



Québec Environmental Export Businesses

Innovative Solutions
that Meet Your Needs

Directory 2005



Québec 

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PREFACE

We are very pleased to present the brand new edition of the Québec Environmental Industry Export Directory. This document, which has been entirely reworked, is the ideal reference tool for anyone interested in what Québec has to offer in terms of environmental products and services for international markets.

The environment market, which is expanding worldwide, offers very interesting opportunities that Québec businesses are in a position to seize. Whether through developing niches for specific markets, establishing alliances and partnerships or using established distribution networks, Québec's environment industry is now present in many countries.

Québec's environment exporters, who are known for their expertise and vitality, are in a position to offer you quality products and services. We are proud to introduce them to you and hope that the directory will contribute to establishing and consolidating business relationships.



Gaétan Poiré, directeur
Direction de l'environnement et des services aux entreprises
Ministère du Développement économique,
de l'Innovation et de l'Exportation

QUÉBEC'S ENVIRONMENT INDUSTRY
Innovative Solutions that Meet Your Needs

EXPORT SUPPLY

In Québec, the environment industry designs technologies, manufactures products and provides services that contribute to preventing and reducing environmental risks, minimizing air, water and soil pollution and economizing resources. It also provides solutions to problems related to waste, ecosystems and climate change.

The environment market, which is enjoying worldwide growth, offers interesting development prospects. Requests for expert advice vary according to territory and based on need and demand. Businesses in Québec have the necessary know-how and flexibility to meet their customers' needs and many are in a position to form partnerships offering turnkey products and services.

The industry's strengths are distributed among the various segments of the environmental sector. The significant number of industries in Québec involved in extracting and processing natural resources has allowed it to acquire substantial expertise in treating the resulting emissions and effluents, in particular.

Québec also has a considerable number of universities and research centres, providing access to know-how and a qualified workforce, which reflect the industry's capacity for innovation.

Consulting expertise on the environment is another of Québec's strengths recognized worldwide. In fact, Québec has a significant pool of businesses specializing in environmental engineering, in manufacturing varied systems and equipment and in designing and using air, water, soil and waste treatment processes.

The *Ministère du Développement économique, de l'Innovation et de l'Exportation* plays an active role in supporting the businesses, including their exporting efforts. That is why it designed this tool, summarizing the products and services offered by businesses on the international market, operating in the following areas: agro-environment, air, climate change, environmental assessment and management, hazardous material, soil and groundwater, waste and water.

Québec is firmly committed to sustainable development and the environment industry is an essential part of that commitment.

SECTORS AND SUB-SECTORS OF THE ENVIRONMENT INDUSTRY

Sectors	Sub-sectors	Definition
Agro-environment	Management of solid or liquid manure: processing, storage, and application	This sector includes specialized businesses and organizations offering products, services, technology and processes related to the field of solid or liquid manure management.
Air	- Odours - Noise - Air treatment – indoors - Air treatment – outdoors - Air treatment – assessment	This sector includes businesses and organizations producing goods and services for indoor and outdoor air. It also includes products and services related to odour and noise management.
Climate change	- Capturing, sequestering and recovering CO₂ - Energy efficiency - Transformation and reduction of GHGs - Services related to climate change - Measuring and controlling GHGs	This sector includes businesses and organizations producing goods and services related to the greenhouse gas issue: reduction of emissions, energy efficiency, emissions trading, etc.
Water	- Sludge (municipal, industrial and agricultural) – treatment systems and material - Wastewater – treatment systems and material - Drinking water – treatment and supply systems, and material - Consulting services – drinking water - Consulting services – wastewater	This sector includes businesses and organizations producing goods and services for collecting, supplying and distributing water meeting quality standards, for preserving groundwater and surface water, and for purifying wastewater before releasing it into the environment.
Environmental assessment and management	- Environmental assessment and auditing - Environmental management systems (e.g.: ISO 14000) - Laboratory services	This sector includes businesses and organizations producing goods and services for planning, organizing, directing, and controlling actions or action programs in terms of environmental performance.
Hazardous materials	- Hazardous liquid waste - Hazardous solid waste	This sector includes businesses and organizations producing products and services for the management of hazardous materials according to applicable regulations: transportation, storage, treatment, disposal, etc.
Waste	- Conversion, incineration and composting - Disposal - Recovery, recycling and reuse - Consulting services - Treatment systems, equipment and material	This sector includes businesses and organizations producing goods and services for waste management: reduction at source, collection, recovery, recycling, treatment, reclamation, disposal, etc.
Soil and groundwater	- Purification and treatment of soil – hydrocarbons - Purification and treatment of soil – others - Purification and treatment of groundwater - Mine tailings - Contaminated sediments	This sector includes businesses and organizations producing goods and services for preventing the alteration of groundwater and surface water quality and for treating contaminated mine tailings, sediments and soil.

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A.C. CARBONE CANADA INC.

Contact

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President

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300, rue Brosseau
Saint-Jean-sur-Richelieu (Québec) J3B 2E9
CANADA

Telephone: (450) 348-1807
Fax: (450) 348-3311

Sectors	Products and services
Air Water	• Activated carbon • Environmental control equipment • Air purification systems

Description of the business

A.C. Carbone Canada Inc. is Canada's only manufacturer of activated carbon and has been in operation since 1979, when it took over operations from Barnebey-Cheney Ltd. (known today as Barnebey-Sutcliffe Corp.). Since its foundation, A.C. Carbone has accumulated extensive application experience and technical knowledge. This experience and commitment provide a solid foundation for the company's state-of-the-art products and customer relations.

A.C. Carbone Canada offers a wide range of products capable of providing solutions for virtually any water, wastewater, gas or air contamination problem. Products can be shipped quickly and economically and the company's non-hazardous carbon recycling service provides activated carbon users with restored product at an affordable price. In addition the company can also custom-tailor most spent carbons to customer requirements to produce a superior product.

International presence	Fields of application
• United States of America • Caribbean (The) • Europe • South America	• Environment (industry) • Multisectoral

Business opportunities

New geographic markets actively sought:
Any interested countries

Contacts sought:
Agent – industrial representative

ABGG TECHNOLOGIES INC.

Contact

Mr. Gérard Gosselin
President and Director

E-mail: info@abgg.ca
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Charlesbourg (Québec) G1G 4E4
CANADA

Telephone: (418) 621-8890
Fax: (418) 621-8891

Sectors	Products and services
Agro-environment Air Climate change Water Environmental assessment and management Waste	• Complete dust collector system • Low & medium pressure pneumatic conveyor systems • Air pollution control equipment • Sludge & bark dryers • Thermal fluid heat exchangers • Live bottom silos • Projects in air pollution control & thermal technologies

Description of the business

Enterprise formed by 2 partners:

Principal partner: Allied Blower & Sheet Metal Ltd. of Vancouver, specializing in dust control and pneumatic conveying in North America. In business since 1974. 2 plants and 4 offices in Canada. Turnover: \$25,000,000
Number of employees: 150

Second partner: Air Pur Industriel Gosselin Inc. (APIGI) of Québec, specializing in pollution control and thermal energy. In business since 1989. 1 head office in Québec. Number of employees: 8 in Québec City.

International presence	Fields of application
Under development	• Biotechnology (environment) • Wood (industry) • Energy (generation and distribution) • Environment (industry) • Manufacturing industries

Business opportunities

New geographic markets actively sought:
Canada – United States of America – Costa Rica

Contacts sought:
Manufacturer's agent

ACME ENGINEERING PRODUCTS LTD.

Contact

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President

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CANADA

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Website: www.acmeprod.com

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Fax: (514) 342-3131

Sectors	Products and services
Air • Air treatment – indoors Water • Wastewater – treatment systems and material	• Gas detection systems for building ventilation control • Process heating equipment for commercial and industrial applications • Automatic scraper strainer for intake, process and effluent filtration • Self-cleaning strainers for water purification • Spill detection equipment

Description of the business

Acme Engineering was founded as a manufacturer's representative firm in 1956 and began large-scale production of its own heating, ventilation and air conditioning (HVAC) equipment in 1968.

The company has since diversified its product offering into three divisions: boilers and associated heating products, gas detectors for building ventilation control, and automatic strainers for liquid filtration. Acme is also capable of integrating mechanical, electrical and electronic systems into comprehensive, turnkey packages for its clients.

International presence	Fields of application
• United States of America • France • Italy • Brazil • China • United Arab Emirates	• Construction (buildings and major projects) • Environment (industry) • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:

Europe – South America – Asia

Contacts sought:

Direct sales – representation – industrial alliance – partnership with manufacturers

ACTIVA ENVIRONNEMENT INC.

Contact

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Executive Director

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CANADA

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Fax: (418) 392-5080

Sectors	Products and services
Agro-environment Climate change Water Environmental assessment and management	• Environmental impact studies • Managed guided development and enhancement plans • Applied research • Landscape analysis • Georeferenced data analysis • Remote satellite sensing • Mapping • Market assessment studies • Project opportunity and feasibility studies • Developing educational and public-awareness plans • Developing interpretation plans

Description of the business

Activa Environnement inc. is an environmental consulting firm driven by the challenge of finding suitable solutions to land users' needs. Its strong multidisciplinary and dynamic team is made up of 10 professionals in various fields, such as biology, agronomy, forestry engineering, tourism, agro-forestry, geomatics and remote satellite sensing. The team has carried out numerous projects dealing with marine, aquatic, forest, agricultural and urban environments. With the ultimate goal of ensuring the durability and quality of the environment, Activa Environnement aims to develop all resources by applying a multi-user management method. This approach creates jobs, diversifies the region's economy and promotes a global approach to managing the territory.

International presence	Fields of application
• Chile	• Agriculture and fisheries • Biotechnology • Environment (industry) • Forestry and silviculture • Geomatics • Tourism

Business opportunities

New geographic markets actively sought:

Asia – Latin America – Europe – Africa

Contacts sought:

Direct sales – transfer of technology

AIREX INDUSTRIES

Contact

Mr. Guy Prud'homme
President

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CANADA

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Sectors	Products and services
Air • Odours • Noise • Air treatment – indoors • Air treatment – outdoors • Air treatment – assessment Climate change • Energy efficiency	• Dust collectors • Energy recovery units • Custom HVAC concept with process and building DDC controls • Industrial ovens • Airborne contaminant control

Description of the business

Since 1975, Airex Industries has devoted itself to the development of industrial and commercial air quality. It is now one of the most qualified companies integrating solutions related to major problems caused by inadequate ventilation, airborne contaminants, smoke, fumes, excess humidity, excess heat loss, etc. With its 60 employees, Airex Industries will take care of every stage of a project, from engineering to installation and maintenance.

International presence	Fields of application
• United States of America • Mexico • Ireland • Russia • South America	• Manufacturing industries

Business opportunities

New geographic markets actively sought:

France – Tunisia – Belgium

Contacts sought:

Distribution – representation

AIRSCIENCE TECHNOLOGIES INC.

Contact

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President

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CANADA

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Fax: (514) 937-4820

Sectors	Products and services
Air • Air treatment – assessment • Air treatment – outdoors • Odours	• Design, fabrication and installation of air pollution control systems for the treatment of odour and volatile organic compounds • Thermal oxidizers for the control of VOC emissions • Catalytic oxidizers for the control of VOC emissions • Regenerative oxidizers for the control of VOC emissions • Flares (enclosed flame) for the combustion of landfill gas • Biofilters for the control of odours

Description of the business

Airscience Technologies was incorporated in 1993 and is one of the technology leaders in the field of air pollution control. The processes licensed from KVT and Hofstetter are renowned worldwide for their performance, durability and low operating costs.

AirScience has developed a new process for biofiltration of gaseous effluents. This new, efficient and economical technology has high potential for use in soil treatment sites and in the chemical, pharmaceutical, and paper industries. There are ten biofiltration units currently in operation in the agri-food sector, the tobacco and wood processing sectors, and in wastewater treatment stations and composting centres.

International presence	Fields of application
• United States of America • Europe • Mexico	• Agri-food • Chemistry and petrochemistry • Environment (industry) • Wood (industry) • Manufacturing industries

Business opportunities

New geographic markets actively sought:

Mexico – United States of America – Southeast Asia

Contacts sought:

Direct sales – manufacturer's agent – sales intermediary

AQUA DATA INC.

Contact

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CANADA

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Fax: (514) 425-3506

Sectors	Products and services
Water • Consulting services – drinking water • Consulting services – wastewater	• Aqua Cad® Suite of software for water distribution and wastewater collection system management • Hydraulic modeling of water distribution systems • Unidirectional flushing of water distribution systems • Fire hydrant and valve inspection management software • Inspection and preliminary diagnosis of wastewater collection systems with the Aqua Zoom camera • Analysis of CCTV inspections • Water distribution and wastewater collection system intervention master plan

Description of the business

Since 1987, Aqua Data has specialized in the assessment of water distribution and wastewater collection systems. It documents and supports short- and long-term investment decisions for the maintenance, management and rehabilitation of municipal systems. The company excels in the implementation of proven and integrated computerized systems, provides extensive user training and ensures continuous technical support. Aqua Data has been part of Gaz Métro Inc.'s "Water Group" since 1999.

The company has established and maintained its leadership position in the industry by continuously investing in research and development. The result is a unique suite of integrated, user-friendly software, innovative work methods and some very original equipment. The Aqua Cad® Suite of software and the Aqua Zoom camera for wastewater collection system assessment are but a few of the unique, proprietary tools used by its team of professionals.

International presence	Fields of application
• United States of America	• Government services (states and municipalities) • Environment (industry) • Consulting engineering

Business opportunities

New geographic markets actively sought:

United States of America

Contacts sought:

Sales intermediary

AQUA REHAB INC.

Contact

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Sectors	Products and services
Water	• Rehabilitation, maintenance and spot repairs of water systems • Rental of temporary water supply systems • Pressure tapping • Pneumatic excavation • System certification testing

Description of the business

Leader in the northeastern Canadian market since 1988, Aqua Réhab, a business specializing in the rehabilitation and maintenance of water conduits, employs fifty people and has carried out more than 250 kilometres of trenchless conduit rehabilitation.

Aqua Réhab provides services in the fields of rehabilitation, maintenance of drinking water and wastewater systems in the municipal, commercial, industrial and institutional sectors, and spot repair.

International presence	Fields of application
• Canada • United States of America	• Government services (states and municipalities) • Environment (industry)

Business opportunities

New geographic markets actively sought:
Contact the company

Contacts sought:
Contact the company

AQUASOLUTION TECHNOLOGIES INC.

Contact

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Fax: (450) 759-3212

Sectors	Products and services
Water • Drinking water – treatment and supply systems, and material	• Drinking water treatment systems (filtration and disinfection)

Description of the business

Founded in 1985, Aquasolution Technologies Inc. specializes in custom-made drinking water treatment systems. Highly specialized in this niche, it develops its own systems. Typical applications of the Aquasolution™ line of products include isolated villages, refugee camps, hotels, hospitals, schools and many more.

The Aquasolution™ filtration and disinfection system is designed to solve drinking water problems. Each Aquasolution™ module is easily transportable and introduces a performance-oriented concept. The product is resistant, easy to install and operate, and requires minimal maintenance. All Aquasolution Technologies Inc. products can be made to order and operated with many alternative energy sources. Whatever the clients' priorities in terms of drinking water may be, the company's engineering services can meet their needs.

International presence	Fields of application
• Salvador • Algeria	• Agri-food • Mines • Biotechnology • Forestry and silviculture • Tourism • Government services (states and municipalities)

Business opportunities**New geographic markets actively sought:**

Latin America – Iraq – Jordan – Democratic Republic of the Congo – Senegal

Contacts sought:

Direct sales – sales intermediary

AQUATECH, WATER MANAGEMENT SERVICES INC.

Contact

Mr. Jean-Pierre Azzopardi
President

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CANADA

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Website: www.aquatech-inc.com

Telephone: (450) 646-5270

Fax: (450) 646-7977

Sectors	Products and services
Water Soil and groundwater	• Management, operation and maintenance of: - Water and wastewater treatment facilities - Water distribution systems - Sewage collection

Description of the business

Aquatech Water Management Services Inc. was founded in Canada in 1981. Aquatech is Canada's leading operator of water and wastewater treatment plants through public-private partnerships, with a strong track record of serving municipalities for over 20 years. Aquatech has been operating under the ISO 9002 Quality Assurance Standard in Canada since 1997 and under ISO 9001, since 2003.

In addition to its basic mandate, Aquatech can also offer clients supplemental service contracts for expertise, management and technical support.

International presence	Fields of application
• South Africa • Cameroon • Canada • United Arab Emirates • Maghreb • Morocco • Russia • Tunisia	• Chemistry (industry) • Environment (industry) • Metallurgy (industry) • Mines • Pulp and paper (industry) • Government services (states and municipalities) • Industrial subcontracting

Business opportunities

New geographic markets actively sought:

France – Haiti

Contacts sought:

Trading house – industrial agreement

ARRAKIS CONSULTANTS INC.

Contact

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President

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CANADA

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Website: none

Telephone: (418) 877-6168

Fax: (418) 877-0388

Sectors	Products and services
Water • Consulting services - drinking water Environmental assessment and management • Environmental assessment and auditing Soil and groundwater	• Groundwater exploration • Surface geophysics, borehole logging, video logging • Water well design and aquifer testing • Soil and groundwater characterization • Site rehabilitation

Description of the business

Founded in 1990, Arrakis Consultants Inc. is a consulting firm that delivers professional services in hydrogeology to its clientele, which consists of municipalities, industries, government agencies and consulting engineering firms. The Arrakis team is made up of hydrogeologists and technicians who put their expertise at the service of its clientele for the exploration, use and protection of the groundwater resource.

Arrakis Consultants designs, manages and carries out hydrogeological studies in projects related to groundwater supply, waste disposal, environmental site assessment and site rehabilitation.

International presence	Fields of application
Under development	• Environment (industry) • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:

Latin America – Mexico

Contacts sought:

Contact the company

BEAULIER INC.

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CANADA

Telephone: (450) 441-9100
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Sectors	Products and services
Air • Air treatment – indoors • Air treatment – outdoors • Odours	• Engineering projects for air pollution control of plant and industrial process.

Description of the business

Beaulier specializes in engineering, testing and training for dust and air pollution control systems, industrial ventilation and pneumatic conveyors. The company has five engineers, three technicians and an administrative clerk serving the industry since 1978.

Beaulier offers services in industrial ventilation, dust collectors, fire and explosion safety measures. It designs systems for cleaning and treating atmospheric emissions.

International presence	Fields of application
• Canada • United States of America	• Metallurgy • Mines • Quarries • Plastics processing • Printing • Wood (industry) • Manufacturing industries

Business opportunities

New geographic markets actively sought:

Any interested countries

Contacts sought:

Direct sales

BERLIE-FALCO TECHNOLOGIES INC.

Contact

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President and CEO

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CANADA

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Website: www.berlie-tech.com

Telephone: (450) 444-0566

Fax: (450) 444-2227

Sectors	Products and services
Agro-environment • Management of solid or liquid manure - treatment Water • Wastewater - treatment systems and material • Sludge (municipal, industrial and agricultural) - treatment systems and material Air • Air treatment – outdoors	• Wastewater treatment equipment • Sludge handling equipment and processes • Handling equipment for heavy industry • Sludge dewatering and thermal drying plants • Marketing of dry sludge granulate • Air treatment, removal of VOCs

Description of the business

Berlie-Falco Technologies Inc., founded in 1979, is a privately-owned Canadian company, well known as a specialist in wastewater treatment. Berlie-Falco offers its municipal and industrial customers a complete range of high-tech equipment for all stages of the wastewater treatment process.

Berlie-Falco Technologies Inc. is well known on the Canadian market as the leading specialist in municipal sludge drying. It has been involved in every drying plant in the country.

International presence	Fields of application
• United States of America • Mexico • France • South Africa	• Agri-food • Biotechnology • Industry - Chemistry - Environment - Pulp and paper - Pharmaceuticals

Business opportunities

New geographic markets actively sought:

Asia

Contacts sought:

Direct sales – transfer of technology – industrial agreement

BIOGENIE S.R.D.C. INC.

Contact

Mr. Richard Corbin
Marketing Director

E-mail: rcorbin@biogenie-env.com

Website: www.biogenie-env.com

350, rue Franquet
Sainte-Foy (Québec) G1P 4P3
CANADA

Telephone: (418) 653-2074

Fax: (418) 653-2675

Sectors	Products and services
Soil and groundwater	• 3D visualization of contaminated sites • Supplemental site investigation • Feasibility and treatability studies • Remedial design • Design, construction and operation of biological treatment solutions for contaminated soil and groundwater • Comprehensive site remediation services

Description of the business

Established in 1986, Biogenie is an international company specializing in the remediation of contaminated sites. Serving public and private customers, including major petroleum, chemical, petrochemical and utility companies, Biogenie has earned recognition in its field for its integrated approach to contaminated sites, innovative treatment technologies and ability to provide guaranteed remedial solutions.

Biogenie has developed several products and technologies including 3D visualization software and biological processes for the treatment of contaminated soil and groundwater (i.e. *ex situ* Biopile, *in situ* Biopile). These processes enabled Biogenie to become a world leader in the biological treatment of a wide range of contaminants for large-scale projects.

International presence	Fields of application
• Canada • United States of America • France • United Kingdom	• Multisectoral • Oil • Chemistry and petrochemistry • Energy (generation and distribution) • Construction

Business opportunities

New geographic markets actively sought:

Europe – Canada – United States of America

Contacts sought:

Strategic alliance (sectors: construction and waste management)

BIOMAX INC.

Contact

Mr. Carl Genois
President

820, boul. Charest Est, bureau 133
Québec (Québec) G1K 8H8
CANADA

E-mail: general@biomax.qc.ca

Website: www.biomax.qc.ca

Telephone: (418) 529-2585

Fax: (418) 529-9413

Sectors	Products and services
Waste	• In-plant composting technology (Robot Compost® and Triple-A®) • Forced-air composting technique (Compost-Air®) • Composting technique through windrowing (Maxipile®) • Organic residue conditioning equipment • Compost finishing equipment • Turnkey plants • Design engineering • Training of technical staff • Composting system start-up and operation

Description of the business

Biomax has played a pioneering role in the development of the Québec composting industry. It has also participated as an expert on a number of advisory committees, including the committee on the *Bureau de normalization du Québec (BNQ)* compost standard.

Biomax Inc. specializes in the design and development of composting systems. It innovates by offering its own versions of recognized composting technologies, which it markets in the municipal, industrial and agricultural sectors.

International presence	Fields of application
• Canada • United States of America	• Agriculture • Pulp and paper (industry) • Government services (states and municipalities) • Environment (industry)

Business opportunities

New geographic markets actively sought:

Contact the company

Contacts sought:

Transfer of technology – commercial license

BIONEST TECHNOLOGIES INC.

Contact

Mr. Gilles Champagne
President

170, 6^e Avenue
Grand-Mère (Québec) G9T 2G6
CANADA

E-mail: gchampagne@bionest-tech.com

Website: www.bionest-tech.com

Telephone: (819) 538-5662

Fax: (819) 538-5707

Sectors	Products and services
Water Wastewater – treatment systems and material	Wastewater treatment system for applications involving isolated dwellings

Description of the business

Bionest Technologies Inc. is a company specializing in wastewater treatment, located in Mauricie, Québec. Since 1997, Bionest has focused on developing and marketing a domestic wastewater treatment system that is economical, requires little maintenance and produces a higher quality effluent than conventional systems. The company employs more than 35 people.

The BIONEST™ Treatment System uses a biological filtration process based on a microbial culture fixed to a non-biodegradable medium. Bionest's technology is distinctive owing to its unique proprietary medium, allowing biofilm bacteria to attach effectively while providing a greater active surface area for purification reactions.

International presence	Fields of application
Turks and Caicos	- Biotechnology (environment) - Construction (buildings) - Construction (renovation) - Environment (industry) - Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:

United States of America – France – Belgium – Switzerland – Dominican Republic – Panama

Contacts sought:

Contact the company

BIOSOR TECHNOLOGIES INC.

