information Technologies and Workplace Productivity," *B.E. Journal in Economic Analysis & Policy*, Vol. 12, no. 1, 2012, p. 1-39.
- EBERLY, Janice, REBELO, Sergio, **VINCENT, Nicolas**. "What Explains the Lagged-Investment Effect?" *Journal of Monetary Economics*, Vol. 59, no. 4, May 2012, p. 370-380.
- ERDOGAN, Gunes, BATTARRA, Maria, **LAPORTE, Gilbert**, VIGO, Daniele. "Metaheuristics for the Traveling Salesman Problem with Pickups, Deliveries and Handling Costs," *Computers & Operations Research*, Vol. 39, no. 5, May 2012, p. 1074-1086.
- FRANCOEUR, Claude**, BEN AMAR, Walid, **RAKOTO, Philémon**. "Ownership Structure, Earnings Management and Acquiring Firm Post-merger Market Performance - Evidence from Canada," *International Journal of Managerial Finance*, Vol. 8, no. 2, 2012, p. 100-119.
- GALBRAITH, John W., **VAN NORDEN, Simon**. "Kernel-based Calibration Diagnostics for Recession and Inflation Probability Forecasts," *International Journal of Forecasting*, Vol. 27, no. 4, October-December 2011, p. 1041-1057.
- GEFEN, David, RAGOWSKY, Arik, MCLEAN, Ephraim R., MARKUS, M. Lynne, **RIVARD, Suzanne**, ROSSI, Matti. "ICIS 2011 Panel Report: Are We on the Wrong Track and Do MIS Curricula Need to Be Reengineered?" *Communications of the Association for Information Systems*, Vol. 30, art. 11, 2012, 13 p.
- GUNER GOREN, Hacer, TUNALI, Semra, **JANS, Raf**. "A Hybrid Approach for the Capacitated Lot Sizing Problem with Setup Carryover," *International Journal of Production Research*, Vol. 50, no. 6, March 2012, p. 1582-1597.
- HAINES, Victor, **ST-ONGE, Sylvie**. "Performance Management Effectiveness: Practices or Context?" *International Journal of Human Resource Management*, Vol. 23, March 2012, p. 1158-1175.
- HAJJI, Adnéne, PELLERIN, Robert, **LÉGER, Pierre-Majorique**, GHARBI, Ali, **BABIN, Gilbert**. "Dynamic Pricing Models for ERP Systems under Network Externality," *International Journal of Production Economics*, Vol. 135, no. 2, February 2012, p. 708-715.
- HEYWOOD, John, **PARENT, Daniel**. "Performance Pay and the White-Black Wage Gap," *Journal of Labor Economics*, Vol. 30, no. 2, April 2012, p. 249-290.
- JAANA, Mirou, TAMIM, Haitham, **PARÉ, Guy**, TEITELBAUM, Mari. "Key IT Management Issues in Hospitals: Results of a Delphi Study in Canada," *International Journal of Medical Informatics*, Vol. 80, no. 12, December 2011, p. 828-840.
- JANCZAK, Sergio, **BARÈS, Franck**, FAYOLLE, Alain. "Can Business Assistance Systems Perform their Task," *The International Journal of Entrepreneurship and Innovation*, Vol. 13, no. 1, February 2012, p. 57-68.
- LABBÉ, Chantal**, SENDOV, Hristo S., SENDOVA, Kristina P. "The Gerber-Shiu Function and the Generalized Cramer-Lundberg Model," *Applied Mathematics and Computation*, Vol. 218, no. 7, December 2011, p. 3035-3056.
- LABBÉ, Chantal, RÉMILLARD, Bruno**, RENAUD, Jean-François. "A Simple Discretization Scheme for Nonnegative Diffusion Processes with Applications to Option Pricing," *Journal of Computational Finance*, Vol. 15, no. 2, Winter 2011-2012, p. 3-35.
- LANOIE, Paul**, LAURENT-LUCCHETTI, Jérémy, JOHNSTONE, Nick, AMBEC, Stefan. "Environmental Policy, Innovation and Performance: New Insights on the Porter Hypothesis," *Journal of Economics & Management Strategy*, Vol. 20, no. 3, Fall 2011, p. 803-842.
- LAPIERRE, Laurent**. "La subjectivité et la direction," *Nouvelle revue de psychosociologie*, Vol. 13, Spring 2012, p. 59-73.
- LAPOINTE, Émilie, **VANDENBERGHE, Christian**, PANACCIO, Alexandra-Joëlle. "Organizational Commitment, Organization-Based Self-Esteem, Emotional Exhaustion and Turnover: A Conservation of Resources Perspective," *Human Relations*, Vol. 64, no. 12, December 2011, p. 1609-1631.
- LAPORTE, Gilbert**, MESA, Juan A., ORTEGA RIEJOS, Francisco A., PEREA, Federico. "Planning Rapid Transit Networks," *Socio-Economic Planning Sciences*, Vol. 45, no. 3, 2011, p. 95-104.
- LAURENT-LUCCHETTI, Jérémy, **SANTUGINI, Marc**. "Ownership Risk and the Use of Common-Pool Natural Resources," *Journal of Environmental Economics and Management*, Vol. 63, no. 2, March 2012, p. 242-259.
- LAVOIE-TREMBLAY, Mélanie, BONNEVILLE-ROUSSY, Arielle, RICHER, Marie-Claire, AUBRY, Monique, **VÉZINA, Michel**, DEME, Mariama. "Project Management Office in Health Care - A Key Strategy to Support Evidence-Based Practice Change," *Health Care Manager*, Vol. 31, no. 2, 2012, p. 154-165.
- LE MAUX, Julien**. "Honoraires de conseil et gestion du résultat : une liaison dangereuse?" *Revue Française de Gouvernance d'Entreprise*, no. 10, 2011, p. 5-27.