Contact

Ms. Élise Villeneuve
President

E-mail: info@biosor.com
Website: www.biosor.com

8475, avenue Christophe-Colomb, bureau 4000
Montréal (Québec) H2M 2N9
CANADA

Telephone: (450) 451-1117
Toll free: 1 866 331-1117
Fax: (450) 451-1118

Sectors	Products and services
Water • Wastewater – treatment systems and material Agro-environment • Management of solid or liquid manure – treatment Air • Odours	• Biofiltration (BIOSOR technology)

Description of the business

BIOSOR Technologies inc. offers a wastewater treatment solution – BIOSOR® – that was developed by the *Centre de recherche industrielle du Québec (CRIQ)*.

BIOSOR® is a biofiltration process using an organic medium, which can treat organic wastewater and air (odour) for small and medium applications such as wastewater in the agri-food industry, wastewater for small communities or commercial centres, treatment of landfill site leacheates, liquid manure for the hog industry, etc. Turnkey projects can be carried out in cooperation with consultants or through a distribution license.

International presence	Fields of application
• France	• Agriculture and fisheries • Construction (major projects) • Entertainment – recreation • Environment (industry) • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:
Latin America – United States of America

Contacts sought:
Representation – distributor – direct contact with clientele (businesses and governmental authorities)

BIO-TERRE SYSTEMS INC.

Contact

Mr. Richard Royer
Secretary-Treasurer

150, rue de Vimy Nord
Sherbrooke (Québec) J1L 1Z3
CANADA

E-mail: bioterre_systems@yahoo.ca

Website: none

Telephone: (819) 562-3871

Fax: (819) 652-8984

Sectors	Products and services
Agro-environment Climate change	• Low temperature anaerobic digestion treatment for hog manure • System for conversion of organic fertilizers (by-products) • Low odour level, environmentally friendly, safe and healthy organic fertilizer • Biogas conversion system and GHG reduction • Thermal and electrical energy production unit • Project management services (turnkey projects)

Description of the business

Bio-Terre was created in 1998 and is a consortium of three consulting engineering firms. Its mission is to commercialize, in Canada and the United States, a technology developed and patented by Agriculture and Agri-Food Canada. Bio-Terre has been operating demonstration sites in Canada for three years. The technology will be commercially available in 2005.

Bio-Terre's process helps Canada meet its Kyoto commitments to reduce GHGs by converting methane gas into usable, renewable green energy and reduces the consumption of chemical fertilizers. Bio-Terre's technology is structured around the continued utilization of manure for crop production, in a balanced and sustainable manner, integrating livestock production with food crop production.

International presence	Fields of application
• Canada • United States of America	• Agriculture • Environment (industry)

Business opportunities

New geographic markets actively sought:

Canada – United States of America

Contacts sought:

Alliance (sales and marketing) – direct contact with businesses (potential customers and suppliers)

BIOTHERMICA TECHNOLOGIES INC.

Contact

Mr. Guy Drouin
President

426, rue Sherbrooke Est
Montréal (Québec) H2L 1J6
CANADA

E-mail: biothermica@biothermica.com
guy.drouin@biothermica.com
 Website: www.biothermica.com

Telephone: (514) 488-3881
Fax: (514) 488-3125

Sectors	Products and services
Air • Odours • Air treatment – outdoors Climate change • Transformation and reduction of GHGs • Services related to climate change Waste • Conversion, incineration and composting • Consulting services	• Air pollution control equipment • Biotox® regenerative oxidation processes for VOCs, COCs, PAH, TRS • Clinox® high-temperature dust removers • Electrostatic precipitators • Conversion of waste, biogases and biomass

Description of the business

Biothermica Technologies Inc, founded in 1987, is a firm specializing in the design, engineering, and construction of turnkey projects pertaining to thermal treatment of gases, control of air pollution and collection and utilization of landfill gas. In 1994, Biothermica received the Canada Award for Business Excellence (Innovation) for the BIOTOX® process. The company has a team of qualified engineers with expertise in chemical processes, electrical engineering and control. It can also ensure quality, performance and sound management during all phases of a project.

The BIOTOX® system is a regenerative oxidation process developed by Biothermica. The system is designed for volatile organic compound (VOC) and condensable organic compound (COC) emissions produced by industrial processes such as manufacturing asphalt paper, paint, kraft paper, preparing anode paste and printing documents.

International presence	Fields of application
• United States of America • Mexico • United Kingdom • Morocco • South Korea	• Aerospace • Wood (industry) • Chemistry • Energy (generation and distribution) • Environment (industry) • Metallurgy (industry) • Textiles (industry)

Business opportunities

New geographic markets actively sought:
Europe – Asia – Latin America

Contacts sought:
Manufacturer's agent – distributor

BOC EDWARDS HIBON INC.

Contact

Mr. Marcel Brault
Sales Manager for the Americas
E-mail: hibon@bocedwards.com
marcel.brault@bocedwards.com
Website: www.bocedwards.com

12055, chemin de la Côte-de-Liesse
Dorval (Québec) H9P 1B4
CANADA

Telephone: (514) 631-3501
Fax: (514) 631-3502

Sectors	Products and services
Water Hazardous materials Waste	• Rotary boosters • Centrifugal blowers • Liquid ring pumps • Non-lubricated screw compressors • Turbocompressors

Description of the business

The company Hibon has enjoyed steady growth and can rely on the financial support of the BOC Group, listed on the London Stock Exchange, to ensure further development and propose the widest possible range of products. Through the BOC Group's network, Hibon products have been installed around the world for several generations, proof of their reliability and durability. To ensure the utmost in customer satisfaction, Hibon Inc. has held ISO 9001 certification since November 1997.

Hibon Inc. specializes in the pneumatic conveyance of air and gases for many applications, such as water treatment (mobile industrial cleaning and emptying of sewers), mines and cement plants, pulp and paper (drying and pneumatic conveyance), the agri-food sector (sterilization, packaging and handling), plastics (forming and handling), chemistry (gas recovery and purification), and petrochemistry (sludge aeration and spill recovery).

International presence	Fields of application
• United States of America • Mexico • Asia	• Agri-food • Biotechnology (agro, bio and environment) • Chemistry (industry) • Construction (major projects) • Energy (generation and distribution) • Environment (industry) • Mines • Pulp and paper (industry) • Government services (states and municipalities) • Industrial subcontracting

Business opportunities

New geographic markets actively sought:

Brazil – Chile – Argentina – Venezuela

Contacts sought:

Manufacturer's agent

BOSS TECHNOLOGY INC.

Contact

Mr. François Hébert
President

3275, avenue Choquette, bureau 8
Saint-Hyacinthe (Québec) J2S 7Z8
CANADA

E-mail: info@bosstechnology.com

Website: www.bosstechnology.com

Telephone: (450) 771-6728

Fax: (450) 771-4428

Sectors	Products and services
Agro-environment Air Water	- Chemicals for the treatment of drinking water and wastewater - Agri-boss - Algi-boss - Rv-boss - Aqua-boss - Enviro-boss - Septi-boss - M.c.-boss

Description of the business

Boss Technology Inc. manufactures algaecide, bactericide and fungicide that are effective ecological and economical alternatives. Boss Technology Inc. is directing its research towards increasing the availability of fresh water and upgrading the quality of wastewater, with economical alternatives that will allow any country to upgrade its facilities to meet new environmental standards.

Research has proven the superiority of Boss products in the control of odours, the liquefaction of organic matter and the purification of bacterial polluting loads from wastewater of agricultural, municipal, recreational or residential origin. Other research has proven the efficacy of Boss technology in safely eliminating undesirable algae from lakes, swimming pools, surface wells and potable water reservoirs.

International presence	Fields of application
- Africa - Honduras - Iran - Jordan - Kuwait - Lebanon - Mexico - Dominican Republic	- Environment (industry) - Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:

West Indies – Chile – Costa Rica – Cuba – Panama – Venezuela

Contacts sought:

Distributor

BPR

Contact

Mr. Hubert Colas
Executive Vice-President

4655, boul. Wilfrid-Hamel
Québec (Québec) G1P 2J7
CANADA

E-mail: info@groupe-bpr.com

Website: www.groupe-bpr.com

Telephone: (418) 871-8151

Fax: (418) 871-9625

Sectors	Products and services
Agro-environment Water Environmental assessment and management Waste	• Impact studies • Sensitive environment management • Supplies and services • Cost and quality control • Turnkey projects • Environmental problem solutions • Drinking water and wastewater management • Solid waste management

Description of the business

Founded in Québec in 1961, BPR, through mergers and acquisitions, has grown into one of the largest consulting engineering firms in the province. Today it has over 1450 employees in 16 offices in Québec, the United States, France and Jamaica. BPR is a private company.

Although BPR is active in a number of engineering sectors, the firm has unique expertise in wastewater purification and storm water management. Its mission is to provide multidisciplinary engineering services, project management, and construction engineering services to industrial enterprises and public and private organizations.

International presence	Fields of application
• United States of America • France • Jamaica	• Agriculture • Construction (buildings, renovation and major projects) • Environment (industry) • Pulp and paper (industry) • Pharmaceuticals (industry) • Telecommunications • Transportation (aeronautics, rail and ground)

Business opportunities

New geographic markets actively sought:

Consolidation of existing markets: United States of America – France – Jamaica

Contacts sought:

Direct sales – transfer of technology

BRAS DE FER GINGRAS INC. (LES)

Contact

Mr. Gilles Boivin
Financial Manager

E-mail: bdfg@bdfg.qc.ca
Website: www.bdfg.qc.ca

367, boul. Chabot
Saint-Ubalde (Québec) G0A 4L0
CANADA

Telephone: (418) 277-2690

Fax: (418) 277-2692

Sectors	Products and services
Waste • Treatment systems, equipment and material	• Automatic arms and lifters to handle waste containers

Description of the business

Bras de Fer Gingras was created in 1988 with the mission of manufacturing equipment related to household waste. It manufactures automatic arms and lifters to handle waste containers of various shapes and sizes. Bras de Fer is a business with 30 employees, serving Canada and the United States.

International presence	Fields of application
• Canada • United States of America	• Environment (industry)

Business opportunities

New geographic markets actively sought:
Germany – Latin America – Europe

Contacts sought:
Distributor – transfer of technology

BRETON, BANVILLE & ASSOCIATES

Contact

Mr. Réjean Breton
Chairman of the Board and CEO

375, boul. Sir-Wilfrid-Laurier
Mont-Saint-Hilaire (Québec) J3H 8C3
CANADA

E-mail: rbreton@bba.ca

Website: www.bba.ca

Telephone: (450) 464-2111

Fax: (450) 464-0901

Sectors	Products and services
Climate change • Energy efficiency Environmental assessment and management	• Preparation of energy master plans • Load calculation and network capacity • Budget evaluation • Baseline protection program • Power generating plants • Energy bill analysis

Description of the business

Breton, Banville & Associates, created in 1979, is an engineering firm whose mission is to bring together and develop a team with a high level of technical knowledge, allowing BBA to offer services and engineering expertise from project planning to implementation. It provides services in a spirit of partnership, allowing clients to maximize the value of their investments. Its 225 employees work hard to provide quality services to local, national and international clients.

Diversified services are offered by BBA in electrical engineering, power generation, power studies, environmental and energy management, automation, advanced control, industrial computing, testing and commissioning, commercial and institutional engineering, mechanical engineering and training programs. Each of these services covers a complete range of applications.

International presence	Fields of application
• Surinam • Algeria • United Arab Emirates • Malaysia	• Chemistry and petrochemistry • Construction (buildings) • Energy (generation and distribution) • Manufacturing industries • Mines • Metallurgy (industry) • Pulp and paper (industry) • Robotics (automation) • Telecommunications • Textiles • Transportation (aeronautics)

Business opportunities

New geographic markets actively sought:
Venezuela

Contacts sought:
Contact the company

CAMFIL FARR (CANADA) INC.

Contact

Mr. Dominique Mignacco
President

2785, avenue Francis Hughes
Laval (Québec) H7L 3J6
CANADA

E-mail: info@camfilfarr.com
Website: www.camfilfarr.com

Telephone: (450) 629-3030
Fax: (450) 629-1199

Sectors	Products and services
Air • Air treatment – indoors • Air treatment – outdoors	• Filters and air filtration systems • Ventilation material • Air filters • Dust collection systems

Company Description

Camfil Farr's basic business is the control of particulate and vapour contaminants in air and liquids. The Company has been engaged in the design, development, manufacture, sale and service of filters and filtration systems since 1949.

These products are used in a wide variety of applications including heating, ventilation and air conditioning (HVAC) systems, manufacturing and process cleanrooms, special filters for original equipment manufacturers (OEM), natural gas, gasoline and diesel-powered engines, railroad locomotives, dust collection systems and gas turbines.

International presence	Fields of application
• United States of America • Latin America • Europe • Asia	• Biotechnology • Trade • Construction (buildings) • Industry - Chemistry - Environment - Manufacturing - Health • Science and technology • Safety • Government services (states and municipalities) • Transportation

Business opportunities

New geographic markets actively sought:

United States of America – Latin America – Europe – Asia

Contacts sought:

Direct sales

CANSOLV TECHNOLOGIES INC.

Contact

Mr. Leo E. Hakka
President

E-mail: mail@cansolv.com
hakkal@cansolv.com
 Website: www.cansolv.com

8475, avenue Christophe-Colomb, bureau 2000
 Montréal (Québec) H2M 2N9
 CANADA

Telephone: (514) 382-4411
 Fax: (514) 382-5363

Sectors	Products and services
Air Air treatment – outdoors	- Recovery systems for SO₂ - Capture of CO₂ and all pollutants

Company Description

Cansolv Technologies Inc. (CTI) is the leading provider of air pollution control solutions – allowing customers to eliminate all of their air emission pollutants safely and cost-effectively. It will continue to leverage its talented team of engineers and scientists to build applications on the CANSOLV® and AquaNOx process platforms.

Cansolv Technologies Inc. was established in 1997 as a management buyout of Union Carbide Corporation's CANSOLV® SO₂ Scrubbing technology. CTI's principals are the key employees involved in the development of the process. Since 1997, more than a dozen pilot plant tests have been conducted using CANSOLV® SO₂ Scrubbing System and the AquaNOx™ technology.

International presence	Fields of application
- United States of America - Europe - Greece - Asia - India	- Biotechnology (environment) - Chemistry (industry) - Pulp and paper (industry) - Environment (industry) - Metallurgy (industry) - Multisectoral

Business opportunities

New geographic markets actively sought:

Albania – Andorra – Europe – China – Croatia – United States of America – Gibraltar – Japan – Macedonia

Contacts sought:

Industrial subcontracting

CARTIER CHEMICALS LTD.

Contact

Mr. E.W. Robins
Manager

E-mail: info@vytac.com
Website: www.vytac.com

445, 21^e Avenue
Lachine (Québec) H8S 3T8
CANADA

Telephone: (514) 637-4631
Toll free: 1 800 361-9432
Fax: (514) 637-8804

Sectors	Products and services
Hazardous materials • Hazardous liquid waste • Hazardous solid waste Waste • Treatment systems, equipment and material	• Neutralizers for spills of hazardous chemicals (acids, alkalis, mercury, aldehydes, oxidizers, etc.) • Specialized/customized HAZMAT spill response kits • Specialized waste treatment chemicals

Description of the business

Cartier has been producing innovative chemical specialties since 1939. In 1988, Cartier introduced its VYTAC series of neutralizers for hazardous chemicals. It is one of Canada's foremost producers of spill response chemicals. The VYTAC series includes high performance, safe and economical neutralizers for acids, alkalis, aldehydes, mercury and oxidizers. The innovative VYTAC FNC series of formaldehyde neutralizers for hospital and industrial use has been patented in the U.S.A., U.K. and Canada.

Cartier has introduced the "integrated spill response" concept to the market. This concept promotes the safety enhancement of using neutralizers along with conventional cleanup approaches in the response to chemical spills. Cartier customized spill response kits, applying this concept, are used in the industrial sector as well as hospitals and universities.

International presence	Fields of application
• Canada • United States of America • New Zealand • United Kingdom	• Aerospace • Agri-food • Chemistry (industry) • Trade • Energy (generation and distribution) • Environment (industry) • Forestry and silviculture • Mines • Manufacturing industries: pulp and paper, pharmaceuticals and transportation • Health (industry)

Business opportunities

New geographic markets actively sought:
Europe

Contacts sought:
Direct sales – distribution – transfer of technology

CHEMCO INC.

Contact

Mr. Bruno Côté
Sales Manager

E-mail: info@chemco-inc.com
Website: www.chemco-inc.com

185, rue de Rotterdam
Saint-Augustin-de-Desmaures (Québec) G3A 2K2
CANADA

Telephone: (418) 878-5422
Fax: (418) 878-5323

Sectors	Products and services
Water • Wastewater - treatment systems and material • Sludge (municipal, industrial and agricultural) - treatment systems and material	• Ferric sulphate - Suspended solid and phosphate removal - Odour control - Sludge dewatering • Folic acid - Nutrient for biological treatment • Sodium permanganate - Grounds decontamination - Odour control • Customer assistance and technical support

Company Description

A manufacturer of ferric sulphate, Chemco inc. has been active in the water treatment industry in Québec since 1988. Chemco is very flexible in terms of product development and has the capability to develop exclusive products for individual customers depending on their needs. Chemco's team consists of engineers and technicians, specializing in water treatment, who have the knowledge to help customers meet their environmental targets.

Ferric sulphate is an iron-based coagulant excellent for phosphate removal in water treatment, odour control and for sludge dewatering. Chemco's ferric sulphate has been certified by *Environment Canada* for many years, and recently by NSF International for drinking water treatment.

International presence	Fields of application
• United States (Northeast)	• Agri-food • Mines • Pulp and paper (industry) • Government services (states and municipalities) • Chemistry and petrochemistry

Business opportunities

New geographic markets actively sought:
China

Contacts sought:
Partnership agreement – distributor

CHEMREC INC.

Contact

Mr. Joe Michel
President and CEO

190, rue Brosseau
Cowansville (Québec) J2K 3G6
CANADA

E-mail: info@chemrec.com
jmichel@chemrec.com
Website: www.chemrec.com

Telephone: (450) 266-0333
Fax: (450) 266-0330

Sectors	Products and services
Hazardous materials Waste	- Recycling of chlorinated and non-chlorinated solvents: - Chlorinated hydrocarbons - Aromatic solvents - Alcohols - Aliphatic solvents - New replacement solvents, NMP, ethyl lactate - Esters - Freon

Description of the business

Chemrec, recently certified ISO 9002, has over 50 years of experience in the recycling of used solvents. The company uses state-of-the-art equipment and a unique high-tech industrial concept for environmental protection. With its experienced multidisciplinary team, Chemrec guarantees outstanding customer service. Regular pick-ups are scheduled ahead of time, and all manifests, health and safety data sheets, laboratory reports, and transport placards are provided by Chemrec.

International presence	Fields of application
United States of America	- Aerospace - Industries - Chemistry - Environment - Metallurgy - Pharmaceuticals

Business opportunities

New geographic markets actively sought:
Contact the company

Contacts sought:
Contact the company

CIMA+ INC.

Contact

Mr. Kazimir Olechnowicz
President

3400, boul. du Souvenir, bureau 600
Laval (Québec) H7V 3Z2
CANADA

E-mail: kazimir.olechnowicz@cima.ca

Website: www.cima.ca

Telephone: (450) 688-4970

Fax: (450) 682-1013

Sectors	Products and services
Water • Consulting services - drinking water • Consulting services - wastewater Environmental assessment and management • Environmental assessment and auditing Waste • Consulting services	• Study, planning and conception • Project management • Estimation and cost control • Construction management • Turnkey system integration • Engineering and realization

Company Description

CIMA+ is a multidisciplinary group operating in the fields of engineering, project management and new technologies. The group was registered in 1990, as a result of consecutive fusions and through the integration of consulting engineering firms with more than 48 years of combined experience in service and know-how. CIMA+ presently employs more than 750 people in several major Québec regions and overseas. In December 1995, CIMA+ and all its divisions were certified ISO 9001. The firm has received many awards and much recognition.

CIMA+'s mission is to reach its development objectives, nationally and internationally, by relying on a culture of excellence and a conscientious consideration of its assets, in cooperation with clients and associates. The firm's expertise covers the following fields: construction, energy, environment, project management, industry, new technologies, municipal infrastructures and transportation.

International presence	Fields of application
• Africa • Central America • Asia • South America • West Indies • Middle East	• Construction (buildings, renovation and major projects) • Environment (industry) • Government services (municipal, provincial and federal) • Transportation (public transit) • Energy (generation and distribution) • Manufacturing industries

Business opportunities

New geographic markets actively sought:

Africa – Algeria – Benin – Burkina Faso – Burundi – Chile – Costa Rica – Ghana – Guinea – Guinea-Bissau – Honduras – Madagascar – Mali – Mauritania – Niger – Nigeria – Democratic Republic of the Congo – Rwanda – Senegal – Chad – Togo

Contacts sought:

Direct sales – transfer of technology – industrial agreement – joint venture – consortium

CINTEC ENVIRONNEMENT INC.

Contact

Ms. Hilda Gomez
International Project Coordinator

E-mail: cintec1@cintec.ca

Website: www.cintec.ca

7475, boul. Newman, bureau 309
LaSalle (Québec) H8N 1B7
CANADA

Telephone: (514) 364-6860

Fax: (514) 365-2964

Sectors	Products and services
Environmental assessment and management Hazardous materials Waste Soil and groundwater	• Design and operation of urban landfill sites • Treatment of biomedical waste • Safe disposal and management of contaminated soil and sediment

Company Description

The Cintec Group is made up of a number of companies, some of them established over 30 years ago, active in varied fields such as civil engineering, construction and landscape design. It began operations in the environmental field in 1988.

Since then, Cintec's R&D initiatives have enabled the Group to acquire and develop new technologies. As a result, Cintec has broadened its range of services beyond its original core operations by adding the treatment of contaminated soil, hazardous waste and, more recently, solid waste. Moreover, Cintec has been able to export its know-how and technologies.

International presence	Fields of application
• Latin America • Eastern Europe • Southeast Asia	• Environment (industry) • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:

Latin America – Eastern Europe

Contacts sought:

Direct sales

CJB ENVIRONMENT INC.

Contact

Mr. Jacques Bérubé
President

3950, boul. de la Chaudière, bureau 140
Sainte-Foy (Québec) G1X 4M8
CANADA

E-mail: info@cjb-environnement.com
Website: www.cjb-environnement.com

Telephone: (418) 657-6859
Fax: (418) 657-1325

Sectors	Products and services
Environmental assessment and management	• Environmental impact assessment • Risk assessment • Environmental training • Preparation of guidelines and reference documents

Description of the business

Founded in January 1990, CJB Environment offers consulting services to a large number of clients in the private and public sectors. Its fields of activity cover environmental impact assessment, survey of the natural environment and environmental training. CJB Environment and its wholly owned subsidiary, RISCAN, are very knowledgeable in the area of human health and ecological risk assessment, notably with respect to contaminated soil remediation and reuse. In North Africa, CJB Environment operates in partnership with EAM s.a. in Tunisia (CJB/EAM).

International presence	Fields of application
• Tunisia • Morocco • Benin	• Government services (states and municipalities) • Multisectoral

Business opportunities

New geographic markets actively sought:
Maghreb – Tunisia – Morocco – Algeria

Contacts sought:
Through partnerships already established in the region

CO₂ SOLUTION INC.

Contact

Mr. Jo Lanoë
Vice-President – Business Development

2300, rue Jean-Perrin
Québec (Québec) G2C 1K8
CANADA

E-mail: jo.lanoe@co2solution.com

Website: www.co2solution.com

Telephone: (418) 842-3456

Fax: (418) 842-1732

Sectors	Products and services
Climate change • Capturing, sequestering and recovering CO₂ • Transformation and reduction of GHGs • Services related to climate change	• Massive CO₂ capture through bio-catalysis, and instantaneous transformation into an aqueous bicarbonate ion solution

Company Description

Incorporated in November 1997, CO₂ Solution became a public company on the TSX Venture Exchange in Toronto in March 2004 (Symbol CST). It offers products and services related to management and abatement of CO₂ in the context of climate change. Its CO₂ capture system is based on bio-catalysis. CO₂ Solution is targeting industrial markets with CO₂ emission reduction goals, biogases, and gas manufacturers and is working in partnership with technology integrators and engineering firms specializing in gas effluent treatments.

In the process of validating its technology of massive CO₂ capture through bio-catalysis, CO₂ Solution is currently installing mobile evaluation units in industrial sites or on biogas emission sites, in close cooperation with gas effluent engineering firms and technology integrators familiar with the selected industrial sector. This sustainable development technology does not require additional energy to compress or liquefy captured CO₂, and the by-product can be recycled with no environmental threat.

International presence	Fields of application
Under development	• Energy (generation and distribution) • Industry - Chemistry - Environment - Manufacturing - Metallurgy - Industrial subcontracting • Pulp and paper • LFEs (Large final emitters) • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:

United States of America – Europe – Mexico

Contacts sought:

Distributor – transfer of technology – industrial agreement

COLMATEC INC.

Contact

Mr. Daniel Demers
President and CEO

2425, rue Michelin
Laval (Québec) H7L 5B9
CANADA

E-mail: ddemers@colmatec.com
Websites: www.colmatec.com
www.coolvision.ca

Telephone: (450) 973-3366 ext. 301

Fax: (450) 973-3495

Sectors	Products and services
Environmental assessment and management	• <i>CoolVision</i>: quality control devices for sewer and water pipes

Description of the business

Since 1987, Colmatec Inc.'s personnel has specialized in performance testing newly installed conduits, analyzing systems, and rehabilitating sewer and water pipes. Colmatec Inc., established in Laval, and its affiliated companies now have more than 75 full-time employees. Professionals and technologists in several disciplines, as well as maintenance personnel, look after the various specialized tasks specific to the company's fields of activity.

The *CoolVision* laser profiler is a quality control tool that makes it possible to continuously measure and provide a 3D representation of sewer and water conduits. The technology is used to check the deformation of thermoplastic conduits as well as to verify the shape and thickness of coatings applied during trenchless rehabilitation of sewer and water pipes.

International presence	Fields of application
Under development	• Environment (industry) • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:

United States of America – Europe

Contacts sought:

Transfer of technology

CONPOREC INC.

Contact

Mr. Jean Beaudoin
President and CEO

3125, rue Joseph-Simard
Sorel-Tracy (Québec) J3P 5N3
CANADA

E-mail: jbeaudoin@conporec.com

Website: www.conporec.com

Telephone: (450) 746-9996

Fax: (450) 746-7587

Sectors	Products and services
Waste	• Compost processes for domestic or commercial waste • Plant construction • Technical assistance

Description of the business

Conporec inc. builds and operates municipal solid-waste facilities, which use a patented technology that provides an alternative to landfills. The company offers the only treatment method currently capable of guaranteeing a more than 70 % rate of diversion of municipal waste away from landfill sites.

This technology is based on the use of a bioreactor, a sorting chain and a compost-maturation area, in surroundings where a biofilter is used to control odours.

International presence	Fields of application
• United States of America • Canada • Europe • Australia • Asia	• Environment (industry) • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:

Contact the company

Contacts sought:

Alliances – direct sales – distributor – transfer of technology – industrial agreement

CONSULAIR INC.

Contact

Mr. Gaston Boulanger
President

255, avenue du Saint-Sacrement, bureau 202
Québec (Québec) G1N 3X9
CANADA

E-mail: gaston.boulanger@consul-air.com

Website: www.consul-air.com

Telephone: (418) 650-5960

Fax: (418) 688-9898

Sectors	Products and services
Air • Odours • Air treatment – assessment Climate change • Services related to climate change	• Source emissions and ambient air sampling for various pollutants • Continuous emission monitoring (CEM) of gaseous pollutants • Certification of monitoring systems • Laboratory analysis of formaldehyde, methanol, H₂S, mercaptan, dimethylether (DME)

Description of the business

Founded in 1991, Consulair consists of an integrated structure of chemists, technicians and administrators who form a solid team with more than 75 years of relevant experience in the air-sampling field. With time, it has earned an outstanding reputation with government agencies and private companies.

Mission: To become the leader in the field of air emission sampling by offering fast, professional, personalized service tailored to the specific needs of its clients, while maintaining the highest quality. Consulair is specialized in source emission and ambient air sampling. These services are dispensed by an experienced team using leading-edge equipment and sampling methods recognized by industrial, commercial and governmental institutions. Consulair provides superior services through strict adherence to proven EPS, EPA, CARB, ASTM, OSHA and NIOSH test methods that involve rigorous application of a quality assurance and control program.

International presence	Fields of application
Under development	• Agri-food • Industry - Wood - Chemistry - Environment - Manufacturing - Metallurgy - Pulp and paper - Health

Business opportunities

New geographic markets actively sought:

Latin America – Asia – United States (Northeast) – Maghreb – Poland

Contacts sought:

Direct sales – sales office abroad – transfer of technology

CONSULTANTS RENÉ GERVAIS INC.

Contact

Mr. René Gervais
President

303, rue Dessureault
Cap-de-la-Madeleine (Québec) G8T 2L8
CANADA

E-mail: crg@videotron.ca

Website: none

Telephone: (819) 371-3313

Fax: (819) 371-2288

Sectors	Products and services
Water Waste Environmental assessment and management Soil and groundwater	• Risk analysis • Environmental audits • Environmental studies • Water quality studies • Hydrogeological studies • Solid waste management studies • Liquid waste management studies • Hazardous waste management studies • Data collection, monitoring and control • Land-use planning and development

Company Description

Consultants René Gervais Inc., founded in 1984, is a consulting engineering firm specializing in water treatment and environmental matters. The firm's 16 employees include professionals such as engineers, designers, draftsmen and technical assistants.

Consultants René Gervais Inc. offers multidisciplinary services in the fields of water resources, the environment, water treatment, roads and construction.

International presence	Fields of application
Under development	• Construction (buildings) • Construction (renovation) • Environment (industry) • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:
Mexico

Contacts sought:
Transfer of technology

CONTENANTS DURABAC INC.

Contact

Ms. Penny Lamarre
Sales and Marketing Director

E-mail: plamarre@durabac.ca

Website: www.durabac.ca

22, chemin Milton
Granby (Québec) J2G 8C8
CANADA

Telephone: (450) 378-1723

Toll free: 1 800 565-1723

Fax: (450) 378-1720

Sectors	Products and services
Waste Treatment systems, equipment and material	- Roll-off containers - Front and rear load containers (steel, polyethylene) - Vertical balers - Stationary or self-contained compactors - All sorts of containers for different recycling applications

Description of the business

Durabac manufactures environmental-type products such as stationary & self-contained compactors, balers, front & rear load containers, roll-off containers, polyethylene containers, dumping & self-dumping hoppers, and dumping and self-dumping polyethylene karts. It also manufactures custom products according to client specifications and requirements. Durabac is committed to manufacturing quality and durable products. All of its equipment has been designed for maximum performance and minimum maintenance.

International presence	Fields of application
- Canada - United States of America	- Agriculture - Agri-food - Construction - Packaging and handling - Environment (industry) - Manufacturing industries - Government services (states and municipalities) - Textiles (industry) - Transportation (equipment)

Business opportunities

New geographic markets actively sought:

United States of America – Latin America

Contacts sought:

Manufacturer's agent – distributor

CONVOYEURS B.M.G. INC.

Contact

Mr. Jean Bédard
President and CEO

E-mail: jbedard@convoyeursbmg.com

Website: www.convoyeursbmg.com

1533, rue Savoie

C.P. 452

Plessisville (Québec) G6L 3M2

CANADA

Telephone: (819) 362-3294

Fax: (819) 362-1340

Sectors	Products and services
Waste • Treatment systems, equipment and material	• Equipment for treating recyclable material • Steel belt conveyors • Flight conveyors • Rotary screens • Disk separators • Rubber belt conveyors

Description of the business

Founded in 1995, Convoyeurs B.M.G. Inc. specializes in designing, manufacturing and installing handling equipment for recyclable material.

International presence	Fields of application
• United States (West) • United States (Northeast)	• Forestry and silviculture • Environment (industry) • Metallurgy • Mines

Business opportunities

New geographic markets actively sought:

France – United Kingdom – Netherlands

Contacts sought:

Manufacturer's agent – distributor

CSI ENVIRONNEMENT

Contact

Mr. Serge Coderre
President

E-mail: ceaeq@menv.gouv.qc.ca
Website: none

2700, rue Einstein, bureau E-2-220
Sainte-Foy (Québec) G1N 3Y7
CANADA

Telephone: (418) 643-1301
Fax: (418) 528-1091

Sectors	Products and services
Agro-environment Air Climate change Water Environmental assessment and management Hazardous materials Waste	• Environmental management • Environmental analysis • Helping foreign public and private organizations acquire expertise in environmental matters

Description of the business

CSI Environnement was founded in 1998 under the provisions of Québec's Cooperatives Act. It is a private mixed-ownership corporation composed of private companies and government agencies, operating as a consortium with a board of directors. Its vision: Synergy between government and private enterprise to promote successful exports of expertise from Québec's environment industry. Its mission: Exporting Québec and Canadian expertise in the fields of environmental analysis and management is the raison d'être of this joining of forces.

The mission of CSI Environnement is to provide its international clientele with the most comprehensive and highest quality products and services in the field of environmental management. From a business standpoint, CSI Environnement banks on the expertise of its members and partners in enforcing the principles of sustainable development.

International presence	Fields of application
• Chile • Morocco • Eastern Europe • South America • Africa	• Biotechnology (agro, bio, environment) • Industry - Agri-food - Environment - Pulp and paper - Plastic - Textiles • Energy (generation and distribution) • Mines • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:

South Africa – Africa – Latin America – Chile – Paraguay – Romania

Contacts sought:

Transfer of technology – Technical assistance for carrying out projects

D & G ENVIRO-GROUP INC.

Contact

Mr. Patrick Gillespie
President

E-mail: patrickg@dgenviro.com
Website: www.dgenviro.com

1819, boul. René-Lévesque Ouest, bureau 310
Montréal (Québec) H3H 2P5
CANADA

Telephone: (514) 932-1688
Fax: (514) 932-1911

Sectors	Products and services
Air - Noise and odours Water - Consulting services - drinking water - Consulting services – wastewater Environmental assessment and management - Environmental assessment and auditing Waste - Consulting services Soil and groundwater - Purification and treatment of soil - Purification and treatment of groundwater - Mines tailings and contaminated sediments	- Phase I and Phase II Environmental Site Assessment - Due diligence environmental site assessment - Contaminated site remediation (Phase III ESA) - Environmental risk evaluation and environmental liability insurance assessment - Hydrological services necessary for groundwater supplies - Geotechnical services - Environmental management services (permitting, emergency response plans, policies and procedures)

Description of the business

D&G Enviro-Group (D&G) was founded in Montréal in 1989. The company offers personalized, high quality environmental engineering, management and consulting services to a diverse clientele that includes large, medium and small industries, commercial enterprises, professional service providers such as legal firms and financial service institutions, as well as proprietors of residential properties. Its consulting personnel includes certified engineering and geology professionals (licensed in Canada and the USA) and expert scientists in unregulated professions.

International presence	Fields of application
- Canada - United States (Northeast)	- Industry - Chemistry - Environment - Textiles - Construction (buildings, renovation and major projects) - Geomatics - Mines - Government services (states and municipalities) - Financial services

Business opportunities

New geographic markets actively sought:
Canada – United States of America

Contacts sought:
Contact the company

DAGUA INC.

Contact

Mr. Simon Leclerc
Business Development

E-mail: sleclerc@dagua.com

Website: www.dagua.com

1281, boul. Industriel
Granby (Québec) J2J 2B8
CANADA

Telephone: (450) 378-2666

Fax: (450) 378-1978

Sectors	Products and services
Water • Drinking water – treatment and supply systems, and material	• Prefabricated water treatment plants that do not use chemical products

Description of the business

For more than 10 years, Dagua has been marketing and manufacturing drinking water treatment systems. Since 2002, Dagua markets chemical-free water treatment plants mainly to municipalities. The DaguaFlo technology, recognized by the Québec Government in 2003 and 2004, has achieved performances that are among the best in the industry. Dagua is also present in international markets through commercial agents.

Dagua markets prefabricated water treatment plants that do not use chemical products to communities that are not connected to a distribution network. The plants can be delivered with or without their own building. They treat non-salty surface waters. Even in heavily polluted raw waters, the treated water will meet all criteria set by the Ministry of the Environment. These plants are simple to operate and very cost effective given their efficiency, their autonomy and the lack of chemical products in the treatment process.

International presence	Fields of application
Contact the company	• Environment (industry) • Science and technology (equipment) • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:

Africa – Near East – Asia – Europe

Contacts sought:

Distributor – industrial agreement – sales intermediary

DDH ENVIRONNEMENT LTD.

Contact

Mr. André D'Aragon
Vice-President

505, boulevard René-Lévesque Ouest, 8^e étage
Montréal (Québec) H2Z 1Y7
CANADA

E-mail: info@ddh-env.com
andre.daragon@ddh-env.com
Website: www.ddh-env.com

Telephone: (514) 398-0544
Fax: (514) 398-0545

Sectors	Products and services
Air Water Environmental assessment and management Hazardous materials Waste Soil and groundwater	• Contaminated site management - all services • Environmental management - all services • Risk management - all services

Description of the business

DDH Environnement Ltd. has been providing environmental consulting services to numerous companies and organizations in the private and public sectors. Its team is composed of 30 professionals with various backgrounds, such as engineers, geologists, hydrogeologists, biologists, chemists and geographers. Professional services can be provided in French, English and Spanish. Mission: Contributing to the growth of the client's business while respecting its obligations and commitments towards the community and the environment.

International presence	Fields of application
• Africa • Senegal • Mali • Burkina Faso • Tunisia • Algeria • Morocco • Democratic Republic of the Congo • Central America • Honduras • Trinidad and Tobago • France • United States of America	• Biotechnology (environment) • Construction (buildings) • Energy (generation and distribution) • Forestry and silviculture • Geomatics • Industry: chemistry, environment, metallurgy, pulp and paper, plastics, pharmaceuticals and transportation • Mines • Safety and financial services • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:
Africa – Central America

Contacts sought:
Partnership with local firm

DEGRÉMONT LTD

Contact

Mr. André Léger
President

1375, route Transcanadienne, bureau 400
Dorval (Québec) H9P 2W8
CANADA

E-mail: info@degremont.com

Website: www.degremont.ca

Telephone: (514) 683-1200

Fax: (514) 683-1203

Sectors	Products and services
Water • Drinking water - treatment systems and material • Wastewater - treatment systems and material	• Equipment and processes treating: - Water - Wastewater - Sludge • Design, manufacturing, installation, start-up and commissioning, spare parts and after-sale service of water and wastewater treatment plants

Description of the business

Since its creation, Ondeo Degrémont Ltd., affiliated with the Suez Group, has been known as the internationally acknowledged specialist in water treatment. In the last 45 years, Degrémont Ltd. has built nearly 300 municipal facilities and more than 150 industrial facilities of all sizes in Canada.

The company provides its clients with economical and performance-oriented solutions for producing drinking water and treating industrial and urban wastewater. With its team of specialists, Degrémont is in a position to provide new solutions, such as complete automation of treatment stations, and innovative processes, such as methanization of water, biological filtration and denitrification.

International presence	Fields of application
• China • Dominican Republic • Venezuela • Morocco • Jordan • Russia • Haiti • United States of America • Canada	• Chemistry (industry) • Energy (generation and distribution) • Environment (industry) • Metallurgy • Mines • Pulp and paper • Pharmaceuticals • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:

West Indies – India

Contacts sought:

Direct contact with clientele (businesses and governmental authorities)

DESSAU-SOPRIN INC.

Contact

Mr. Jean-Pierre Pelletier
Vice-President – International Development,
Environment

E-mail: jean-pierre.pelletier@dessausoprin.com

Website: www.dessausoprin.com

1200, boul. Saint-Martin Ouest, bureau 300
Laval (Québec) H7S 2E4
CANADA

Telephone: (514) 281-1010

Fax: (450) 281-1060

Sectors	Products and services
Air - Noise and odours - Air treatment – indoors and assessment Climate change Water - Consulting services – drinking water - Consulting services - wastewater Environmental assessment and management - Environmental assessment and auditing - Environmental management systems (e.g.: ISO 14000) Waste - Consulting services Soil and groundwater - Purification and treatment	- Risk analysis - Environmental auditing and environmental studies - Solid, liquid and hazardous waste management studies - Water, air quality and hydrogeological studies - Land-use planning and development - Acoustical and seismic studies - Contaminated site restoration services - Sludge management services - Environmental management - Data collection, monitoring and control - Environmental training - Environmental impact studies - Research and development services - Waste management services

Description of the business

Dessau-Soprin has over 80 years of experience and employs almost 1000 people. Through its complementary specialties and innovative approach, Dessau-Soprin strives to promote environmental protection and sustainable development.

Dessau-Soprin offers a wide range of environmental services to clients in the private, public and parapublic sectors. Its professionals draw on their knowledge of recognized methods and new trends, notably in the areas of water resource management, soil decontamination, air pollution control, waste management, environmental impact assessment, and environmental management systems, as well as social and economic analysis.

International presence	Fields of application
- Asia - Africa - Latin America	- Biotechnology (environment) - Construction (major projects) - Industry: chemistry, environment, energy, geomatics and transportation - Multisectoral - Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:

Consolidation of existing markets: Asia – Africa – Latin America

Contacts sought:

Direct sales

DURPRO LTD

Contact

Ms. Sharon Durepos
Vice-President – Marketing and Sales

255, rue Montcalm Nord
Candiac (Québec) J5R 3L6
CANADA

E-mail: sdurepos@durpro.com

Website: www.durpro.com

Telephone: (450) 659-7781

Fax: (450) 659-0805

Sectors	Products and services
Water • Wastewater – treatment systems and material • Drinking water – treatment and supply systems, and material	• Reverse osmosis machines and systems • Ozone generators and systems • Dur-<i>flote</i> dissolved air flotation clarifiers • Self-cleaning automatic filters – Amiad and Filtomat • Bag and cartridge filters • Water softeners • Filters: carbon, sand, greensand, diatomaceous earth • Media: resins, activated carbon

Description of the business

Durpro was established in 1980 to offer clear solutions for providing potable water and re-useable recycled industrial water by integrating applicable reliable technologies including clarification, filtration, membrane filtration (reverse osmosis, nanofiltration, etc.), activated carbon absorbance, etc. to industries and later to small towns and villages. Durpro offers equipment and the technical guidance required to assist in the installation and operation of this equipment.

Specialized equipment manufactured by Durpro includes: reverse osmosis machines and systems, ozone generators and systems, Dur-*flote* dissolved air flotation clarifiers. Durpro also offers skid assembled filtration packages incorporating Filtomat and Amiad automatic self-cleaning filters, as well as bag and cartridge filters.

International presence	Fields of application
• United States • Mexico	• Multisectoral • Pulp and paper • Environment (industry) • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:

Contact the company

Contacts sought:

Manufacturer's agent – sales intermediary – distributor – industrial agreement

EAGLEBROOK INC. OF CANADA

Contact

Mr. André Beaubien
Vice-President

3405, route Marie-Victorin
Varennnes (Québec) J3X 1T6
CANADA

E-mail: info@eaglebrook.com

Website: www.eaglebrook.com

Telephone: (450) 652-0665

Fax: (450) 652-7343

Sectors	Products and services
Water	• Inorganic coagulants used in the treatment of water and wastewater

Description of the business

Eaglebrook Inc. is a manufacturer of inorganic iron- and aluminum-based coagulants. The business, established in Varennnes since 1988, also has plants in Ontario, in Ottawa and Brantford.

Iron or aluminum salts are used to treat drinking water and wastewater by a large number of municipalities and industries in Québec and Canada.

International presence	Fields of application
Worldwide presence ensured by the head office, Kemira, of Finland	• Government services (states and municipalities) • Multisectoral • Manufacturing industries

Business opportunities

New geographic markets actively sought:

Contact the company

Contacts sought:

Contact the company

ECONOLER INTERNATIONAL INC.

Contact

Mr. Pierre Langlois
President

160, rue Saint-Paul, bureau 200
Québec (Québec) G1K 3W1
CANADA

E-mail: planglois@econolerint.com

Website: www.econolerint.com

Telephone: (418) 692-2592

Fax: (418) 692-4899

Sectors	Products and services
Climate change • Energy efficiency • Services related to climate change • Transformation and reduction of GHGs	• Consulting services in: - Energy efficiency - Renewable energy - Energy service companies (ESCO) - Kyoto mechanisms

Description of the business

Econoler International is a renowned Canadian firm specializing in the development and implementation of energy efficiency and renewable energy projects. For the last 20 years, Econoler International has been active around the world in the creation and development of ESCO activities, demand-side management, equipment and building codes and a number of other energy-efficiency related projects in the private and institutional sectors.

Econoler International offers exceptional know-how, suited to the specific needs of its partners and clients, through studies, counselling services, know-how transfers, capacity building, financing mechanisms as well as the development and implementation of projects and programs.

International presence	Fields of application
• Africa • Latin America • South America • Saudi Arabia • Asia • Bahrain • Balkan states • Benin • Bulgaria • Canada • Croatia • United Arab Emirates • Haiti • India • Israel • Lebanon • Lithuania • Madagascar • Maghreb • Malaysia • Portugal • Romania	• Construction (renovation, buildings and major projects) • Energy (generation and distribution) • Industry - Environment - Pulp and paper - Plastics - Plastics processing • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:

Africa – Latin America – Asia – Europe

Contacts sought:

Direct sales – transfer of technology

ECOSFERA INC.

Contact

Mr. Paul-André Dastous
Director

4065, rue de l'Auvergne
Sherbrooke (Québec) J1H 5H3
CANADA

E-mail: padastous@ecosfera.ca

Website: www.ecosfera.ca

Telephone: (819) 846-4994

Fax: (786) 513-8237

Sectors	Products and services
Air Climate change Water Environmental assessment and management	• Training in environmental and operating procedures • Pollution prevention • Environmental analysis and assessments • Environmental management

Description of the business

Ecosfera's mission is to help protect the environment, firstly, through better management of technology and natural and human resources, and secondly, through the promotion and application of preventive measures for industries, companies and institutions.

The Ecosfera team provides state-of-the-art services in the environmental field, including employee training, prevention and reduction of pollution at the source, and environmental studies. The hard-working and conscientious professionals on Ecosfera's highly qualified team provide the expertise to help clients achieve their objectives.

International presence	Fields of application
• Mexico	• Biotechnology (environment) • Environment (industry) • Government services (states and municipalities) • Industrial subcontracting

Business opportunities

New geographic markets actively sought:

Mexico

Contacts sought:

Industrial agreement

ÉCOTECH INC.

Contact

Mr. Jean-Pierre Morissette
President

E-mail: info@ecotechcedra.com
Website: www.ecotechcedra.com

140, chemin des Raymond
Parc Industriel
Rivière-du-Loup (Québec) G5R 5X8
CANADA
Telephone: (418) 862-6677
Fax: (418) 862-2026

Sectors	Products and services
Agro-environment Environmental assessment and management Waste	• Composting systems, equipment and know-how • Pre-compost specially formulated for forestry biomass • Compost-activators for treating hydrocarbon contaminated soils

Company Description

Écotech Inc. is located in Rivière-du-Loup, in Quebec's largest zone of developed peatlands. Significant quantities of sphagnum peat moss are used as a raw material in the company's various manufactured products. Since it began operations in 1994, Écotech has been involved in production, marketing, and research and development in the field of composting and compost.

Écotech's commercial connections with North American leaders in the field of professional ornamental horticulture place the company front and center as a manufacturer of composts and other specialized products. Over the last three years, the firm has also carried out a number of research and development projects in various fields related to composting.

International presence	Fields of application
• United States (Northeast) • Canada • Latin America	• Agriculture and fisheries • Agri-food • Environmental biotechnology • Environment (industry) • Forestry and silviculture • Government services (states and municipalities) • Industrial subcontracting

Business opportunities

New geographic markets actively sought:

United States of America – France – United Kingdom – Netherlands – Italy – Costa Rica – Honduras

Contacts sought:

Manufacturer's agent – distributor – transfer of technology – industrial agreement – joint venture

ÉEM INC.