- LEI, Hongtao, **LAPORTE, Gilbert**, GUO, Bo. "The Capacitated Vehicle Routing Problem with Stochastic Demands and Time Windows," *Computers & Operations Research*, Vol. 38, no. 12, December 2011, p. 1775-1783.
- LEI, Hongtao, **LAPORTE, Gilbert**, GUO, Bo. "A General Variable Neighbourhood Search Heuristic for the Capacitated Vehicle Routing Problem with Stochastic Service Times," *TOP*, Vol. 20, no. 1, 2012, p. 99-118.
- MACKINNON, Mary, **PARENT, Daniel**. "Resisting the Melting Pot: The Long Term Impact of Maintaining Identity for Franco-Americans in New England," *Explorations in Economic History*, Vol. 49, no. 1, January 2012, p. 30-59.
- MALO, Marie-Claire, **VÉZINA, Martine**, AUDEBRAND, Luc. "Deciphering Tensions in the Development of Co-operatives: Insights from the Montréal School on Co-operative Management," *Ekonomiaz*, Vol. 79, no. 1, 2012, p. 265-295.
- MARMOUSEZ, Sophie**. "Étude d'une exception française : les déterminants du choix de la composition du collège de commissaires aux comptes - Examining a French Exception : The Determinants of the Choice of Joint Auditors," *Comptabilité, contrôle et audit*, Vol. 18, no. 1, April 2012, p. 121-152.
- MATTOS RIBEIRO, Glaydston, **LAPORTE, Gilbert**. "An Adaptive Large Neighbourhood Search Heuristic for the Cumulative Capacitated Vehicle Routing Problem," *Computers & Operations Research*, Vol. 39, no. 3, March 2012, p. 728-735.
- MERLE, Aurélie, **SÉNÉCAL, Sylvain**, ST-ONGE, Anik. "Whether and How Virtual Try-On Influences Consumer Responses to an Apparel Web Site," *International Journal of Electronic Commerce*, Vol. 16, no. 3, Spring 2012, p. 41-64.
- MIGNERAT, Muriel, **RIVARD, Suzanne**. "The Institutionalization of Information System Project Management Practices," *Information and Organization*, Vol. 22, 2012, p. 125-153.
- MOCCIA, Luigi, **CORDEAU, Jean-François, LAPORTE, Gilbert**. "An Incremental Tabu Search Heuristic for the Generalized Vehicle Routing Problem with Time Windows," *Journal of the Operational Research Society*, Vol. 63, no. 2, February 2012, p. 232-244.
- MORIN, Danielle**, MEGAS, Sarah. "Caisse de dépôt et placement du Québec : Je me souviens...", *Canadian Public Administration-Administration publique du Canada*, Vol. 55, no. 1, March 2012, p. 91-123.
- NAGATI, Haïthem, **REBOLLEDO, Claudia**. "The Role of Relative Absorptive Capacity in Improving Suppliers Operational Performance," *International Journal of Operations & Production Management*, Vol. 32, no. 5, 2012, p. 611-630.
- NIMUBONA, Alain Désiré, **SINCLAIR-DESGAGNÉ, Bernard**. "Polluters and Abaters," *Annals of Economics and Statistics - Annales d'économie et de statistique*, Vol. 103-104, July-December 2011, p. 9-24.