Contact

Mr. Paul Maclean
President

E-mail: info@eem.ca
Website: www.eem.ca

6104, rue Sherbrooke Ouest
Montréal (Québec) H4A 1Y3
CANADA

Telephone: (514) 481-3401
Fax: (514) 481-4679

Sectors	Products and services
Environmental assessment and management	• Environmental and integrated management systems • Specialized consulting services • Development and implementation of environmental management systems (EMS) • Certificates and approvals • Regulatory guidance • Environmental training • Environmental site assessments • Environmental auditing • Environmental impact assessments

Company Description

ÉEM Inc. is a highly reputable and well-established environmental management consulting firm. Since its inception in 1988, this small and flexible company has striven to differentiate itself by providing timely, high quality services.

ÉEM Inc. provides high quality environmental management consulting services through its highly skilled and effective team of professionals. The scope of its expertise and the recognized certifications of its staff have enabled the firm to provide clients with solutions for hundreds of projects.

International presence	Fields of application
• United States of America • Mexico • Venezuela • Bermuda • Thailand • Cameroon	• Environment (industry) • Government services (states and municipalities) • Multisectoral

Business opportunities

New geographic markets actively sought:
Mexico

Contacts sought:
Direct contact with clientele

ELCOTECH TECHNOLOGIES INC.

Contact

Mr. Pierre Bastien
President

E-mail: pbastien@elcotech.ca

Website: www.elcotech.ca

410, rue Pépin
Sherbrooke (Québec) J1L 2Y8
CANADA

Telephone: (819) 347-2481

Fax: (819) 347-2480

Sectors	Products and services
Water • Sludge (municipal, industrial and agricultural) - treatment systems and material • Wastewater - treatment systems and material	• The Electro-Dehydrator: an ecological technology for dewatering wastewater treatment biosolids without adding any chemicals

Description of the business

Established in February 2001 and currently employing a staff of some 10 employees, Elcotech specializes in the design, development and sale of innovative products for wastewater treatment and sludge disposal.

Elcotech's equipment is designed to make it possible to meet the customer's profitability objectives by reducing sludge treatment and management costs as well as meeting environmental obligations. It takes into account the physical constraints of storage capacity, spreading and burying.

Advantages: up to 30% dryness, volume reduction of 50% or more, sludge sterilization and treatment product recycling (coagulant, polymers).

International presence	Fields of application
Under development	• Agri-food • Biotechnology (agro) • Environment (industry) • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:

United States of America – Europe

Contacts sought:

Direct sales – distributor – sales office abroad – sales intermediary – industrial agreement

ENERKEM TECHNOLOGIES INC.

Contact

Mr. Esteban Chornet
President

375, rue de Courcellette, bureau 900
Sherbrooke (Québec) J1H 3X4
CANADA

E-mail: enerkem@enerkem.com
vchornet@enerkem.com
Website: www.enerkem.com

Telephone: (819) 569-4888
Fax: (819) 569-8411

Sectors	Products and services
Waste • Treatment systems, equipment and material Climate change • Energy efficiency	• BIOSYN process • FIRST technology (Feedstock Impregnation and Rapid Steam Treatment) for aqueous/steam fractionation • Research and development

Company Description

Stimulated by a portfolio of international projects and partnerships, as well as by the environmental drive that emerged from the Rio and Kyoto summits, Enerkem Technologies aims at becoming a global producer of green energy & green commodities. Today's ongoing move toward sustainable waste management and the ensuing progress in the emerging waste-to-energy sector require Enerkem to develop and maintain a competitive edge in the world marketplace. Enerkem's continuous R&D of novel technologies offers an economically viable approach, not only to the world's waste management problems, but also for the clean energy market.

Enerkem, a Kemestrie subsidiary founded in 1998, currently has a portfolio of four processes covered by eight patents. The company's technology platform is anchored in an international R&D network with focal points at Université de Sherbrooke (Canada) and Kemestrie Inc., Enerkem's parent company specializing in process scale-up. Enerkem is also extending its R&D efforts to the development of a new generation of technologies combining the gasification of waste and biomass with the production of electricity via fuel cells.

International presence	Fields of application
• United States of America • Spain	• Biotechnology (environment) • Multisectoral • Environment (industry) • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:
Contact the company

Contacts sought:
Contact the company

ENVIROGAIN

Contact

Mr. Jocelyn Douhéret
Manager – Market Development

1112, boul. de la Rive-Sud, bureau 210
Saint-Romuald (Québec) G6W 5M6
CANADA

E-mail: jocelyn.douheret@envirogain.com

Website: www.envirogain.com

Telephone: (418) 834-2640

Fax: (418) 839-1419

Sectors	Products and services
Agro-environment Water Wastewater – treatment systems and material	- Biofertile® solutions: comprehensive hog manure treatment - Polipur® eletrotechnology: agro-industrial and municipal wastewater electropurification

Description of the business

Founded in 1999, Envirogain is a company developing and commercializing technological solutions to treat manure (Biofertile®) and electrotechnology for agro-industrial and municipal wastewater treatment (Polipur®). With a 12-person multidisciplinary team (agronomists, engineers, chemists, technicians), Envirogain is also working with commercial partners in France, Ontario and the US Midwest.

Biofertile® is a comprehensive process that includes an aerobic bioreactor and filtration equipment to totally purify the hog manure liquid phase and to concentrate nutrients in a deodorized biofertilizer representing 15% of the original volume. Polipur® is equipment that purifies wastewater by simultaneous electrocoagulation, electroflotation and electrooxydation caused by water electrolysis and solubilization of steel plates plugged in an electrical power source.

International presence	Fields of application
United States (Northeast)	Biofertile® - Agriculture - Environment Polipur® - Environment (industry) - Multisectoral

Business opportunities

New geographic markets actively sought:

Biofertile®: Brazil – Canada – United States of America – Spain

Polipur®: Canada – United States of America – France – Europe

Contacts sought:

Biofertile®: Sales intermediary – transfer of technology

Polipur®: Manufacturer's agent – distributor – sales intermediary

ENVIRONMENTAL REMEDIATION EQUIPMENT E.R.E. INC.

Contact

Ms. Diana Trasente
Manager

E-mail: sales@ereinc.com

Website: www.ereinc.com

8529, rue Lafrenaye
Montréal (Québec) H1P 2B3
CANADA

Telephone: (514) 326-8852

Fax: (514) 326-8961

Sectors	Products and services
Air Wastewater Soil and groundwater	• Remediation equipment: treatment of floating hydrocarbons, volatile organic compounds, dense non-aqueous phase liquids as well as contaminated soils. • Filtration/separation & industrial treatment, from filter bags and media to high tech filtration systems, • Pure Sample catalog • Equipment rental

Description of the business

With the mission of keeping pollution under control, Environmental Remediation Equipment Inc. (ERE) is an environmental specialist in the areas of site remediation and wastewater treatment as well as in equipment required for sampling and monitoring air, water and soil. The company continues to grow into the future, providing innovative, cost-effective technologies and solutions for its clients' environmental needs.

International presence	Fields of application
• Italy • France • United States of America • Brazil • Greece	• Environment (industry) • Pharmaceuticals (industry) • Government services (states and municipalities) • Multisectoral • Chemistry and petrochemistry • Manufacturing industries

Business opportunities

New geographic markets actively sought:

Germany – Argentina – India – United Arab Emirates – South Africa – China – Hong Kong

Contacts sought:

Direct sales – distributor – sales intermediary

E.S.A. ENVIRONMENT INC.

Contact

Mr. Germain Thibeault
President and CEO

205, rue Léger
Sherbrooke (Québec) J1L 2H4
CANADA

E-mail: sherbrooke@esa.qc.ca
Website: www.esa.qc.ca

Telephone: (819) 566-4020
Fax: (819) 566-2389

Sectors	Products and services
Water • Consulting services – wastewater • Consulting services – drinking water Waste Soil and groundwater	• Characterization of industrial and municipal wastewater • Wastewater flow measurement • Validation of Parshall and Palmer-Bowlus flumes, weirs and flow regulators • Sewage system diagnostics and studies

Description of the business

E.S.A. Environment is the only team of dedicated professionals with more than 25 years of expertise in wastewater characterization and flow measurement. Its team specializes in industrial and municipal wastewater and provides comprehensive, defensible data used to assess, monitor, repair and improve wastewater flow management systems. E.S.A. Environment's clients benefit from a fully integrated state-of-the-art fleet of vehicles, allowing for fast, accurate and safe on-site actions.

International presence	Fields of application
• South America (punctual)	• Government services (states and municipalities) • Multisectoral • Manufacturing industries

Business opportunities

New geographic markets actively sought:

United States of America – Mexico – Central America – South America – Africa – Europe

Contacts sought:

Direct sales (in the United States of America) – transfer of technology to local firm (in other markets)

ENVIROSERVICES INC.

Contact

Mr. Serge Coderre
President

E-mail: gen@enviroservices.qc.ca
Website: www.enviroservices.qc.ca

589, rue Saint-Jean-Baptiste
Terrebonne (Québec) J6W 4R2
CANADA

Telephone: (450) 651-9332
Fax: (450) 651-9333

Sectors	Products and services
Water • Consulting services – wastewater Soil and groundwater • Purification and treatment of soil • Purification and treatment of groundwater • Contaminated sediments Environmental assessment and management • Environmental assessment and auditing • Environmental management systems (e.g.: ISO 14000)	• Training • Flow measurement • Sampling and analysis • I/I studies • Storm-water overflow studies • Environmental monitoring • Dispersion cones

Description of the business

With an enviable reputation in the field of water technology since 1979, Enviroservices is recognized as a leader in providing environmental engineering services to government and industry.

Enviroservices offers highly specialized services in the emerging sector of environmental management, giving access to a wide range of additional expertise.

International presence	Fields of application
• Chile • Morocco • Eastern Europe	• Industry - Chemistry - Environment - Pulp and paper - Plastics - Metallurgy • Government services (municipal, provincial, federal) • Textiles • Mines • Biotechnology (environment)

Business opportunities

New geographic markets actively sought:

Africa – Morocco – Chile – South America – Eastern Europe (Romania and Poland)

Contacts sought:

Partnership in carrying out projects

FERTI-VAL INC.

Contact

Mr. Maurice Labbé
President and CEO

800, chemin du Parc Industriel
Bromptonville (Québec) J0B 1H0
CANADA

E-mail: malabbe@ferti-val.com

Website: www.ferti-val.com

Telephone: (819) 566-5103

Fax: (819) 566-7903

Sectors	Products and services
Waste • Treatment systems, equipment and material Soil and groundwater	• Composting of municipal and industrial waste • Restoration of mining sites • Recycling of construction and demolition waste • CIS composting system

Description of the business

Founded in 1993, Ferti-Val's mission is to recover waste materials and transform them into high quality materials. Ferti-Val, a firm employing about fifty people, is a Canadian leader in the composting field.

In 2004, Ferti-Val designed an internationally unique integrated composting system, which is in the process of being patented. With the CIS system, Ferti-Val's objective is to set up composting platforms near urban centres across Canada and the USA.

International presence	Fields of application
• United States of America	• Environment (industry) • Government services (states and municipalities) • Pulp and paper (industry) • Industrial subcontracting

Business opportunities

New geographic markets actively sought:

United States of America

Contacts sought:

Contact the company

FLEXTOR INC.

Contact

Mr. Michael Dos Santos
President

61, chemin du Tremblay
Boucherville (Québec) J4B 7L6
CANADA

E-mail: m.dossantos@flextorinc.com

Website: www.flextorinc.com

Telephone: (450) 449-9882

Fax: (450) 449-9883

Sectors	Products and services
Air • Air treatment – outdoors	• Dampers and expansion joints for industrial air systems

Description of the business

Flextor Inc. was founded in 1995 and, since its beginnings, has been working on designing and manufacturing dampers and expansion joints for air treatment systems. The company has sold its products to industries in more than 20 countries, especially the United States.

International presence	Fields of application
• United States of America • South America • Europe • Australia • Middle East	• Multisectoral • Manufacturing industries • Construction (buildings, renovation and major projects) • Environment (industry)

Business opportunities

New geographic markets actively sought:

United States of America – South America – Europe – Australia – Middle East

Contacts sought:

Direct sales

FORAMEC INC.

Contact

Mr. Jacques Ouzilleau
President

70, rue Saint-Paul, 2^e étage
Québec (Québec) G1K 3V9
CANADA

E-mail: quebec@foramec.qc.ca

Website: www.foramec.qc.ca

Telephone: (418) 692-4828

Fax: (418) 692-5826

Sectors	Products and services
Environmental assessment and management • Environmental assessment and auditing • Environmental management systems (e.g.: ISO 14000)	• Conducting environmental impact assessments • Designing site layout, developing plans and specifications, and monitoring work • Monitoring and producing efficiency reports • Designing and monitoring environmental management plans

Description of the business

Foramec, an environmental consulting firm, offers its expertise to public and private organizations carrying out natural resource development projects where biodiversity must be preserved. Foramec has almost 500 projects to its credit since its foundation in 1985. Its team of professionals boasts over twenty years of experience in carrying out environmental studies. Foramec places a premium on the quality of the products and services it provides and has developed and uses an ISO 9001(2000) and BNQ compliant quality assurance system that it applies to all its areas of operation.

Foramec's expertise is in such complementary fields as biology, botany and wetlands, geography, forestry, cartography and geomatics. It is particularly known for its work in botany and plant ecology, animal ecology and wildlife habitats, rare species studies, forest ecology and land reclamation, impact studies and environmental assessments, monitoring and environmental audits, as well as geomatics and cartography.

International presence	Fields of application
Under development	• Agriculture and fisheries • Biotechnology (environment) • Environment (industry) • Forestry and silviculture • Geomatics • Mines • Government services (states and municipalities) • Tourism • Transportation (rail, public transit and ground)

Business opportunities

New geographic markets actively sought:

Brazil – Chile – Argentina

Contacts sought:

Consortium – subcontracting agreement

FOURNIER INDUSTRIES INC.

Contact

Mr. Serge Fournier
Manager – Sales and Development
(rotary presses)

E-mail: s.fournier@fournierindustries.com
Website: www.fournierindustries.com

3787, boul. Frontenac Ouest
Thetford Mines (Québec) G6G 2B5
CANADA

Telephone: (418) 423-4241
Fax: (418) 423-7366

Sectors	Products and services
Water • Sludge (municipal, industrial and agricultural) - treatment systems and material Air	• "Rotary press" dewatering equipment • Polymer preparation system • Conveyor • Silo • Tank • Hopper

Description of the business

Established in 1959, Fournier Industries Inc. has grown into more than a metal processing firm as a result of its skilled staff and its quality products and services. Industries Fournier is proud of the trust it inspires in its customers and its success on domestic and international markets. The company is also at the forefront of new technology. There are 135 employees working at the main factory located in Thetford Mines (Québec).

In addition to its original markets in the mining and metallurgy sectors and the handling equipment industry, Industries Fournier has, over time, developed new markets, in areas such as robotized and automated systems. Most important is the environmental sector, notably due to the introduction of the rotary press, used to dewater municipal and industrial sludge.

International presence	Fields of application
• United States of America • Japan • New Zealand • Canada	• Agriculture and fisheries • Agri-food • Metallurgy (industry) • Mines • Pulp and paper • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:
China

Contacts sought:
Direct sales – manufacturer's agent – distributor

GEDDEN INC.

Contact

Mr. Martin Clermont
President

116, rue Desjardins
Beloeil (Québec) J3G 5Z5
CANADA

E-mail: info@gedden.com
martin@gedden.com
Website: www.gedden.com

Telephone: (514) 990-2124
Fax: (450) 446-8157

Sectors	Products and services
Hazardous materials Waste	• Development of environmental management intranets • Marketing and operation of Service Internet Gedden (SIGTM)

Company Description

Gedden's goal is to be recognized in Québec and abroad as a leading operator and developer of IT-based environmental information systems, which can be used to help its clients achieve their objectives. Incorporated in 1997, Gedden Inc. is a private Canadian firm specializing in the management of data and information concerning residual hazardous materials (RHM), known as hazardous waste (HW).

Gedden's SIGTM online service keeps a daily activity management register of RHW/HW, including a follow-up on their generation, transportation and storage. It also provides management assessment and monitoring of all on-site activities for elimination, treatment, recycling, and energy generation purposes.

International presence	Fields of application
• United States of America • Mexico • Japan • France	• Government services (states and municipalities) • Manufacturing industries • Environment (industry) • Metallurgy • Multisectoral • Information technology

Business opportunities

New geographic markets actively sought:
China

Contacts sought:
Alliance for financing – distributor

GEOPHYSICS GPR INTERNATIONAL INC.

Contact

Mr. Réjean Paul
President

2545, rue Delorimier
Longueuil (Québec) J4K 3P7
CANADA

E-mail: gprmtl@videotron.ca
Website: www.geophysicsgpr.com

Telephone: (450) 679-2400
Fax: (450) 521-4128

Sectors	Products and services
Air Water Environmental assessment and management Waste Soil and groundwater	• Noise and vibration • Underground detection • Environment and contamination • Road and bridge evaluation • Concrete structure evaluation • Oil and gas exploration • Geology and geotechnics • Marine geophysics and hydrography • Airborne survey • Geophysical instruments

Description of the business

Geophysics GPR International Inc., founded in 1974, has a division in Toronto and many partnership agreements in Africa and South America. GPR's mission is to offer practical and efficient solutions for fast and affordable soil and subsoil studies that considerably reduce the need for expensive and uncertain drilling.

Geophysique GPR International Inc. relies on non-intrusive geophysical methods, which provide much more complete information. GPR has 20 employees in Canada and 30 employees throughout the world, all experts in their area of environmental geophysics. GPR's R&D has produced the "Microsis" system, an NDT instrument, the "Tisar" seismic resonance system and the "Helimager" heli-borne gradiometer system, all nondestructive surveying methods to serve the fields of civil, mining and oil engineering.

International presence	Fields of application
• United States of America • Europe • South America • Africa • India • Southeast Asia	• Agriculture and fisheries • Biotechnology • Industry: chemistry, environment, pulp and paper • Construction (buildings, renovation and major projects) • Energy (generation and distribution) • Mines • Government services (states and municipalities) • Transportation

Business opportunities

New geographic markets actively sought:
Africa – Latin America – Canada

Contacts sought:
Direct sales – transfer of technology

GOLDER ASSOCIATES LTD.

Contact

Mr. Robert Ferri
Executive Director

E-mail: rferri@golder.com
Website: www.golder.com

9200, boul. de l'Acadie, bureau 10
Montréal (Québec) H4N 2T2
CANADA

Telephone: (514) 383-6196
Fax: (514) 383-5332

Sectors	Products and services
Air • Odours • Noise • Air treatment – indoors and outdoors • Air treatment - assessment Water • Consulting services – drinking water • Consulting services – wastewater Environmental assessment and management Waste • Consulting services Soil and groundwater • Purification and treatment of soil – hydrocarbons • Purification and treatment of groundwater • Mines tailings and contaminated sediments	• Environmental consulting services and engineering, geotechnics and geomatics

Description of the business

Golder Associates represents the Québec expertise within Golder. Founded in Toronto in 1960, Golder has offices across Africa, Asia, Australia, Europe, North America and South America. Operating as an employee-owned group, it is one of the world's largest privately held firms in the fields of ground engineering and environmental science.

International presence	Fields of application
• South Africa • Asia • Australia • Europe • Canada	• Biotechnology (environment) • Environment (industry) • Geomatics • Mines

Business opportunities

New geographic markets actively sought:
French-speaking Africa

Contacts sought:
Contact the company

GROUP S.M. INTERNATIONAL INC.

Contact

Mr. Gérard Laganière
President

740, rue Galt Ouest, 2^e étage
Sherbrooke (Québec) J1H 1Z3
CANADA

E-mail: glaganiere@groupe-sm.com

Website: www.groupe-sm.com

Telephone: (819) 566-8855

Fax: (819) 566-0224

Sectors	Products and services
Agro-environment Air • Odours • Air treatment - outdoors and assessment Climate change Water • Consulting services – drinking water and wastewater Environmental assessment and management • Environmental assessment and auditing • Environmental management systems • Laboratory services Waste • Consulting services Soil and groundwater • Purification and treatment of soil, groundwater, mine tailings and contaminated sediments	• Land-use planning and development • Institutional strengthening and training • Environmental characterization • Environmental impact assessment • Waste management • Water resource management • Water treatment • Contaminated soil restoration • Environmental information system • Environmental monitoring and follow-up • Waste conversion • Environmental auditing

Description of the business

Group S.M., established in 1972, is a firm of experts in engineering and applied sciences specializing in the fields of transport, energy, urban development, agri-food, environment and quality management.

International presence	Fields of application
• Mexico • Dominican Republic • Ukraine • Brazil • Egypt • Czech Republic	• Agriculture and fisheries • Industry: agri-food, packaging and handling, environment, pulp and paper, pharmaceuticals, construction, energy and transportation • Biotechnology (agro, bio and environment) • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:

Africa – Algeria – Latin America – West Indies – Asia – Southeast Asia – Chile – China – Costa Rica – United States of America – Guatemala – Haiti – Honduras – Turks and Caicos – Indonesia – Iran – Israel – Jamaica

Contacts sought:

Direct sales – sales intermediary – transfer of technology – industrial agreement

GROUPE-CONSEIL ENTRACO INC.

Contact

Mr. Louis Archambault
President

1075, côte du Beaver Hall, bureau 200
Montréal (Québec) H2Z 1S5
CANADA

E-mail: entraco@entraco.ca
louis.archambault@entraco.ca
Website: www.entraco.ca

Telephone: (514) 954-8800
Fax: (514) 954-8818

Sectors	Products and services
Environmental assessment and management Hazardous materials Soil and groundwater	• Risk analysis • Environmental audits • Environmental management systems • Characterization and remediation of contaminated soil • Hydrogeological studies • Solid, liquid, and hazardous waste management studies • Environmental assessments and impact studies • Land-use planning and development and urban planning • Infographics

Description of the business

Groupe Conseil Entraco Inc. was established in 1982. It brings together a team of professionals and technicians working jointly in various fields of activity related to environmental management and environmental auditing. The company has 30 employees and generates annual sales of \$2 million. Roughly 8% of its revenue is derived from exports of its environmental management services.

International presence	Fields of application
• Vietnam • Afghanistan • Laos • Togo • Benin • Nicaragua • Iceland • Peru • Philippines	• Environment (industry) • Mines • Manufacturing industries • Multisectoral

Business opportunities

New geographic markets actively sought:
Contact the company

Contacts sought:
Transfer of technology

GROUPE DGE INTERNATIONAL

Contact

Ms. Sophie Gauvin
President

C.P. 36022
Sherbrooke (Québec) J1L 2L3
CANADA

E-mail: info@dgeinternational.ca

Website: www.dgeinternational.ca

Telephone: (819) 820-8881

Fax: (819) 820-8808

Sectors	Products and services
Environmental assessment and management	• Implementation and monitoring of ISO 14000 environmental management standards • Integration with ISO 9000 and OHSAS 18001 • Environmental training • Management system audits • Legal compliance audits • Environmental impact assessments • Environmental and social assessments for international partnership projects with CIDA's assistance

Description of the business

Groupe DGE International Inc. specializes in environmental management projects such as implementation of ISO 14000 environmental management systems, studies and audits, as well as financial assistance applications for viability studies and international project development. Groupe DGE International's multidisciplinary team of specialists has extensive knowledge and experience and has completed environmental projects in Québec as well as in Central and South America, Europe, and Asia.

International presence	Fields of application
• China • Romania • Mexico • Costa Rica	• Environment (industry) • Government services (States and municipalities) • Multisectoral

Business opportunities

New geographic markets actively sought:

China – Romania – Mexico – Costa Rica

Contacts sought:

Direct sales

GROUPE LAPERRIÈRE & VERREAULT INC.

Contact

Mr. Laurent Verreault
President and CEO

25, rue des Forges, bureau 420
Trois-Rivières (Québec) G9A 6A7
CANADA

E-mail: courrier@glv.com

Website: www.glv.com

Telephone: (819) 371-8265

Fax: (819) 373-4439

Sectors	Products and services
Water	• Liquid / solid separation equipment • Density separation equipment

Description of the business

Founded in 1975, GL&V is a world leader in liquid/solid separation technologies used in a large number of industrial, municipal and environmental processes. Its Process Group (Dorr-Oliver Eimco) offers a broad range of products and services for metal and ore processing, as well as industrial and environmental processes used in various other sectors such as chemicals, petrochemicals, food, pulp and paper, and energy.

The Water Treatment Group is focused on the development and worldwide marketing of process equipment used in the treatment of drinking water and wastewater. Through its Pulp and Paper Group, GL&V also specializes in the design and marketing of equipment for various stages of pulp and paper production. Finally, the Manufacturing Group specializes in the production of large custom-made parts for the company's other units and an external customer base involved mainly in the pulp and paper and energy sectors. GL&V employs some 1400 people and is present in 40 countries on six continents.

International presence	Fields of application
• Africa • Oceania • Latin America • Russia • Asia • Australia • United States of America • Europe • Eastern Europe • India • Middle East	• Agri-food • Mines • Industry - Chemistry - Environment - Metallurgy - Pulp and paper - Pharmaceuticals • Electricity • Energy (generation and distribution)

Business opportunities

New geographic markets actively sought:

Contact the company

Contacts sought:

Manufacturer's agent – sales office abroad – sales intermediary – industrial agreement

GROUPE RSW INC.

Contact

Mr. Jacques Mercier
Vice-President - Marketing and Business Development

E-mail: jacques.mercier@rswinc.com

Websites: www.rswinc.com
www.rswberoma.com

800, boul. René-Lévesque Ouest, bureau 2600
Montréal (Québec) H3B 1Z1
CANADA

Telephone: (514) 878-2621

Fax: (514) 397-0085

Sectors	Products and services
Climate change • Energy efficiency Water • Wastewater treatment Environmental assessment and management • Environmental assessment and auditing	• Engineering pre-feasibility, pre-investment and feasibility studies • Energy market and pricing studies • Economic and financial studies • Research and development • Preliminary and final design • Preparation of drawings, specifications and contract documents • Bid evaluation • Procurement services • Supervision, inspection of construction and equipment installation • Shop inspection and quality control • Construction and project management • Technical assistance, advisory services • Training and transfer of technology

Description of the business

Founded in 1970, Groupe RSW is among the top engineering consultants specializing in design, engineering, construction, environment, project management and training, applied to the energy, industrial, urban infrastructure, construction, environment, transportation and mining sectors. Groupe RSW has completed assignments in more than 43 countries and has current operations in Africa (Algeria, Senegal, Egypt, Nigeria), Central America (Mexico, Costa Rica, Guatemala), and Asia (India, Iran, Pakistan).

International presence	Fields of application
• Africa • Europe • Asia • Central America • South America	• Construction (buildings and major projects) • Industrial design • Energy (generation and distribution) • Industry: wood, environment, pulp and paper, transportation (public transit) • Mines • Government services (states and municipalities) • Tourism

Business opportunities

New geographic markets actively sought:

Any interested countries

Contacts sought:

Direct sales – sales intermediary – industrial agreement – consortium

GROUPE SOLROC

Contact

Mr. Aimé Bensoussan
President

8225, rue Mayrand, bureau 100
Montréal (Québec) H4P 2C7
CANADA

E-mail: solroc@solroc.com

Website: www.solroc.com

Telephone: (514) 737-6541

Fax: (514) 342-5855

Sectors	Products and services
Air Water Environmental assessment and management Waste Soil and groundwater	• Project design and management: environment, geotechnics, geology, solid waste management, contaminated site rehabilitation, hydrogeology, hydraulics (potable water supply, wastewater treatment) • Construction management and quality control • Products: - Snowfluent (Wastewater treatment in cold and isolated areas) - Toxic waste stabilization and neutralization by chemical fixation - ADM (Automatic Drill Monitoring) to measure boring parameters

Description of the business

The company, founded in 1982, offers multidisciplinary consulting services in earth sciences, hydraulics, the environment, solid waste treatment, and building inspection. It includes specialized departments in applied geotechnics, environmental characterization and remediation, and hydraulics. The company also acts as a contractor in piling and deep boring constructions. Groupe Solroc is involved in international development in Africa, the Maghreb, and Eastern Europe. This work is in line with sustainable development philosophy and practices. The company is committed to providing quality service and offering practicable solutions at affordable prices, based on an integrated and multisectoral approach.

The professional engineers and environmentalists of Groupe Solroc offer environmental project design and site management. Groupe Solroc also contributes to large feasibility studies at the international level. Knowledge of innovative products and keen discernment allow it to offer intelligent solutions in line with the geographical, topographical and cultural background of the populations affected.

International presence	Fields of application
• Algeria • Gabon • Senegal • Tanzania	• Agriculture and fisheries • Construction (buildings and major projects) • Environment (industry) • Mines • Government services (States and municipalities)

Business opportunities

New geographic markets actively sought:

South Africa – Mauritania – Burkina Faso – Maghreb – Italy – East Asia – Sri Lanka – Bulgaria
Romania – Poland

Contacts sought:

Direct sales – distributor – sales office abroad – transfer of technology – partnership agreement

GSI ENVIRONNEMENT INC.

Contact

Mr. Alain Boisvert
Business Development Manager,
Waste and Soil Management

E-mail: montreal@gsienv.ca

Website: none

1471, boul. Lionel-Boulet, bureau 20
Varenes (Québec) J3X 1P7
CANADA

Telephone: (450) 929-4949

Fax: (450) 929-1659

Sectors	Products and services
Agro-environment Water Environmental assessment and management Waste Soil and groundwater	• Consultant and specialized contractor in the environmental field (water, air, waste) • Energy removal and conversion • Sludge conditioning and dehydration • Conversion and recycling of organic waste • Water and waste treatment • Treatment of contaminated soil, material and other products • Laboratory analysis • Communications and environmental management

Company Description

GSI Environnement is a service and project management firm in the environmental sector. Its expertise is primarily in the integrated management of solid and liquid waste, soil, and contaminated matter.

GSI handles all stages of environmental projects, from research to the construction of environmental structures. Services include the analysis, design and demonstration of technologies, consulting, complete waste management, and the sale and installation of specialized equipment.

International presence	Fields of application
• United States of America • Chile	• Agriculture • Agri-food • Biotechnology (agro, bio and environment) • Wood • Chemistry (industry) • Construction (major projects) • Energy (generation and distribution) • Environment (industry) • Mines • Pulp and paper (industry) • Government services (states and municipalities) • Industrial subcontracting

Business opportunities

New geographic markets actively sought:

Contact the company

Contacts sought:

Contact the company

H. FONTAINE LTD.

Contact

Mr. François Bédard
Vice-President – Business

1295, rue Sherbrooke
Magog (Québec) J1X 2T2
CANADA

E-mail: info@hfontaine.com

Website: www.hfontaine.com

Telephone: (819) 843-3068

Fax: (819) 843-4339

Sectors	Products and services
Water • Wastewater - treatment systems and material • Drinking water – treatment and supply systems, and material	• Valves • Stainless steel and aluminum wall-mounted gates • Diversion, overfall sluice and telescopic valves • Traditional and inverted dampers • Sluice gates • Stop logs • Roller gates • Bulkheads • Radial gates • Sector gates

Company Description

Founded in 1964, H. Fontaine Ltd. possesses vast experience in the fields of water and cleanup. The company has developed various products recognized for their ruggedness and ease of installation and maintenance. H. Fontaine has 150 employees and over 80% of its output is destined for export markets.

The firm has acquired unique expertise in the design and manufacture of pumping and flow regulation equipment as a result of the extensive resources earmarked for research and development.

International presence	Fields of application
• United States of America • Latin America • Southeast Asia • Europe • Maghreb • Middle East	• Environment (industry) • Energy (generation and distribution) • Pulp and paper • Construction (major projects) • Chemistry and petrochemistry

Business opportunities

New geographic markets actively sought:

Asia – Australia – India – Maghreb – Middle East – Near East

Contacts sought:

Direct sales – manufacturer's agent – sales intermediary

H₂O INNOVATION

Contact

Mr. Guy Goulet
President

420, boul. Charest Est, bureau 240
Québec (Québec) G1K 8M4
CANADA

E-mail: info@h2oinnovation.com

Website: www.h2oinnovation.com

Telephone: (418) 688-0170

Fax: (418) 688-9259

Sectors	Products and services
Water • Wastewater – treatment systems and material • Drinking water – treatment and supply systems, and material	• Membrane filtration for treatment of drinking water, wastewater and industrial process water • Desalination unit (reverse osmosis) • Bioreactors for wastewater treatment (RBR) • Various equipment

Description of the business

H₂O Innovation's mission is to design, develop and market new technologies for the water treatment industry, while remaining committed to providing environmentally friendly solutions for the Canadian and international markets. H₂O Innovation has established a strategic platform for the production and marketing of CMS technology by becoming the major shareholder of Darv-Eau Inc., a leader in the membrane filtration industry in Canada.

Simultaneously, H₂O Innovation is currently involved in Research and Development of an innovative technology based on the concept of centrifugal membrane filtration (CMS Project), in partnership with a highly qualified and recognized team of professionals from the University of Victoria, Chadwick Engineering and Sigma Tau Technologies.

International presence	Fields of application
• United States of America • Maghreb • Dominican Republic • Chile	• Biotechnology (environment) • Entertainment – recreation • Environment • Mines • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:

Consolidation of existing markets: United States of America - Maghreb – Dominican Republic – Chile – Canada

Contacts sought:

Direct sales

HIGHLAND ENERGY INC.

Contact

Mr. David B. McLennan
President

6600, autoroute Transcanadienne, bureau 750
Montréal (Québec) H9R 4S2
CANADA

E-mail: dbm@highland-energy.com

Website: www.highland-energy.com

Telephone: (514) 694-5550

Fax: (514) 694-8043

Sectors	Products and services
Climate change	• Capture, sequestration and recovery of CO₂ at landfill sites • Greenhouse gas emission reduction • Transformation of landfill gas into electric or thermal energy

Description of the business
Highland Energy Inc., a privately-owned corporation, founded in 1995, whose head office is in Québec, is a member of PERT (Pilot Emission Reduction Trading) and CACI (Clean Air Canada Inc). The company is a founding member of the <i>Landfill Gas Industry Alliance</i> .

International presence	Fields of application
• Canada	• Biotechnology (agro) • Biotechnology (environment) • Energy (generation and distribution) • Environment (industry) • Pulp and paper (industry)

Business opportunities
New geographic markets actively sought: Asia – Brazil – Canada – Costa Rica – Malaysia Contacts sought: Industrial agreement

IET-AQUARESEARCH LTD.

Contact

Mr. Karl F. Ehrlich
Vice-President

E-mail: bactapur@bactapur.com

Website: www.bactapur.com

27, route 143 Sud
C.P. 208
North Hatley (Québec) J0B 2C0
CANADA

Telephone: (819) 842-2494

Fax: (819) 842-2414

Sectors	Products and services
Water • Sludge (municipal, industrial and agricultural) - treatment systems and material • Wastewater - treatment systems and material	• Bacta-Pur® system, including micro-organisms, growth accelerators, bioreactors, fermenters and technical expertise

Company Description

IET-Aquaresearch Ltd. was founded in 1984 by Dr. Marie-Claude Cantin and Dr. Karl F. Ehrlich. IET-Aquaresearch Ltd. is committed to quality and excellence and has a policy of continuous improvement. It is dedicated to providing ecologically sound and cost-effective systems, based on environmental probiotics, ecological engineering and biological solutions, to optimize wastewater treatment and to contribute to protecting and restoring the quality of the planet's precious water supply. IET-Aquaresearch Ltd. sets quality standards; it optimizes wastewater treatment processes while reducing costs; it increases profitability of aquacultural production.

IET-Aquaresearch Ltd.'s multidisciplinary team includes specialists in biology, microbiology, and engineering. They developed the Bacta-Pur® System wastewater treatment equipment and probiotic products that improve water quality, biodegrade organic pollutants, eliminate pathogens, and improve aquacultural and agricultural productivity.

International presence	Fields of application
• United States of America • Asia • Europe	• Government services (states and municipalities) • Agriculture and pisciculture • Manufacturing industries

Business opportunities

New geographic markets actively sought:

United States of America– Europe

Contacts sought:

Marketing agreement – knowledge transfer – partnership in carrying out projects

IMS EXPERTS-CONSEILS INC.

Contact

Mr. André Tousignant
President

1350, rue Royale, bureau 700
Trois-Rivières (Québec) G9A 4J4
CANADA

E-mail: courrier-cap@muni-ims.qc.ca
Website: www.ims-experts.com

Telephone: (819) 694-1874
Fax: (819) 694-7738

Sectors	Products and services
Water Environmental assessment and management Waste Soil and groundwater	• Surface water and drinking water management • Water treatment plants • Pumping stations • Waste management • Site characterization • Environmental assessment • Impact study • Resource management • Territory management • Urban development

Description of the business

Founded in early 1990, IMS Experts-Conseils is one of the largest consulting engineering firms in the province of Québec. The firm is active in a number of sectors and present in many provinces of Canada and many countries. Its most important mission is to provide superior quality professional services adapted to the needs of its clients, favouring innovation and the development of added value.

Although the firm is known mostly for its know-how in the metallurgy and telecommunications sectors, it is also active in the environment sector, particularly in water treatment processes. Currently, IMS Experts-Conseils is part of a research and development program related to water treatment membrane processes. Following several bench tests carried out for different cities and municipalities, the firm set up the first membrane-based drinking water and wastewater treatment system in the province of Québec for one of its clients.

International presence	Fields of application
• Morocco • Mali • Mauritania • Romania • Dominican Republic • Mexico • Australia	• Industrial design and robotics • Energy (generation and distribution) • Industry: environment, pulp and paper, metallurgy, industrial subcontracting, transportation (rail and ground) and construction (major projects) • Geomatics • Information technology

Business opportunities

New geographic markets actively sought:

Africa – Algeria – Latin America – West Indies – Benin – Bulgaria – Burkina Faso – Caribbean (The) – Comoros – Costa Rica – Ivory Coast – United Arab Emirates – Ecuador – Gabon – Haiti – Kazakhstan – Libya – Madagascar – Maghreb – Mali – Morocco – Mauritania – Mexico – Niger – Panama – Democratic Republic of the Congo – Dominican Republic – Romania – Rwanda – Senegal – Togo – Tunisia

Contacts sought:

Partnership with local consultants

INNERGY TECH INC.

Contact

Mr. Jean-François Lalande
Executive Director

Mr. Michael Hayes
Sales and Marketing Manager

E-mail: info@innergytech.com

Website: www.innergytech.com

605, rue Rocheleau
Drummondville (Québec) J2C 6L8
CANADA

Telephone: (819) 475-2666

Fax: (819) 475-9541

Sectors	Products and services
Air Climate change	• Air-to-air energy recovery components for residential, commercial, institutional and industrial applications • Air-to-air plate exchanger made of polypropylene or aluminium for sensible energy transfer • Air-to-air plate exchanger made of paper for sensible and latent energy transfer • Energy recovery wheels • Heat pipes

Description of the business

Innergy Tech is a worldwide leader in designing and manufacturing air-to-air energy recovery components for original equipment manufacturers (OEM) of air handling units.

International presence	Fields of application
• Canada • Republic of Korea • United States of America • Italy • Jordan • Netherlands • Taiwan	• Multisectoral • Manufacturing industries • Environment (industry)

Business opportunities

New geographic markets actively sought:

Latin America – Asia – Canada – United States of America – Europe – Near East

Contacts sought:

Direct sales – manufacturer's agent – distributor

IPL INC.

Contact

Mr. Gaétan Bolduc
Manager – Environment Sector

E-mail: gbolduc@ipl-plastics.com

Website: www.ipl-plastics.com

140, rue Commerciale
Saint-Damien-de-Buckland (Québec) G0R 2Y0
CANADA

Telephone: (418) 789-3651 ext. 475

Fax: (418) 789-3153

Sectors	Products and services
Waste Treatment systems, equipment and material	Injection- and extrusion-molded plastic products: - Injection-molded wheeled recycling carts (120, 240 and 360 litres) - Curbside recycling boxes (44 and 64 litres) "Corbi" recycling containers for office buildings and other recycling sectors (consumer, industrial) - Rigi-pots for the reforestation industry and material handling containers

Description of the business

Since 1939, IPL Inc. has been designing and manufacturing innovative, high-quality products. These products and the care taken in manufacturing them have earned the company international recognition. Moreover, IPL was the first North American enterprise in its field to obtain ISO 9001 certification, the international symbol of quality.

IPL manufactures more than 400 products at its main plant in Saint-Damien-de-Buckland and at its subsidiaries, especially packaging and handling containers for the agri-food, chemical, forestry, petrochemical, telecommunications, construction, and integrated waste management industries. It also designs and manufactures custom-molded products for the automobile, transportation, defence, maple syrup and consumer electronics industries.

International presence	Fields of application
United States of America	- Environment (industry) - Multisectoral - Government services (states and municipalities) - Manufacturing industries

Business opportunities

New geographic markets actively sought:

United States of America

Contacts sought:

Direct sales – sales office

ITT FLYGT CANADA

Contact

Mr. Jean Legault
Export Manager

E-mail: jlegault@fluids.ittind.com

Website: www.ittflygt.ca

300, avenue Labrosse
Pointe-Claire (Québec) H9R 4V5
CANADA

Telephone: (514) 695-0100

Fax: (514) 697-0602

Sectors	Products and services
Water Wastewater – treatment systems and material	- The “C” & “N” series of submersible effluent pumps for municipal sewage pumping as well as industrial effluent. - The BIBO series for drying mine workings and construction sites - The READY series for medium and small construction tasks - Submersible agitators for wastewater treatment plants and other fields such as pulp and paper - The 5500 series specially designed for pumping abrasive-laden wastewater

Description of the business

ITT Flygt is recognized the world over for the quality and reliability of its pumps, submersible agitators, and pumping station equipment and is the unchallenged pioneer in this field. Flygt products are used in the mining, construction, industrial and municipal sectors.

ITT Flygt services include assistance with engineering, manufacturing, sales, leasing and service. The company is celebrating its 50th anniversary in Canada in 2005 and is proud to have contributed to several major projects. It has an extensive list of references.

International presence	Fields of application
- United States of America - Asia - Central Africa - Central America	- Construction (buildings, renovation and major projects) - Mines - Multisectoral - Government services (states and municipalities) - Manufacturing industries - Pulp and paper (industry)

Business opportunities

New geographic markets actively sought:

Asia – Middle East

Contacts sought:

Representation

JACQUES WHITFORD LTD.

Contact

Mr. Michel Tremblay
Executive Director

E-mail: mtremblay@jacqueswhitford.com

Website: www.jacqueswhitford.com

8170, chemin Montview, bureau100
Mont-Royal (Québec) H4P 2L7
CANADA

Telephone: (514) 739-0708

Fax: (514) 739-8499

Sectors	Products and services
Agro-environment Water Air Soil and groundwater Waste Hazardous materials Environmental assessment and management Climate change	• Facility assessment and renewal • Indoor environments • Environmental site assessment & remediation • Geotechnical/materials engineering • Air quality & noise management • Environmental planning & permitting • Biophysical & ecological sciences • Water resources • Environmental risk assessment • Environmental process engineering • Management services • Leading edge services

Description of the business

Jacques Whitford is a multidisciplinary environmental science and engineering firm, providing consulting services. It was first established in 1972, in Darmouth, and has grown since then in Canada, the United States and worldwide. It has more than 40 offices and over 1100 employees. The Québec office opened in 1999 and currently employs 27 full-time engineers, scientists, and technical support staff, based in Montréal.

Jacques Whitford provides professional services and training in environmental engineering, remediation, hydrogeology, environmental sciences and planning, geotechnical engineering, materials engineering, waste management systems, environmental management systems, risk assessment/risk management, air quality, water quality and information technologies. Jacques Whitford has considerable experience internationally with agencies such as the World Bank Group and CIDA.

International presence	Fields of application
• Asia • Africa • West Indies • Europe • New Zealand	• Multisectoral • Environment • Government services (states and municipalities) • Financial services • Transportation • Manufacturing industries

Business opportunities

New geographic markets actively sought:

Any interested countries

Contacts sought:

Alliance – sales office abroad – trading house – sales intermediary – transfer of technology

JOHN MEUNIER INC.

Contact:

Ms. Marie Meunier
International Sales Manager

4105, rue Sartelon
Saint-Laurent (Québec) H4S 2B3
CANADA

E-mail: sales@johnmeunier.com
mmeunier@johnmeunier.com

Telephone: (514) 334-7230
Fax: (514) 334-5070

Website: www.johnmeunier.com

Sectors	Products and services
Water	• Potable water production • Pre-treatment and treatment of urban wastewater • Treatment of industrial water • Stormwater management • Surface run-off treatment • Instrumentation for water analysis and measurement • Control systems • Laboratory equipment • Effluent characterization • On-site treatability tests • Snow disposal equipment • Sludge management

Description of the business

John Meunier Inc., founded in 1948 by John Meunier, is a leading global water and wastewater treatment equipment manufacturer and solution provider. Its highly qualified specialists work closely with consultants, engineering firms and clients to determine which design conditions, equipment selection and fabrication best meet the clients' needs. A member of Veolia Water, John Meunier Inc. employs 150 people. It offers a wide variety of technologies, products and services, along with know-how and expertise, for several municipal and industrial applications.

International presence	Fields of application
• United States of America • Mexico • Latin America • China	• Government services (states and municipalities) • Industry: agri-food, chemistry, energy, environment, metallurgy, mines, pulp and paper, textiles

Business opportunities

New geographic markets actively sought:

Latin America – Argentina – Brazil – Chile – China – United States of America – Porto Rico – Venezuela

Contacts sought:

Manufacturer's agent – consultant

LAB_BELL INC.

Contact

Mr. François Bellemare
President

1600, rue Calixa-Lavallée
Trois-Rivières (Québec) G8Y 3G2
CANADA

E-mail: fbellemeare@lab-bell.com

Website: www.lab-bell.com

Telephone: (819) 539-8508

Fax: (819) 539-8880

Sectors	Products and services
Water Environmental assessment and management • Laboratory services	• LuminoTox – Portable early warning system for toxicity detection in water and wastewater. • Luminos – ultra versatile apparatus allowing simplified analysis for ATP and coliform detection

Description of the business

Founded in 1999, Lab_Bell's mission is to be the leader in designing and marketing fast detection methods for toxic molecules in water, food and physiological liquids. Thanks to its impressive scientific team, Lab_Bell succeeded in introducing two very innovative products on the market, fruits of its internal research: Luminos and LuminoTox. Other products based on the same technology platforms should reach the commercial stage in the near future.

The heart of Lab_Bell's mission is the development and operation of technology platforms aimed at producing and marketing innovative and exclusive products. To date, the work carried out by Lab_Bell has been focused on two distinct products, which arose from the convergence of biotechnology through the use of photosynthetic enzymatic complexes and photonics, including bio-photonics.

International presence	Fields of application
• South Korea • United States of America • France • Hongkong • India • Japan • New Zealand • Czech Republic	• Agri-food • Chemistry (industry) • Environment (industry) • Mines • Pulp and paper (industry) • Safety • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:

Consolidation of existing markets: South Korea – United States of America – France – Hong Kong – India – Japan – New Zealand – Czech Republic

Contacts sought:

Direct sales – manufacturer's agent – licensing agreement – prime contractor

LABRIE EQUIPMENT LTD.

Contact

Mr. Pierre Létourneau
Executive Vice-President and CEO

175, route du Pont
Saint-Nicolas (Québec) G7A 2T3
CANADA

E-mail: pierre.letourneau@labrie.ca

Website: www.labrie.ca

Telephone: (418) 831-8250

Fax: (418) 831-5255

Sectors	Products and services
Waste	• Recycling trucks for selective collection • Side-loader compactor trucks • Side-loader trucks equipped with automated arms • Front end loader • Pumping truck (Juggler system) All of these vehicles can be driven and operated by a single person.

Description of the business

Labrie Equipment Ltd. has more than 275 employees and annual sales in excess of \$75 million. Over 60% of its revenue is generated by exports to the United States and Europe. Its expertise centres on dump trucks used to collect household and industrial waste.