- NOBLE, Steven, **HANSEN, Pierre**, MLADENOVIC, Nenad. "Maximizing Edge-Ratio is NP-Complete," *Discrete Applied Mathematics*, Vol. 159, no. 18, December 2011, p. 2276-2280.
- OUIMET, Gérard**. "Criminel en col blanc de grande envergure. Un renard bien cravaté," *Psychologie française*, Vol. 56, no. 4, December 2011, p. 239-258.
- PAQUETTE, Julie, BELLAVANCE, François, CORDEAU, Jean-François, LAPORTE, Gilbert**. "Measuring Quality of Service in Dial-a-Ride Operations: The Case of a Canadian City," *Transportation*, Vol. 39, no. 3, 2012, p. 539-564.
- PARMENTIER, Marie-Agnès**, FISCHER, Eileen. "How Athletes Build their Brand," *International Journal of Sport Management and Marketing*, Vol. 11, nos. 1-2, 2012, p. 106-124.
- PEERALLY, Jahan Ara**, CANTWELL, John. "Changes in Trade Policies and the Heterogeneity of Domestic and Multinational Firms' Strategic Response: The Effects on Firm-Level Capabilities," *World Development*, Vol. 40, no. 3, March 2012, p. 469-485.
- PERUGIA, Alessandro, MOCCIA, Luigi, **CORDEAU, Jean-François, LAPORTE, Gilbert**. "Designing a Home-to-Work Bus Service in a Metropolitan Area," *Transportation Research Part B-Methodological*, Vol. 45, no. 10, December 2011, p. 1710-1726.
- POISSON-DE HARO, Serge**, TURGUT, Gokhan. "Expanded Strategy Simulations: Developing Better Managers," *Journal of Management Development*, Vol. 31, no. 3, 2012, p. 209-220.
- POITRAS, Jean**. "Meta-analysis of the Impact of the Research Setting on Conflict Studies," *International Journal of Conflict Management*, Vol. 23, no. 2, 2012, p. 116-132.
- POZZEBON, Marlei**, PETRINI, Maira, DE MELLO, Rodrigo Bandeira, GARREAU, Lionel. "Unpacking Researchers' Creativity and Imagination in Grounded Theorizing: An Exemplar from IS Research," *Information and Organization*, Vol. 21, no. 4, December 2011, p. 177-193.
- POZZEBON, Marlei**, PINSONNEAULT, Alain. "The Dynamics of Client-Consultant Relationships: Exploring the Interplay of Power and Knowledge," *Journal of Information Technology*, Vol. 27, January 2012, p. 35-56.
- RAUFFLET, Emmanuel Benoit**, TENGO, Maria. "The Nature Centre at Mont Saint-Hilaire: How Far?" *Case Research Journal*, Vol. 31, no. 3, December 2011, 24 p.
- RAUFFLET, Emmanuel Benoit**. "Managing Long-Term Relations Locally: The Experience of the San Rafael Company (1947-1991)," *Review Innovation-RICEC*, Vol. 3, no. 1, 2011, 15 p.
- RAVENNA, Federico**, WALSH, Carl E. "Monetary Policy and Labor Market Frictions: A Tax Interpretation," *Journal of Monetary Economics*, Vol. 59, March 2012, p. 180-195.
- RAVENNA, Federico**. "Optimal Monetary Policy and Model Selection in a Real-time Learning Environment," *Economics Letters*, Vol. 114, March 2012, p. 322-325.