In 1994, Labrie Equipment Ltd. launched its Expert 2000 side-loader compactor truck. With its 1.38 c.y. (1.05 m³) loading hopper, it is the most efficient vehicle on the market for collecting household refuse. In 1997, the company began marketing the Cool Hand, an automated arm that installs on the Expert 2000 truck to create a fully automated unit. A new recycling dumper, the Top Select Plus, has also been available since June 1, 1997. Since the beginning of 2000, Labrie has introduced two new products, a front-end loader for industrial collection and a fully automated side-loader for residential collection. In mid-2004, Labrie started offering the *Juggler* system (pumping truck).

International presence	Fields of application
• United States of America • Canada • France • United Kingdom	• Multisectoral • Environment (industry) • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:

Europe

Contacts sought:

Sales office abroad – partnership with local firm

LAMBERT SOMEK INC.

Contact

Mr. André Plante
Vice-President

E-mail: aplante@lambertsomec.com
Site Web: www.lambertsomec.com

1505, rue des Tanneurs
Québec (Québec) G1N 4S7

CANADA
Telephone: (418) 687-1640
Fax: (418) 688-7577

Sectors	Products and services
Air Water Soil and groundwater	• Manufacturing of sheet metal, conduits, and industrial equipment • Installation of machinery and equipment

Description of the business

Lambert Somec is a contractor in electricity, piping, ventilation, and industrial mechanics. It specializes in manufacturing sheet metal, conduits, and industrial equipment.

International presence	Fields of application
• Senegal (Socere Lambert Somec subsidiary)	• Construction (buildings) • Construction (major projects) • Energy (generation and distribution)

Business opportunities**New geographic markets actively sought:**

Contact the company

Contacts sought:

Contact the company

LOGIBALL INC.

Contact

Ms. Nadia Julien
Manager

440, rue Papin
Sainte-Foy (Québec) G1P 3T9
CANADA

E-mail: logiball@logiball.com

Website: www.logiball.com

Telephone: (418) 656-9767

Fax: (418) 653-5746

Sectors	Products and services
Water • Wastewater – treatment systems and material	• Equipment for trenchless rehabilitation of sewer pipes and low-gravity pipelines • Test & seal mainline & lateral injection packers • Sewer plugs with or without flow-through (Logiball & Logiplug) • Reamer-cutters • Sleeve installers for soft liners & cured-in-place point repair liners & mechanical locking sleeves • Fire hydrant flow diffuser

Description of the business

For more than 20 years, Logiball Inc. has been designing and manufacturing equipment for the trenchless rehabilitation of collection systems and gravity lines. Logiball believes in providing fast, accurate service and the best equipment possible, not only for its customers, but also for end users. Its sense of innovation has led it to design and build equipment prized by trade associations.

Logiball manufactures equipment such as multi-size inflatable pipe plugs, line acceptance test plugs and flow-through sleeve installers, which now complete its line of world renowned test & seal packers. Logiball also manufactures and carries an extensive line of auxiliary equipment such as winches, manhole pulleys and fire hydrant flow diffusers.

International presence	Fields of application
• United States of America • Germany • Australia • New Zealand • United Kingdom • Singapore	• Construction (renovation) • Construction (major projects) • Environment • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:

Europe – Southeast Asia

Contacts sought:

Direct sales – manufacturer's agent

MABAREX INC.

Contact

Mr. Louis Barré
President

E-mail: lbarre@mabarex.com

Website: www.mabarex.com

2021, rue Halpern
Saint-Laurent (Québec) H4S 1S3
CANADA

Telephone: (514) 334-6721

Fax: (514) 332-1775

Sectors	Products and services
Water Soil and groundwater	• Wastewater treatment equipment • Biological treatment • Grit chambers, mechanical rakes, and screens • Filter presses and belt filters • Filtration systems • Drinking water treatment • Sludge dryers • Bark dryers • Final sedimentation tanks • Sludge treatment

Description of the business

Mabarex is a private, Canadian-owned company devoted to the design and execution of water and sludge treatment processes. Founded in 1983, the company has carried out a number of projects involving the treatment of industrial and municipal water, process water, groundwater, wastewater and sludge. The company's team of experienced professionals consists of 32 technicians and engineers, with expertise in chemistry, microbiology, biology, the environment, agriculture, mechanics, and control systems.

Mabarex is constantly investing in research and development in order to remain at the forefront of technology and offer its clients economical, innovative solutions. The company has designed several products, notably circular clarifiers, self-cleaning screens, and grit chambers. In the industrial sector, Mabarex offers internal recycling processes and the treatment of process water and wastewater.

International presence	Fields of application
• United States of America • Latin America • Europe • China	• Agri-food • Biotechnology (agro) • Energy (generation and distribution) • Environment (industry) • Mines • Pulp and paper (industry) • Pharmaceuticals (industry)

Business opportunities

New geographic markets actively sought:

Consolidation of existing markets: United States of America – Latin America – Europe – China

Contacts sought:

Direct sales

MACDONALD & SONS INC.

Contact

Ms. Francine MacDonald
President

7995, 14^e Avenue
Montréal (Québec) H1Z 3M1
CANADA

E-mail: fmacdonald@macdonald-fils.ca

Website: www.macdonald-fils.ca

Telephone: (514) 374-0450

Fax: (514) 374-6687

Sectors	Products and services
Water • Drinking water – treatment and supply systems, and material Soil and groundwater • Purification and treatment of groundwater	• Water purification equipment and systems • Pumping systems • Filtration • Softeners

Description of the business

Mac Donald & Sons Inc. specializes in potable water treatment for all applications. Established in 1966, this family-owned business has grown to become one of Canada's leading names in water treatment. From its headquarters in Montréal, and additional facilities in Québec City, and Kingston, Ontario, Mac Donald & Sons serves its customers all over Canada. Since its beginnings, its philosophy has been to provide its customers with the highest quality products and services. New technology and materials are constantly changing the shape of the water treatment marketplace. Mac Donald & Sons has the best team of water treatment professionals, with many years of experience, to guarantee these features at all times.

MacDonald & Sons Inc. is the manufacturer of Mac Softeners and filters of all kinds for potable water and makes units for residential, farm, commercial, industrial or institutional use. There are over 40 models available depending on the application.

International presence	Fields of application
• Cuba • Egypt • United States (Southeast) • Martinique • Philippines	• Multisectoral • Government services (states and municipalities) • Agriculture • Environment

Business opportunities

New geographic markets actively sought:

Africa – Latin America – Cameroon – Cuba – Haiti – Guadeloupe – Argentina – Chile – Bolivia – Caribbean (The)

Contacts sought:

Direct sales – distributor – transfer of technology

MACHINEX INDUSTRIES INC.

Contact

Mr. Pierre Paré
President

2121, rue Olivier
Plessisville (Québec) G6L 3G9
CANADA

E-mail: info@machinex.ca

Website: www.machinex.ca

Telephone: (819) 362-3281

Fax: (819) 362-2280

Sectors	Products and services
Waste • Treatment systems, equipment and material	• Engineering, design and manufacturing of sorting equipment and handling systems for material recovery facilities (MRFs) • Complete range of automated separators for recyclables (old corrugated cardboard (OCC), newsprint, containers and fines) • Several types of conveyors to handle recyclables and other materials (steel belt, roller chain, slider bed, and throughing idler) • MRF peripheral components such as magnetic conveyor, baler, electrical control panel, glass beneficiation system, and sorting platform)

Description of the business

Machinex Industries Inc. is a pioneer in the engineering, design, fabrication and installation of material recovery facilities (MRFs). The company has acquired enviable expertise over the years. As a result, it can provide integrated, appropriate solutions to sorting and handling problems, mainly in recycling centres, for the recovery of paper, cardboard, glass, plastic and metal.

Staff know-how and quality products underpin the company's marketing strategy. Machinex is more than a manufacturer. Its staff can offer advice and define complete plans that fully meet customers' needs, both with respect to the volume and variety of materials to be processed and to the objectives that have been set.

International presence	Fields of application
• United States of America	• Pulp and paper (industry) • Government services (states and municipalities) • Environment (industry) • Packaging and handling

Business opportunities

New geographic markets actively sought:

Australia – Latin America – United States of America – France – Germany – Belgium – Sweden – Italy – China – Japan – Singapore

Contacts sought:

Contact the company

MADVAC INC.

Contact

Mr. André Pollmueller
Marketing Director

1690, rue Eiffel
Boucherville (Québec) J4B 7W1
CANADA

E-mail: apollmueller@johnstonmadvac.com

Website: www.madvac.com

Telephone: (450) 616-8100

Fax: (450) 616-8101

Sectors	Products and services
Waste	• Vacuum litter-collection machines: - PS300: walk-behind, pedestrian-friendly sweeper - CN100: sub-compact sweeper - 101: Operator-driven litter-collection vehicle - 231: Enclosed cab litter-collection vehicle - 61: skid- or trailer-mounted vacuum system - Accessories: 56SA sweeper, 36" vacuum head, hand-held 15 ft. hose extension, 90-degree elbow. Available with diesel, gasoline, propane, or electric motors - LX300: hi-capacity vacuum litter collector • CS500: street & sidewalk sweeper

Description of the business

Madvac Inc. designs and produces vacuum litter-collection vehicles. In fact, it is a world leader in this sector. The business, founded in 1986, has 100 employees and exports its products to more than 30 countries, especially the United States.

The engineers and other members of Madvac's personnel design, manufacture and deliver vehicles of exceptional quality. Its vacuum litter collectors are designed to pick up glass, bottles, paper, cans and other types of small litter on sidewalks, in parks or on the street. The rubbish is picked up through a large hose, normally controlled by the operator, and then collected in a throw-away or reusable bag.

International presence	Fields of application
• United States of America • Western Europe • South America • Asia • Africa	• Environment (industry) • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:

Europe – Asia – United States of America – South America – Africa

Contacts sought:

Direct sales – distributor – representative

MAGNOR

Contact

Mr. André Janelle
Vice-President

E-mail: magnor@magnor.ca
Website: www.magnor.ca

1271, rue Ampère
Boucherville (Québec) J4B 5Z5
CANADA

Telephone: (450) 655-1711
Fax: (450) 655-5428

Sectors	Products and services
Water • Wastewater – treatment systems and material • Drinking water – treatment and supply systems, and material • Consulting services	• Technical recommendations • Water treatment equipment design • Equipment manufacturing • On-sites services: equipment start-up, calibration and operator • Water conditioning equipment for the following markets: - Building mechanics-HVAC (steam generators, cooling towers, etc.) - Industrial processes (water to be used for production purposes) - Potable water (municipal, industrial, institutional, hotels, etc.) - Waste water (pH neutralization)

Description of the business

Founded in 1965, Magnor has been a renowned specialist in water conditioning ever since. Magnor provides integrated solutions through a complete range of equipment dedicated to industrial and potable water applications. Its modern manufacturing plant features water analysis laboratories and an engineering department where equipment is designed using the latest CAD technology. Its trained and experienced staff of more than 20 people will provide clients with cost effective solutions to meet their water conditioning requirements and ensure optimal performance of their mechanical equipment. Designed especially for the international marketplace, Magnor's factory-assembled and transportable treatment systems are tailored to clients' local water conditioning needs. The Industrial and Municipal product line includes ion exchangers (softeners – dealkalizers, demineralizers), pressure filters (sand, anthracite, activated carbon, green sand), chemical feed systems (chlorination, process), effluent neutralization systems, and pure water systems (reverse osmosis).

International presence	Fields of application
• Honduras • Russia • Surinam • Dominican Republic • Haiti	• Agri-food • Textiles • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:
Contact the company

Contacts sought:
Direct sales – partnership – technology or other exchanges

MEDIALAND INC.

Contact

Mr. Michel Fontaine
President

1328, rue Victoria
Greenfield Park (Québec) J4V 1L8
CANADA

E-mail: info@medialandinc.com
Website: www.medialandinc.com

Telephone: (450) 672-7888
Fax: (450) 672-7833

Sectors	Products and services
Environmental assessment and management Waste	• Visual simulation for any rehab or construction project • Design and development of rehabilitation programs for mining and quarrying industries

Description of the business

Medialand develops rehabilitation programs for mining and quarrying industries that correspond to real needs, by creating concepts and plans that are completely integrated with the surrounding community. Medialand proposes a methodology which relies on in-depth analysis of the biophysical and visual characteristics of a site in relation to its social, economical and environmental context.

Medialand's main objective is to create a value-added environment with a specific vocation, whether it be ecological, economical, recreational or otherwise, that is directly beneficial to surrounding communities.

International presence	Fields of application
• United States of America	• Construction (major projects) • Environment • Forestry and silviculture • Mines

Business opportunities

New geographic markets actively sought:
United States of America – Europe

Contacts sought:
Partnership in offering specialized services

MEGASECUR INC.

Contact

Mr. Daniel Déry
President

145, boul. Jutras Est, bureau 3
Victoriaville (Québec) G6P 4L8
CANADA

E-mail: daniel.dery@megasecur.com

Website: www.megasecur.com

Telephone: (819) 751-0222

Fax: (819) 751-5550

Sectors	Products and services
Water Hazardous materials	• Water-Gate water barrier: - Controls floods - Creates water reservoirs - Contains toxic spills - Creates an instant coffer dam • Diverter: - Replaces pumps - Used to divert excess water downstream

Description of the business

MegaSecur was established in 1998 and started commercialising its products in 2000. It is directed by Mr. Daniel Déry, President and inventor of the Water-Gate water barrier. Its mission is to protect the environment, save lives and protect properties. Its goal is to market its products around the world to help save time and money in providing protection against flooding. MegaSecur is committed to offering the best quality products and service to consumers.

International presence	Fields of application
• Germany • Australia • Austria • Canada • South Korea • United States of America • Europe • France • Italy • Japan • New Zealand • Netherlands • United Kingdom • Switzerland • Thailand	• Agriculture • Construction (major projects) • Environment • Forestry and silviculture • Safety • Government services (states and municipalities) • Transportation (public transit)

Business opportunities

New geographic markets actively sought:

America – Asia – Europe – Africa

Contacts sought:

Manufacturer's agent – distributor

MESAR/ENVIRONAIR INC.

Contact

Mr. Yvan Massé
President

E-mail: quebec@mesar.qc.ca
Website: www.environair.com

410, boul. Charest Est, bureau 550
Québec (Québec) G1K 8G3
CANADA

Telephone: (418) 688-7475
Fax: (418) 688-0482

Sectors	Products and services
Air • Odours • Air treatment – outdoors • Air treatment – assessment Climate change • Energy efficiency • Transformation and reduction of GHGs • Measuring and controlling GHGs Environmental assessment and management • Environmental management systems (e.g.: ISO 14000)	• Design, engineering and supply of: - airborne emission treatment systems - contaminated industrial waste treatment systems • Design and integration of energy recovery strategies

Description of the business

Mesar / Environair inc. designs and integrates emission treatment systems and industrial waste treatment systems for all types of industries, especially the pulp and paper industry. Mesar / Environair's mission is to design, develop, adapt, and commercialize technologies and processes for specific environmental applications.

Over the years, the company has developed environmental solutions specifically designed for the pulp and paper process, such as the collection, transportation and treatment of non-condensable gases (NCG), and also the transportation and treatment of foul condensates.

International presence	Fields of application
• United States of America • Germany • Mexico • South America • Central America • Philippines	• Agri-food • Energy (generation and distribution) • Industry: chemistry, environment, metallurgy, pulp and paper, plastics and plastics process • Pharmaceuticals • Safety

Business opportunities

New geographic markets actively sought:

Argentina – Canada – United States of America – Philippines

Contacts sought:

Sales office abroad – sales intermediary

MÉTALLURGIE DES APPALACHES INC.

Contact

Mr. Ian Morin
President

2323, avenue des Érables
C.P. 275
Plessisville (Québec) G6L 2Y7
CANADA

E-mail: ian.morin@metallurgiedesappalaches.ca
Website: <http://www.metallurgiedesappalaches.ca/>

Telephone: (819) 362-2424
Fax: (819) 362-7066

Sectors	Products and services
Waste Treatment systems, equipment and material	- Vertical baler - Closed-end horizontal baler - Single ram baler - Two ram baler - Stationary compactor - Self-contained compactor - Containers (roll-on, roll-off)

Description of the business

Since 1996, the mission which Métallurgie des Appalaches has set for itself is to design, manufacture and install, for companies in environmental services, a complete and integrated range of innovative equipment for the management of residual materials.

The entire range of equipment is designed and produced in Québec.

International presence	Fields of application
- Canada - United States of America - Martinique	- Environment - Transportation (equipment) - Agri-food - Furnishings - Manufacturing industries - Construction (buildings and major projects) - Packaging and handling - Printing - Pulp and paper - Health (industry)

Business opportunities

New geographic markets actively sought:
Guadeloupe – Guyana – United States of America

Contacts sought:
Distributor – manufacturer's agent – industrial agreement – transfer of technology

NORME INTERNATIONALE PLASTIQUE INC.

Contact

Mr. Frederik Richard
President

911, rue Jean-Talon Est, bureau 325-B
Montréal (Québec) H2R 1V5
CANADA

E-mail: nicorp@netrover.com

Website: www.ni-corporation.com

Telephone: (514) 270-1102

Fax: (514) 270-1104

Sectors	Products and services
Waste • Recovery, recycling and reuse • Consulting services • Treatment systems, equipment and material	• Recycling containers of any type • Multi-compartment recycling stations • Personalized design of metal recycling containers • Waste characterization studies • Waste management plan monitoring • Waste management consulting • Waste management projects in industrial and commercial zones

Description of the business

Founded in 1993, NI Plastique inc. is an environmental consulting firm specializing in solid waste management for businesses, institutions and municipalities. At first oriented toward recycling-container distribution, the company rapidly diversified its services, under the banner NI Environment, to include recycling-container design, consulting in waste management, and management of projects related to waste management. The company edits and publishes waste management guides under the Éditions Ruffec banner.

Its products include the EZ-Sorter™ mini wastebasket (over a million units sold in North America and France), metal recycling containers and recycling signs. NI also offers services in waste management, such as waste audits; monitoring studies; waste management plan development; consulting and support; design of recycling containers; awareness, training, signage; and waste management project related studies.

International presence	Fields of application
• United States of America • France	• Trade (equipment) • Environment (industry) • Multisectoral • Government services (states and municipalities) • Manufacturing industries

Business opportunities

New geographic markets actively sought:
Any interested countries

Contacts sought:
Manufacturer's agent – industrial agreement

NORMROCK INDUSTRIES INC.

Contact

Mr. Norman Grant
President

3360, boul. des Entreprises
Terrebonne (Québec) J6X 4J8
CANADA

E-mail: normroc@cam.org

Website: www.normrock.ca

Telephone: (450) 477-5132

Fax: (450) 477-2020

Sectors	Products and services
Water • Treatment systems and material Soil and groundwater • Contaminated sediments	• Amphibex (amphibious excavator)

Description of the business

Normrock Industries' mission is the development of environmental protection technologies. Founded in 1987 and based in the town of Terrebonne, near Montréal, Normrock specializes in the design and production of amphibious machinery designed to operate in aquatic and waterside environments.

The Amphibex amphibious excavator is well adapted to working in all kinds of marine environments. It can be used to remove debris and sediments from riverbeds and lakes, or to prepare for the installation of submerged piping infrastructure. It is especially well suited to the decontamination and engineering needs of government, local communities, private promoters and industry.

International presence	Fields of application
• United States of America • Africa • China • Europe • Philippines • South America • Romania	• Environment (industry) • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:

Nigeria – Bangladesh – South America

Contacts sought:

Sales intermediary

NOVE ENVIRONNEMENT INC.

Contact

Mr. Daniel Boivert
President

1650, rue Champlain
Trois-Rivières (Québec) G9A 4S9
CANADA

E-mail: nove@nove.qc.ca
dboivert@nove.qc.ca
Website: www.nove.qc.ca

Telephone: (819) 371-3481
Fax: (819) 371-2616

Sectors	Products and services
Environmental assessment and management Air Waste Soil and groundwater	• Environmental impact assessment • Atmospheric dispersion modeling • Environmental management • Environmental management system and environmental policy • Environmental follow-up • Management of contaminated land • Land planning • Waste management • Risk assessment • Characterization and follow-up (air, water, soil, sediments) • Environmental monitoring

Description of the business

Nove Environnement Inc. has a multidisciplinary team. The company's experienced team of professionals and technicians has achieved distinction through drive, thoroughness, and a strong commitment to the concerns of its clientele. Half of its personnel has 10 years of combined experience and close to a third have worked in their field for over 20 years.

The members of Nove Environnement's team belong to a variety of specialized sectors: geology, biology; geography, anthropology and urban planning; chemical engineering, toxicology and chemistry; cartography and geomatics. Depending on the mandate, Nove Environnement may call on other trusted collaborators to fully meet the needs of its clients.

International presence	Fields of application
• South America • Central America • West Indies • Asia • Middle East • Africa	• Chemistry (industry) • Energy (generation and distribution) • Environment • Geomatics • Mines • Pulp and paper • Government services (states and municipalities) • Transportation (public transit and ground)

Business opportunities

New geographic markets actively sought:

Africa – Latin America – West Indies – Asia – Costa Rica – Cuba

Contacts sought:

Partnership with local firm – direct contact with businesses

ODOTECH INC.

Contact

Mr. Pierre Renyi
Vice-President – Marketing and Sales

E-mail: info@odotech.com
Website: www.odotech.com

3333, chemin Queen Mary, bureau 501
Montréal (Québec) H3V 1A2
CANADA

Telephone: (514) 340-5250
Fax: (514) 340-5211

Sectors	Products and services
Air • Odours	• OdoWatch™: automated electronic-nose-based wireless odour monitoring system • Odile™: dynamic dilution olfactometer (widest dilution range in the world, 12 000 000) • Odoflux™: sampling chamber • Tropos Impact©: atmospheric dispersion modeling software • Odour impact & odour-related studies for governments, waste disposal and wastewater treatment operators, industry and other organizations facing odour issues, worldwide

Description of the business

Odotech Inc. is the world's environmental odour problem solver. The company has developed leading-edge instrumentation and systems, including the Odile™ multifunctional dynamic dilution olfactometer and Tropos Impact© atmospheric dispersion odour modeling software. Odotech is proud to present a world premiere: the OdoWatch™ system, an electronic-nose-based 24-7 wireless odour monitoring network. Odotech offers a wide range of services to its corporate clients facing odour issues, worldwide.

International presence	Fields of application
• Argentina • Brazil • Canada • South Korea • United States of America • Europe	• Construction (major projects) • Environment • Government services (states and municipalities) • Industrial subcontracting • Manufacturing industries

Business opportunities

New geographic markets actively sought:

Latin America – Asia

Contacts sought:

Direct sales – distribution

OMEGA RECYCLING TECHNOLOGIES CORP.

Contact

Mr. Moïse Suissa
President

5742, rue Ferrier
Mont-Royal (Québec) H4P 1M7
CANADA

E-mail: info@omega-systems.ca
Website: www.omega-systems.ca

Telephone: (514) 737-4100
Fax: (514) 731-1684

Sectors	Products and services
Water • Wastewater: treatment systems and material Waste • Treatment systems, equipment and material Hazardous materials	• Solvent recycling • Oil purification • Contaminated solid waste minimization

Description of the business

Omega Recycling Technologies is a Canadian manufacturer dedicated to researching and developing products geared to make industry production cleaner. In other words, Omega's equipment enables industry to remain profitable while applying "the three Rs": Reduce, Reuse and Recycle.

As its main area of expertise, Omega has developed a line of equipment capable of recycling all types and quantities of solvents and oils. In addition, Omega has developed various recycling systems, both fixed and mobile, for industries ranging from printing to power generating stations. Omega Recycling Technologies also offers a wide range of products such as air purification systems, wastewater treatment systems, and waste solvent recycling and treatment systems.

International presence	Fields of application
• United States of America	• Environment • Printing • Trade • Manufacturing industries

Business opportunities

New geographic markets actively sought:
Latin America – Colombia

Contacts sought:
Manufacturer's agent – distributor

OMNICHEM INC.