**RAVENNA, Federico.** "Why Join a Currency Union? A Note on the Impact of Beliefs on the Choice of Monetary Policy," *Macroeconomic Dynamics*, Vol. 16, April 2012, p. 320-334.

**REID, Wendellyn, TURBIDE, Johanne.** "Board/Staff Relationships in a Growth Crisis: Implications for Nonprofit Governance," *Nonprofit and Voluntary Sector Quarterly*, Vol. 41, no. 1, 2012, p. 82-99.

**SIMONATO, Jean-Guy.** "Computing American Option Prices in the Lognormal Jump-Diffusion Framework with a Markov Chain," *Finance Research Letters*, Vol. 8, no. 4, December 2011, p. 220-226.

**STENTOFT, Lars.** "American Option Pricing with Discrete and Continuous Time Models: An Empirical Comparison," *Journal of Empirical Finance*, Vol. 18, no. 5, December 2011, p. 880-902.

**ST-ONGE, Sylvie, BUISSON, Marie-Laure.** "La rémunération au mérite dans le secteur public : bilan des connaissances et avenues de recherche," *Management international*, Vol. 16, no. 2, Spring 2012, p. 75-91.

**TAMS, Stefan.** "Toward Holistic Insights into Trust in Electronic Markets: Examining the Structure of the Relationship between Vendor Trust and its Antecedents," *Information Systems and e-Business Management*, Vol. 10, no. 1, 2012, p. 149-160.

TELLO ROZAS, Sonia Luzmila, **GAUTHIER, Bernard P.** "Les tontines améliorent-elles la performance des entreprises au Cameroun," *Revue d'économie du développement*, Vol. 26, no. 1, February 2012, p. 5-39.

**TRUDEL, Marie-Claude, PARÉ, Guy, LAFLAMME, Jonathan.** "Health Information Technology Success and the Art of Being Mindful: Preliminary Insights from a Comparative Case Study Analysis," *Health Care Management Review*, Vol. 37, no. 1, January-March 2012, p. 31-42.

**TRUDEL, Marie-Claude, PARÉ, Guy, TÊTU, Bernard, SICOTTE, Claude.** "The Effects of a Regional Telepathology Project: A Study Protocol," *BMC Health Services Research*, Vol. 12, March 2012, 11 p.

TURCATO, Carolina, **BARIN CRUZ, Luciano, PEDROZO, Eugenio Avila.** "Internal and External Pressures: How Does an Organic Cotton Production Network Learn to Keep its Hybrid Nature?" *Learning Organization*, Vol. 19, no. 1, 2012, p. 38-57.

**TYAGI, Rajesh Kumar, DHANDA, K. Kathy, YOUNG, Scott.** "An Operational Framework for Reverse Supply Chains," *International Journal of Management & Information Systems*, Vol. 16, no. 2, 2012, p. 137-150.

VERA, Luz Dinora, **RAUFFLET, Emmanuel Benoit, POZZEBON, Marlei.** "Community-Building and Green Gold Certification - The Experience of Oro Verde, Colombia," *Greener Management International*, Vol. 57, May 2012, p. 75-90.

WEIJERMARS, Ruud, TAYLOR, Peter, **BAHN, Olivier, RAJAN DAS, Subir, WEI, Yi-Ming.** "Review of Models and Actors in Energy Mix Optimization - Can Leader Visions and Decisions Align with Optimum Model Strategies for our Future Energy Systems?" *Energy Strategy Reviews*, Vol. 1, no. 1, March 2012, p. 5-18.

## ARTICLES IN REFEREED PROFESSIONAL JOURNALS

(PERIOD FROM DECEMBER 1, 2011 TO MAY 31, 2012)

**AUBERT, Benoit A.,** BOURDEAU, Simon, WALKER, Brett. "Successfully Navigating the Turbulent Skies of a Large-Scale ERP Implementation," *Revue internationale de cas en gestion*, Vol. 10, no. 1, January 2012, 43 p.

BEAULIEU, Martin, **NOLLET, Jean.** "Conclure des négociations de gré à gré. Oui, mais pas à n'importe quel prix!" *Revue internationale de cas en gestion*, Vol. 10, no. 1, January 2012, 27 p.

BEAULIEU, Martin, **LANDRY, Sylvain.** "La mise en œuvre du Hyundai Production System," *Revue internationale de cas en gestion*, Vol. 10, no. 1, January 2012, 28 p.

BEAULIEU, Martin, **ROY, Jacques,** DESROCHERS, Rachel. "La gestion d'un rappel de produits : un enjeu logistique à maîtriser," *Gestion - revue internationale de gestion*, Vol. 37, no. 1, Spring 2012, p. 36-46.

BEAULIEU, Martin, **NOLLET, Jean.** "Le choix d'un système logistique pour gérer les fournitures médicales dans les trois centres hospitaliers universitaires montréalais," *Revue internationale de cas en gestion*, Vol. 10, no. 2, May 2012, 33 p.

BIROCHI, René, **POZZEBON, Marlei.** "Theorizing in Distance Education: The Critical Quest for Conceptual Foundations," *MERLOT Journal of Online Learning and Teaching*, Vol. 7, no. 4, December 2011, p. 562-575.

BOTTON, Carole, **JOBIN, Marie-Hélène.** "Système de gestion de la performance : les conditions du succès," *Gestion 2000*, March-April 2012, p. 37-52.

BOULIANNE, Rémy, **POISSON-DE HARO, Serge.** "Les Pompes Ohlson Canada (A) et (B)," *Revue internationale de cas en gestion*, Vol. 10, no. 1, January 2012, 49 p.

**BRETON, Michèle.** "A Game Theoretic Perspective on Bankruptcy Procedure," *Annual Review of Insolvency Law*, 2011, p. 803-832.

CAPELLI, Sonia, **CORREA DANTAS, Danilo.** "Comment intégrer les clients à la démarche marketing?" *Gestion - revue internationale de gestion*, Vol. 37, no. 1, Spring 2012, p. 74-83.

CARDINAL, Jacqueline, **LAPIERRE, Laurent.** "Katharine Graham et le *Washington Post*," *Revue internationale de cas en gestion*, Vol. 10, no. 1, January 2012, 49 p.

**CLOUTIER, Charlotte.** "Les organismes à but non lucratif : Comment mieux gérer les relations avec les donateurs?" *Gestion - revue internationale de gestion*, Vol. 36, no. 4, Winter 2012, p. 85-94.

FAURÉ, Bertrand, BRUMMANS, Boris Hubertus, **GIROUX, Hélène,** TAYLOR, James R. "¿El cálculo del negocio o el negocio de calcular? La contabilidad como proceso de organización a través de la comunicación cotidiana," *Dialogos de la comunicacion*, no. 83, March 2012, 25 p.

**GAUTHIER, Geneviève.** "Modélisation du risque/Credit Risk Models - La modélisation des risques, peut-on dompter le hasard?" *Assurances et gestion des risques*, Vol. 80, no. 1, April 2012, p. 35-52.

**HAFSI, Taïeb,** PIFFAULT, Joelle. "Walter inc. : Faire face aux géants," *Revue internationale de cas en gestion*, Vol. 10, no. 1, January 2012, 38 p.

**HAFSI, Taïeb,** DUPRÉ, Jean-Paul, BOUTIN, David. "Construction DJL inc. : passion et savoir-faire," *Revue internationale de cas en gestion*, Vol. 10, no. 2, May 2012, 54 p.

HEGE, Adelheid, **LÉVESQUE, Christian,** MURRAY, Gregor, DUFOUR, Christian. "Les délégués, acteurs stratégiques du renouveau syndical?" *La Revue de L'IREs*, no. 68, special issue: *Les délégués et le renouveau syndical*, December 2011, p. 3-18.

**HENNEBERT FAULKNER, Marc-Antonin.** "Quebecor World ou la chute d'un géant," *Revue internationale de cas en gestion*, Vol. 10, no. 2, May 2012, 39 p.

KLAGE, Malvina, **GIROUX, Hélène, LANGLEY, Ann.** "Strategic Planning at Saint Francis de Sales Schools," *Revue internationale de cas en gestion*, Vol. 10, no. 2, May 2012, 45 p.

LE CAPITAINE, Catherine, **LÉVESQUE, Christian,** MURRAY, Gregor. "Contre vents et marées : le délégué au cœur du renouveau syndical," *La Revue de L'IREs*, no. 68, special issue: *Les délégués et le renouveau syndical*, December 2011, p. 142-171.