Contact

Mr. Sylvain Beauchamp
President

E-mail: sbeauchamp@omnicchem.ca

Website: www.omnicchem.ca

12205, rue April
Montréal (Québec) H1B 5M3
CANADA

Telephone: (514) 645-6199

Fax: (514) 645-6299

Sectors	Products and services
Air • Odours Water • Sludge (municipal, industrial and agricultural) - treatment systems and material	• <i>Oc Neutra</i> odour counteractant • <i>Enviro-Bac</i> biotechnological cleaner for drains and grease traps

Description of the business

Founded in 1996, OmniChem's mission is to develop superior quality products and services that meet the evolving needs of its customers. It strives to exceed customer and industry expectations for superior services, quality, and food and beverage safety. As it pursues this mission, it is guided by the following values: customer service, quality, partnership, efficiency and integrity.

OmniChem manufactures conventional cleaning products, as well as biochemical enzymes and phosphate-free environmental products. It also manufactures products used for disinfection and for odour control and sludge treatment.

International presence	Fields of application
• Algeria • Salvador • Canada • Costa Rica • Cuba • Guatemala • Haiti • Honduras • Nicaragua	• Agri-food • Pulp and paper (industry)

Business opportunities

New geographic markets actively sought:

Consolidation of existing markets: Algeria – Salvador – Canada – Costa Rica – Cuba – Guatemala – Haiti
Honduras – Nicaragua

Contacts sought:

Direct sales – manufacturer's agent – distributor – sales office abroad – transfer of technology
– industrial agreement

POMPCO INC.

Contact

Mr. Bernard Garand
President

29, rue Saint-Paul
Victoriaville (Québec) G6P 3J2
CANADA

E-mail: service@pompcoco.com
Website: <http://www.pompcoco.com>

Telephone: (819) 758-1581
Fax: (819) 758-4837

Sectors	Products and services
Water • Wastewater – systems • Drinking water – treatment and supply systems	• Submersible pumps - Pressurization pumps - Jet pumps - Piston pumps - Submerged pumps for concentrate wastewater - Submersible and centrifugal pump controls • Pump accessories

Description of the business

Pompcoco Inc. is a Canadian company specializing in the manufacture of water pumps for agricultural, residential and commercial use. The company was established in Victoriaville, Québec, in 1977. Quality, reliability, and sturdy, environmentally friendly construction are the hallmarks of Pompcoco products.

International presence	Fields of application
• United States of America • Mexico	• Agriculture • Agri-food • Construction • Forestry and silviculture • Manufacturing industries

Business opportunities

New geographic markets actively sought:
Latin America

Contacts sought:

Direct sales – manufacturer's agent – distributor – sales intermediary – industrial agreement

PPM INFORMATION

Contact

Mr. Jacques Giguère
President

E-mail: jacques.giguere@ppminformation.com

Website: www.ppminformation.com

165, montée Verchères
Saint-Marc-sur-Richelieu (Québec) J0L 2E0

CANADA

Telephone: 1 877 709-0115

Fax: 1 877 709-0115

Sectors	Products and services
Agro-environment Air Climate change Water Environmental assessment and management Hazardous materials Waste Soil and groundwater	• <i>Enviroscan</i> a weekly bulletin that contains a compilation of the latest Canadian environmental news found on the Internet • Internet search service for general information on topics related to environment

Description of the business

PPM Information is a private company specializing in information retrieval in the environment field. The company is owned and operated by an experienced environmental engineer.

Enviroscan is a weekly bulletin that contains a compilation of the latest Canadian environmental news found on the Internet. The company searches the Internet daily to collect newly published press releases and news related to the environment. *Enviroscan* is e-mailed to subscribers every Monday morning and contains a compilation of the previous week's news.

International presence	Fields of application
• Canada • France	• Government services (states and municipalities) • Multisectoral • Environment (industry) • Manufacturing industries

Business opportunities

New geographic markets actively sought:

Canada – France – Belgium

Contacts sought:

Alliance with associations, groups (industrial and environmental) or educational institutions – direct sales

PREMIER TECH ENVIRONMENT

Contact

Mr. Henri Ouellet
President

1, avenue Premier
Rivière-du-Loup (Québec) G5R 6C1
CANADA

E-mail: pte@premiertech.com
Website: www.premiertech.com

Telephone: (418) 867-8883
Fax: (418) 862-6642

Sectors	Products and services
Water • Sludge (municipal, industrial and agricultural) treatment systems and material • Wastewater – treatment systems and material	• Treatment Systems: Ecoflo[®] peat filter, Rotofix[®] rotational biological contactor, textile-peat filter, Polishing Process, Peatland[™] hybrid peat filter and wetland system, SBR Eco Process • Septic tanks • Peripheral products: effluent filter, pumping stations, dosing and control units, timed dosing units, container, riser lid, adapter, flow drivers • Conventional systems: Bio Diffuser[™] infiltration chambers, low pressure distribution system

Description of the business

Recognized in Canada, the United States and France, Premier Tech Environment is active in onsite wastewater treatment and offers individual and corporate solutions. Premier Tech Environment has set the standard in its field through the innovations and technologies it has brought to market for over 10 years.

Premier Tech Environment, headquartered in Rivière-du-Loup (Québec, Canada), is a business unit of Premier Tech, which boasts over 80 years of experience and more than 1600 team members, including about 175 who work for the Environment business unit. Premier Tech Environment also has an office in Terrebonne, Québec, where more than 20 team members work.

International presence	Fields of application
• Canada • United States of America • Mexico • France • Latin America • Asia	• Agri-food • Trade • Construction (buildings, renovation and major projects) • Environment • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:

Germany – Argentina – India – United Arab Emirates – South Africa – China – Hong Kong

Contacts sought:

Direct sales – distributor – sales intermediary

PYROGENESIS INC.

Contact

Mr. Peter Pascali
President

2000, rue William
Montréal (Québec) H3J 1R8
CANADA

E-mail: op@pyrogenesis.com
Website: www.pyrogenesis.com

Telephone: (514) 937-0002
Fax: (514) 937-5757

Sectors	Products and services
Environmental assessment and management Hazardous materials Waste	• Thermal incinerators • Hazardous material treatment systems • Systems for gasification or vitrification of ash by plasma • Systems to recover aluminum from dross • High-performance plasma torches

Description of the business

PyroGenesis Inc. was founded in 1992 and both its reputation and its market share have been growing ever since. PyroGenesis is a world leader in designing and manufacturing thermal waste treatment systems (incinerators) and in producing, or providing equipment to produce, advanced materials related to thermal spraying technology.

All these technologies relate to thermal processing of materials, and most use the intense energy of plasma to destroy hazardous waste or to produce valuable products such as coatings, powders and components.

International presence	Fields of application
• United States of America • Europe • Taiwan	• Chemistry (industry) • Electricity • Energy (generation and distribution) • Environment (industry) • Metallurgy (industry) • Mines

Business opportunities

New geographic markets actively sought:

Australia – United States of America – Europe – Taiwan

Contacts sought:

Direct sales – manufacturer's agent – sales office abroad – sales intermediary – transfer of technology – industrial agreement

R.G. TECHNILAB INC.

Contact

Mr. Raymond Gosselin
President

1446, avenue Victoria
Greenfield Park (Québec) J4V 1M1
CANADA

E-mail: raymond.gosselin@rgtechnilab.com

Website: www.rgtechnilab.com

Telephone: (450) 466-0787

Fax: (450) 466-3984

Sectors	Products and services
Agro-environment Air Environmental assessment and management Hazardous materials Waste	• Gas detection equipment, portable and fixed • Installation and repair services • Training in the use and maintenance of gas detection equipment • Rental of gas detection equipment • Development of simulation software

Description of the business

R.G. Technilab inc. is an independent specialist in the gas detection field, with portable and fixed equipment. Established for more than 19 years, the company offers after-sale, installation, training, rental and consulting services. R.G. Technilab designed and distributes the first (and only) gas detector self-training software.

International presence	Fields of application
• China	• Aerospace • Agriculture and fisheries • Agri-food • Biotechnology • Chemistry (industry) • Construction • Energy (generation and distribution) • Environment (industry) • Metallurgy (industry) • Mines • Health • Safety • Government services (states and municipalities) • Industrial subcontracting • Information technology • Transformation

Business opportunities

New geographic markets actively sought:

United States of America – Europe – China

Contacts sought:

Direct sales – distributor – sales intermediary

RÉCUPÈRE SOL INC.

Contact

Mr. Jean-François Landry
Executive Director

80, rue des Mélèzes
Saint-Ambroise (Québec) G7P 2N4
CANADA

E-mail: jflandry@recuperesol.com

Website: www.recuperesol.com

Telephone: (418) 695-3302

Fax: (418) 695-3303

Sectors	Products and services
Soil and groundwater • Purification and treatment of soil - hydrocarbons • Purification and treatment of soil - others	• Thermal treatment of contaminated soils with hydrocarbons and/or organochlorides

Description of the business

The Récupère Sol thermal treatment facility is a wholly owned subsidiary of Bennett Environmental Inc. The facility features leading-edge technology and is built around a fourth generation thermal oxidizer, designed and manufactured by Bennett Environmental Inc.

The thermal treatment plant remediates soil contaminated with hydrocarbons and a wide range of chlorinated material, including PCBs, DDT, dioxins and furans. Through Récupère Sol's innovative thermal treatment process, contaminated soils are combusted at extremely high temperatures to separate, remove and destroy the contaminants, leaving the soil completely safe for reuse.

International presence	Fields of application
• United States of America	• Environment (industry) • Mines • Pulp and paper (industry) • Government services (states and municipalities) • Industrial subcontracting • Manufacturing industries

Business opportunities

New geographic markets actively sought:

United States of America

Contacts sought:

Contact the company

ROCHE LTD., CONSULTING GROUP

Contact

Mr. Mario W. Martel
President and CEO

E-mail: marketing@roche.ca
Website: www.roche.ca

3075, chemin des Quatre-Bourgeois, bureau 300
Sainte-Foy (Québec) G1W 4Y4
CANADA

Telephone: (418) 654-9600
Fax: (418) 654-9699

Sectors	Products and services
Environmental assessment and management	• Technological solutions • Natural resource management (forests, fisheries, mines, agriculture) • Environmental management (water, air, waste, soil) • Hydraulic, maritime and port management, planning and development • Feasibility and impact studies • Engineering and construction • Energy and transport

Description of the business

With 825 employees and 35 years of experience, Roche Ltd., Consulting Group is one of the largest engineering-construction companies in Canada. A Canadian corporation founded in Québec in 1963, Roche has carried out many projects, drawing on its integrated expertise in project planning and development, financing, engineering, construction, operations and management.

Roche specializes in the execution of integrated projects, from concept and financing to construction and operation. Roche is therefore in a position to take charge of the execution of turnkey, BOT and BOOT projects.

International presence	Fields of application
• Africa • Latin America • Asia • Europe	• Agriculture and fisheries • Biotechnology • Construction (renovation, buildings and major projects) • Electricity • Energy (generation and distribution) • Environment (industry) • Forestry and silviculture • Geomatics • Mines • Pulp and paper (industry) • Science and technology • Environment • Transportation (ground)

Business opportunities

New geographic markets actively sought:
Africa – Latin America – Asia – Europe

Contacts sought:
Direct sales

ROCTEST LTD.

Contact

Mr. Martin Dupuis
Sales and Integration Manager

665, avenue Pine
Saint-Lambert (Québec) J4P 2P4
CANADA

E-mail: info@roctest.com

Website: www.roctest.com

Telephone: (450) 465-1114

Fax: (450) 465-1938

Sectors	Products and services
Water Soil and groundwater	• Precision monitoring instruments • Complete integration services • Instrument installation • Startup of acquisition systems • Personnel training • Long-term maintenance if necessary

Description of the business

Roctest is a publicly traded company that has been in business since 1967. It is part of the Roctest Group (RTT) and employs 70 people. In 1991, Roctest joined forces with French company Telemac and, in 1994, acquired FISO Technologies. Its products are sold in more than 75 countries by direct sales and through an international distributor network. Its mission is to design, manufacture and market high-precision instruments to improve the products and services of its clients and partners.

Roctest designs and manufactures instruments but also offers complete integration services. The integration team installs the instruments, starts-up the acquisition systems, trains personnel and, if necessary, ensures long-term maintenance of the equipment. The main goal of instrumentation is to understand structural behaviour and to provide durability, as well as finding any abnormality that could have a direct or indirect impact on the surroundings and the environment.

International presence	Fields of application
• America • Europe • Asia • Middle East • Australia	• Construction (buildings) • Construction (major projects) • Energy (generation and distribution) • Geomatics • Mines • Government services (States and municipalities)

Business opportunities

New geographic markets actively sought:

South America – Asia – China

Contacts sought:

Manufacturer's agent – sales office abroad – distributor

RODRIGUE MÉTAL LTD.

Contact

Mr. Claude Rodrigue
President and CEO

E-mail: claudio.rodrigue@rodriguemetal.com

Website: www.rodriguemetal.com

Centre industriel
1890, 1re Rue
Lévis (Québec) G6W 5M6
CANADA

Telephone: (418) 839-0400

Fax: (418) 839-0201

Sectors	Products and services
Air Waste	• Filtration systems • Sensors • Dust collectors • Air ducts • Conveyors

Description of the business

Founded in 1964, Rodrigue Métal Ltd.'s objective is to specialize in wrought metals and general welding. Today, it has three plants in the Québec area. The company includes the Rodair division, which designs and manufactures several industrial air filtration products: dust collectors, cyclonic ventilators, industrial ducting, conveyors, etc. The Rodair division has 95 employees.

Rodrigue Métal provides a complete range of products that adapt to various sectors and meet specific industry needs for systems in the following areas: dust collection, pneumatic conveyors, mechanical conveyors, storage and crushing. All of these products are designed and manufactured to the highest industry standards and comply with design and environmental standards. They allow the optimal use of raw materials by increasing the economic value of waste and by maximizing energy use.

International presence	Fields of application
• United States of America • South America	• Agriculture • Mines • Industry: wood, environment, metallurgy, pulp and paper, etc. • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:

United States of America – South America

Contacts sought:

Representation – direct contact with businesses

ROULI-BAC ENTERPRISES

Contact

Mr. Jean-Pierre Gervais
President

E-mail: info@duobac.com
Website: www.duobac.com

1150, boul. Laflèche
Baie-Comeau (Québec) G5C 3B2
CANADA

Telephone: (418) 295-3382
Fax: (418) 589-6016

Sectors	Products and services
Waste Treatment systems, equipment and material	- Duo Recycler (our star product), aimed at the recycling of office paper. - Recycling, storage and garbage containers

Description of the business

Founded in 1974 by Jean-Pierre Gervais, Rouli-Bac Entreprises is active in recycling. It specializes in manufacturing, promoting and selling a complete line of waste management and recycling products, which, in addition, are environmentally friendly.

Rouli-Bac Entreprises is a small company working with plastic for recycling purposes: bins, wastebaskets, carts and other products. These products are available to any company that sets up a recycling program involving paper or other recyclable materials for its personnel. The Duo Recycler wastebasket is made in Québec for the domestic and export markets.

International presence	Fields of application
United States of America	- Environment (industry) - Government services (states and municipalities) - Manufacturing industries - Multisectoral

Business opportunities

New geographic markets actively sought:

Europe – Latin America – Japan – New Zealand – Puerto Rico – Taiwan

Contacts sought:

Direct sales – distributor – trading house

S.R.S. ENVIRONMENT INC.

Contact

Mr. Jean Rouleau
President

E-mail: ventes@srsenv.com

Website: www.srsenv.com

Centre industriel
1225, rue J.A.-Bombardier, bureau Y
Lévis (Québec) G7A 2P4
CANADA

Telephone: (418) 831-8808

Fax: (418) 831-5055

Sectors	Products and services
Waste Treatment systems, equipment and material Hazardous materials	- Equipment to recover, recycle and reuse spent solvent used commercially or industrially - Equipment to reduce the volume of spent paint wash water, prior to disposal - Air-operated wringer to extract spent solvent from millions of industrial wipers used daily by the printing industry, prior to being sent for washing

Description of the business

Founded in 1996, SRS is an original equipment manufacturer that designs and manufactures machinery allowing industry to recycle spent solvents and hence reduce the volume of chemical solvents to be destroyed. Its equipment helps protect the environment while offering added profitability to the industry.

International presence	Fields of application
- United States of America - Canada - South America - Mexico - Asia - Bangladesh - India - China - Philippines - Hong Kong - Kazakhstan - Taiwan	- Aerospace - Furnishings - Industry - Chemistry - Metallurgy - Plastics - Health - Printing

Business opportunities

New geographic markets actively sought:

United States of America – Canada – South America – Australia – China – Japan – Republic of Korea

Contacts sought:

Direct sales – manufacturer's agent – distributor

SANEXEN ENVIRONMENTAL SERVICES

Contact

Mr. Alain Sauriol
President

Courriels: info@sanexen.com
asauriol@sanexen.com

Website: www.sanexen.com

1471, boul. Lionel-Boulet, bureau 32
Varennnes (Québec) J3X 1P7
CANADA

Telephone: (450) 652-9990

Fax: (450) 652-2290

Sectors	Products and services
Water Environmental assessment and management Hazardous materials Waste Soil and groundwater	• PCB management: decontamination, transport and final disposal, dechlorination, and regeneration of dielectric fluid for transformers • Building decontamination • Characterization and remediation of contaminated sites • In-situ and ex-situ biotreatment • Toxicological and ecotoxicological risk analysis • Waste water treatment

Description of the business

Sanexen was founded in 1985. The company employs 100 engineers, scientists and technicians and offers its services to public and private sector enterprises and organisations. Sanexen has annual revenue of more than 25 million dollars. Since its beginnings, Sanexen has grown through the development and operation of its own technologies. These technologies are:

Aqua-Pipe™ : a structural lining process to rehabilitate damaged and leaking water mains;

Ultrason™ : a mobile system for treating water contaminated by organics compounds

TerraSys™ : a software program for toxicological and ecotoxicological risk assessment;

Decontaksolv™ : a process used to decontaminate and recycle metal from PCB impacted electrical equipment.

International presence	Fields of application
• Latin America • Asia • Eastern Europe	• Multisectoral • Manufacturing industries • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:

Asia – Europe – Latin America

Contacts sought:

Transfer of technology – commercial license

SERVICES ENVIRONNEMENTAUX MDD INC. (LES)

Contact

Mr. Martin Clermont
President

116, rue Desjardins
Beloeil (Québec) J3G 5Z5
CANADA

E-mail: martin.clermont@servicemdd.com

Website: www.servicemdd.com

Telephone: (514) 990-2124

Fax: (450) 446-8157

Sectors	Products and services
Environmental assessment and management Hazardous materials	• Business development • Project management • Environmental training • Impact studies and environmental assessments • Environmental audits • Solid and hazardous waste management • Contaminated soil characterization and management • Research and development

Description of the business

Services Environnementaux MDD Inc. was founded in 1989 and specializes in environmental project development and management, especially projects involving hazardous waste.

The firm has an impressive track record consisting of numerous international projects, including several mandates for the Secretariat of the Basel Convention/UNEP (United Nations Environment Program).

International presence	Fields of application
• United States of America • France • United Kingdom • Mexico • Burkina Faso • Salvador • Belgium • West Indies • South America	• Environment (industry) • Metallurgy (industry) • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:

Consolidation of existing markets: United States of America – France – United Kingdom – Mexico – Burkina Faso – Salvador – Belgium – West Indies – South America

Contacts sought:

Direct sales

SHERBROOKE O.E.M. LTD.

Contact

Mr. Stéphane Fontaine
Director – Business Development and Marketing

262, rue Pépin
Sherbrooke (Québec) J1L 2V8
CANADA

E-mail: oemltd@sherbrooke-oem.com

Website: www.sherbrooke-oem.com

Telephone: (819) 563-7374

Fax: (819) 563-7556

Sectors	Products and services
Waste • Recovery, recycling and reuse • Treatment systems, equipment and material	• Heavy duty apron conveyor • Screener • Trommels • Glass, paper or plastic optical sorting systems • Indoor and outdoor fixed systems • Mobile units • Turnkey and retrofit systems • Pre-engineering • Customized manufacturing • Installation and technical assistance • Start-up training and trouble shooting

Description of the business

Since 1997, Sherbrooke O.E.M. Ltd. has been working non-stop to reduce pollution levels created by ever-growing landfills, by designing high-tech sorting systems for various recycling markets. Its concern with recycling and desire to satisfy its customers is what drives it to offer highly efficient equipment.

A wide range of products is available to Sherbrooke O.E.M.'s clients, including apron conveyors, the unique STARGEAR™ screener, trommels, the 5 in 1 mobile sorting unit, and so much more. Each and every item leaving its facility is 100% customized to the client's needs.

International presence	Fields of application
• Canada • United States of America • Mexico	• Industry - Wood - Pulp and paper - Plastics - Environment • Construction (buildings, renovation and major projects) • Mines • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:

United States of America

Contacts sought:

Direct sales – industrial agreement

SMARTSOIL-ENERGY INC.

Contact

Mr. Marc-Antoine Pelletier
President

1751, rue Richardson, bureau 6119
Montréal (Québec) H3K 1G6
CANADA

E-mail: map@smartsoil.com
Website: www.biofuelcell.com

Telephone: (514) 846-0088
Fax: (514) 846-3299

Sectors	Products and services
Climate change Waste	SmartSoil System™ • Turnkey biogas solutions adaptable to existing and new landfills • Gas exploration campaign • Conditioning and drying of biomass, transformation into solid fuel

Description of the business

SmartSoil-Energy Inc. aims to be a major contributor to the international effort toward greenhouse gas emission reduction and a market leader as a provider of technology for clean energy and climate protection. SmartSoil does so by providing innovative solutions for converting “problem biomass” into clean gaseous fuel, primarily through landfill-gas-to-energy initiatives. The technology is patented (with verified proof of concept), providing unprecedented monitoring and control capabilities.

SmartSoil is actively marketing the BioFuelCell, a highly efficient technology known for stabilizing waste in 5 years, while producing more gas, of better quality, at a constant rate. This technology can help increase the lifespan of a landfill, gain valuable pore space, generate high quality fuel for clean energy production, and obtain green tags or CO₂ credits. The return on investment is fast and high.

International presence	Fields of application
Under development	• Environment (industry) • Pulp and paper (industry)

Business opportunities

New geographic markets actively sought:

United States of America – Mexico – Vietnam – Turkey – Romania – Morocco – Tunisia

Contacts sought:

Direct sales – manufacturer's agent – sales intermediary

SNC-LAVALIN ENVIRONMENT INC.

Contact

Mr. Robert Ferrari
Vice-President – Development

455, boul. René-Lévesque Ouest, 18^e étage
Montréal (Québec) H2Z 1Z3
CANADA

E-mail: robert.ferrari@snc-lavalin.com
Website: www.snc-lavalin.com

Telephone: (514) 393-1000
Fax: (514) 392-4758

Sectors	Products and services
Air Climate change Water Environmental assessment and management Hazardous materials Waste Soil and groundwater	• Groundwater: hydrogeological studies and contaminant assessments • Environmental impact studies and audits • Training and technical assistance • Geological and geotechnical studies • Contaminated site characterization and restoration • Mining sites: project impact studies, development and site-enclosure plans, mine tailing and muck management • Air and acoustics: air quality control, noise and vibration control • Fisheries and aquatic environments: physical oceanography, marine, chemical, and biological geophysics (fresh and saltwater), sedimentology, coastal management and fisheries

Description of the business

SCN-Lavalin Environment Inc. (SLEI) is one of Canada's most efficient consulting engineering firms in the realms of environmental sciences, environmental engineering and geotechnics. SLEI is a member of SNC-Lavalin Group, Canada's leading engineering firm and a world leader. It has annual sales of more than \$3 billion and has hundreds of projects in progress in Canada and around the world. Services provided in Québec include: ground water; environmental impact studies; environmental audits; training and technical assistance; geological and geotechnical studies; contaminated site characterization and restoration; professional services related to solid and hazardous waste; mining sites; control of construction and quality of materials; air and acoustics; fisheries and aquatic environments.