**NORMANDIN, François, POISSON-DE HARO, Serge.** "Madeleine Careau et l'Orchestre symphonique de Montréal," *Revue internationale de cas en gestion*, Vol. 10, no. 1, January 2012, 43 p.

**POISSON-DE HARO, Serge,** MONTPETIT, David. "Surviving in Times of Turmoil: Adaptation of the Théâtre Les Deux Mondes Business Model," *International Journal of Arts Management*, Vol. 14, no. 3, Spring 2012, p. 16-31.

**POZZEBON, Marlei,** DELGADO, Natalia Aguilar. "Participatory Geography Information Systems in Sierra Nevada, Mexico," *Revue internationale de cas en gestion*, Vol. 10, no. 1, January 2012, 31 p.

**TESSIER, Sophie, CISNEROS MARTINEZ, Luis Felipe.** "L'approche Timpson par 'l'absence' de contrôle," *Revue internationale de cas en gestion*, Vol. 10, no. 2, May 2012, 37 p.

**TURBIDE, Johanne.** "Can Good Governance Prevent Financial Crises in Arts Organizations?" *International Journal of Arts Management*, Vol. 14, no. 2, Winter 2012, p. 4-16.

**TURGEON, Normand.** "Les rappels de produits : comment les gérer et les prévenir?" *Gestion - revue internationale de gestion*, Vol. 37, no. 1, Spring 2012, p. 5-16.

**TURGEON, Normand,** LOUDYI, Sara. "Le rappel de fromages au lait cru au Québec : quelles leçons en tirer?" *Gestion - revue internationale de gestion*, Vol. 37, no. 1, Spring 2012, p. 47-53.

**TURGEON, Normand,** LOUDYI, Sara, **TREMBLAY, Michel.** "The Future of Espoir Cafés: Balancing Human Resources and Marketing," *Revue internationale de cas en gestion*, Vol. 10, no. 2, May 2012, 53 p.

## SSHRC – CONNECTION GRANTS

**TREMBLAY, Benoît**, BUENDIA MARTINEZ, Inmaculada, RIZKALLAH, Élias. Workshop “Promouvoir et diffuser la recherche sur les coopératives de services financiers à l’ère du numérique,” \$42,099.

## SSHRC – PARTNERSHIP DEVELOPMENT GRANTS

BEAUDRY, Catherine, **COHENDET, Patrick**, DE MARCELLIS-WARIN, Nathalie, ZHEGU, Majlinda, SCHIFFAUEROVA, Andrea. *Partenariat pour l’Ouverture de l’Innovation dans les Nouvelles Technologies (POINT)*, \$199,950.

## SSHRC – INSIGHT DEVELOPMENT GRANTS

**BARIN CRUZ, Luciano**. *Innovation and Prosperity through Cooperative Banking: Organizing Institutional Work across Time*, \$44,262.

**PARMENTIER, Marie-Agnès**, FISCHER, Eileen. *Designing Brands in Aesthetic Markets: An Investigation in the Field of Fashion*, \$71,886.

**TURKINA, Ekaterina, KALI, Raja**. *Regional Clusters in High-Tech Industries in North America: Implications for Innovation and Prosperity*, \$19,796.

## SSHRC – INSIGHT GRANTS

BOUDRIAS, Jean-Sébastien, **BRUNELLE, Eric**, ROUSSEAU, Vincent. *Antécédents personnels et organisationnels du leadership transformationnel*, \$82,752.

## IFM<sup>2</sup> – ASSISTANCE FOR RESEARCHERS

**BOYER, Martin, STENTOFT, Lars**. *Pricing Longevity Risk Derivatives*, \$30,000.

**BRETON, Michèle**. *Évaluation et couverture de produits financiers*, \$60,000.

**DELAGE, Erick**. *Minimizing Risk when the Choice of a Measure of Risk is Ambiguous*, \$40,000.

**DIONNE, Georges**. *La titrisation des prêts bancaires : une analyse mathématique de la détermination endogène des contrats optimaux en présence de risque moral*, \$60,000.

## INSTITUTE FOR GOVERNANCE OF PRIVATE AND PUBLIC ORGANIZATIONS

**LABELLE, Réal**. *Portefeuille de projets de recherche en gouvernance*, \$45,000.

## CIHR – PARTNERSHIPS FOR HEALTH SYSTEM IMPROVEMENT (PHSI)

LAVOIE-TREMBLAY, Mélanie, RICHER, Marie-Claire, AUBRY, Monique, LAPAIGE, Véronique, Andréa Léontine, **VÉZINA, Michel**, KILPATRICK, Kelley, LA ROCHE, Daniel et al. *La contribution des bureaux de projet à la gestion du changement et à la performance organisationnelle dans le secteur de la santé*, \$347,427.

## MITACS – ACCELERATE

**GHADIRI, Djahanchah Philip**, BADER, Barbara, BEAUPRÉ-GATEAU, Thierry (intern), GRAVEL-RICHARD, Pascale (intern). *Mise en opération participative, inclusive et créative d’une démarche de co-construction de savoirs sur le volet Art social et éducation populaire des projets de coopération et de développement international de ONE DROP*, \$15,000.

**ST-ONGE, Sylvie**, CRAIG DUCHESNE, Maude (intern). *L’outil des carnets de compétences: analyse et recommandations*, \$15,000.

**PINEAU, Pierre-Olivier**, BEN AMOR, Mourad (intern). *Diminuer le chauffage électrique pour augmenter la productivité québécoise : évaluation conséquentielle de l’utilisation du gaz naturel pour le chauffage résidentiel*, \$15,000.

# NEW PROFESSORS

## APPLIED ECONOMICS

**Mario Samano**  
Assistant Professor  
Ph.D. (Economics), University of Arizona

- Expertise**
- Empirical Industrial Organization
  - Energy and Environmental Economics
  - Applied Econometrics



Mario Samano

## OPERATIONS MANAGEMENT AND LOGISTICS

**Ola Jabali**  
Assistant Professor  
Ph.D. (Industrial Engineering), Eindhoven University of Technology

- Expertise**
- Operations Management
  - Logistics
  - Transportation
  - Combinatorial Optimization



Ola Jabali

## LIST OF DOCTORAL DISSERTATIONS

(PERIOD OF DECEMBER 1, 2011 TO MAY 31, 2012)

### **KAY, Ondel'Ansek**

"Les contraintes de financement des PME en Afrique : Le rôle des registres de crédit"

**GAUTHIER, Bernard P. (Supervisor)**

### **AMAYA, Diego**

"Trois essais en méthodes numériques appliquées à la finance"

**GAUTHIER, Geneviève (Supervisor)**

### **HATIMI, Imad Eddine**

"Impact de l'environnement institutionnel sur la capacité d'innovation des firmes : Effets de modération"

**HAFSI, Taïeb (Supervisor)**

### **DESLANDES, Manon**

"L'incidence du taux d'imposition des dividendes sur les décisions financières des sociétés"

**LANDRY, Suzanne (Supervisor)**

### **ROUSSY, Mélanie**

"Une typologie des rôles et des stratégies de gestion de rôles conflictuels : l'auditeur interne dans un contexte d'organisations gouvernementales québécoises"

**MORIN, Danielle (Supervisor)**

### **STOLERU, Raluca-Mihaela**

"La fonction approvisionnement : Niveau de développement et légitimité"

**NOLLET, Jean (Supervisor)**

### **DOMENECH, Pablo Andrés**

"Three Essays on Sustainable Forest Management"

**ZACCOUR, Georges (Co-supervisor)**

**MARTIN-HERRAN, Guiomar (Co-supervisor)**



HEC Montréal – Sustainable Campus is a movement that mobilizes the entire university community around three main themes: teaching, research and the living environment.

### RESEARCH FLASH PRODUCTION TEAM

Produced by Research Office,  
HEC Montréal

Director: Jean-Claude Cosset

Editors and Coordinators: Research Office

Collaborators: Communications Department,  
HEC Montréal

Office of Research Development,  
Technology Transfer and Executive Education,  
HEC Montréal

Translation: Andrea Neuhofer

Photos: Jean Martin photographer

Design: Graphic Design Studio,  
Communications Department  
HEC Montréal

Contact: [recherche.info@hec.ca](mailto:recherche.info@hec.ca)

Web site : [www.hec.ca/en/research\\_publications/index.html](http://www.hec.ca/en/research_publications/index.html)