International presence	Fields of application
• Latin America • Europe • Africa • Near East • Middle East • Asia	• Agriculture and fisheries • Environment (industry) • Forestry and silviculture • Geomatics • Construction • Government services (states and municipalities) • Multisectoral

Business opportunities

New geographic markets actively sought:

Contact the company

Contacts sought:

Specialized partnerships in environment, agriculture, and sanitary engineering

SODEXEN INC.

Contact

Mr. Hervé Logé
Assistant Manager

2519, boul. Chomedey
Laval (Québec) H7T 2R2
CANADA

E-mail: marketing@sodexen.com

Website: www.sodexen.com

Telephone: (450) 973-7757

Fax: (450) 973-7758

Sectors	Products and services
Agro-environment Air Climate change Water Environmental assessment and management Hazardous materials Waste Soil and groundwater	• Preparation of environmental master plans • Design of landfill and composting sites • Environmental monitoring of industrial projects • Solid and hazardous waste management • Characterization and restoration of contaminated sites • Environmental compliance audits • Quality management systems (ISO 9000 and 14000) • Environmental impact studies • Complete analytical services • Research and development

Description of the business

Sodexen, established in 1975, has experienced marked and sustained growth and now ranks among the leading service firms devoted entirely to environmental protection. The company employs more than 80 professionals working on multidisciplinary teams in all of the environmental disciplines, including chemistry, biology, public health and hygiene, engineering, geology and urban planning. Sodexen operates its own analytical and research laboratories outfitted with ultramodern equipment.

International presence	Fields of application
• United States of America • Southeast Asia • Latin America • Eastern Europe	• Environment (industry) • Health (industry) • Government services (states and municipalities) • Multisectoral

Business opportunities

New geographic markets actively sought:

Southeast Asia – Vietnam

Contacts sought:

Pooling skills to obtain major contracts

SOFAME TECHNOLOGIES INC.

Contact

Mr. Luc Mandeville
President

E-mail: sofame@sofame.com
Website: www.sofame.com

500, rue Alphonse-D. Roy
Montréal (Québec) H1W 3Y8
CANADA

Telephone: (514) 523-6545
Fax: (514) 524-6183

Sectors	Products and services
Climate change • Energy efficiency	• <i>Percomax</i> - Direct contact water heater • <i>Percotherm</i> - Direct contact heat recuperator • <i>Hybrid – Percomtherm</i> - Direct contact water heater which integrates a boiler effluent heat recuperator • <i>Dual Water Heater</i> - Direct contact water heater which integrates two recovery stages by offering return water with two different temperatures • <i>Launrec RBT</i> - Recuperator of the heat contained in wastewater effluents • <i>Ultra High Efficiency Water Heater- Percomax</i> equipped with a steam pump intended for hydronic heating systems

Description of the business

Sofame Technologies Inc. is a world leader in direct contact heating technology, a process by which water is sprayed directly on a gas burner flame. Sofame holds the exclusive production and distribution rights to patented systems specially designed for the institutional, industrial and commercial markets as well as for space heating. These systems have been developed in cooperation with partners such as the Natural Gas Technologies Centre, Gaz Métropolitain, Gaz de France and Keyspan Energy, of New York. Sofame products offer an economical source of heat or hot water, as well as a major reduction of greenhouse gas emissions. Sofame is listed on the TSX Venture Exchange under the symbol SDW.

International presence	Fields of application
• Canada • United States of America • France	• Construction • Energy (generation and distribution) • Environment (industry) • Forestry and silviculture • Multisectoral • Manufacturing industries • Government services (states and municipalities)

Business opportunities

New geographic markets actively sought:
United States of America

Contacts sought:
Direct sales – manufacturer's agent

SOLINOV INC.

Contact

Mr. Benoît Beaudoin
President

E-mail: bbeaudoin@solinov.com
Website: www.solinov.com

100, rue Richelieu, bureau 240
Saint-Jean-sur-Richelieu (Québec) J3B 6X3
CANADA

Telephone: (450) 348-5693
Fax: (450) 348-3607

Sectors	Products and services
Agro-environment Water • Sludge (municipal, industrial and agricultural) - treatment systems and material Environmental assessment and management • Environmental assessment and auditing Waste • Composting • Consulting services	• Analysis, study, expertise • Design and adaptation • Research, development and demonstration • Planning and implementation • Monitoring and control • Technical training

Description of the business

Solinov Inc. is a consulting team that includes professional and technical resources from the fields of engineering and agronomy, specializing in the environment and more specifically in organic waste management, treatment and beneficial use in agriculture, horticulture, forestry, landscaping and land reclamation. The members of its team have extensive experience in the field and are recognized as experts in their speciality. They keep up with the latest international scientific and technical developments in the field.

Solinov's mission is carried out with the objective of implementing efficient and sustainable solutions to waste management. Services are adapted to the various constraints and specific needs of its clients while protecting the environment and promoting principles of resource conservation. Its clients are municipalities, government agencies, industry and agri-food businesses (production, transformation, distribution).

International presence	Fields of application
• Canada • United States (Northeast)	• Agriculture and fisheries • Biotechnology (environment) • Environment (industry) • Pulp and paper (industry) • Government services (states and municipalities) • Industrial subcontracting

Business opportunities

New geographic markets actively sought:
Canada – United States of America – France

Contacts sought:
Direct sales – transfer of technology

SOLMAX INTERNATIONAL INC.

Contact

Mr. Jacques Côté
President

2801, rue Marie-Victorin
Varenes (Québec) J3X 1P7
CANADA

E-mail: international@solmax.com

Website: www.solmax.com

Telephone: (450) 929-1234

Fax: (450) 929-2548

Sectors	Products and services
Soil and groundwater Water Hazardous materials Waste	• Polyethylene geomembranes, HPDE, LLPDE • Polyvinyl chloride (PVC) geomembranes • Geomembrane installation services

Description of the business

Since 1981, Solmax International Inc. has offered its clients a complete range of high-quality products and services related to geosynthetic containment systems for domestic, hazardous and industrial waste burial sites, retention ponds, and mining waste lixiviation lagoons, ranging from in-plant manufacturing to on-site installation.

Containment systems rely on geomembrane technology and depend on proper design and construction as well as product quality. Since 1989, Solmax International has also developed its own dielectric heat sealing system for in-plant preassembly of flexible polyvinyl chloride (PVC) geomembrane sheets used in ponds, tanks, and reservoirs.

International presence	Fields of application
• United States of America • Europe • Central America • South America • Asia • Oceania	• Agriculture and pisciculture • Construction • Energy (generation and distribution) • Environment (industry) • Mines • Transportation (ground)

Business opportunities

New geographic markets actively sought:

Any interested countries

Contacts sought:

Contact the company

SOLMERS INTERNATIONAL EXPERTS-CONSEILS INC.

Contact

Mr. Denis Boivin
 Director– Sales and Business Development
 E-mail: dboivin@solmers.ca
 Website: www.solmers.ca

1471, boul. Lionel, bureau 22
 Varennes (Québec) J3X 1P7
 CANADA

Telephone: (450) 929-0303
 Fax: (450) 929-4334

Sectors	Products and services
Water Environmental assessment and management Waste Soil and groundwater	• Feasibility studies and audits • Assessments and characterizations • Environmental site assessments • Correction of environmental liabilities • Implementation of environmental management systems • Project supervision • Monitoring and control measures • Setting up work tools • Permit and certificate applications • Environmental training programs • Impermeability and containment projects

Description of the business

Solmers Inc. is a Canadian company specializing in environmental engineering. Its specialists have been working every day, locally and internationally, for nearly 20 years, on specific projects relating to fields such as impermeable containment, environmental geotechnical engineering, waste management and environmental analysis, assessments and audits.

Sustainable development, meeting the client's requirements, maximizing process efficiency and reducing costs, and maintaining high quality standards are commitments Solmers makes in carrying out all its projects, through its quality policy.

International presence	Fields of application
• Latin America • Canada • Chile • United States of America • Europe • France	• Industry: chemistry, environment, metallurgy, pulp and paper • Forestry and silviculture • Geomatics • Mines • Government services (states and municipalities) • Financial services

Business opportunities

New geographic markets actively sought:

Africa – Algeria – Latin America – Angola – Saudi Arabia – Argentina – Asia – Belgium – Burkina Faso – Canada – Chile – China – United States of America – Europe – France – Tunisia

Contacts sought:

Direct sales – sales intermediary

SONITEC INC.

Contact

Mr. Alain Blais
President

4020, chemin Bois-Franc
Saint-Laurent (Québec) H4S 1A7
CANADA

E-mail: info@sonitec.com

Website: www.sonitec.com

Telephone: (514) 335-2200

Fax: (514) 335-2295

Sectors	Products and services
Water	• Vortisand® filters used in a variety of applications such as stream-side filtration of cooling water, industrial wastewater treatment, and drinking water treatment • Osmotec® membrane separation systems for boiler and humidifier feedwater demineralization

Description of the business

Sonitec Inc. was founded in 1986 to manufacture and market innovative products and technology aimed at improving the quality of the water used in cooling and heating processes so as to improve process energy efficiency and environmental performance.

Sonitec's technical team provides customers with complete solutions including the pre and post treatment required to ensure that all standards are met. Company expertise in manufacturing quality products meets the toughest requirements. Whether customers want to install a new water treatment system or upgrade an existing one, Sonitec offers the most viable and cost effective solution for their specific needs. The company's objective is to fully meet client requirements.

International presence	Fields of application
• United States of America • South Korea • Mexico • Chile • Taiwan • China • Australia	• Manufacturing industries • Trade • Multisectoral

Business opportunities

New geographic markets actively sought:

Contact the company

Contacts sought:

Contact the company

SPG HYDRO INTERNATIONAL INC.

Contacts:

Mr. Yves Richer, President
 Mr. Jérôme Dion, Technical Director –
 Environment, Quality, Occupational Health and Safety

E-mail: info@spghydro.com

Website: www.spghydro.com

2151, rue Léonard-de Vinci
 Sainte-Julie (Québec) J3E 1Z3
 CANADA

Telephone: (450) 922-3515

Fax: (450) 922-3510

Sectors	Products and services
Water Environmental assessment and management Soil and groundwater	• Investigation, monitoring and control of nuisance or valuable specie • Ecotoxicology studies and assays, development, application and analysis • Impact studies, development and application of mitigation measures, counter expertise • Physico-chemical and water quality characterization, water and sediments • Water body and stream diagnostics and biological inventory • Watershed analysis, hydrologic and mass balance • Planning, management, restoration and reassessment of water bodies and streams • Erosion monitoring and control on banks and shores • Geo-referenced survey: bathymetry, sonar, pachymetry, current, drifting, sampling • Surface and underwater documentation: video, photo (2D and 3D)

Description of the business

Since 1983, SPG Hydro International inc. has been offering engineering, technical inspection and environmental services including project work achievement in the aquatic, sub-aquatic and marine domain together with the associated terrestrial elements. SPG Hydro's highly qualified team is composed of engineers, biologists and technicians. The role of the company ranges from gathering, interpreting and transmitting strategic information to establishing and carrying out the measures required to solve a given issue. Its commitment is reflected in rigorously applied work methods.

International presence	Fields of application
• United States of America • Central America • South America • Western Europe	• Biotechnology (environment) • Construction (major projects) • Energy (generation and distribution) • Industry: environment, metallurgy, pulp and paper

Business opportunities

New geographic markets actively sought:

Latin America

Contacts sought:

Sales intermediary – partnership with local firm

STABLEX CANADA INC.

Contact

Mr. Roger S. Gibb
Vice-President and Executive Director

760, boul. Industriel
Blainville (Québec) J7C 3V4
CANADA

E-mail: roger.gibb@stablex.com

Website: www.stablex.com

Telephone: (450) 430-9230

Fax: (450) 430-9934

Sectors	Products and services
Hazardous materials	• Characterization, treatment and stabilization of inorganic industrial waste and contaminated soil

Description of the business

Stablex Canada Inc. offers environmental services to North American industries, government entities and other organizations. Stablex is defined, first and foremost, by the dedication and professionalism of its 150-plus highly qualified employees, who are committed to putting science to work for its customers, the community and the environment.

Using a unique technology, Stablex characterizes, treats and stabilizes inorganic industrial waste and contaminated soil before disposing of the benign product in a dedicated secure placement cell.

International presence	Fields of application
• United States of America	• Environment (industry) • Manufacturing industries

Business opportunities

New geographic markets actively sought:

China – Brazil – India

Contacts sought:

Transfer of technology – industrial agreement

SUPERVAC 2000 INC.

Contact

Mr. Denys Dufour
Executive Director

1043, rue Renault
Saint-Jean-Chrysostome (Québec) G6Z 1B6
CANADA

E-mail: denys.dufour@supervac2000.com

Website: www.supervac2000.com

Telephone: (418) 839-5702

Fax: (418) 839-1816

Sectors	Products and services
Water • Sludge (municipal, industrial and agricultural) – treatment systems and material • Wastewater – treatment systems and material Hazardous materials • Hazardous liquid waste • Hazardous solid waste	• Conventional vacuum truck (wet and dry material and dangerous goods) • Industrial vacuum (truck or semi-trailer) • Vacuum and high water pressure combination unit • Sewer cleaner on truck or trailer • Street flusher • Utility truck • Emergency unit • Step van • Armour plate

Description of the business

Since its beginnings in 1979, Supervac has specialized in the fabrication of industrial vacuum equipment. In 2000, the company added various kinds of specialized trucks, such as utility trucks or emergency units, to its production. Sustained effort and hard work have made Supervac 2000 a respected company, which takes the quality of its work and the well being of its customers to heart.

Supervac is a supplier of industrial equipment such as vacuum trucks, tanks, sewer cleaners, street flushers, emergency units and utility trucks. Most of its projects have been developed based upon customer needs.

International presence	Fields of application
• Canada • China • United States of America	• Government services (states and municipalities) • Environment (industry)

Business opportunities

New geographic markets actively sought:

United States of America – Mexico

Contacts sought:

Direct sales – distributor

TECHNISOL ENVIRONNEMENT INC.

Contact

Mr. Paul Lefrançois
President

Courriels: quebec@groupepetchnisol.com
plefrancois@groupepetchnisol.com

Website: www.groupepetchnisol.com

325, rue de l'Espinay
Québec (Québec) G1L 2J2
CANADA

Telephone: (418) 647-1402

Fax: (418) 647-9288

Sectors	Products and services
Soil and groundwater • Purification and treatment of soil - hydrocarbons • Purification and treatment of soil - others • Purification and treatment of groundwater Waste • Disposal • Consulting services	• Environmental site assessments (Phases I, II and III) • Remedial work supervision • Soil and water treatment • Mobile water treatment unit • Residual waste • Environmental emergency services

Description of the business

Technisol Environnement has carried out more than 15,000 projects in the fields of site assessment, site remediation, environmental management and industrial hygiene. The services are provided as consultants, project managers or contractors. The company relies on more than 50 engineers, technologists and technicians, specializing in geology, hydrogeology, microbiology or chemistry, and provides its services to major petroleum companies, many federal and provincial government agencies as well as commercial, industrial and financial companies.

Principal equipment built by Technisol Environnement:

- Aeration basins, oil separator, activated carbon filters, cyclonal dehumidifier
- Mobile water treatment unit (light hydrocarbons)
- Treatment unit for cement plant wastewater
- Soil and groundwater treatment unit using multi-phase, dual-phase and vapour extraction
- Treatment unit for metal impacted groundwater (mechanical filtration and cationic resin)

International presence	Fields of application
• Poland	• Construction • Environment (industry) • Mines • Government services (states and municipalities) • Transportation

Business opportunities

New geographic markets actively sought:

United States (Northeast)

Contacts sought:

Business and technical partnerships to carry out environmental projects by the job

TECSULT INTERNATIONAL LTD.

Contact

Mr. Marc Parent
President

85, rue Sainte-Catherine Ouest
Montréal (Québec) H2X 3P4
CANADA

E-mail: tecsult@tecsult.com

Website: www.tecsult.com

Telephone: (514) 287-8500

Fax: (514) 287-8620

Sectors	Products and services
Agro-environment Air Water Environmental assessment and management Hazardous materials Waste Soil and groundwater	• Water supply and purification • Characterization and restoration of contaminated sites • Environmental audits • Ecological, economic and impact studies • Forestry • Environmental communications • Resource and land-use planning and development • Waste management • Geomatics and remote sensing • Training • Risk analysis • Hydrogeological studies

Description of the business

Founded in the early 1960s, Tecsult is one of the largest consulting firms in Canada and a leader in a number of sectors, including engineering, the environment, forestry, geomatics, and human resource development. The Tecsult Group employs over 1000 people, including professionals and specialists in all the fields related to its operations. Sales total \$90 million, of which almost a third is earned abroad. The Tecsult Group stands out for the quality of its services and the partnerships and close relationships it builds with its clientele.

Tecsult is a leader in numerous sectors, including engineering, the environment, forestry, geomatics and human resource development.

International presence	Fields of application
• Africa • West Indies • Latin America • Asia • Europe • North America	• Chemistry • Energy (generation and distribution) • Environment (industry) • Forestry and silviculture • Geomatics • Mines • Government services (states and municipalities) • Ground transportation

Business opportunities

New geographic markets actively sought:

Africa – West Indies – Latin America

Contacts sought:

Direct sales

TEKNIKA HBA INC.

Contact

Mr. Wilfrid Morin
President and CEO

1441, boul. René-Lévesque Ouest, 2^e étage
Montréal (Québec) H3G 1T7
CANADA

E-mail: marketing@groupepeteknika.com
Website: www.groupepeteknika.com

Telephone: (819) 562-3871
Fax: (819) 563-8984

Sectors	Products and services
Air Water Environmental assessment and management Hazardous materials Waste Soil and groundwater	• Soil and material engineering • Environmental site assessment and treatment (Phases I, II and III) • Interior air quality, noise and vibration • Air quality and atmospheric emissions • Asbestos control • Water management • Risk analysis and impact studies • Sludge treatment and properties • Waste transport, treatment and disposal • Hazardous residual materials • Environmental management systems (ISO 14000) • Environmental management and compliance audits • Energy • Industrial Hygiene (occupational health and safety)

Description of the business

Teknika HBA's mission is to build on the firm's already strong reputation in the fields of engineering and design-build by using strategic partnerships and a global approach unique to each client. Teknika HBA is comprised of a multidisciplinary team of nearly 600 employees, more than 200 of whom are professionals in all areas pertaining to industrial, municipal, laboratory and construction engineering.

International presence	Fields of application
• United States of America • Latin America • Southeast Asia • Benin • Burundi • China • Ivory Coast • Egypt • Guinea • Haïti • Honduras • Maghreb • Mali • Nicaragua • Niger • Democratic Republic of the Congo • Romania • Rwanda • Senegal	• Biotechnology (environment) • Construction (buildings, renovation and major projects) • Industrial design • Energy (generation and distribution) • Industry: environment, pulp and paper, plastics, robotics (automation) and health • Government services (States and municipalities) • Transportation (aeronautics and ground)

Business opportunities

New geographic markets actively sought:

Costa Rica – Gabon – Central African Republic – Salvador – Chad

Contacts sought:

Direct sales

URECON LTD.

Contact

Mr. Alain Corbeil
Sales Manager

1800, avenue Bédard
Saint-Lazare (Québec) J7T 2G4
CANADA

E-mail: a.corbeil@urecon.com

Website: www.urecon.com

Telephone: (450) 455-0961

Fax: (450) 455-0350

Sectors	Products and services
Water • Drinking water – treatment and supply systems, and material • Consulting services – wastewater Climate change • Energy efficiency	• Supply of pre-insulated pipe for protection and for district heating and cooling • Heat tracing systems, including Urecon's constant watt Thermocables® and thermostats • System design assistance

Description of the business

Urecon has been factory-insulating pipe with polyurethane foam using the patented U.I.P.® process since 1973, in St-Lazare, Québec, and 1981, in the Calmar, Alberta facility. Today, millions of metres of Urecon insulated pipe are in service throughout Canada, the United States, Mexico and the Caribbean. Currently, the company employs 70 people, with up to 110 during the summer season.

Urecon U.I.P.® processed pipe insulated with rigid polyurethane foam is the best insulation commercially available today. Urethane is an insulation material that becomes a permanent installation, as it has excellent heat, moisture and chemical resistance. Urecon's insulation process ensures a homogeneous, void-free layer of rigid polyurethane foam insulation bonded directly to the entire pipe surface. The foam is then protected by a black polyethylene or metal outer jacket.

International presence	Fields of application
• Bahamas • Barbados • West Indies • Cuba • Mexico • Puerto Rico • Dominican Republic	• Construction (buildings) • Industrial design • Mines

Business opportunities

New geographic markets actively sought:
South America

Contacts sought:
Direct sales – distributor

XACTEC TECHNOLOGIES INC.

Contact

Mr. Martin Jasmin
Director – Business Development

E-mail: martin.jasmin@xactec.net
Website: www.xactec.net

1990, rue Jean-Talon Nord, bureau 122
Sainte-Foy (Québec) G1N 4K8
CANADA

Telephone: (418) 681-6515 ext. 30
Fax: (418) 931-8422

Sectors	Products and services
Waste	• Dynamic weighing systems (legal for trade) for refuse trucks • Management software for refuse pay-as-you-throw (PAYT) programs • Telecommunications systems for data transfer from the refuse truck to management software

Description of the business

In business since 1995, Xactec Technologies' mission is to offer municipalities and private businesses in the refuse sector complete and automated solutions to reduce the quantity of waste material generated and encourage recycling by the optimization of customer accounts. Xactec has systems in operation in all of eastern Canada and the northeastern United States.

Xactec™ is a leading value-added supplier of measuring and computerized management systems for the environment industry. Its products and services, designed for waste management operations, integrate dynamic weighing technology with advanced business processes that help municipalities and waste collection companies meet their profitability and efficiency objectives.

International presence	Fields of application
• United States (Northeast) • Canada	• Transportation (equipment) • Environment (industry)

Business opportunities

New geographic markets actively sought:
United States of America

Contacts sought:
Manufacturer's agent - distributor

MAJOR ORGANIZATIONS

Association des entreprises spécialisées en eau du Québec (AESEQ)
(Québec association of businesses specializing in water)

www.aeseq.com

Association québécoise des producteurs d'énergie renouvelable (AQPER)
(Québec association of renewable energy producers)

www.aqper.com

Association québécoise pour la maîtrise de l'énergie (AQME)
(Québec association for the control of energy)

www.aqme.org

Centre de recherche industrielle du Québec (CRIQ)
(Québec industrial research centre)

www.criq.qc.ca

Centre de transfert de technologies et écologie industrielle (CTTEI)
(Technology transfer and industrial ecology centre)

www.cttei.qc.ca

CANMET Energy Technology Centre–Varennnes (CETC–Varennnes)

<http://cetc-varennnes.nrcan.qc.ca>

Natural Gas Technologies Centre (NGTC)

www.ctgn.qc.ca

Geosynthetic Technology Centre (SAGEOS)

www.ctt.ca and www.infogeos.com

Montréal Centre of Excellence in Brownfield Rehabilitation (MCEBR)

www.cemrs.qc.ca

Centre d'expertise en analyse environnementale du Québec (CEAE)
(Québec environmental analysis expertise centre)

www.ceaeq.gouv.qc.ca

Centre d'expertise sur les matières résiduelles (CEMR)
(Waste expertise centre)

www.cemr.ca

Helios Centre

www.centrehelios.org

Centre national en électrochimie et en technologies environnementales (CNETE)
(National electrochemistry and environmental technology centre)

www.cnete.qc.ca

Centre québécois de valorisation des biotechnologies (CQVB)
(Québec biotechnology support centre)

www.cqvb.qc.ca

Conseil des entreprises de services environnementaux (CESE)
(Council of environmental-service businesses)

www.cese.ca

Enviro-Access and Canadian Environmental Technology Advancement Corporation (CETAC)

www.enviroaccess.ca

Pulp and Paper Research Institute of Canada (Paprican)

www.paprican.ca

Biotechnology Research Institute (BRI)
www.bri.nrc-cnrc.gc.ca

Recyc-Québec
(Québec recycling)
www.recyc-quebec.gouv.qc.ca

Réseau-Environnement
(Environment network)
www.reseau-environnement.com



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